Section 9 CLASSIFIED ADVERTISEMENTS

The New York Times.

CLASSIFIED ADVERTISEMENTS Section 9

RE - SUNDAY, JANUARY 26, 1919. RE

LOST AND FOUND.

Fifty cents an agate line.

LOST—On Saturday, Jan. 18, in taxicab, between 48th and Madison Av., 70th St. to 87th, a long black silk parasol or umbrella, with fancy Malacca handle, having a Japanese ornament in form of turtle with raised circle of roses on handle and May in gold letters. Reward on return to Cartier & Co., 653 5th Av.

LOST.—Hudson seal muff, Tuesday, Jan. 14, either St. John's Place car, toward Bailey's or Fulton St., toward Hoyt St. subway, in subway or Grand Central Station, 42d St. For sentimental reasons loser offers liberal reward for return. Miss B. Lippman, 138 State St., Brooklyn. Phone 3262 Main.

LOST.—Lady taking taxicab at 8 o'clock Thursday evening from Grand Central Station to 14 East 11th St., lost leather shopping bag, presumably left in cab; contents, ready money, gold watch, keys, and spectacles; $50 reward for return to 14 East 11th St.

LOST—Small dark blue silk fold purse, containing about $65 and Mendel baggage check, between Rivoli Theatre, down 59th to 5th Av., then to 42d. Kindly return to Mrs. H. L. Mead, Stamford, Conn.

LOST—Certificate of Membership No. 612, issued by New York Produce Exchange, June 20, 1912, to Leo Stein. Please communicate any information relative thereto to J. A. Strasser, No. 61 Broadway, New York City.

LOST—Monogram gold cigarette case of Tiffany; engraved; within or near 39th St. Theatre on evening of Jan. 23; handsome reward and no questions asked if returned to Room 307, 42 Broadway.

LOST—Lady's gold wrist watch, initials E. McD., on Broadway, between Cortlandt Street and Battery. Finder will receive liberal reward if returned to E. McDicken, Room 605, 15 Dey St.

LOST—Will person who found small change purse on 5th Av. bus Jan. 19, please return ring and French money and keep $10 bill as reward. M. Brown, 418 West 118th, Apt. 31.

LOST.—A black fox muff, large and flat, left in taxi taken at Hotel Chatham to 114 East 85th St., Wednesday, Jan. 22, 6 P. M. Finder please return to S. H. P. Pell, 527 5th Av.; reward, $5.

LOST.—Diamond ring, with initials and date inside, between Hudson Terminal and Nassau St. Reward if returned to A. F. Connelly, 132 Nassau St., Room 922.

LOST—Dark green purse, gold mounting, marked H. J. F. Suitable reward for return to H. J. French, care Marshall Field & Co., 1,107 Broadway.

LOST—Saturday afternoon at Globe Theatre, silk umbrella, red stone top. Liberal reward if returned to Voelker, 979 3d Av. Phone Plaza 3039.

LOST—On uptown subway, Jan. 21, rush hour, 5:30 P. M., gold bar pin, opal setting; $50 reward; no questions asked. 39 Claremont Av., apt. 101.

LOST.—Black fox fur, silver tipped, Lord & Taylor label, between 51st and 54th Sts. and 5th Ave. noon Jan. 24; reward. Return 164 West 74th St.

LOST—Black Belgian shepherd dog; collar had New York City address. Telephone Englewood 192. Liberal reward.

LOST—Black velvet bag, containing money and glasses, between 110th and 112th and B'way. Reward. 536 West 112th. Milliken.

LOST—Cruciform gold brooch, set with garnets. Write J. M. Wickes, New Hamburg, N. Y. Reward upon return.

LOST.—Friday night, bead bag, 7th Regiment Armory; reward. Wotherspoon, 105 West 68th St.

LOST—Tan seal bag, between 44th St. Theatre and 42d St. after show; reward. Mrs. Ben Rauch, 89 Park Av.

LOST.—Liberal reward for return of gold mesh bag, lost Friday evening, Biltmore to Central Theatre. Circle 3598.

LOST.—Liberal reward, no questions; pocketbook, at Broadway subway, 116th. S 136 Times.

LOST.—Package Brunel's photographs, vicinity 34th St. A 237 Times.

LOST—Diamond dog platinum bar pin Thursday evening. Call Plaza 9034; reward.

$100 REWARD.
No questions asked return of large quantity embroidered U. S. Army chevrons, lost from truck vicinity of 8th Av. and 42d St. Dec. 19. A. R. Lee & Co., Insurance Adjusters, 15 William St.

$25 REWARD.
no questions asked, for return of tan leather suit case, with contents, and steamer rug, missing from red Stutz Sedan, on East 5[illegible] St., Thursday evening, between 10-11 [illegible] Return to address in pocketbook.

$100 REWARD
for rose diamond lady's watch and platinum chain with small diamonds, lost Friday between West 54th St., 5th Av., and 59th St. TIFFANY & CO., 5th Av., 37th St.

$250 REWARD.
No questions asked; return large diamond set in platinum, lost Jan. 17 between East 58th St. and West 47th St. Marcus & Co., 5th Av. and 45th St.

$50 REWARD.
No questions asked; return gold cigarette case, monogram I. S. W., lost Jan. 17 between 5th Av. and 50th St. and Livingston Place. Dreicer & Co., 560 5th Av.

Found.

FOUND.—Silver belt buckle. Apply Mrs. Plimpton, 45 West 11th St. Phone Chelsea 4186.

FOUND.—Auto tire. Apply, write Wysars, 604 Riverside Drive.

Lost and Found—Cats and Dogs.

LOST—Park Av., near 86th, tan and white Pekingese dog; black harness; answers to Pao Ko; reward. Mrs. Cooper, 103 East 84th. Lenox 4843.

LOST.—Dog, strayed from 1,035 Madison Av., Friday night; West Highland terrier, with green collar; liberal reward.

Additional Lost and Found Advertisements in next to Last Page, Section 1.

HELP WANTED—Female.

Thirty-five cents an agate line.

ABRAHAM & STRAUS,
FULTON STREET, BROOKLYN,

SALESWOMEN.

We require saleswomen for our corset, silverware, jewelry, shoe, housefurnishing, cotton dress goods, soda, and bakery departments. Apply to Superintendent in person or by mail.

ALSO
MILLINERY WORKROOM.

There are several opportunities in our millinery workroom for young girls to serve as apprentices to learn the millinery trade; rapid advancement as proficiency is attained. Apply to Superintendent.

ALSO
UPHOLSTERY WORKROOM.

We need several experienced operators on draperies and slip covers. Apply to Manager, Upholstery Department, Third Floor, Central Building.

ALSO
PARCEL WRAPPERS.

Require several young girls to act as parcel wrappers; experience not necessary. Apply to Superintendent, Department of Wrapping, Subway Floor, Central Building.

ACCOUNTANT, office manager, must know how to draw up all financial statements for large Brooklyn concern and take complete charge of office. A 605 Times Downtown.

ADDRESSERS.—8 only, experienced, excellent piecework rates; work continuous; position permanent. Apply Room 601, 2 West 45th. G. P. Putnam's Sons.

AISLE-MANAGERS.
L. S. PLAUT & CO.,
NEWARK, N. J.,
have interesting opportunities for women to act as aisle-managers; candidates for these positions must have good health, executive ability, and tact. Apply second floor, Employment Department, between 9:30 A. M. and 12 M.
L. S. PLAUT & CO.,
NEWARK, N. J.

ASSISTANT BUYER.
WOMEN'S KIMONOS AND SILK UNDERWEAR.

Excellent opportunity for a qualified, hard-working, ambitious woman. Apply by mail only to P. Le Boutillier, giving full experience, qualifications and salary desired. If you haven't first class specialty shop or department store experience don't apply. Best & Co., 5th Av. and 35th St.

ASSISTANT BOOKKEEPER and ledger clerk wanted in fire insurance office; state experience and salary expected. R 532 Times Downtown.

ASSISTANT, preferably experienced welfare or real estate collecting; patriotic. B 84 Times.

PUBLIC NOTICES.

Fifty cents an agate line.

STOLEN, 12-28-'18, 2 Bethlehem Steel Co. 7 per cent. secured serial gold notes, due 7-15-'23, Nos. E14833, 14834, 14835; 2 Anglo-French bonds, M181177, C1275; 10 shares preferred stock U. S. Steel Corp., Muriel Bennett Pfahler; 10 shares preferred stock National Lead Co., Muriel Bennett Pfahler.

HELP WANTED—Female.

Thirty-five cents an agate line.

ASSISTANT BUYER
FOR MUSLIN UNDERWEAR DEPT.

L. S. PLAUT & CO., Newark, N. J., have an opening for an assistant buyer for their muslin underwear department; applicants must have sufficient experience in the above line to qualify for the position. Apply second floor, Employment Department, between 9:30 A. M. and 12 M.

L. S. PLAUT & CO.,
NEWARK, N. J.

ASSISTANT BUYER
FOR RIBBON AND LACE DEPTS.

A large department store in the metropolitan district of New York City requires the services of an assistant buyer for their ribbon and lace departments; applicants must be thoroughly experienced in order to qualify for the position. Write A. B. Box 289 Times Downtown.

ASSISTANT MANAGER for high-class tearoom; hours 11 A. M. to 9 P. M. Piccadilly Tearoom, 170 West 72d St.

ATTENDANT for insane hospital; liberal pay. Call at 146 East 28th St. today at 4 P. M.

AUDITOR with department store experience; permanent position and good salary, with opportunity for advancement. B 29 Times.

AUTOMATIC TELEGRAPHY.
Will train 25 young women for positions as automatic telegraph operators; short training course; $49.50 monthly, (payable weekly,) while training; rapid advancement to $93.50, with time and one-half for overtime; further increase on merit in both salary and position; cafeteria, serving three meals daily at cost price. Apply all week in person only between 9-4, Room 1702, 24 Walker St., (near Canal and Broadway.)

BILL CLERK.—Competent; must have had experience in filing; by a textile commission house; good position for the right party. Address, with experience, references, and salary expected, Y 209 Times Annex.

BILLING CLERK, familiar with Remington Wahl machine; Brooklynite preferred; splendid opportunity; write full particulars and salary desired. Box 104, 1619 St. James Building.

BILLING CLERK.—One who has had previous experience at Underwood billing machine. B 26 Times.

BOOKKEEPER
AND STENOGRAPHER,
experienced; also required to do office work.
APPLY
FOX, 10 EAST 57TH ST.

BOOKKEEPER.—Experienced bookkeeper, able to take charge of an office and assume the responsibility of same during employer's absence; replies must state age, education, experience, and salary desired. B 553 Times Downtown.

BOOKKEEPER, for suburban real estate and insurance office located near Grand Central Terminal; collection experience helpful; $20 to $25; outline experience and qualifications. P. M. 89 Times.

BOOKKEEPER with knowledge of stenography, competent to handle money; state age, birthplace, church affiliation, salary expected; permanent position. X. A., 95 Times Bronx.

BOOKKEEPER—[illegible] opportunity for [illegible] woman who will take interest in her work; permanent position; state salary expected and experience. B 482 Times Downtown.

BOOKKEEPER AND STENOGRAPHER wanted, having large experience, to take full charge of small manufg. co. office; state salary expected. B 580 Times Downtown.

BOOKKEEPER.—Competent young woman on sales and purchase ledger; one capable of taking off trial balance; will give permanent position with good salary and advancement to right persons. B 17 Times.

BOOKKEEPER, experienced, understanding controlling accounts; good opportunity advancement; state age, qualifications, salary desired, references. Bremner, 685 Madison Av.

BOOKKEEPER, experienced double entry; permanent position, with good chance for advancement; state in detail experience, references, age, and salary. S 113 Times.

BOOKKEEPER and correspondent, efficient, with highest credentials. Apply by letter, stating age, experience, and compensation desired. X 303 Times Annex.

BOOKKEEPER, EXPERIENCED, DOUBLE ENTRY, IN LARGE COMMERCIAL STATIONERY HOUSE; GIVE FULL PARTICULARS. R 664 TIMES DOWNTOWN.

BOOKKEEPER'S assistant; must be experienced in cloak and suit business, controlling accounts; good position; salary $15 to $16 to start. Vogel, 1 East 33d St.

BOOKKEEPERS.—Quick, accurate, neat; answer in own handwriting, stating age, experience in detail, salary, and nationality. H 405 Times Downtown.

BOOKKEEPER, capable taking executive charge office wholesale tailors' trimmings house. R 591 Times Downtown.

BOOKKEEPER and stenographer, experienced, education; answer own handwriting; $100 per month. Y 222 Times Annex.

BOOKKEEPER.—Experienced, capable; take charge of office; state experience and salary. B 45 Times.

BOOKKEEPER'S ASSISTANT for large concern; state salary and experience. A 439 Times Downtown.

BOOKKEEPER'S assistant wanted. Milbert, 81 East 32d St.

BONWIT TELLER & CO.,
5TH AV. AT 38TH ST.,
require the services of
several experienced
GLOVE SALESLADIES.

Good salaries, permanent positions to those who are accustomed to the highest class of trade.

Employment Department,
6 East 38th St.

BUYER.
Coats, Suits, and Dresses.

Large retail establishment doing large business is open to engage a woman who is thoroughly acquainted in the market and able to show past successful results. Reply must state past experience, reference, and salary desired. Would consider capable assistant who has pep. S 183 Times.

BUYER.—Woman's high-class specialty store offers good position and salary to capable and essential young woman as buyer and manager of corset section; buying experience absolutely necessary. B 30 Times.

CARD CUTTER wanted; experienced; good pay; permanent. Scarborough Co., 28 Beekman St.

CHAMBERWORK.—Woman for chamberwork and cleaning, mornings; daily, except Sundays; steady job; references required. Rosenfeld, 328 West 83d.

CHAMBERMAID wanted in apartment; good position, comfortable quarters. Ripin, 55 Central Park West.

CHAMBERMAID AND WAITRESS wanted; competent, pleasant girl. Call mornings, 509 West 110th St. Apartment 9D.

CLERKS,
between the ages of 16 and 18, in the office of a large corporation; must be grammar school graduates; experience unnecessary; seven-hour day; Saturday half holiday throughout the year; salary $8 per week to start; rapid advancement to higher-paid positions. Write, stating age, education, etc., to K 875 Times Downtown.

CLERK, TYPIST, age 17-20, (Christian company,) high school graduate, for advertising department in magazine and pattern house; exceptional opportunity for future to bright girl. McCall, 236 West 37th St.

CLERICAL ASSISTANT, experienced; busy insurance office. 1,515 3d Av.

HELP WANTED—Female.

Thirty-five cents an agate line.

CLERK.—High school graduate, knowledge of typewriting, age 19 or 20, wanted by large corporation; good hours, surroundings, and advancements. C. T., Box 70, Station D, New York.

CLERICAL.

Young lady, having some general clerical experience; satisfactory hours and surroundings; advancement; luncheon; state age, education, experience. "Clerical," 302 Times Downtown.

CLERKS, $45 monthly; rapid advancement; big company; hours 9-4, Saturdays 12; high school graduates; ages 18-23. Write, Clerk, P. O. Box 50, Wall St. Station.

CLERICAL ASSISTANT, to be generally useful in embroidery house; state experience, references and salary desired. R 284 Times.

CLIPPING BUREAU ASSISTANT wanted; one with many years' experience; state age, salary, and details of experience. P. O. Box 362, City Hall.

COLLEGE GRADUATE with educational experience as supervising director of activities in high-class Summer camp for Jewish girls. K 375 Times.

COMPTOMETER OPERATOR.—EXPERIENCED WORKER; FIRST-CLASS REFERENCES REQUIRED; $20 PER WEEK TO START. KNOX HAT CO., INC., 601 GRAND AV., BROOKLYN. TELEPHONE PROSPECT 5860, EMPLOYMENT DEPARTMENT, FOR APPOINTMENT.

COMPTOMETER.

Opportunity now for operator in office of large grocery firm; must be experienced in addition, subtraction, multiplication and division; state full particulars of age, experience, education. Address Comptometer, P. O. Box 229, New York City.

COMPTOMETER OPERATOR wanted in accounting department of large mercantile concern; only experienced operators considered; must be capable of figuring percentages; state age, qualifications, and salary expected. R 649 Times Downtown.

COMPTOMETER OPERATOR.—State age, experience, and salary expected; also whether or not employed at present. H 414 Times Downtown.

COMPTOMETER CLERK, permanent position and good salary. The Calculating Co., 50 Church St.

COPY WRITER
AND ADVERTISING ASSISTANT.

A large department store in the metropolitan district of New York City offers an exceptional opportunity to a young woman as copy writer and general assistant to the advertising manager. Applicants must be thoroughly experienced and capable of taking complete charge, when necessary. Only an up-to-the-minute woman, educated and possessing executive ability and experience-plus need apply. State all particulars, including salary expected. W. C., Box 215 Times Downtown.

COOK and general houseworker, family 2 adults; apartment; 2 evenings a week out; Thursday afternoon and all day Sunday off; will pay $45 per month; girl must have good references. Bleecker, 629 Eastern Parkway, Brooklyn.

COOK and waitress, couple or 2 girls, family of 4; Mount Vernon. Phone Murray Hill 410.

COOK.—With references. Apply 285 Central Park West, Apartment 5 North.

CORRESPONDENT AND SECRETARY
wanted by buyer of large importing house; some one experienced in framing letters and writing mail as well as in general commercial life; knowledge of chiffons, nettings, &c., preferred; ability to direct and supervise others essential; salary $25; specify age, experience, references. Write R. K., 104 East 14th.

CORRESPONDENT.

Young lady, mail order experience, with knowledge of stenography and typewriting preferred; splendid opportunity for advancement; state experience and salary desired. B 379 Times.

CORSET OPERATOR.—Experienced in alterations wanted in high-class specialty shop; steady work in all seasons; pleasant surroundings and working conditions; good salary. Van Orden Shop, 379 5th Av., New York.

CORSET FITTER and saleswoman, first class, wanted to take first place in an exclusive corset store in Newark, N. J. Apply in person at Ivy Corset Co., 349 5th Av., New York City.

CORSETS.—Experienced corsetmakers, finishers for fine custom work; steady work, good pay; also young, intelligent girl for the parlor. Mme. Diamant, 14 West 51st St.

COUPLE.—Widower, with little girl of 4 years, wishes refined couple to take care of baby; good proposition; references required. Call Monday, between 9 and 10 A. M., 5 West 91st St., Apt. 2W. Boy.

DEMONSTRATOR.—Woman of ability and business appearance for permanent position with short hours; good pay and opportunity for advancement; experience preferred but not necessary; must be over 25, unemployed only; able to leave city, and ready to begin work immediately; expenses advanced; transportation paid. Call in person for appointment only, Monday morning, 10 to 12, Room 520 Arbuckle Bldg., Brooklyn, at Borough Hall subway station.

DEMONSTRATOR.—Woman of ability and neat appearance for permanent position, with opportunity for advancement; must be over 25, unemployed only, and ready to begin work immediately; experience preferred, but not necessary, as lady in attendance will instruct; straight salary from $12 to $25 per week. Apply Monday morning from 9 to 11, 45 West 34th St., Room 711.

DENTISTS' ASSISTANT.—Young lady, intelligent, nice appearance; experienced preferred. Write B 78 Times.

DESIGNER
OF CHILDREN'S DRESSES, ROMPERS, AND WASH SUITS; ONLY THOSE HAVING HAD EXPERIENCE IN HIGH-CLASS HOUSE NEED APPLY; AN EXCEPTIONAL OPPORTUNITY FOR RIGHT PARTY; PERMANENT POSITION; STATE PAST EXPERIENCE; ALL REPLIES WILL BE TREATED IN STRICT CONFIDENCE. BOX B 614, 1,265 BROADWAY.

DESIGNER
on silk and muslin underwear.
THE WOLF CO.,
364 FIFTH AVENUE.

DESIGNER MILLINERY wanted make few hats, private party, each season. X 216 Times Annex.

DESIGNER for silks; opportunity for younger hands with a good eye for color. Write to Silk, Box 14, 1,358 Broadway.

DICTAPHONE.

Splendid opening, large office, Jersey City; every opportunity for speedy advancement; convenient location; easy hours; luncheon; state age, experience, salary expected, &c. "Dictaphone," 337 Times Downtown.

DICTAPHONE OPERATOR, must be experienced, also rapid on the typewriter; permanent position to one having qualifications. Mrs. French, McGraw-Hill Co., 10th Av.-36th St.

DICTAPHONE OPERATOR, preferably one who writes stenography; good English and spelling; $18 to start, with good opportunities for advancement. Address, with full particulars, A 573 Times Downtown.

DICTAPHONE OPERATOR.—Good position for capable operator; state age, religion, experience, whether stenographer and salary. G 739 Times Downtown.

DISTRICT MANAGER for women's department. Income Tax Service Commission. Carroll, Room 1408, 347 5th Av.

DRESSMAKERS WANTED.

A desirable all-year-round position for young women under 30 years of age, who understands dressmaking. Apply by letter only, stating age and experience, to

C. DUVAL,
Butterick Publishing Co.,
Spring and MacDougal Sts., N. Y.

DRESSMAKER.—Competent young woman to make alterations on dresses. Mme. Estelle, 277 5th Av.

ENTRY CLERK for wholesale hosiery house; state experience and salary. B 14 Times.

ERRAND GIRL in a gown shop. Mueller-Graves, 12 East 48th.

The Harlem Office of the Times

At the Harlem Office of The New York Times, 2,109 Seventh Avenue, just north of 125th Street, advertisements and subscriptions are received for The Times and all publications of The New York Times Company.

HELP WANTED—Female.

Thirty-five cents an agate line.

ELLIOTT-FISHER.

Fine opportunity for operator experienced on Model 7; position in offices of enterprise of national scope, easy of access; convenient hours, congenial surroundings; luncheon. In reply give age, experience, education. Elliott-Fisher, 307 Times Downtown.

EXPERT FILER, good education, accustomed to $30 salary. L 147 Times.

FILE CLERK for simple correspondence filing in a large technical publishing house; pleasant working conditions; half-day Saturday; state age, education, experience and salary expected. S 605 Times Downtown.

FILING CLERK.—Experienced, by manufacturing concern; one who wishes to go to small Connecticut country town and thinks herself fully capable of taking full charge of filing, should apply, stating age, nationality, salary expected. Box 62, Plantsville, Conn.

FILE CLERK.—Young lady to attend filing and act as relief operator on large switchboard; preference given to one who can operate typewriter; in reply give references, salary desired. L. O., Box 100 Times.

FILING CLERK wanted; must also be competent to do general office work. Apply personally at The Lionel Corporation, 48 East 21st St.

FILE CLERK.—Must be quick and accurate. Apply Monday morning, Scholl Mfg. Co., 339 Broadway.

FILE CLERK and OFFICE ASSISTANT.—Salary $10. B. Y., 307 Times.

FINISHERS, Helpers, Sleeve Hands, first-class; apply after 10, ready for work. Carmichael, 12 East 55th, next to St. Regis.

FORELADY wanted; a large, fine waist house intends opening factories in the following cities: W. Hoboken, Stamford, Camden, Glens Falls, Poughkeepsie, and Kingston—in fact anywhere within three hours from New York where skilled labor may be procured. Applicant must know waist manufacturing thoroughly; big salary to right party; state names of previous employers and experience. B 35 Times.

FORELADY, CULTURED AND REFINED, FOR POSITION IN CURTAIN FACTORY; ONE EXPERIENCED IN OPERATING HEMSTITCH, LOCKSTITCH, AND BONNAZ MACHINES. APPLY MFR., P. O. BOX 8, STATION P, BROOKLYN, N. Y.

FRANKLIN SIMON & CO.
require
the services of
EXPERIENCED
Waist and Skirt Finishers.
Also,
Rapid hand sewers, accustomed to fine work, for
SPECIAL ORDER WORKROOM.
Apply all day,
6 West 38th St.,
10th Floor.

FRENCH STENOGRAPHER
wanted by export house; English not necessary, but experience in taking commercial dictation essential; $25 or more if competent. W 696 Times Downtown.

[illegible] ary will be paid to a gentlewoman of undoubted social standing to influence patronage of decorations and works of art; no applications will be considered unless accompanied by the names of socially prominent people who can be referred to if an arrangement is made; correspondence will be treated confidentially. B 12 Times.

GENERAL OFFICE ASSISTANT, one with some knowledge of bookkeeping preferred; permanent position; good future for capable woman; salary $15. Apply Monday before 10 A. M., Otto Sarony Co., 479 Fulton St., Brooklyn.

GENERAL HOUSEWORKER or mother's helper; must be good cook, clean, economical; references; pay $50. Morningside 2852; phone until 2 P. M., Sunday or Monday.

GENERAL HOUSEWORKER.—Refined woman, in country, where another maid is kept. Apply Monday and Tuesday between 9 and 11 to Mrs. Green, 863 Lexington Av.

GENERAL HOUSEWORK, NURSE.—Two Finnish girls; references required. Write, Finnish language, Wilcox, 153 Livingston St., New Haven, Conn.

GENERAL HOUSEWORKER wanted, family 2 adults, 2 children; no laundry. Phone Morningside 217 for appointment.

GENERAL HOUSEWORKER. — Family 3; own room and bath; city references; permanent home. Inglis, 609 West 115th St.

GIRLS
for general work in the folding, examining and making of paper patterns; steady work; apply before 10 A. M.
BUTTERICK PUBLISHING CO.,
64 West 23d St., (McCreery Bldg.,)
(3d floor.)

GIRL.—A neat appearing young girl for general office work in a large office near City Hall; opportunity to advance into good clerical or typist position. Write, giving age, religion, and salary expected, S 634 Times Downtown.

GIRL, OVER 17 YEARS OF AGE, AS TYPIST AND GENERAL OFFICE ASSISTANT. B 388 TIMES.

GIRLS.—Famous Players-Lasky Corporation, 485 Fifth Av., can use the services of several bright young girls as inside messengers; working conditions are unexcelled and advancement is as rapid as merit deserves. Apply to Office Manager, ninth floor. If under 16, bring your working papers.

GIRL, about 15 years old, for light clerical duties and interdepartment messenger work in large corporation; good opportunity for advancement for bright and intelligent girl. Reply stating age and education, B 87 Times.

GIRLS wanted.—Expert card index filing girls for temporary employment; must be absolutely accurate; do not apply unless fully qualified. Mrs. Ward, 159 Remsen St., Brooklyn, after 9:30 A. M.

GIRL wanted for sample department of Brooklyn manufacturer; excellent opportunity for one experienced and accurate; state salary desired. Box 44, 208 Broadway, Brooklyn.

GIRL.—Sample girl wanted by silk commission house to make up sample cards and to take full charge of sample department; state age, experience, and reference. G 799 Times Downtown.

GIRL about 16 years old to assist in office; one familiar with figures; good writer preferred; steady work, with advancement; Christian firm. S 632 Times Downtown.

GIRLS, NEAT APPEARING, MAKE THEMSELVES USEFUL IN MANUFACTURER'S SHOWROOM. CALL OR ADDRESS ZENO, 337 4TH AV.

GIRL, steady, strong, for pattern tracing and light clerical work; $9 start; good hours, pleasant conditions. McCall, 236 West 37th St.

GIRL, (16,) wanted to file correspondence and make herself useful in advertising office; state experience and salary desired. S 144 Times.

HELP WANTED—Female.

Thirty-five cents an agate line.

GENTLEWOMAN.—A suitable monthly salary.

GIRL, ATTRACTIVE, TRY ON HATS, TAKE CARE OF SHOWROOM. KANRICH BROS., 601 BROADWAY.

GIRL to assist in office work, wholesale house; Underwood machines in use; good chance for advancement. S 638 Times Downtown.

GIRL wanted to assist generally in printing department. Apply 8th floor, McGraw-Hill Co., 475 10th Av.

GIRLS in large publishing house; no experience necessary; $10 to start. Call Mr. Koelbel, 119 West 40th St., eighth floor.

GIRL to help in manufacture of toilet preparations. Apply at once, Hepner's, 137 West 44th.

GIRLS.—Several bright girls experienced in billing preferred; $12-$14. Address giving all particulars S. F., 885 Times Downtown.

GIRL, 16 to 21 years, for clerical work in offices large corporation. F., P. O. Box 1148 City Hall Station.

GIRL, to assist in dental office. Call 9 A. M. Monday, 773 8th Av., near 47th St.

GOVERNESS, French, for large family living in the country; must be fond of sports, riding, etc.; applicant state qualifications, give references and religion, and apply by letter to A 794 Times Downtown.

GOVERNESS, French, speaking good English, for boy 4 years old, superintend care of girls 10 and 12; must be fond of outdoor sports. Phone Bronxville 872.

GOVERNESS, nurse, wanted for baby 19 months old; liberal wages. Mrs. Goodman, 1,600 7th Av. Cathedral 9361.

GOVERNESS and chambermaid for 2 school children. Mrs. M. Solomon, 580 West End Av.

HAIRDRESSER.—An expert woman hairdresser for Baltimore; best salary; transportation paid. Apply Information Desk, Waldorf-Astoria, between 5:30 and 8 P. M. Sunday.

HAND BUTTONHOLE MAKERS, on men's shirts; work in shop or at home; steady work at highest wages. Brooks Brothers, 19 East 44th.

HAND SEWER.—Experienced on custom corsets. Apply all week, Munson, 63 West 56th.

HAND SEWERS ON BLOUSES.
CORHAN, 647 MADISON AV.

HEAD OF COMPARISON DEPT.
A large department store in the metropolitan district requires woman, thoroughly experienced in the work of shopping and comparison, to act as manager of their comparison dept. Write H. C., Box 225 Times Downtown.

HOME ASSISTANT.

Young woman to assist with housework; eight hours a day, six days a week; eat and sleep home; salary $15 per week; no servants need apply. Write to Apartment 3-D, 125 East 72d St.

HOUSEKEEPER.—An elderly Jewish gentleman seeks a competent housekeeper and good cook; one able to take full charge; for such a woman can offer a good home in a first-class apartment; references required; also state wages expected. A. B., 305 Times Downtown.

HOUSEKEEPER wanted, by two gentlemen, general working housekeeper, about 35; must thoroughly understand everything; good cook, neat, trustworthy. Call after 2. Tel. 2250 Morningside. Stern, 611 West 127th St.

HOUSEKEEPER.—Family three adults at business all day; American preferred; easy hours; small apartment; liberal pay. A 900 Times Harlem.

HOUSEWORKER.—Girl for general housework, small family, 420 Riverside Drive, Apartment 4-F. Telephone Morningside 4647. Apply between 4 and 6 Sunday afternoon.

HOUSEKEEPER, working, plain cook, white, sleep out, no laundry; 6 days weekly; 3 adults. Apartment 2 South, 65 Central Park West.

HOUSEWORKER.—Middle-aged colored woman to do housework out of town; must be good cook. Apply to Haring, 100 Washington St., New York City.

HOUSEWORK.—Girl wanted at once for general housework, plain cook; two in family; small apartment; must have good references. 75 Fort Washington Av., Apt. 65.

HOUSEWORK.—Lady wants young woman, light housework, 9 to 1; four rooms; give age, nationality, salary. S 656 Times Downtown.

HOUSEWORKER for small private school; no laundry or cooking. Telephone Kingsbridge 316.

HOUSEWORK.—Lady wants woman, (white) light housework, 9 to 11; good references. Phone Circle 5740.

HOUSEKEEPER for cottage in children's home; good plain cook. Address P. O. Box 361, Dobbs Ferry.

HOUSEWORK.—(Light); 3 in family. Irwin, 178 West 82d St. Schuyler 8697.

INDEXER wanted, with college or library training; must be fairly rapid typist; reply, stating experience and salary expected, X 364 Times Annex.

LADY'S MAID, useful, neat; good sewer; trustworthy; references. Apt. 164, 3 East 58th St.

LEDGER CLERK.

Experienced in ledger work and operating billing machine; experienced in operating Ellis bookkeeping machine desirable, but not essential; pleasant environment in high-class specialty shop.

A. DE PINNA CO.,
5th Av., cor. 50th St.

LEDGER CLERK.—Splendid opportunity for bright girl familiar with ledger work and general office routine, in Christian office of large silk corporation; salary $15. B 91 Times.

LEDGER CLERK, experienced; one accustomed to handling large number of accounts; permanent position; opportunity for advancement; give details of experience, references, salary, and age. B 112 Times.

MAID to cook and serve dinner in a private family every evening except Sunday; hours 6-9; references required. Telephone 3489 Circle.

MAIL CLERK, trained librarian; college graduate; long hours; $25. L 148 Times.

MANICURE-HAIRDRESSER, steady position, by My Lady Beauty Shop, 95 7th Av., Brooklyn.

MESSENGERS, bright girls to collect and deliver mail in office; may be considered for clerical positions when proficient. Mrs. French, McGraw-Hill Co., 475 10th Av.

MILLINERS,
IMPROVERS,
APPRENTICES.
LIGHT WORKROOM. GOOD WAGES. APPLY ALL WEEK.
BEST & CO., 7 West 35th St., 8:30-10:30 A.M.

MILLINERS AND IMPROVERS.
Only those accustomed to first-class work need apply; good salary; all-year position.
WALTER C. SITTWITZ,
7 East 47th St.

MILLINER wanted to take charge of millinery department; steady position. Plaut Bros. Department Store, Jamaica, L. I.

MILLINER, FIRST-CLASS, WANTED. STEADY POSITION. JULIE MAGNER, 20 WEST 47TH ST.

MILLINERY.—An experienced young woman to assist in showroom. Mme. Estelle, 277 5th Av.

MILLINERS, apprentices, and errand girl, Theagen, 452 Madison Av., (at 49th St.)

Business Opportunities
Page 8, Section 2

HELP WANTED—Female.

Thirty-five cents an agate line.

MILLINERY.
BRUCK-WEISS MILLINERY,
6-8 WEST 57TH ST.
REQUIRE
THE SERVICES OF
MILLINERS,
IMPROVERS,
COPYISTS,
APPRENTICES.
STEADY POSITION; HIGHEST SALARIES.
APPLY ALL WEEK.

MILLINERS.
FRANKLIN SIMON & CO.,
Require
MILLINERS,
COPYIST,
APPRENTICES.

Highest wages, steady position to milliners, copyist, and apprentices accustomed to highest class work.

Apply
6 West 38th St.,
10th Floor.

MILLINERY.
HEAD OF STOCK.

R. H. MACY & CO. require a young woman thoroughly experienced in Children's and Misses' Hats for the position of head of stock of this department.

Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

MILLINERS.

R. H. MACY & CO. require thoroughly competent milliners who are accustomed to work with the finest materials.

Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

MILLINERS.
HENRI BENDEL, INC.,
10-14 WEST 57TH ST.
Require experienced milliners for high-class work; also learners. Apply prepared for work.

MILLINERY.
Experienced copyist preparers and also learners; high-class work; half day Saturday.
APPLY ALL WEEK.
KNICKERBOCKER TRIMMED HAT,
484 6th Av., at 30th St.

MILLINERY MODELS.
EXCEPTIONALLY GOOD-LOOKING WITH SELLING EXPERIENCE.
SMOLIN, 5 WEST 37TH.

MILLINERY.
The Fifth Avenue Millinery Shop desires the services of a stockkeeper; one who has executive ability and able to take care of stock. Call Fifth Avenue Shop, 349 5th Av., near 34th St.

MILLINERY DESIGNER, ACCUSTOMED TO 5TH AV. TRADE; GOOD ALL-AROUND TRIMMER; EXCELLENT POSITION. GUIRY, 7 EAST 48TH ST.

MODELS.
ATTRACTIVE GIRLS FOR
DRESSES AND COSTUMES.
SIZE 16.
WILL PAY HIGHEST SALARIES.
LONG SEASON.
HOLZMAN & MITTENTHAL,
22 WEST 27TH ST.

MODELS wanted, corset models for fashion show; one ideal average type, wearing corset size 20; one short waisted figure, wearing size 26; one short, slender figure, wearing size 22; one tall slender figure, wearing size 22; one short stout, wearing size 28; one tall heavy, wearing size 28; one large below waist, wearing size 26; one curved back figure, wearing size 22; one girl, between 12 and 14 years of age; models must be good looking and good proportion for their type. Apply Monday and ask for Miss Minifie, The H. W. Gossard Co., 334 4th Av.

MODELS.
Stylish young ladies for dress house; size 16; excellent salaries; steady position.
FLOERSHEIMER COMPANY,
150 Madison Av.

MODELS.
Experienced, stylish, size 16, to try on coats; long season. Apply all week.
MOYSES & DREYFUS,
1 East 33d St.

MODELS.
Tall, slender, refined young ladies as models, showroom of dressmaking establishment.
BERGDORF & GOODMAN CO.,
616 FIFTH AV.

MODELS—SIZE 16.
LIBERAL SALARY.
For wholesale dress house.
THE ROBBINS DRESS CO.,
76 MADISON AVENUE.

MODELS, SIZE 16.
Must be active; long season; experience necessary; $30 weekly.
TREELINE SUIT CO.,
1,333 BROADWAY.

MODEL.
ACCUSTOMED YOUNG LADY, SIZE 16, FOR DRESS HOUSE.
LEO FINKENBERG,
31 EAST 31ST.

MODEL, size 36, for coats and suits. Leibman & Hurwitz, 122 West 31st.

HELP WANTED—Female.

Thirty-five cents an agate line.

MODELS, SIZE 16,
ON FINE DRESSES.
EXCELLENT SALARY.
JAFFE,
31 EAST 32D.

MODELS.—YOUNG LADIES FOR OUR SHOWROOM TO TRY ON CLOAKS AND SUITS, SIZES 16 AND 36. APPLY ALL WEEK.
J. M. BRADY & CO.,
26 EAST 31ST ST.

MODELS
STYLISH, SIZE 16, FOR MISSES'S DRESSES, STEADY POSITION. ROSENMEYER & SCHWARTZ, 31 E. 32D.

MODELS WANTED FOR DRESS SHOWROOM, 36 BUST, AND OF GOOD APPEARANCE; ALSO ONE SPEAKING FRENCH. LICHTENSTEIN MILLINERY CO., 584-586 5TH AV.

MODELS, SIZE 18, TALL, STYLISH YOUNG LADIES, TO DISPLAY DRESSES IN SHOWROOM; SALARY NO OBJECT. APPLY ALL WEEK, CROWN, 105 MADISON AV.

MODELS,
Sizes 36 or 38, neat appearance, FOR FUR SHOW ROOM.
GOTTLIEB BROS.,
22 West 27th St.

MODELS, size 16, stylish and attractive, to try on misses' coats and suits; must have experience; good salary, long season; apply all week. Harry Kitzinger & Co., 1,333 Broadway.

MODELS, EXPERIENCED, WANTED IN COAT HOUSE, BUST 36; GOOD PAY, LONG SEASON. BERNSTEIN & MEYERS, 131 WEST 26TH.

MODELS, CLOAKS AND SUITS, SIZES 36 AND 16; GOOD WAGES; STEADY POSITIONS. THE G. & G. MFG. CO., INC., 15 EAST 26TH ST.

MODEL.
Attractive young lady about 5 feet 3, bust 36; salary $25; steady.
LUNDIHN, 24 EAST 55TH.

MODELS, SIZE 16, STYLISH YOUNG LADIES FOR SALES ROOM OF DRESS HOUSE. JESSE SHULMAN & CO., 44 EAST 32D.

MODEL.—Size 16 and 36, for large cloak and suit house; must be experienced; good salary. Superior Garment Co., 1,337 B'way.

MODELS, TRIMMED HATS; ONE WITH EXPERIENCE PREFERRED. EDMOND UHRY, 57 WEST 38TH ST.

MODELS.
Size 36, neat appearing; good pay; long season. Cooper & Grapes, 30-34 West 26th St.

MODELS.—STYLISH YOUNG LADIES FOR MISSES' SHOW ROOM; MODELS, SIZE 16. MAX RUBEL CO., 136 MADISON AV.

MODEL, 16 size, for dresses. 1,182 Broadway, Room 706.

MODEL, experienced; size small 16. Schultz & Nathan, 303 5th Av.

MOTHER'S HELP
Wanted, a bright young woman to act as mother's helper at Upper Montclair, N. J.; references required; reply by letter only. H. W. Beebe, 55 Liberty St., New York City.

MODEL, EXPERIENCED, MISSES' SIZE 16, FOR SUITS; LONG SEASON. KLEINFIELD & RENNER, 7 WEST 30TH.

MOTHER'S HELPER; refined girl to assist in care of boy month old, $8 week and good home. S 102 Times, or Cathedral 7439.

MULTIGRAPH.—Girl to set type and distribute flexo-type. Apply 8th floor McGraw-Hill Co., 475 10th Av.

NURSE.—Graduate or practical, willing to work short hours demonstrating; experience preferred, but not necessary, as nurse in attendance will instruct; must be over 25, disengaged, able to leave city, and ready to begin duties immediately; good pay; expenses advanced; transportation paid. Call in person for appointment only, Monday morning, 10 to 12, Room 519, Arbuckle Bldg., Brooklyn, at Borough Hall subway station.

NURSES.—Disengaged, either graduate or practical, can secure very desirable positions with the Domestic Medical Society; experience not essential, as lady in charge of our visiting department will instruct; working hours short; good pay and excellent opportunity for advancement. Call on Monday from 9 to 12, Suite 710 and 711, 45 West 34th St.

NURSE.—Wanted, trained baby nurse or mother's helper. 162 Central Av., Flushing, L. I. Car fare 5c. Telephone 2316 Flushing.

NURSE for small children; pleasant home; can probably arrange to take nurse and cook if two girls wish to come together. Call, write, or telephone Mrs. Louis C. Marburg, 24 Franklin Place, Montclair, N. J. Telephone Montclair 1600.

NURSERY GOVERNESS.—REFINED ENGLISH WOMAN FOR 4½-YEAR-OLD CHILD. WRITE, GIVING REFERENCES AND QUALIFICATIONS. B 25 TIMES.

NURSE OR NURSERY GOVERNESS.—Christian Scientist family, two children. 48 West 75th St. Columbus 4810.

NURSE, experienced, for two little girls; personal reference required. Telephone Murray Hill 7748 before 10:30, between 1:30-2:30.

NURSE (white), permanent position; care baby 15 months; references; pay $50. Morningside 2852, phone until 2 P. M. Sunday or Monday.

NURSE.—A specialist in diseases of the digestive organs, with an X-ray plant, seeks the services of an assistant. Dr. J. W. Weinstein, 16 East 96th St. Call Tuesday.

NURSE.—Competent nurse for 2½-year boy; good wages; good home; references. Call mornings from 11 to 1:30 o'clock, Mrs. L. R. Moss, 330 West 88th St. Schuyler 9761.

NURSERY GOVERNESS.—Must have good reference; take care child 6 years old. Call between 9 and 10 A. M., Scholle, 500 West End Av.

NURSE for 18 months' old baby; must understand care of child and be of neat appearance, pleasing personality, and have good references. B 389 Times.

NURSE, trained, for 19 months' old child; steady position, good salary, good home; reference. S. H. Pasternak, 700 West 179th St., St. Nicholas 8754.

NURSE, experienced; references; for child 2 yrs. and assist child 8. Call 12-3 and evenings, Fisher, 255 West 108th St. Academy 1154.

NURSERY GOVERNESS wanted for girl of 5 and boy of 10; experience and reference required; good salary. Address Box 662, Rye, N. Y.

NURSE.—Practical undergraduate, invalid's home. 574 Palisades Av., Yonkers. 5642 Yonkers.

NURSE for boy of 6; must be able to take care of infant later. Apply 120 West 70th St., Apt. 7B. Phone Columbus 3124.

NURSE.—Competent woman to take entire charge of month-old baby; references. L. Ball, 52 West 12th St.

NURSE-COMPANION for semi-invalid lady; salary $30 month; references. S 119 Times.

OFFICE ASSISTANT,
knowledge stenography, accurate at figures, help on books; state salary and experience. N. R., 806 Times Downtown.

OFFICE ASSISTANT, bright, well-educated young lady; state salary expected and address in own handwriting. New York Label and Box Works, 511 East 72d.

OFFICE ASSISTANT, CLERICAL WORK; GOOD AT FIGURES; STATE PREVIOUS EMPLOYMENT, SALARY EXPECTED. B 380 TIMES.

OPPORTUNITY.

We want bright, intelligent young women for high grade clerical work, who can grow with us and advance quickly in positions and salary according to worth and ability.

Must be at least 22 years of age.

We prefer high school graduates or young women who have had previous business experience.

The salary while learning the work is $12, but you can soon fit yourself to earn $25 if you are the right person.

NATIONAL CLOAK & SUIT CO.,
207 West 24th St.

PACKERS.—Experienced; good salary and opportunity for advancement. Olliver A. Olson Co., Broadway and 79th St.

PAYROLL CLERK for shoe factory; piece and time workers; submit references and salary expected. A 800 Times Downtown.

PRIVATE SECRETARY wanted; must be expert stenographer; well poised with pleasant personality; discerning in handling people; should have good general knowledge; give full particulars in letter. 143 Times.

PUPIL NURSES for one-year course leading to certificate of trained obstetrical nurse; course includes lectures, classroom instruction, and practical work in maternity and pediatric department of registered training school. Supt. of Nurses, St. Elizabeth Hospital, 204 S. Broad St., Elizabeth, N. J.

HELP WANTED—Female.

Thirty-five cents an agate line.

REFINED WOMAN as housekeeper for business man (American) and two sons, ages 16 and 14, residing well-appointed suburban dwelling; furnace man; no other help; no laundry work; references exchanged. Address or call, Competent, 203 Broadway, Suite 910, New York.

REPRESENTATIVE.

One of the best-known map companies in the world can employ in this city a refined and energetic young lady on a commission basis; references required. L 196 Times.

SALESWOMEN.
B. ALTMAN & CO.,
MADISON AV., FIFTH AV.,
34TH AND 35TH STS.,
NEW YORK,
HAVE VACANCIES FOR THOROUGHLY COMPETENT
SALESWOMEN
IN THEIR
MISSES' APPAREL SECTIONS;
MUST BE OF GOOD APPEARANCE, STYLISH AND ACCUSTOMED TO THE BEST PATRONAGE; GOOD POSITIONS ASSURED, WITH EXCELLENT PROSPECTS FOR ADVANCEMENT.
APPLY AT 35TH ST. EMPLOYEES' ENTRANCE, OR BY LETTER, ADDRESSING DEPARTMENT A.

SALESWOMEN.
B. ALTMAN & CO.,
MADISON AV., FIFTH AV.,
34TH AND 35TH STS.,
NEW YORK,
HAVE VACANCIES FOR THOROUGHLY COMPETENT SALESWOMEN IN THE FOLLOWING DEPARTMENTS:
COTTON DRESS GOODS,
LACES,
NOTIONS,
TRIMMINGS;
MUST BE ACCUSTOMED TO THE BEST PATRONAGE; GOOD POSITIONS ASSURED, WITH EXCELLENT PROSPECTS FOR ADVANCEMENT.
APPLY AT 35TH ST. EMPLOYEES' ENTRANCE.

SALESWOMEN,
10:45 A. M. TO 2:30 P. M.
R. H. MACY & CO. require competent Saleswomen, or women who are able to become competent saleswomen through the aid of our Department of Training, FROM 10:45 A. M. UNTIL 2:30 P. M. This kind of employment is intended to relieve the shortage of help during the lunch period.
Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

SALESWOMEN.
UNTRIMMED MILLINERY.
R. H. MACY & CO. have vacancies in their UNTRIMMED MILLINERY department for competent saleswomen or for women who are able to become competent saleswomen through the aid of our Department of Training.
Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

SALESWOMEN
CAPABLE OF SERVING HIGH-GRADE CLIENTELE, THOSE WITH 5TH AV. EXPERIENCE PREFERRED,
FOR
GLOVES,
NECKWEAR,
INFANTS' WEAR,
CHILDREN'S SHOES,
LADIES' AND MISSES' SHOES.
APPLY ALL WEEK,
BEST & CO., EMPLOYMENT OFFICE, WEST 35TH ST., 9:30-10:30 A. M.

SALESLADY wanted, experienced selling blouses, negligees, underwear, in specialty shop. Nadine's, 2,425 Broadway.

SALESWOMEN,
TRIMMED MILLINERY.
R. H. MACY & CO. REQUIRE SALESWOMEN FOR THEIR FRENCH SALON; ONLY THOSE WHO ARE ACCUSTOMED TO THE BEST NEW YORK CLIENTELE WILL BE CONSIDERED.
APPLY AT OFFICE OF EMPLOYMENT MANAGER, 2D BALCONY, REAR, 34TH ST. ENTRANCE, ANY TIME DURING THE DAY.

SALESLADY VICTOR RECORDS.
ONE WHO KNOWS THE VICTOR CATALOG THOROUGHLY; MUST BE EXPERIENCED IN SELLING AND ORDERING RECORDS; NONE OTHER NEED APPLY. CALL AT LAUTER PIANO CO., 149 NEWARK AV., JERSEY CITY.

SALESWOMAN for commercial stationery and office supplies; must be experienced; inside position; good salary. Apply after 10 A. M., or by letter. Goldsmith Bros., 77 Nassau St.

SALESWOMEN.
Do you want to make big money and build up a large and permanent income? If you do, and are willing to devote your exclusive time and energy to the business, and have A1 references, a splendid opportunity will be offered to you to represent
THE TRAVELLERS INSURANCE CO.
in Greater New York. Drawing account used against commission to women of ability. N. P. Blackburn, 512 5th Av., Room 810.

SALESWOMEN TO HANDLE A MANUFACTURER'S LINE OF GLOVES TO CALL ON LARGE TRADE; ONE WHO HAS HAD SELLING EXPERIENCE AND CAN PRODUCE RESULTS; COMMISSION BASIS. B 21 TIMES.

SALESLADIES,
EXPERIENCED IN LACES AND FANCY LINENS; GOOD OPPORTUNITY TO CAPABLE APPLICANT; LIBERAL SALARIES; PERMANENT; CALL OR WRITE. MAX FERTIG, 30 EAST 34TH.

SALESWOMAN.—Expert specialty saleswoman to go on the road for long trips, with well introduced merchandise; steady position; traveling expenses advanced on salary or commission; must have such experience that spells success. Manufacturer, A 167 Times.

SALESWOMAN.—Thoroughly competent and experienced notion saleswoman; permanent position and good salary with opportunity for advancement to capable saleswoman. Olliver A. Olson Co., Broadway and 79th St. subway station.

Knighton & Blackman
Direct Mailing Specialists
30 East 42d Street, New York
January 16th, 1919.

The New York Times:

We are pleased with the response from our recent announcement in The New York Times Want column, through which we received over a hundred replies, and obtained some very select help.

Knighton & Blackman, Inc.
By H. V. Knighton, President.

HELP WANTED—Female.

Thirty-five cents an agate line.

SALESLADY, experienced, for high-class PRIVATE DRESSMAKING establishment; only one capable of selling from sketches, &c. Apply after 10. L. Jacobs & Co., 40 West 46th St.

SALESWOMAN.—Woman wanted, over 30 years old, for saleswoman; one who has some knowledge of sewing on machine; answer in own handwriting; salary. R 625 Times Downtown.

SECRETARY-STENOGRAPHER, competent, for large export house; excellent opportunity; answers must be in own handwriting, giving fully experience, references, and salary desired. A 593 Times Downtown.

SECRETARY.

Secretary wanted by promotion manager of advertising department of large monthly magazine; superior education, refinement, and ability to do rapid stenographic work essential; beginning salary $18-$20. B 56 Times.

SECRETARY for credit manager, young lady, American; must be experienced stenographer and capable of becoming a real assistant; salary $25 to start; state experience and reference. B 587 Times Downtown.

SECRETARY-STENOGRAPHER, preferably experienced in mechanical or engineering lines; state fully details of experience, references, education, age and physical condition; Gentile firm. R 249 Times.

SECRETARIAL STENOGRAPHER with initiative to assist busy executive of large corporation; exceptional opportunity; state experience and salary expected. B 647 Times Downtown.

SECRETARY.—$10 a week for services half a day of woman typewriter, accustomed to secretary work; more to one with literary ability. Writer, G 37 Times.

SHOPPERS.

HENRI BENDEL, INC.,
10-14 WEST 57TH ST.,

require several bright girls to act as shoppers; steady positions.

SPANISH STENOGRAPHER with some knowledge of English is desired by export and import house; state nationality, experience, references, and salary desired. R 668 Times Downtown.

STATIONERY AND ENGRAVING.

A large retail stationery store requires the services of a young lady who has a thorough knowledge of this business and is capable of both buying and selling the various items connected with it. B. K., 196 Times Downtown.

STERN BROTHERS,
WEST 42D ST.,

HAVE AN OPENING FOR AN EXPERIENCED WOMAN, COMPETENT TO TAKE CHARGE OF THE MAIL ORDER SECTION OF THEIR MISSES' SUIT DEPARTMENT. APPLY AFTER 9 A. M., EMPLOYES' ENTRANCE, 43D ST., NEAR 5TH AV., OR BY LETTER.

STENCIL CUTTER.—A typewriter operator who understands cutting dermatype stencil for mimeograph machine. Mr. French, McGraw-Hill Co., 475 10th Av.

STENOGRAPHER.—AN UNUSUAL OPPORTUNITY FOR A THOROUGHLY COMPETENT STENOGRAPHER TO ACT AS PRIVATE SECRETARY TO A BUSY EXECUTIVE; MUST BE FAMILIAR WITH MODERN BUSINESS METHODS, CAPABLE OF ASSUMING CHARGE OF DETAIL WORK; MUST BE ACCURATE, CONSCIENTIOUS AND PAINSTAKING; IF YOU MEASURE UP TO THIS STANDARD, WRITE IN CONFIDENCE, GIVING A DETAILED SYNOPSIS OF YOUR BUSINESS EXPERIENCE, YOUR AGE, AND COMPENSATION DESIRED. ADDRESS A 565 TIMES DOWNTOWN.

STENOGRAPHER.

Permanent position in the office of large technical publishing house is offered to an intelligent, capable worker who will appreciate pleasant surroundings, good hours, &c.; state experience, age, and salary. S 604 Times Downtown.

STENOGRAPHER. — Expert typist, touch operator, able to turn out a large quantity of work, familiar with mail order book business, follow up systems and general office routine; must be accurate, intelligent, and come well recommended; state fully age, experience, references, and salary desired; an excellent opportunity for a capable girl. Apply by letter only, addressing John Brennan, 118 East 28th St.

STENOGRAPHER,

experienced in advertising make-up department for large publishing house; state experience and salary; replies confidential. Address

BRAINS, 1,619 ST. JAMES BLDG.

STENOGRAPHER.

SALES OFFICE of large organization has opening for well-educated stenographer with initiative and executive ability; preferably one with experience printing, publishing, or advertising work; please give experience in detail and state salary expected. B 38 Times.

STENOGRAPHER.

Young lady, thoroughly experienced, well bred, of pleasant personality and disposition, dependable, commanding the best of English, wanted as general assistant in broker's and exporter's office; salary $20 weekly and further advancement if proven capable. Only those answering above requirements considered. State details. W 785 Times Downtown.

STENOGRAPHER.

Stenographer and office assistant for research department of magazine publishing company; one willing to be trained in dictaphone operating preferred; good education and ability to do rapid stenographic work essential; excellent opportunity for advancement and to learn business engineering; hours 9-5; half day Saturday; salary $15-$18. B 53 Times.

STENOGRAPHER, with good, all-around office experience; not necessarily speedy on the machine, but must work intelligently and accurately and attend a Monitor switchboard, experience at the latter unnecessary; we would like a person good enough to eventually become more than a stenographer; one with ambition, willing to do anything to assist in developing a growing advertising business; salary $15. B 97 Times.

STENOGRAPHER, permanent and attractive position with leading magazine; accuracy, intelligence and neatness essential; must be American-born, well educated and, preferably, with experience in advertising agency or with advertising department of a publication; write full particulars. A. P. F., Box 165, Madison Square Station, New York City.

STENOGRAPHER WHO CAN OPERATE WIDE CARRIAGE MACHINE; ONE EXPERIENCED TABULATING WORK ACCOUNTANT'S OFFICE PREFERRED; TYPEWRITTEN APPLICATION STATING RELIGIOUS FAITH, REFERENCE, AGE, AND SALARY EXPECTED. AUDIT, B 491 TIMES DOWNTOWN.

STENOGRAPHERS, (beginners and experienced,) typists, bill clerks, dictaphone operators; Oliver machine; no fee; new positions daily. Call immediately, the Oliver Typewriter Company, 310 Broadway, New York. Ask for Mrs. Mackey.

STENOGRAPHER. — Experienced stenographer and typist, possessing good business experience, for position requiring part of the time in taking care of showroom of commission house; reply, stating age, education, experience, and salary desired. B 361 Times Downtown.

STENOGRAPHER-SECRETARY wanted by engineering firm; knowledge of bookkeeping and accounting necessary; state age, religion, experience in detail, references and salary. B 704 Times Downtown.

HELP WANTED—Female.

Thirty-five cents an agate line.

STENOGRAPHER wanted; must be thoroughly experienced and well trained in stenography and also capable of handling other office details; an excellent position for the right party; applicants must state in detail their experience and training, giving age, salary earned in previous positions, and furnish references. Y 304 Times Annex.

STENOGRAPHER.

Competent stenographer who has initiative and ability; a plain, sensible girl who wants a good position and is willing to work. Write giving complete statement of experience, salary desired and references. W 723 Times Downtown.

STENOGRAPHER and office assistant; some knowledge of bookkeeping preferred; permanent position, with prospects for advancement, for refined, capable young lady. Apply in own writing, stating age, religion, previous experience, and salary. B. R., 415 Times Downtown.

STENOGRAPHER in office of credit organization, about four years' experience; salary to commence about $15; excellent opportunity to secure responsible position with advancement; state previous experience in detail. H 426 Times Downtown.

STENOGRAPHER, EXPERIENCED, TO ASSIST IN OFFICE AND MAKE HERSELF GENERALLY USEFUL; SALARY $10 TO $12. REPLY BY LETTER, GIVE AGE, REFERENCES. RICE & WALLENSTEIN, 10 WEST 34TH ST.

STENOGRAPHER AND TYPEWRITER.—Bright beginner or one with a year's experience; high school graduate preferred; good English education essential. Address, stating age, salary, &c., R 688 Times Downtown.

STENOGRAPHERS.

Stenographers (3) by magazine publishing company, preferably between 17-30 years; hours, 9-5, half day Saturday; pleasant working conditions; excellent opportunity for advancement; salary, $14-$18. B 55 Times.

STENOGRAPHER with experience in accountant's office and accustomed to preparing reports from rough draft; splendid opportunity for person with requisite experience and knowledge; state details of experience, age, salary, references. R 336 Times.

STENOGRAPHER,

with experience on Elliott-Fisher billing machine; first-class party only wanted; one with experience in mechanical line preferred. Benford Mfg. Co., Pearl St., near South, near N. Y. City line, Mt. Vernon, N. Y.

STENOGRAPHER-SECRETARY.—Vice president of manufacturing company requires services of capable stenographer until about May 1; applicant must be familiar with filing and other routine office matters. X 341 Times Annex.

STENOGRAPHER, having good business training; one accustomed to rapid dictation; must be accurate and competent of assuming responsibility; Oliver machine; state salary, age, and experience; Brooklyn position. A 500 Times Downtown.

STENOGRAPHER in law office, beginner; high school graduate; only neat and industrious girl, willing to learn, need apply; hours 8:30 to 5:30; salary $9, with rapid advancement. Marcyn Wolff, 299 Broadway, Room 1602.

STENOGRAPHER AND TYPIST, must also be experienced in office detail for position with Jewish Settlement House, afternoon and evening hours; attention given only to those stating age, references and salary to start. "Settlement," 235 Times Downtown.

STENOGRAPHER.—Experienced Remington operator for 5th Av. specialty store; hours 8:30 to 6 P. M., including Saturdays. Apply in person. S. S. Mayrowitz, Inc., 520 Fifth Av., N. Y.

STENOGRAPHER.—Wanted by large public utility corporation, thoroughly experienced expert shorthand stenographer; salary $100 per month; state age, education, and experience. B 567 Times Downtown.

STENOGRAPHER. — Permanent position manufacturing business; salary, $16 weekly start; prospect of advance; must be experienced, accurate, rapid worker, with best references. R 575 Times Downtown.

STENOGRAPHER-SECRETARY. — Treasurer of manufacturing company requires services of capable stenographer; must be familiar with filing and other routine office matters. X 340 Times Annex.

STENOGRAPHER, experienced in patent law or highly technical dictation, for permanent position; $22-$25; state general education, religion and previous experience. A 566 Times Downtown.

STENOGRAPHER - Switchboard Operator wanted; an ambitious young girl who is anxious to make good; state education, experience, and salary expected. Advertising Agency, B 391 Times.

STENOGRAPHER and office assistant, by Christian firm, for correspondence work, filing, and general office routine; salary, $12-$14 weekly; state age and experience. K 520 Times.

STENOGRAPHER.—Remington operator at least two years' reference one position; neat, accurate; apply own handwriting, giving full particulars; salary $18. S 672 Times Downtown.

STENOGRAPHER, ASSIST EDITORIAL WORK MEDICAL JOURNAL; STATE EDUCATION, EXPERIENCE, AND COMPENSATION EXPECTED. S 657 TIMES DOWNTOWN.

STENOGRAPHER.—High school graduate, experienced; wanted by large corporation; age 19 to 21; good hours, surroundings, and advancement. J. D., Box 70, Station D, New York.

STENOGRAPHER familiar with office details in high-grade printing concern; apply with letter of application, stating salary and experience. Krause, 280 West 17th St.

STENOGRAPHERS AND TYPISTS wanted, two reliable and experienced, by important chemical concern. Apply third floor, 117 Hudson St., New York.

STENOGRAPHER with good business education, apt at figures; good opportunities for advancement; pleasant working conditions. Joseph Elias & Co., Inc., 530 Jackson Av., Long Island City.

STENOGRAPHER.—One or two years' experience; quick and accurate typist; good knowledge of English required; $15 to start; quick advancement. Call Monday, between 9-10, 5th floor, 318 West 39th St.

STENOGRAPHER, experienced, rapid, accurate; high school graduate; salary to start $18; advancement in proportion to ability; state experience in detail, also nationality. A 618 Times Downtown.

STENOGRAPHER, MUST BE THOROUGHLY COMPETENT AND COME WELL RECOMMENDED; GOOD SALARY, EXCELLENT OPPORTUNITY FOR RIGHT PARTY. MAX SCHWARZ, 854 THIRD AV.

STENOGRAPHER.—Thoroughly experienced, for manufacturing concern; knowledge bookkeeping preferred; permanent position to right party. Call Monday 9 A. M., B. N. C. Waist Co., 141 Madison Av.

STENOGRAPHER, typist, Underwood machine, with knowledge of bookkeeping in office of large corporation; reply in detail, stating age, nationality, education, and salary expected. Box B 80 Times.

STENOGRAPHER of secretarial capacity; permanent position for right person; must have good appearance; give age, experience, salary desired, and telephone number. R 628 Times Downtown.

STENOGRAPHER-TYPIST. — Well educated, refined, pleasing personality, rapid worker, experienced in office detail work; salary $15; state age, experience, references, phone. L 210 Times.

STENOGRAPHER, French-English, wanted by foreign banking house; state experience and salary expected. Address P. O. Box 2, Wall St. station.

STENOGRAPHER in advertising agency; experienced, capable; good opportunity for ambitious girl; state age, experience and salary desired. B 372 Times.

STENOGRAPHER for Christian firm of exporters; experience and initiative required; permanent position for bright young lady. Telephone Rector 1519.

STENOGRAPHER, Spanish-English; one experienced in translating legal work. Reply in own handwriting to E. J. D., Room 2,006 Liberty Building, City.

STENOGRAPHER for general correspondence; must be accurate and rapid. Apply personally at The Lionel Corporation, 48 East 21st St.

STENOGRAPHER, $15; permanent position; quick and accurate; short hours; light offices; Christian firm; state age and experience. A 570 Times Downtown.

STENOGRAPHER, assistant, in Catholic office, refined woman; reply in own handwriting, state age, experience, salary, references. B 398 Times.

STENOGRAPHER to take charge of department; experience required; knowledge of dry goods preferred. Call Monday, Room 1222, 154 Nassau St.

STENOGRAPHER.—Opportunity for refined, clever girl; must be a good stenographer and have had previous business experience. Write B 109 Times.

STENOGRAPHER and TYPIST.—Must be experienced, accurate, competent, and rapid; state age, experience, and salary expected. B 162 Times.

STENOGRAPHER, experienced, for both shorthand and dictaphone work; capable of supervising others; state experience, salary expected. S 688 Times Downtown.

STENOGRAPHER.—Rapid, accurate; builder's office; some bookkeeping experience desirable; state salary and reference. R 375 Times.

STENOGRAPHER - TYPIST. — Experienced Brooklynite preferred; splendid opportunity. Write full particulars and salary desired, Box 168, 1619 St. James Building.

STENOGRAPHER - BOOKKEEPER, experienced, bright, willing, industrious; good penmanship; permanent; $14. A 565 Times Downtown.

STENOGRAPHER, dependable and accurate, pleasant surroundings; salary $17; permanent and advancement if work warrants; references. Address B 140 Times.

STENOGRAPHER WANTED.—Young lady in Gentile house; good chance for advancement; wages $15 weekly. B 6 Times.

HELP WANTED—Female.

Thirty-five cents an agate line.

STENOGRAPHER, experienced; references required; state salary desired. R 644 Times Downtown.

STENOGRAPHER AND TYPIST, quick and accurate worker. Apply Monday morning. Scholl Mfg. Co., 339 Broadway.

STENOGRAPHER and office assistant wanted in wholesale dry goods house; some experience necessary. B 23 Times.

STENOGRAPHER; must be efficient; call after 10 A. M. Prestee Chemical Co., 180 4th Av.

STENOGRAPHER. — Experienced, educated, knowledge of bookkeeping; state particulars and salary. R 589 Times Downtown.

STENOGRAPHER and typewriter (Underwood); experienced, accurate, quick, neat; permanent; $15. L 151 Times.

STENOGRAPHER.—Who can take English and Spanish dictation; state age; references and salary. B 393 Times.

STENOGRAPHER.—Permanent position. Apply in own handwriting, and state salary expected. B 90 Times.

STENOGRAPHER.—Large established estate office; intelligent and active; give experience and age; $12; future. 65 Times.

STENOGRAPHER.—Young lady; must know her notes; no beginner; apply by letter. Box S 685 Times Downtown.

STENOGRAPHER.—Wanted, an experienced stenographer, Underwood operator. Ferdinand Trep, Room 1002, 44 East 23d St.

STENOGRAPHER who can operate dictaphone; $18-$20 weekly; will teach if necessary. Miss Kelly, Room 225, 280 Broadway.

STENOGRAPHER, experienced, for literary and dramatic office; knowledge of filing required; state salary. B 30 Times.

STENOGRAPHER.—One with knowledge of advertising preferred; wholesale silk house. Pelgram & Meyer, 395 4th Av.

STENOGRAPHER, beginner, with knowledge bookkeeping; neat, accurate; state salary. B 378 Times.

STENOGRAPHER.—Eminent teacher would exchange vocal, piano for services. Phone 8464 Cathedral.

STENOGRAPHER, experienced, with some knowledge of bookkeeping. Apply 1295 Singer Building.

STENOGRAPHER, with legal experience; state salary. R 627 Times Downtown.

STENOGRAPHER.—Will rent office to public stenographer. Room 1008, 90 West St.

STOCK CLERKS.

B. ALTMAN & CO.
MADISON AV.-FIFTH AV.,
34TH AND 35TH STS.,
NEW YORK,

REQUIRE A NUMBER OF YOUNG WOMEN, OF GOOD APPEARANCE, FOR STOCKWORK IN THEIR VARIOUS READY-TO-WEAR DEPARTMENTS; GOOD OPPORTUNITY FOR ADVANCEMENT. APPLY AT 35TH ST. EMPLOYES' ENTRANCE.

STOCK GIRLS.
DRESSMAKING SHOWROOMS.

HENRI BENDEL, INC.,
10-14 W. 57TH ST.,

require several bright girls of good appearance to act as stock girls in their dressmaking showrooms; some experience necessary; steady positions.

STOCK GIRLS
and
JUNIORS.

Good wages and a course of training to develop them for advancement.

Parents invited to call with daughters.

BEST & CO.,
Employment Office, 7 West 35th St., open 8:30 till 10 A. M. Apply all week.

SHOE SALESWOMEN.

ACCUSTOMED TO SERVING FIRST-CLASS CLIENTELE; EXPERIENCED, SELLING SHOES FOR

CHILDREN
AND
WOMEN AND MISSES.

GOOD SALARIES AND LIBERAL BONUS. APPLICATIONS CONFIDENTIAL.

APPLY ALL WEEK, BEST & CO. EMPLOYMENT OFFICE, 7 WEST 35TH ST., 10 A. M. TILL 1 P. M.

SUPERVISOR

wanted for large, well-organized stenographic, dictaphone, and typing department; must possess personality, initiative and be in full sympathy with modern methods; excellent working conditions and equipment, short hours, light, airy department; an unusual opportunity for an unusual executive; state age, religion, experience, salary, and clearly why you feel qualified for this position; replies strictly confidential. B 399 Times.

SWITCHBOARD OPERATOR for large real estate office, who can operate typewriter preferred; must be thoroughly experienced and able to handle outside office. Call 45 West 34th St., Room 903.

SWITCHBOARD OPERATOR. — Experienced expert, busy board; only relieve on board and do filing; salary $16. Address with all particulars. R H., 375 Times Downtown.

SWITCHBOARD OPERATOR and file clerk in law office; experienced only write. A 577 Times Downtown.

TEACHER of backward children for private boarding school. Y 224 Times Annex.

TELEPHONE OPERATOR wanted for large office; must be competent to handle busy board; state experience and salary expected. R 666 Times Downtown.

TELEPHONE OPERATOR and file clerk for advertising agency office; in your reply state age, experience, salary, and references. Apply B 41 Times.

TELEPHONE operator to assist in office. Write, stating experience, salary desired. Palisade Film Labratory, Palisade, N. J.

THE
CHARLES WILLIAMS STORES

require the services of a young man as assistant to the buyer in housefurnishing, china, and toys.

An excellent opportunity for one who is now serving in same line of department store or mail order house.

Give full particulars, experience, age, and present position in first letter, which will be confidentially treated.

Address Merchandise Manager,
THE
CHARLES WILLIAMS STORES,
INC.,
BROOKLYN, NEW YORK.

THE CHILDS RESTAURANT CO.

offers exceptional opportunities to self-supporting young ladies; interesting work, reasonable hours, pleasant surroundings, and good pay, including wholesome food. Becoming a Childs' waitress is equivalent to taking a course in Domestic Science, and the inexperienced are paid while learning. If interested call at

CHILDS EMPLOYMENT OFFICE,
370 Sixth Ave.,
or any
CHILDS RESTAURANT.

TYPISTS.

Young ladies to work in the advertising office of exclusive 5th Av. specialty shop; steady position.

DE PINNA,
5th Av., at 50th St.

TYPISTS.

Typists (3) by magazine publishing company; preferably between 16 and 25 years; hours 9-5; half day Saturday; pleasant working conditions; excellent opportunity for advancement; salary $15-$18. B 57 Times.

HELP WANTED—Female.

Thirty-five cents an agate line.

TYPIST.—Splendid opportunity for young lady for general office work, large candy manufacturer. CL 6 Times.

TYPIST, familiar with billing; must be quick and accurate at figures; $12-$14 start. Write full experience to "Opportunity," 806 Times Downtown.

TYPISTS—$60 monthly to start; big company; rapid advancement; hours 9-4, Saturdays 12; high school graduates, ages 16-23. Write, Typist, P. O. Box 50, Wall St. Branch.

TYPIST.—Philanthropic agency needs rapid, accurate typist; desirable, healthful office conditions. Phone Miss Hart, Gram. 3841, only between 12 and 2 on Monday.

TYPIST.—One with dictaphone experience preferred; also able to take dictation; must be prompt and reliable; state age and salary. R 625 Times Downtown.

TYPIST.—Intelligent, refined young lady for advertising records in publication office; write fully, mention salary. S 680 Times Downtown.

TYPIST.—Speedy operator familiar with Elliot Fischer Billing Machine; short hours, good salary. Write H., Box A 616 Times Downtown.

TYPIST.—Young girl, quick and bright, for filing, mailing, typewriting; write particulars, mention salary. B 598 Times Downtown.

TYPIST, capable, energetic, on copying work in office; permanent position. C., P. O. Box 1,148, City Hall Station.

TYPIST.—Wanted by a large corporation, typist who has had experience in statement work. G 762 Times Downtown.

TYPIST.—Must be rapid and accurate; state age, experience and salary; good chance for beginner. B 594 Times Downtown.

TYPIST WANTED.—A beginner who is neat, accurate, and good at figures; opportunity for advancement. B 47 Times.

TYPISTS.—Piece work; experienced can earn $15 to $20 weekly. Apply 9 A. M., Boyd's, 19 Beekman St.

TYPIST.—Experienced, accurate, conscientious; good salary for right person. B 60 Times.

TYPIST, age 18-25; expert; temporary work; possibility of permanency. Call Room 315, 165 Broadway.

TYPISTS in large publishing house; good salary for well experienced girls. Call Mr. Koelbel, 110 West 40th St., eighth floor.

TYPIST, experienced in clerical work; $14 per week. Call Monday, 8:30 A. M., Valentine Hat Co., 17 Waverley Place.

TYPISTS.—Tested in speed, accuracy, and neatness; fair wages, good hours, pleasant conditions. McCall, 236 West 37th St.

WAITRESS, CHAMBERMAID, capable, wanted by American family, five persons, occupying modern apartment, East 62d, maid will have comfortable room alone, adjoining bathroom; $40 a month; please state nationality, religion, age, previous experience. X 338 Times Annex.

WAITRESSES to serve supper, 5 to 8 P. M. Apply 11:30 A. M., Miss Saunders, 148 East 39th St.

WANTED—COLLEGE WOMAN or teacher, between 25 and 35 years of age, who is free to accept an attractive traveling position immediately; openings in Southern territory for balance of Winter; position in sales field along school lines and pays railroad fare and salary to start. Give full details concerning age and experience in first telegram or letter. Address Mr. C. C. Smith, Room 1516, 58 E. Washington St., Chicago, Ill.

WIDOW with child may find congenial home small household which includes baby and nurse; describe qualifications; housework, including simple cooking. B 16 Times.

WOMAN FASHION COPY WRITER.

The young woman who likes attractive clothes and accessories, who has the ability to write feminine copy, who wants a job that will lead to something and is willing to work long hours to get there, can receive the salary she is now earning, and when she makes good will be advanced without limit as her knowledge broadens.

We want no one worth less than $30 a week and no one who has written copy more than three years; those with previous department store or specialty shop experience much preferred.

If you do not qualify in all these respects do not reply to this advertisement; if you do, stat in full experience, give age and salary and include samples of your work. Best & Co. Employment Office, 7 West 35th St.

WOMEN, intelligent, under 28, wanted to help run private homes on business basis; 8 hours daily, 5½ days weekly, legal holidays free, sleep home; salary, $12 up; girls who have had business experience and have done housework at home preferred. Write B. S. E., 610 Lexington Av.

WOMEN can make $20 per day and upward selling our one-volume History of the World War, Roosevelt's Autobiography, &c.; do not delay; commission. Paramount Publishing Co., 1532 Aeolian Hall.

WOMAN wanted, to care for three rooms and make herself generally useful to a lady; references required. Call at 27 West 67th St. on Sunday. E. K. D.

WOMAN competent to take entire charge of month-old baby; Protestant family; references. Ball, 32 West 12th St.

WRITER of good English to make abstracts from German, French, and Dutch periodicals; give full particulars concerning experience and state age, nationality, and salary expected. K 522 Times.

YOUNG LADY,

with some knowledge of crocheting, knitting, and embroidering; good opportunity for advancement. Apply by letter only, stating age and qualifications to
M. Lamont,
Butterick Publishing Co.,
Spring and Macdougal Sts.

YOUNG WOMAN, capable, to take charge of office from 5 to 8 P. M. 3 nights each week and 5 to 10:30 P. M. 2 nights each week and 1 to 5 P. M. Saturdays; must have good references. Apply Monday or Tuesday morning. Dalton Swimming School, 305 West 59th St.

YOUNG WOMAN wanted as field investigator for large manufacturer; a young woman who has preferably had similar experience; good opportunity, fair salary, and favorable working conditions; reply, stating age, education, nationality, and salary desired. B 548 Times Downtown.

YOUNG WOMAN as office assistant with large firm on 5th Av.; experience not necessary; junior position; good chance for advancement. Apply, stating education, nationality, and salary expected. G 16 Times.

YOUNG LADIES, refined, experience not necessary; one as office assistant, bookkeeper, and one as assistant saleslady; best opportunity; advancement, reference. Call Monday. M. J. Tashjian & Co., 2,605 Broadway.

YOUNG LADY for clerical work with knowledge of stenography and typewriting; good opportunity for advancement. Address, stating experience and salary expected, Permanent, 2 Rector St.

YOUNG WOMEN, alert, to secure subscriptions to popular, illustrated magazine; drawing account and commission. Apply Monday morning, Mr Barenburg, Room 1905, 220 West 42d St.

YOUNG LADY who can operate Elliott-Fisher machine, to assist in billing and order typing. Ignaz Strauss Co., 1,115 Broadway.

YOUNG woman, about 25, to solicit new accounts for well known service company in city; state salary; advancement; give phone. A 604 Times Downtown.

YOUNG WOMAN.—School teacher or equivalent training to do estimating; exceptional opportunity. Fulton Bag and Cotton Mills, 330 Wythe Av., Brooklyn.

YOUNG WOMAN, refined, of good personality to learn electrolysis, a high-class, well-paying profession; state full particulars. B 336 Times.

YOUNG WOMAN wanted by a large printing house; competent, refined, as telephone switchboard operator; must have had experience in business office. S 146 Times.

YOUNG LADY wanted, about 16 or 17 years old, to act as mail clerk; excellent opportunity for advancement. The H. W. Gossard Co., Inc., 354 4th Av.

YOUNG WOMAN with checking experience wanted in advertising agency. Hanff-Metzger, Inc., 95 Madison Av.

YOUNG LADY to take care of various office records on statistics; exceptional carefulness required. E. L. R., 189 Times.

YOUNG LADY wanted, with knowledge of typewriting and stenography; salary $10. Apply Monday, 9-10, 229 5th Av., Room 1917.

YOUNG LADY, understanding bindery cost system. Grady, 216 West 18th.

YOUNG GIRL to do shopping for gown shop. Mueller-Graves, 1A East 46th.

Instruction.

Forty-two cents an agate line.

NEW YORK SCHOOL OF SECRETARIES.

Three months' course, individual instruction, students on probation, graduates registered. 35 W. 42d St. V. M. Wheat, Director.

STENOGRAPHERS, increase your speed, quality for better positions; legal work a specialty; expert instruction. City Shorthand School, 150 Nassau St. Phone Beekman 5484.

STENOGRAPHERS! Join our Speed Club—dictation from 80 to 175 words. Any time after 5 P. M. DRAKE BUSINESS SCHOOL, Tribune Bldg. Phone Beekman 2723.

TALENTED amateurs wanted, beginners; all ages, both sexes, for motion picture productions; tryouts arranged. Call 10 A. M.-5 P. M. Lorna Doone Studios, 142 W. 125th.

PREPARE for RESPONSIBLE POSITIONS. Read "What Women Can Do;" free copy on request. Rose L. Fritz School, 334 5th Av.

BECOME AN EXPERT!—Study spare time for business and secretarial positions. The Emerson Institute, 342 5th Av.

HELP WANTED—Female.

Instruction.

Forty-two cents an agate line.

TYPIST. EXPERT INSTRUCTION IN TOUCH TYPEWRITING, ABSOLUTELY FREE.

We will furnish a complete course, including free use of typewriter and all material to young people (male or female), preferably those coming from the schools and high schools now, or without previous business experience, and when qualified place you in a position without expense to you; this ad. means exactly what it says; investigate and register early for afternoon or evening classes; individual instruction; some qualify for position in five weeks.

THE OLIVER TYPEWRITER CO.,
310 Broadway, New York.
Ask for Mrs. Mackey.

BE A FILING CLERK and earn a good salary for doing work that you LIKE to do; many positions, with good opportunities for advancement, open for girls who have had TRAINING in filing and indexing; salaries $15 to $30 per week; our filing experts train you thoroughly in four weeks and secure you a position; afternoon and evening classes; enter our new classes now forming; number of students limited; apply today, by letter, visit, or phone. Telephone Franklin 2761.

NATIONAL TRAINING SCHOOL FOR FILING.
Only School Affiliated with a Filing Equipment House,
The Shaw-Walker Company,
30 Franklin St., Near Broadway.

OVER THREE THOUSAND GIRLS AND WOMEN have been placed by us in positions paying FROM $12 TO $35 PER WEEK.

Specialize in a profession that has been established and made profitable by our chain of schools, the only ones of their kind. Inspection of the equipment, alone, will repay you for a visit. If you expect to enter business or to increase your earning capacity our assistance will be invaluable to you. Day, Evening and Correspondence Courses.
NEW YORK SCHOOL OF FILING,
Singer Building.
Branches: Philadelphia, Boston.

WOMEN ARE NEEDED in modern business as bookkeepers, accountants, and office executives. Lucrative positions await the trained woman. What this training should cover will be discussed by Charles E. Couchman, C. P. A., (Md.,) at Pace Institute on Wednesday, Jan. 29, at 8 P. M. Write or telephone for complimentary ticket of admission to the lecture and details of training classes.
PACE & PACE, 30 CHURCH ST., N. Y.

GOOD ENGLISH PAYS.

Hear Horatio N. Drury talk on "Good English Is Good Business," at Pace Institute, Monday, Jan. 27, at 8 P. M. New class will meet on Wednesdays, from 6:30 to 7:30 P. M. Write or telephone (Cortlandt 146) for booklet, "Your English," and complimentary ticket for Mr. Drury's address. Pace & Pace, 30 Church St., New York.

FRENCH AND SPANISH.

Beginners' classes in CONVERSATIONAL French and Spanish taught by native instructors; every-day vocabulary, business terms, and correspondence featured; registration now open for early February classes. Write or telephone (Cortlandt 1465) for Bulletin 22, Pace & Pace, 30 Church St., N. Y.

COMPLETE SECRETARIAL COURSE; also stenography, bookkeeping, penmanship, &c.; individual instruction by specialists, day or night; begin any time; graduates assisted to investigated situations; see catalogue. Walworth Institute, (founded 1855,) Broadway at 72d St.

NURSES.

Harlem School of Nursing, Inc., teaches and graduates nurses; no age limit; employment while studying; also special separate massage course, $15. 160 West 121st. Spring term Feb. 4. Join now.

ATTENTION, GIRLS, LADIES!

Learn filing; course $10; telephone operating, elevator operating, typewriting, dictaphone, stenography, comptometer; city and Government positions. Captain O'Brien, 112 East 23d.

THE U. S. SECRETARIAL SCHOOL, 542-544 5th Av., (45th St.,) the oldest and pre-eminently the most successful, prepares for and obtains excellent secretarial positions; day, evening, and correspondence courses; catalogue. Prof. Meagher, M. A., Director.

BUSINESS EFFICIENCY SCHOOL.—Shorthand, typewriting, bookkeeping; individual training; beginners, advanced students, postgraduates; begin any time; hours student's convenience. 500 5th Av., at 42d St. Telephone 7889 Murray Hill.

PRIVATE SECRETARIAL TRAINING.
PRATT SCHOOL, 54 West 45th St.
Registered by Board of Regents of the University of State of N. Y.; individual instruction; must be over 16 years old; advanced registration and references required.

FRENCH, 25 lessons, $10; speak fluently. Parisians, 807 Carnegie Hall. Circle 1350.

Employment Agencies.

Fifty cents an agate line.

"THE"
NATIONAL
EMPLOYMENT EXCHANGE,
30 CHURCH ST.
ESTABLISHED 1909.
WOMEN'S DEPARTMENT.

We continually have demands from firms of the highest grade for girls and women to fill all kinds of office positions, and are able to place capable, experienced women in their proper place in the business world.

We also have considerable calls for the girl beginner.

A glance at our Board of Directors will reveal the character of our service.

DIRECTORS:

Otto T. Bannard, Pres., Chairman of the Board, New York Trust Company.

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Call 9 to 1.
Room 725.

NO REGISTRATION FEE.
(Interviews 10 A. M.-2 P. M.)

REFINED, well-educated Americans (preferably under 30 years,) for high-class permanent positions.

Our clientele includes the most prominent Banking, Brokerage, Export, Insurance, Oil, Railway, and Steamship Companies in the city. Our applicants, therefore, must Qualify to the highest standards.

STENOGRAPHERS.
2 BANK, $25 and lunches.
3 BANK, (temporary,) $22-$24.
2 LEGAL, $25
1 LEGAL, $20
1 STEEL, $22-$25
1 EXPORT, $22
3 ORGANIZATION, $20-$21
4 COMMERCIAL, $20
6 INSURANCE, $18
6 COMMERCIAL, $18
10 INSURANCE, $15-$17
6 COMMERCIAL, $12-$14
SUBSTITUTES, $3, $4, $5 day.
1 BANK, (English dictation, Spanish and French translation,) $30.
5 SPANISH-ENGLISH, (dictation both languages,) $25-$30.

DICTAPHONE OPERATORS.
2 BANK, $20 and lunches.
3 PUBLISHING, $18-$20.
OTHERS, $15-$16.

MULTIGRAPH OPERATORS.
2 PUBLISHING, $12-$15.

TYPISTS.

We cannot fill the demand for experienced typists. Salaries range on permanent openings, $14-$20. On temporary calls, $22. Beginners, $10-$12.

OTHER CALLS for Filing Clerks, Switchboard Operators and Messengers.
AMERICAN COMMERCIAL EXCHANGE,
7 Pine Street.

BOOKKEEPERS, $15 to $20; clerks, knowledge of stenography, $15, and calculus work, $20; stenographers, commercial, $15; patent lawyer, $19; typists, $15-$18. Manhattan Agency, 2 Rector St.

FULTON STENOGRAPHIC AGENCY,
260 Fifth Ave. 96 Nassau St.

STENOGRAPHERS, Commercial	$12-$20
STENOGRAPHERS, Legal	$20-$25
Dictaphone	$18-$20

STENOGRAPHERS, typists, bookkeepers, clericals, $10-$25; many high-class positions received daily. Ross Webber Agency, 1009 Tribune Bldg.

ACME AGENCY, 145 Nassau St.—Stenobook, steno.-legal, stenographers-commercial, insurance, dictaphone, $15 to $25; and clerks, $10 to $15; Christian firms.

STENOGRAPHERS	$15-25
TYPISTS-CLERKS	9-18

REGISTRATION FREE.
WALL STREET AGENCY, 20 BROAD ST.

BECOME expert telephone operators, complete course, $10. Chief School, 5 Beekman St.

HELP WANTED—Female.

Employment Agencies.

Fifty cents an agate line.

"THE AMERICAN,"
115 BROADWAY, COR. CEDAR ST.

STENOGRAPHERS.—
Legal concern. Thorough legal experience. Downtown section; $22-$25.
Secretary. Machinery concern. College education; $100 mo.
Publishing experience. Uptown section; $20.
Manufacturing. Detail clerical experience. Uptown section; $20-$22.
Mercantile concern. Downtown section; $18.
Sales office. Uptown section; $18.
Automobile concern. Uptown section; $75 mo.

BOOKKEEPERS.—
Cashier. Thorough Double Entry experience. Hotel. Uptown section; $20.
Assistant and Typist. Uptown section; $18.
Burroughs Bookkeeping Machine Operator. Chemical. Downtown section; $15.

TYPISTS.—
Engineering concern. Knowledge of Stenography. Tabulating. Downtown section; $18.
Bank. Downtown section. Must be rapid; $14-$15.
Billing. Drug concern. Uptown section; $14-$15.

COMPTOMETER OPERATORS.—
Manufacturing. Location New Jersey. Must be thoroughly competent; $125.

GENERAL CLERKS & TYPISTS.—
Good at figures. General detail, clerical. A number of openings; $10-$15.

At a time when positions are becoming rather scarce and some agencies are refusing to accept applications the real efficiency of "The American" will be appreciated.

We have numerous positions open now which must be filled within the next few days and we are accepting applications from any women in the classes of work we have calls for.

Above are quoted a few representative openings on our books.

AMERICAN
EMPLOYMENT
EXCHANGE,
115 BROADWAY.

PACE AGENCY FOR PLACEMENTS, INC.
HUDSON TERMINAL, 30 CHURCH ST.

PLACEMENT IN BUSINESS THROUGH SCIENTIFIC VOCATIONAL GUIDANCE.

SECRETARY.—Candidate must possess enterprise and initiative as well as education and secretarial experience; $25.
STENOGRAPHER.—Capable of rapid dictation and familiar with chemical terms; college training an advantage; $20-$23.
(2) Two openings on upper West side; $15.
(3) Good opportunity for businesslike stenographer; $15.
TYPISTS—
(1) Advertising firm, Fifth Avenue, $15.
(2) Familiar with switchboard, downtown advertising firm; $15.
DICTAPHONE OPERATORS—
(1) Five positions in Jersey City for good operators, $18-$19.
(2) Downtown, New York; two years' experience; $18.
FILE CLERK AND TYPIST.—Legal experience necessary; $20-$22.
CALL IN PERSON 9 A. M. TO 2 P. M.

ELSIE DIEHL AGENCY,
20 VESEY ST.
NO REGISTRATION FEE.
STENOGRAPHER-SECY., $25.
STENO.-SECY., Hoboken, $25.
STENO., BILL CLERK, $22.
STENO., Manufacturing, $22.
NUMEROUS POSITIONS.
SMALL OFFICES, $20-$18.
$15—BEGINNERS—$12.
TYPIST, BILL CLERK, $15-$12.
EDIPHONE DICT. OP., $18.
ELLIOTT-FISHER OP., $18, Model "T."
TEL. OP. TYPIST, $12-$14.
BOOKKEEPER, STENO., $25-$20.
BOOKKEEPER, TYPIST, $100 monthly.
BOOKKEEPER, beginner, $15.
OFFICE ASSISTANTS, $15-$12-$10.

EVER SO MANY POSITIONS FOR OFFICE PEOPLE OF EVERY DESCRIPTION.
STENOGRAPHERS, legal, brokerage, steamship, export, commercial, &c.
$22-$25; also
Spanish, French, Italian.
ELLIOTT-FISHER BOOKKEEPING operators, $20-$25.
TYPISTS, (50,) $12-$20.
Many others. Free registration.
BRODY AGENCY,
239 Broadway. (Entrance 1 Park Place.)

ARE YOU INTERESTED in well-paying profession—Dress design and illustrating? Our unique method of instruction has developed some of the leading fashion illustrators and creators in New York; not an art course, requiring years of study; our lessons are practical, interesting, prepare you in short time; only school recommended by the trade; under direction Emil Alvin Hartman, Master of Costume Design; morning, afternoon, evening classes; visit our permanent exhibition of students' work or write for Booklet T; we have the largest enrollment of any school of this character. The Fashion Academy, 505 Park Av., at 58th St., New York.

BOOKKEEPER, Double Entry, Trial Balance, Financial statements; $25 to start.
STENOGRAPHER, Downtown; $22-$25.
STENOGRAPHER, Department Head, out-of-town; $25-$40.
STENOGRAPHER, Downtown, Steel Corporation; $70.
DICTAPHONE Operators, uptown and downtown; $18-$22.
TYPIST, uptown, good at figures; $15-$20.
OFFICE SERVICE COMPANY,
149 BROADWAY, SINGER BUILDING.

BROWN EMPLOYMENT EXCHANGE,
80 NASSAU. CORT. 3519.
SECRETARY, stenographer, opportunity college graduate.

STENOGRAPHER, legal	$22	to	$25
STENOGRAPHER, insurance, Brooklyn	18	to	20
STENOGRAPHER, commercial	18	to	20
STENOGRAPHER, bookkeeper	18	to	20
DICTAPHONE	18	to	20
TYPIST	18	to	20

NUMEROUS OTHER POSITIONS.

OWEN'S AGENCY,
165 Fulton St., at Times Building, 42d St.
Stenographers, legal, $20-$25.
Commercial, $12-$20.
Bookkeepers, $15-$20.
Typists, $12-$15; office assistants, $12-$14. Billing clerks, Switchboard operators, &c. All kinds of office positions; open daily.
CALL AND GET PLACED.

TERMINAL EMPLOYMENT EXCHANGE, 154 NASSAU STREET. MISS GRIFFIN. STENOGRAPHERS, SECRETARY, High School graduate. A1 personality. Good salary, others brokerage, insurance $20-$18-$15. ASSISTANT BOOKKEEPER, engineering $20. ASSISTANT BOOKKEEPER-Typist $18. TYPISTS, Multigraph Operator $12-$15; DICTAPHONE $18.

BARKER & MACCOLL,
VOCATIONAL SPECIALISTS, 74 B'WAY.
Secretary, Wall Street experience; Legal secretary; Several stenographic positions with exceptional opportunity for advancement, salaries beginning from $18 to $25; Typists, Comptometer operators; Tabulators; Mail clerk; Policy writer. Registry free.

Stenographer-Secretary, take Spanish dictation, translate Spanish into English, attractive salary; Accountant $30-$35; Superior Stenographer with some tabulating expr. $25; Stenographers with 1 yrs. expr. and Beginners $15-$20; Junior Clerks, statement typing & filing expr. $15-$18. Alliance, 29 Liberty.

JUPP AGENCY, 37 NASSAU.
Free registration. Established 1888.
Stenographers—Publishing, $20; law, $25; numerous $15, $18, $20; beginners $12. Several bookkeepers, combining stenography, $18, $22. Several typists, $12, $15, $17. Numerous uptown.

HIRST OCCUPATIONAL EXCHANGE,
74 Broadway.
Law steno, age 25-30, $30; steno-secretaries, (3,) $25; typists, $18; dictaphone oprs., $18-$20; comptometer oprs., $18; many others. Register free.

STENOGRAPHERS, $15-18-20-22-25; several beginners, $12-15; bookkeeper, $25; assistant, $18; office assistants, switchboard, typists; registration free. Gahagan Agency, 256 Broadway.

STENOGRAPHERS, $20-$12; mimeograph operators, (2,) $12; bookkeepers, $20-$18; typists, $14-12. David Agency, 17 W. 42d St.

STENOGRAPHERS, $12-$20; typists, $15; ledger clerks, $18; others. Maghill, Flatiron Bldg.

BOOKKEEPERS, stenographers; numerous positions; free registration. Van Tyn Agency, 1 West 34th St.

STENOGRAPHERS, $15-$25; typists, $15-$18; permanent positions. Stenographers' Bureau, 158 Broadway.

HELP WANTED—Male.

Thirty-five cents an agate line.

ACCOUNTANT.—Preferably with experience in lithographic or similar line; must understand cost work; good opportunity for right man; give full particulars. Box J. 7., 324 8d Av.

ACCOUNTANT.—Certified public; one with years of experience desired. Write, stating age, education, qualifications, salary desired. S 681 Times Downtown.

ACCOUNTANT, junior, with public accountants; state full particulars, salary, experience. S 635 Times Downtown.

HELP WANTED—Male.

Thirty-five cents an agate line.

ABRAHAM & STRAUS,
FULTON ST., BROOKLYN.

OPTICAL DEPARTMENT.

We require a young man familiar with shop work and neutralizing lenses. Apply to Superintendent.

ALSO
LAUNDRY.

Require a working foreman for our house laundry; must be thoroughly familiar with all branches of work. Apply to Superintendent of Buildings, Subway Floor, Central Building.

ACCOUNTANT-BOOKKEEPER, to keep private ledgers, write up profit and loss accounts, balance sheets, and confidential statistics; man with mathematical type of brain who can probe into books, rectify errors, and solve the problems which occur frequently in accounting; neat penmanship necessary; specify age, experience, religion, education, and salary. This is a position of trust, hence full particulars are desired. A. C. E., 186 Times.

ACCOUNTANT.—We need a man in our accounting department, who has had experience in the New York branch of some automobile concern; we are anxious to have a man capable of putting in a system that will handle efficiently our service, parts, retail and wholesale departments; no one will be considered for this position who has not had experience along these lines; reply stating experience, age, and salary desired; all communications will be treated as strictly confidential. Box X. X. 614, 1,265 Broadway.

ACCOUNTANT BOOKKEEPER.—Young man thoroughly familiar with double entry bookkeeping, trial balances, balance sheets, &c.; must possess initiative to grasp things and exert influence over others; state age, experience, references, salary expected; replies strictly confidential; good opportunity party with necessary qualifications with large and growing establishment. B 4 Times.

ACCOUNTANTS.

TWO COMPETENT QUALIFIED SENIORS WITH TRAINING AND EXPERIENCE IN PUBLIC ACCOUNTING; STATE AGE, NATIONALITY, AND RELIGION; EXCEPTIONAL OPPORTUNITY. ADDRESS PUBLIC ACCOUNTANT FIRM, A 587 TIMES DOWNTOWN.

ACCOUNTANTS, Senior.—We have openings for experienced men; must have had actual experience with public accountants as senior; none but qualified men need apply. Write, giving full details regarding education, experience, training, &c. Replies confidential. Lybrand, Ross Bros. & Montgomery, 55 Liberty St.

ACCOUNTANTS.

Seniors, semi-seniors, juniors, fully qualified, wanted by prominent firm certified public accountants. State briefly—name, address, telephone, age, nationality, birthplace, experience, compensation, present employer and references. All held in confidence. L 166 Times.

ACCOUNTANT,

EXPERIENCED IN ALL BRANCHES OF ACCOUNTING AND GENERAL BOOKKEEPING; PERMANENT POSITION WITH LARGE CORPORATION; STATE AGE, QUALIFICATIONS, AND COMPENSATION. ADDRESS ACCOUNTANT, BOX 232, MADISON SQUARE STATION.

ACCOUNTANT.—Man experienced in cost accounting and time-study work for printing and loose leaf manufacturing plant; experience in this line desirable; good opportunity for advancement; state in detail past experience, age, salary desired, &c. A 678 Times Downtown.

ACCOUNTANTS, seniors, required by prominent firm of accountants; must be able to undertake work without close supervision; only those with professional experience need apply; give full particulars of experience and state salary required. A 606 Times Downtown.

ACCOUNTANTS, juniors, wanted by firm of chartered accountants; must have had previous experience in public accounting or attended a school of accountancy; give full particulars of experience and state salary expected. B 332 Times Annex.

ACCOUNTANT SENIOR required by firm of certified accountants; must be able to undertake engagements without close supervision; applications will not be considered unless age, experience, religion, and salary are stated. B 683 Times Annex.

ACCOUNTANTS wanted, senior and junior, in office of certified public accountant; permanent position to right parties; state age, experience, and salary expected. A 434 Times Downtown.

ACCOUNTANT, C. P. A., with training and experience in public accounting; state age and qualifications; exceptional opportunity. Address Public Accountant Firm, Box G 789 Times Downtown.

A
STOCK
BROKERAGE
CORRESPONDENT.

A large stock brokerage house needs an experienced business-getting letter writer who has demonstrated his ability to secure accounts by mail from advertising leads. Reply by letter, stating age, nationality, whether married or single, experience, by whom employed for past two years, and other facts pertinent to a decision. All replies upon strictly confidential basis. Address G 774 Times Downtown.

AD MAN,
EXPERIENCED DEPARTMENT STORE AD MAN WANTED BY LARGE PHILADELPHIA STORE.
MUST BE CAPABLE OF WRITING GOOD, FORCEFUL COPY, AND MUST HAVE GOOD DEPARTMENT STORE EXPERIENCE.
Y 209 TIMES ANNEX.

ADVERTISING SALESMAN.

Opportunity open for capable salesman of advertising space in leading journal in important industry; to make big success salesman must be able to work with advertiser, have artistic and attractive copy ideas, and be able to write copy and suggest layouts; don't apply unless you can earn $5,000 a year at least on 20% commission basis; fair but not large drawing account, to be increased as results warrant; beginners and has beens not wanted; all applications in strict confidence. B 43 Times.

ADVERTISING.—If you control a few high-class accounts, have the experience and ability, which would justify you starting an agency for yourself, an unusual opportunity is offered you in an old established agency, on a most liberal commission and profit sharing basis; write us fully about yourself in confidence. Address Li., Box 138 Times Downtown.

ADVERTISING SOLICITOR.—A progressive class journal wants wide-awake, alert, experienced advertising man to cover the metropolitan territory; the right man can develop the present opening to the management of the publication's entire advertising business; if you can demonstrate that you are a result getter, with experience in the field, write, stating age, qualifications, and salary wanted, to W. 717 Times Downtown.

ADVERTISING ASSISTANT.

A good opening for a bright young man, about 18 to 20, to learn advertising profession. A. M. Sweyd Co., 347 5th Av.

ADVERTISING MAN, A1, wanted for live Texas town; must be first-class "ad" writer, window dresser, and card writer; also capable floorwalker; position permanent. Apply C. Roddy, Room 302, 752 Broadway, between 5 and 6 evenings.

ADVERTISING MAN with knowledge of layout, mailing lists, follow-up systems, and modern business building methods; conscientious, hard worker; state age, experience, and salary expected. S. A., 56 Times.

ADVERTISING COPYWRITER able to make sketches; publishing concern offers opportunity to young man, preferably with mercantile experience; state education, experience, salary. S 110 Times.

ADVERTISING SOLICITORS, experienced, for steady work on two Franco-American propaganda magazines; liberal commissions. Apply Monday A. M., France-America Corporation, Room 1600, 220 West 42d St.

ADVERTISING MAN wanted on class journal who is capable of doing some editorial work. R 405 Times Downtown.

A FLOOR MANAGER.

Required by large retail shop handling COATS, SUITS AND DRESSES exclusively; must be competent to take full charge; state previous experience and salary desired. S 162 Times.

AISLE MANAGERS.
L. S. PLAUT & CO.,
NEWARK, N. J.,

Have excellent opportunities for men experienced in store work to act as aisle managers; permanent positions to those who qualify. Apply Employment Office, between 9:30 A. M. and 12 M.

L. S. PLAUT & CO.,
NEWARK, N. J.

HELP WANTED—Male.

Thirty-five cents an agate line.

ARTIST, familiar with high-class lettering and designing, for catalogue work; advertising agency experience preferred. Apply Monday morning, Room 422, 118 West 20th.

ARTISTS wanted that have oil paintings for sale; bring some with you; call Sunday or week days. Paris Art Store, 1,117 Flatbush Av., Brooklyn.

ARTIST FOR DECORATIVE PAINTING ON SMALL NOVELTIES; BRING SAMPLES; CALL MONDAY, AFTER 10 A. M. BLOOM, 60 WEST 20TH.

ARTIST.—Letter and designer, agency experience preferred; young man; after 10 A. M. Pack Advertising, 341 5th Av.

AUDITOR-ACCOUNTANT.

Large public utility concern in South requires one capable assuming full charge department and conduct affairs on efficient and constructive basis; must be energetic, ambitious, and exercise considerable diplomacy in handling his men and in relations other departments; reply, giving complete past and present record, which will be considered confidential. B 611 Times Downtown.

AUDITOR AND BOOKKEEPER, experienced man, take charge corporation accounts; state age, salary. G 5 Times.

AUDITOR, check costs, branch stores; state age, experience, salary desired. G 6 Times.

AUTOMOBILE MECHANIC WANTED.

An honest, faithful, and intelligent automobile mechanic wanted to take charge of small garage on main highway in country town about 10 miles from New York; only first-class man, capable of doing any kind of work on any make of car need apply; preference given to an army automobile mechanic; reference and wages in first letter. Address X 394 Times Annex.

AUTO COSTS.

Man experienced in keeping auto truck costs; headquarters offices grocery firm national prominence; progressive, appreciative firm; assured advancement; state age, education, experience, salary expected. Auto costs, 158 Times Downtown.

BANK

OFFICE BOYS.

LARGE DOWNTOWN NATIONAL BANK, BOYS ABOUT 16 YEARS OF AGE; PROMOTION ASSURED. ADDRESS, STATING REFERENCES, P. O. BOX 48, CITY HALL STATION, NEW YORK CITY.

BANKING HOUSE wants a man to help enlarge the clientele of their foreign department; state experience, if any, age, and salary expected. Address H. G., P. O. Box 533, City Hall Station, New York City.

BANK MESSENGERS.—Must be intelligent, willing, and reside with parents. Apply own handwriting, stating age, experience, references, and salary desired. S 690 Times Downtown.

BILL AND ENTRY CLERK IN LARGE CLOAK AND SUIT MANUFACTURING HOUSE; STATE FULL PARTICULARS AS TO EXPERIENCE, AGE, AND SALARY EXPECTED. B. R., 188 TIMES.

BOOKKEEPER, experienced double entry. The party desired must be clean-cut, bright, ambitious, understand controlling accounts and the taking of monthly trial balances; should be good penman and of the firm opinion that an opportunity of unlimited advancement at a moderate salary is preferable to a limited opportunity at a higher immediate salary. To one answering the above description, who comes of good family, and can furnish bond and references of unquestionable character, we offer the opportunity of satisfactory advancement. Address in detail, stating salary desired, to Box 51 Uptown, Hoboken, N. J.

BOOKKEEPER, ACCOUNTANT, WITH EXPERIENCE ON CUSTOMERS' LEDGERS, CONTROLLING ACCOUNTS; QUICK, ACCURATE, AND ACCUSTOMED TO LONG HOURS; STATE FULLY PAST EXPERIENCE, SALARY EXPECTED, AND REFERENCES. Y. C. 465 TIMES.

BOOKKEEPER.—Man between 25 and 30 years to take charge of general books of company; must have experience in this work and know how to run control accounts, take off trial balances and render comprehensive reports and statements; state in full detail experience, age, salary expected, &c. A 574 Times Downtown.

BOOKKEEPER.—Young man, able to take charge full set of books, familiar with controlling accounts, etc., quick and accurate at figures, good personality, wanted by growing concern; state age, experience, references, salary expected; replies confidential. B 89 Times.

BOOKKEEPER in auditing department, credit organization; school of accounts knowledge preferable; salary at start, $15; state in detail previous experience; excellent opportunity to secure practical knowledge and experience. H 425 Times Downtown.

BOOKKEEPER, knowing accounting theory with practical knowledge of controlling accounts; permanent position in hardware house for competent man; salary $25, with advancement. Write in own handwriting, Box 26, 1,383 3d Av.

BOOKKEEPER for suburban real estate and insurance office located near Grand Central Terminal; collection experience helpful; $20 to $25; outline experience and qualifications. N. E., 85 Times.

BOOKKEEPER'S ASSISTANT. — Must be neat, active, competent, willing young man; start $20 to $25; write, stating qualifications, age, experience, reference. Y 201 Times Annex.

BOOKKEEPER'S ASSISTANT.

Experience non-essential; must be accurate at figures, good penman; permanent; advancement. Smith Pharmacal Co., 323 East 34th.

BOOKKEEPER, assistant, uptown office; chance for advancement; good hours; state age, experience, religion, and salary wanted. B 901 Times Harlem.

BOOKKEEPER-CASHIER, wholesale house, capable handling credits, collections, knowledge typewriting; state age, experience, and salary expected. S 608 Times Downtown.

BOOKKEEPER and cost accountant, capable of closing books, rendering profit and loss statement for corporation; state age, experience, references, and salary. L 192 Times.

BOOKKEEPER and stenographer for manufacturing concern; state experience, salary, and references. Address B 581 Times Downtown.

BOOKKEEPER and office assistant, competent man; good opportunity; state age, experience and salary in own handwriting. Box B 49 Times.

BOOKKEEPER, experienced double entry; permanent position; excellent opportunity for advancement; state in detail references, experience, salary, and age. L 185 Times.

BOOKKEEPER for woodworking factory, out of town; state age, nationality, experience, and salary desired. Box 233 Times, 2 Rector St.

BOOKKEEPER, competent in handling money; state age, birthplace, salary expected, references; permanent position. W. A., 91 Times Bronx.

BOOKKEEPER, experienced controlling accounts and taking full charge of books, wholesale and retail automobile supply business. B 370 Times.

BOOKKEEPER on sales ledger of wholesale dry goods house; experienced; dress goods or silk line preferred; state qualifications, age, salary required. K 357 Times.

BOOKKEEPER.—Knowledge of stenography; take complete charge; long experience essential; apply mail only. Friedman & Distillator, 2 West 33d St.

BOOKKEEPER, experienced double entry, in large commercial stationery house; give full particulars. R 423 Times Downtown.

BOOKKEEPER, competent. A 602 Times Downtown.

BOOKKEEPER.—Middle-aged man preferred; salary, $30. Fiber, B 36 Times.

BOOKMEN can make $50 per day and upward selling our one-volume History of the World War, Roosevelt's Autobiography, &c. Do not delay. Commission. Paramount Publishing Co., 1532 Aeolian Hall.

BOOK SALESMAN.—A man with ability to sell professional men can find permanent position with guaranteed salary and bonus. Address, stating experience, B 387 Times Downtown.

BILL OF LADING CLERK wanted, one who can operate typewriter. Reply, giving full particulars as to experience and salary expected, Box 207 Times, 2 Rector St.

BOY to help in shipping department; must be willing to go errands and make himself generally useful; state age, religion, experience, if any, and salary. B 588 Times Downtown.

BOY, bright, to assist in credit department as messenger; must be willing to work hard and apply himself strictly to duties. Call Monday, Francis H. Leggett & Co., 27th St., and 13th Av., New York City.

BOY.—Bright, conscientious, about 16 years of age, in office of large corporation; good opportunity for one who is willing to work; state age, education, &c. A 595 Times Downtown.

BOY wanted by a dry goods commission house for the office, say 15 to 16 years old; good wages and chance for advancement. Address reply to J. D., P. O. Box 164, N. Y. C.

BOY, bright, for stock and shipping department; state age, experience if any, and salary expected; splendid prospect for right party. Lace Importers, G. K., 235 Times.

BOY, bright for stock and shipping department; state age, experience if any, and salary expected; splendid prospect for right party. Box B 50 Times.

BOY, 16 or over, for packing, shipping, and messenger work; $10 to start; good opportunity if willing and reliable. Apply Wholesale Dyes, B 37 Times.

Office of
BURKE STONE, Inc.
Hotel Gramatan Arcade
Bronxville, N. Y.
January 24, 1919.

The New York Times:

On Sunday, January 12, we inserted an advertisement in the Real Estate Section of The New York Times, describing a seven room house for sale.

The results exceeded our fondest anticipation. We had numerous replies within the first two days and succeeded in disposing of the house on the third day after the advertisement appeared.

This letter expresses our appreciation of the value of The Times as an advertising medium for real estate.

BURKE STONE, Inc.
By J. R. Fisher.

HELP WANTED—Male.
Thirty-five cents an agate line.

BOYS.

For mail and messenger service, good opportunity for advancement along engineering lines; $9 to start.

WESTERN ELECTRIC CO., INC., 57 BETHUNE ST. Near West St., 6 blocks south of 14th St.

BOYS.
OFFICE BOY; MESSENGERS.

Large downtown bank will employ several bright, capable, ambitious boys of good families; these positions offer exceptionally good opportunities.

SPECIAL CLASSES.
UNLIMITED ADVANCEMENT.
LUNCHEONS.

Write for interview; state age, qualification, &c. Box A 594 Times Downtown.

BOYS.

Bright boys wanted by large wholesale dry goods concern; excellent opportunity for boys possessing initiative and having good school education to advance steadily and establish permanent business career. Address in own handwriting, stating age, qualifications, and salary expected, S. W., 188 Times Downtown.

BOY WANTED FOR NIGHT WORK IN COMPOSING ROOM; GOOD OPPORTUNITY; HOURS 7 P. M. to 3 A. M. APPLY AFTER 6 P. M. TIMES ANNEX, 43D ST., 4TH FLOOR.

BOYS.—A few openings for some bright, energetic boys with a large progressive corporation; good opportunity to advance. Write, giving age, religion, and salary expected, S 898 Times Downtown.

BOY WANTED

In office as typist; excellent opportunity for advancement; must be rapid and accurate and of good education; previous experience unnecessary; $12 to start. Address in own handwriting. Opportunity, B 82 Times.

BOY, (16,) willing and ambitious, to work in stock and make himself generally useful in lace importing house; no experience necessary; salary $9 a week; chance for advancement. Call between 10 and 11 A. M. L. H. Junod & Co., 100 5th Av.

BOY, bright, to do clerical work by wholesale Christian concern; state age, experience, and salary expected; permanent position. Address J. D. T., P. O. Box 460, City Hall Station, New York City.

BOY.—Bright boy, about 16, to answer telephone and do clerical work in office of firm of certified public accountants; excellent opportunity for boy who wishes to study accountancy; give details of references, salary, &c. S 121 Times.

BOY WANTED OVER 16; ONE THAT IS AMBITIOUS AND LOOKING FOR A FUTURE; MUST BE QUICK AND ACCURATE; SALARY AT THE RATE OF $40 PER MONTH. B 376 TIMES.

BOY, must be of good character and come well recommended, to do office boy's work; $8 weekly to start; good chance, in office of import, export, and manufacturers. Jonas & Naumburg, Inc., 1,107 Broadway, 11th floor.

BOY to assist in stock wholesale glove house; excellent opportunity for bright boy; state age, reference, and salary desired. B 37 Times.

BOY, bright, ambitious, to assist in office and run errands; good chance for advancement. Holbrook Co., 67th St. and West End Av.

BOY, bright, active, wanted for steamship office; excellent opportunity for advancement; state age and salary expected. G 759 Times Downtown.

BOY of neat appearance for office, to run errands and make himself generally useful; good chance for advancement. Write Box B 84 Times.

BOYS.—PRIVATE BANKING HOUSE DESIRES TWO AMBITIOUS BOYS; EXCELLENT CHANCE FOR ADVANCEMENT. B 528 TIMES DOWNTOWN.

BOY wanted in architect's office; run errands and make himself generally useful. Apply 9 A. M., Thomas W. Lamb, 644 8th Av.

BOY, 14-17, bright, energetic, in large corporation; excellent opportunity for permanent position and bright future. Future, 278 Times Downtown.

BOY wanted, 16 to 18 years of age, wholesale glass house, for general office work. Benjamin Griffin, 40 Vestry St.

BOY, bright, active, with working papers, for errand work; good hours, pleasant conditions. McCall, 236 West 37th.

BOY, bright, active, for brokerage office; apply in own handwriting. A 560 Times Downtown.

BOY over 16 in wholesale manufacturing laboratory; opportunity for industrious boy; $10. Call 7th floor, 48 West 4th.

BOY wanted, good, bright, for office and messenger work; splendid opportunity. B 585 Times Downtown.

BOY wanted for general office work and to go on errands; state salary expected. B 318 Times.

BOY wanted for general work in paper house; salary $9 per week. Tamm & Co., 86 Duane St.

BOY wanted in law office; experience not necessary. Write, stating age and schooling. R 597 Times Downtown.

BOY, 14-16, beginner, commission merchant's office; answer in detail in own handwriting. G 792 Times Downtown.

BOY.—General office work; will be advanced as worth is proved; state age and salary expected. L 194 Times.

BOY about 15 in 5th Av. jewelry store; permanent position, with good opportunity for advancement. K 386 Times.

BOY for stock room. Address B. B. C., 809 Tribune Building.

BOY wanted in law office. Cullen & Dykman, 177 Montague St., Brooklyn.

BOY for stock, laces and draperies; salary $8-$10. A 194 Times.

BROKER.—A west side real estate office has an opening for a good broker and leasing man; liberal terms to the right party; state age, experience, and references. Address A. B. 133 Times.

BUYER AND MANAGER wanted; Oriental rug department for a representative department store in Pittsburgh; a man of integrity, who knows rugs and the rug business; a worker who has selling ability. Address in confidence, giving full particulars and salary expected; A1 opportunity. B 16 Times.

BUYER AND MANAGER FOR LARGE BOYS' AND CHILDREN'S DEPARTMENT IN NEARBY STATE; ONLY YOUNG MAN WITH THOROUGH EXPERIENCE CONSIDERED. ADDRESS STATING AGE, SALARY, AND EXPERIENCE. A 126 TIMES.

BUYER, milling, and plumbing supplies; must be capable; state age, religion, experience, references, and salary expected. G 740 Times Downtown.

BUYER of silks and dress goods wanted by The Edw. Malley Co., New Haven, Conn.; state age, details of experience, and salary wanted.

BUYER, automobile supplies; must be capable; state religion, age, salary expected, references. B 466 Times Downtown.

HELP WANTED—Male.
Thirty-five cents an agate line.

CANDY MAKER.—A reliable, all-around candy maker; must have a complete knowledge of and be able to produce all the various kinds of candy; an exceptional and unique position for an expert man with an old-established concern. A 434 Times Downtown.

CANVASSER Wanted.—One having had New York City real estate experience; salary. Apply Pease & Elliman, 340 Madison Av.

CASHIER, LIFE INSURANCE.

A life insurance office in New York City has opportunity open for experienced cashier or accountant; preference will be given to man with life insurance cashier experience; give full facts and salary desired. Address A 422 Times Dowtown.

CASHIER AND BOOKKEEPER.—An importing firm requires an experienced accountant to take charge of books, handle credits, &c.; bond required; salary $150 per month. In reply, give references and past experience. G 4 Times.

CASH AND EFFICIENCY MAN who thoroughly understands arranging cost system and taking charge of same; steady position; give full particulars, experience, and salary expected. A. L. 301 Times Downtown.

CANVASSERS wanted, live wire, for new publication for those interested; commission basis only; references required. Apply in person, Room 1613, 220 West 42d St.

CARPENTERS
FOR WORK IN SOUTH.
APPLY
U. S. EMPLOYMENT SERVICE.
22 EAST 22D ST.
JAMES STEWART & CO.

CAULKER and chipper, expert, must be experienced on marine boiler work; permanent position. Phone New York Engineering Co., Rector 5306.

CHAUFFER

for Packard touring car; A1 man; must have excellent references. Call Saturday until 12 or Monday all day, at Raymond Engineering Co., 309 Lafayette St., or evenings at 7 at 517 West 112th St.

CHAUFFEUR.—Experienced Hudson mechanic; all-year private job; neighborhood West 102d St.; $25; must have references. N. H., 807 Times Downtown.

CHAUFFEUR.—Position; can recommend good repair man, any make car. Lenox 5537.

CHEMICALS, ALLIED PRODUCTS.
Man who has definite idea of starting a business on the above lines will be given a good salary and share in profits by established manufacturer. A 563 Times Downtown.

CHIEF ENGINEER.

Chief operating engineer, 2,000-horse power vertical engine, plant with elevator, refrigerating plant, and air compressors; must have New York license; unusual opportunity for progressive man; large New York City concern of long standing wants a good man for a permanent place. T. K., 226 Times.

CIVIL ENGINEER AND DRAFTSMAN, UNMARRIED, FOR TOPOGRAPHICAL WORK IN CUBA; STATE AGE, NATIONALITY, EXPERIENCE, AND SALARY WANTED. S 608 TIMES DOWNTOWN.

CIGAR CLERK.—Experienced, about 22; $18 to start; no Sunday work; state where worked, how long. S 152 Times.

CLERK wanted in factory office to book and follow up orders and look after a variety of details; opportunity for a high school graduate to learn the storage battery business; state education, qualifications, references, and salary desired. K 292 Times.

CLERKS with banking experience; returned soldiers preferred; state experience and salary expected. Address R. C., Box 125 Times Downtown.

CLERK.—Young man, over 18, in law office; resident in Brooklyn. Wilson & Van Wagoner, 164 Montague St., Brooklyn.

COACH, basket ball, in high-class private school 35 minutes from N. Y.; 3 afternoons weekly from 3 to 4:15; give full particulars. Massee School, Bronxville, N. Y.

COLD STORAGE SOLICITOR wanted, by large cold storage concern; must be thoroughly experienced and able to obtain first-class business; liberal terms to right party; write in confidence, stating experience and compensation desired. A 915 Times Harlem.

COLLECTOR.—Wanted, real estate collector and manager, generally one who has had similar experience with elevator buildings and who understands the repairs usual to their up-keep. Address Estate, B 543 Times Downtown.

COLLECTION Correspondent.—Young man thoroughly qualified by experience to handle large volume of collections; must be a hustler; accurate, reliable, and able to write a good letter; state age, experience, and salary. B 524 Times Downtown.

COLLECTOR.—Real estate, experienced collector wanted for Washington Heights office; state qualifications fully and wages desired. Box J. K., 219 Times Harlem.

COLLECTOR wanted on established insurance debit and producer of new business; salary and commission. A 790 Times Downtown.

COMPOSITOR AND MAKE-UP MAN.
A large organization desires to establish a composing room in connection with their department of publicity; a good all-round printer preferred; a man who knows how to buy good press work, paper, and composition; this will develop into a good position for the right man. A 524 Times Downtown.

COPY WRITER AND ADVERTISING ASSISTANT.

A large department store in the metropolitan district of New York City offers an exceptional opportunity to a young man as copy writer and general assistant to the advertising manager. Applicants must be thoroughly experienced and capable of taking complete charge when necessary. Only an up-to-the-minute man, educated and possessing executive ability and experience plus need apply. State all particulars, including salary expected. C. W., 296 Times Downtown.

CORRESPONDENT.
A live young man, above average intelligence, to handle transportation claims; splendid opening for one who will give earnest application to work; moderate salary; state age, experience and references. R. S., 117 Times.

CORRESPONDENT.—We have an opening in our collection department for an educated man with good command of language, who can write money getting letters. The University Society, Publishers, 44 East 23d St.

COST ACCOUNTANT.

ONE OF THE LARGEST RUBBER COMPANIES IN AKRON, OHIO, DESIRES TO GET IN TOUCH WITH AN EXPERIENCED ACCOUNTANT WHO HAS MADE A SPECIALTY OF "COSTS."

THE REQUIREMENTS ARE FOR A MAN WHO HAS HAD CONSPICUOUS SUCCESS IN THE INSTALLATION OF COST SYSTEMS, PREFERABLY WITH A RECOGNIZED FIRM OF PUBLIC ACCOUNTANTS, AND SEVERAL YEARS OF EXPERIENCE IN ACTUAL CHARGE OF GENERAL ACCOUNTING AND COST ACCOUNTING WITH SOME LARGE COMPANY.

PLEASE GIVE FULL PARTICULARS OF PERSONAL HISTORY AND BUSINESS EXPERIENCE, AND IF POSSIBLE ENCLOSE A PHOTOGRAPH WHICH WILL BE RETURNED.

THIS POSITION IS UNUSUALLY ATTRACTIVE, BOTH AS TO PRESENT SALARY AND FUTURE PROSPECTS.

P. O. BOX 463,
AKRON, OHIO.

COST.

Man for factory records department, (food products;) experienced as bookkeeper in manufacturing plant, with knowledge of cost work and handling help; state reasons for making change; details of experience, fitting this advertisement, age, education, salary to start, etc. Cost, 367 Times Downtown.

COUPLE wanted, experienced, in family of two; wife as cook and laundress, man to take care of two thoroughbred saddle horses and car; country place; only thoroughly experienced and reliable couples need apply; write, stating salary expected, giving references and past experience. D Spence, Norwalk, Conn.

HELP WANTED—Male.
Thirty-five cents an agate line.

C. P. A. Wanted by accounting concern; possibility of firm membership for right man, account member of firm retiring; state briefly age, nationality, experience, in first letter. R 544 Times Downtown.

CREDIT OFFICE ASSISTANT.

Preferably with experience as authorizer, but must have had at least one year's experience in credit office.

Permanent position with advancement assured. Apply in person or in writing to Department of Accounts, 6th floor, Bloomingdale Bros., 59th St. and Lexington Av.

CREDIT MANAGER.
High-class, experienced credit manager for large manufacturing concern selling at retail on installments; large debit requiring man of unusual ability, tact, and personality; corporation is one of the oldest and largest in its line; to the man capable of filling this position an unusually good opening is presented; state experience and salary expected. C. M. S., 579 Times Downtown.

CREDIT MAN.—An exporting and importing house desires a high-grade credit man; experience in both foreign and domestic credits desirable, together with knowledge of Spanish; initial salary varying from $1,800 to $2,400 year; only those giving full details in brief outline, stating age, nationality, education, experience, and positions held, will be considered. R 667 Times Downtown.

CREDIT MAN, with retail business experience; must have sales executive ability and highest references; strictly confidential. D F., 184 Times.

CURB SPECIALIST wanted; man of experience, with unquestionable references, to represent curb brokerage house as its curb specialist; do not apply unless your education is good and your references are of the best. A 590 Times Downtown.

CUSTOM CUTTER.
For highest grade tailoring firm in Middle West. Call E. H. Van Ingen & Co., 5th Av. and 21st St.

CUTTER.—Umbrella and parasol cutter with general experience in finishing; permanent position and good opportunity for right man; references required. Y 218 Times Annex.

CUTTER AND FITTER.—Men's custom tailoring; first-class references required; state age, experience, references, salary expected. G 28 Times.

CYLINDER PRESSMEN.

Wanted, experienced men on four-color process work; familiar with two-color Miehles. B 886 Times Annex.

DESIGNER

OF CHILDREN'S DRESSES, ROMPERS, AND WASH SUITS; ONLY THOSE HAVING HAD EXPERIENCE IN HIGH-CLASS HOUSE NEED APPLY; AN EXCEPTIONAL OPPORTUNITY FOR RIGHT PARTY; PERMANENT POSITION; STATE PAST EXPERIENCE; ALL REPLIES WILL BE TREATED IN STRICT CONFIDENCE. BOX B 614, 1,265 BROADWAY.

DESIGNER, FUR, and good cutter; one experienced on coats and sets; must have thorough knowledge of managing a factory; good chance for progressive young man. Apply in person Monday morning, between 10 and 12, Berger Bro., 118 West 29th St.

DESIGNER FOR SILKS.—Opportunity for younger hands with a good eye for color. Write to Silk, Box 14, 1,269 Broadway.

DESIGNER for carpets; must be first-class. Fauser, 373 4th Av.

DISCHARGED ARMY AND NAVY OFFICERS AND ENLISTED MEN.
Immediate traveling positions open for college or normal school men in educational work; WE PAY A SALARY TO START AND ALL RAILROAD FARE; an excellent opportunity for capable men who can develop into executives able to direct a sales force; we do business all over the United States. Communicate by letter or wire, with full information as to qualifications, Ensign F. H. Pulfer, 15th floor, Garland Building, Chicago, Ill.

DENTAL MECHANICS.—Must be first class in gold work, as gold plates, lingual bar plates, two-piece crowns, &c. Write stating salary desired and qualifications, Climax Dental Laboratory, P. O. Box 1434, Philadelphia, Penn.

DESIGNER,
EXPERIENCED ON HIGH-CLASS CHILDREN'S AND INTERMEDIATE COATS; ONLY CREATOR OF SNAPPY STYLES AND WHO HAS BEEN WITH REPUTABLE HOUSES; HIGHEST SALARY PAID TO RIGHT PARTY; BEST REFERENCES REQUIRED. STERN, HEINEMAN & HERFF, 28 WEST 23D ST.

DESIGNERS, ARTISTS wanted, high grade, special, capable of original distinctive work along creative lines; men who can create selling ideas for national advertisers; permanent position with good salary; state particulars and send samples of recent work. The Hawtin Art Studios, 19 South Wells St., Chicago, Ill.

DESIGNER AND CUTTER and all around inside factory man to connect with well-known men's bathrobe salesman; no capital required; profit sharing proposition; A1 reference wanted as to experience, character, and previous record; state full particulars, Confidential, S 150 Times.

DESIGNER FOR INTERIOR DECORATIVE AND FURNISHING DEPARTMENT; OUT-OF-TOWN ESTABLISHMENT; EXPERIENCED MAN, AGE 30-40; GOOD COLORIST; APPLY IN PERSON. F. F. ALDRICH, 452 5TH AV.

DISPATCHING MEN.
Two dispatching men wanted for operation of a copy control system in a New York morning newspaper; must have had previous experience in work of this character. A 585 Times Downtown.

DISTRICT SALES AGENT wanted for Cincinnati, Kansas City, and Milwaukee; must be familiar with steam power plants; commission basis; some of our agents making as high as $1,100 per month. Room 1007, 15 East 40th St.

DISTRICT MANAGERS, salesman; Income Tax Service; no competition; commission. Carroll, Room 1408, 347 5th Av.

DOCTOR.—Spanish speaking; mines and smelter; altitude 15,000 feet; two-year contract; South America; give reliable references when writing for application blanks; New York interview. S 620 Times Downtown.

DOES THIS MEAN YOU?
Some man who is a real, successful, specialty salesman will read this advertisement. If that man wants to connect with the manufacturers of a high-grade apparatus, used by the medical profession, the sale of which offers an exceptional future, he should address a letter to the undersigned without delay.
Our business is with professional men, and the man we want must be equipped to sell such a class of prospects. Compensation is on a liberal commission basis. In order to secure an interview it is necessary for you to state your nationality and nature of past experience. Address Manufacturer, X 396 Times Annex.

DOORMAN for business office, middle age man, alert, courteous at all times, neat, good memory; $20 a week. B 26 Times.

DRAFTSMAN, mechanical, experienced in sheet metal working machinery, presses, dies, jigs, and fixtures; for consideration replies must give in detail full particulars as to experience, age, nationality, and salary expected. Post Office Box 40, Station P, Brooklyn.

DRAFTSMEN and designers; must be first class, experienced layout men; those with automobile experience preferred; good salary and excellent opportunity for advancement. Reply, giving full particulars, or call in person Monday between 9 and 1, Room 407, 229 West 42d. Bryant 2674.

DRAFTSMAN, designing intricate mechanism, also patent drawings, permanent or evenings. O 13 Times.

DRAPERY CUTTER.—Abraham & Straus, Fulton Street, Brooklyn, need a competent drapery and slip cover cutter for their upholstery workroom. Apply to Manager, Upholstery Department, third floor, Central Building.

DRUG CLERK, junior, to assist in manufacturing department of wholesale laboratory; opportunity for bright young man. Write, stating full experience, to Drug, 48 West 4th.

DRUGGIST, registered Pennsylvania, act assistant manager medical advertising office; prefer one able operate typewriter. Y 214 Times Annex.

DYER.

One who can take charge of dyeing Cotton Fabric, including Heavy Duck. Must have knowledge of Formula and Process. State salary wanted and experience. Address D. W., Box 227 Times Downtown.

EDITOR wanted for technical journal; a man with general publishing experience and competent to take full charge preferred. E 406 Times Downtown.

EDITOR'S ASSISTANT.—Young man, college education, with some experience in writing and reporting; write full particulars, also mention salary. S 879 Times Downtown.

ENERGETIC SALESMAN

required by wholesale beef and provision house, for high-class city trade; selling steamships, hotels, &c., an exceptional opportunity for a large producer; no other need apply; salary or commission. Applications strictly confidential. L 319 Times.

HELP WANTED—Male.
Thirty-five cents an agate line.

ENERGETIC man with selling ability who is looking for an opening; moderate remuneration to start, but future to right man; first-class house; inside work. B 863 Times.

ENGINEER, familiar direct expansion system refrigeration; capable handling men; $35 weekly; 8-hour shift; write, giving in detail, experience and references. Employment Manager Rockwood & Co., Park and Waverly Avs., Brooklyn.

ESTIMATOR wanted by well-known N. Y. City contractor; must be competent and experienced in all steam power and heating systems; state education, experience, age, and salary. E 42 Times.

ESTIMATER and QUANTITY MAN wanted, experienced in reinforced concrete construction; state age, experience, references, &c. B 387 Times.

EXECUTIVE FOR MANUFACTURING OPERATIONS.

Highly intelligent, experienced, with a record to show ability and energy to accomplish unusually hard tasks, in reorganizing for speeding up work in manufacturing process to a point where results will stand out prominently.

Permanent work requiring tact and initiative.

PARAMOUNT IMPORTANCE TO BE NOT JUST ENERGETIC, BUT A HUMAN DYNAMO THAT DOES NOT RUN WILD.

Unusually fine opportunity with New Jersey corporation for a bright man between the ages of 30 and 40 to readily work himself into a high-grade executive position.

The job will start at $40 to $50, but can be eventually increased to $100 if right man gets hold and brings production up.

Give complete information to prove you are consistently entitled to interview.

Mention salary desired, age, schooling, and experience.

AN OPPORTUNITY OFFERED BUT ONCE IN A LIFETIME TO THOSE OUTSIDE THE ORGANIZATION ADVERTISING.

Executive, Box 220 Times Downtown.

EXECUTIVE.—A large manufacturing concern requires an executive to take charge of its accounting, cost accounting, and office administration work; should be about 30 to 38 years old, democratic, and able to accommodate himself to existing conditions, progressive and modern in ideas and in ideals, ready to give credit to subordinates and pull them up to bigger responsibilities. To the right man an important position and excellent future is open. Application should contain full and explicit details. B 98 Times.

EXECUTIVE and Office Manager.—Brokerage house requires the services of an experienced office manager; preferably, though not essentially, with some knowledge of textile industry; excellent opportunity for individual possessing good business ability; replies must give age, education, experience, and salary expected. B 392 Times Downtown.

EXECUTIVE SALES MANAGER, experienced in stock selling, for special work, on commission, for established New York corporation; able to formulate and manage own campaign; every co-operation for man able to show results. Address Opportunity, Box 605, Arbuckle Building, Brooklyn.

EXPORT MANAGER.
READY TO SERVE LARGE MFG. CO.
Engineer and executive; extended experience as sales manager, overseas salesman, export manager; also establishing and directing foreign branches and agencies; large acquaintance New York exporters; knows English, French, and German; salary $7,500. Address R 663 Times Downtown.

EXPORT.
Bright young man with export experience, knowledge of Spanish, and able operate typewriter; must be able to handle all papers in connection with export shipments; state age, qualifications, and salary expected to Manufacturing Chemists, H 404 Times Downtown.

EXPORT.
Prominent group of manufacturers in a highly detailed business require services of young executive to qualify for office management; a broad grasp of detail, knowledge of foreign trade, and commercial Spanish essential; moderate salary until ability demonstrated. Majeco, H 410 Times Downtown.

EXPORT.

Solicitor for the export trade, a young man who is willing to work hard and keep digging, but await results; state age, experience, wages wanted, and when can begin. W 714 Times Downtown.

EXPORT.
Export house of reputation is looking for an executive whose training and experience qualify him to organize and direct a machinery department; a liberal salary and an attractive bonus will be offered to the right party; to receive attention, applicants must give their full history in first letter. B 422 Times Downtown.

FARMER and wife to work small farm, take care of cattle, poultry, &c., one hour out, New Jersey; state experience, salary, references. Room 500, 37 Wall St., New York.

FASHION ARTIST wanted, experienced; to a man who can adapt himself to figure and commercial work between seasons a steady position is guaranteed; a good starting salary and splendid prospects for the right man; send samples and state salary desired. Grip Limited, Toronto, Canada.

FLOORMAN.
ROBINSON'S,
25 West 42d St.,
require the services of an A1 floorman; must come highly recommended.

FOREMEN.—Several good foremen wanted, thoroughly experienced on building construction and particularly capable in handling carpenter work and large number of mechanics, to go to North Carolina; wages $40 per week; transportation to job free; give full experience. B 547 Times Downtown.

FREIGHT RATES.

Young man familiar with freight rates, headquarters office large, progressive grocery concern; congenial surroundings. In reply state age, experience, and salary expected. Freight Rates, 316 Times Downtown.

GENERAL SUPERINTENDENT,
STIX, BAER & FULLER,
ST. LOUIS,

require the services of an executive to take charge of all branches of service and system end of the business, as well as employment office; no merchandising; only men of similar and thorough department store experience will be considered; big opportunity; apply immediately by letter to Sidney R. Baer, Stix, Baer & Fuller, 120 West 32d St., New York, stating age, salary expected, references, positions held, and length of time in each position; confidential.

GLASSWARE SALESMAN,

acquainted with local jobbing trade on table and restaurant glassware; to an experienced man with a following will offer an exceptional salary and bonus proposition on our exclusive line. The Dickar Corporation, 1,806 Times Bldg.

GOLD PEN FOREMAN.

Large, responsible manufacturer is open to engage a man capable of fulfilling above requirements; applications also considered from man full of aggressiveness and determination who thoroughly understands all details of manufacturing of gold pens; reply, giving state salary desired, past experience, &c.; all replies treated strictly confidential. B 627 Times Downtown.

GENERAL BOOKKEEPER for large Federal operated transportation company; good opportunity; state full particulars; confidential. G 678 Times Downtown.

GENERAL CLERK.—Young man in accounting department of a large corporation; state age, experience, and salary desired. B 504 Times Downtown.

HATTER.

Young man with practical experience in manufacturing of straw hats; must have good education and some clerical training; to assume duties in planning department of straw hat manufacturing company; fair opportunity for advancement proportionate to quality of service rendered.

Address Hatter, 922 World Bldg., New York.

HELP WANTED—Male.
Thirty-five cents an agate line.

HAT SALESMAN.
High-class store requires the services of a man capable of handling the best trade and knowing the hat business thoroughly; salary and commission. Apply by letter, giving past experience. R. G., 842 Times.

HOUSEMAN WANTED FOR SMALL HOUSE NEAR NEW YORK FOR FAMILY OF TWO; DO GENERAL HOUSEWORK AND FURNACE; WANT CLEAN, GOOD WORKER; STEADY POSITION, GOOD HOME; STATE IN REPLY EXPERIENCE, AGE, AND WAGES DESIRED. H. E., P. O. BOX 812, CITY HALL STATION, NEW YORK.

INDUSTRIAL STATISTICIAN.

Experience in market investigation and evolution procedure; premium on selling view point; knowledge of machinery field rather than accounting ability preferred; salary $2,400; state full particulars. Address Anti-Friction Bearings, A 601 Times Downtown.

JAMES McCREERY & CO.
require the services of
100 SALESMEN
FOR MEN'S CLOTHING.
Apply Superintendent's office, 5th floor, 35th St. Employes' entrance.

JEWELRY REPAIRER.
GIMBEL BROTHERS,
Broadway and 33d St.,
wish to engage a thoroughly experienced man to take charge of
JEWELRY REPAIR DESK.
Excellent opportunity.
Apply Employment Office, 5th floor.

JUNIOR EXECUTIVE.—Splendid opportunity in business end of technical publishing house for young man with commercial experience, initiative, energy, accuracy. Answer, in your own writing, stating age, experience, salary desired, S 642 Times Downtown.

LADIES' HATS FOREMAN.
Fully experienced take charge sizing and blocking department. Kanrich Bros., 601 Broadway.

LARGE Casualty Company offers exceptional opportunity to a successful, forceful, ambitious salesman; must be able to call on and close with executives of large concerns in New York territory; we are issuing a new form of insurance which guarantees against loss from altered checks; policy has many new features and is big seller, as field is unlimited and demand has been created for it; liberal commission; salesman will receive renewals, thereby building permanent business; highest references required. G 783 Times Downtown.

LINOTYPE OPERATORS, union, above scale for clean, fast operators; night side. J. J. Little & Ives, 425 East 24th.

LOAN CLERKS for large downtown bank; a few capable men experienced in Loan Department of downtown bank or brokerage firm; commodity man desired; salary $1,200-$2,000; permanent position with advancement; state age, salary, and experience in detail. S 694 Times Downtown.

MAN OR WOMAN wanted for work on tabulating machine by large industrial plant; must be experienced on all phases of Hollerith work, from punching cards to compilation of the finished reports. In reply, state age, sex, nationality, religion, previous experience in detail, whether married or single, when available, salary desired, or salary you have been receiving.
Supt. of Rates and Labor,
Bridgeport Brass Company,
Bridgeport, Conn.

MAN WANTED.—THOROUGHLY EXPERIENCED IN THE MANUFACTURE OF SILK HOSIERY AND SILK UNDERWEAR; MUST KNOW THE MANUFACTURING END FROM A TO Z; THIS INQUIRY IS MADE BY A MANUFACTURING CONCERN ALREADY ESTABLISHED IN ANOTHER LINE; A FINE OPPORTUNITY FOR THE RIGHT MAN; GIVE SOME PARTICULARS REGARDING SELF AND EXPERIENCE IN ANSWERING THIS AD. Z 386 TIMES ANNEX.

MAN OR WOMAN, experienced publicity promoter, for noted artist from abroad; capable arranging social functions, meet best people; place articles with magazines; give publicity to superior art work; high-grade, diplomatic person only considered. R 304 Times.

MAN wanted.—A thorough detail man with determination, staying power; one who is an executive, who can systematize, manage, supervise an office force, and get work done; he should have had experience in flavoring extracts; possibilities good; state age, experience, salary expected, in first communication. C. F. Sauer Co., Richmond, Va.

Men.—Wanted, two active, educated men of strong personality, between 30 and 60 years of age, to represent us in the sale of the New International Encyclopaedia in New York State and Pennsylvania; weekly advance and commission to those qualifying. Apply 10-12, Monday, A. W. Ross, Dodd, Mead & Co., 449 4th Av., eleventh floor.

MAN.—A large manufacturer with office and salesroom on 5th Av., New York, has an opening in its sales department for a college man who would be willing to serve a short apprenticeship in its factory and salesrooms before taking up an active position in its sales organization. K 240 Times.

MEN having knowledge of the maintenance and operation of steam boilers, wanted by large insurance company to learn steam boiler insurance and engineering inspection. In reply state age and experience. B 86 Times.

MAN, highly educated, to interview customers old established printing house engaged in high-class magazine, catalogue, and job printing; must have thorough knowledge of estimating; salary and commission. Address G 765 Times Downtown.

MAN, 25-30; steady outside employment of an interesting character, (no canvassing;) for one who has had experience selling merchandise or insurance; state fully experience, age, languages spoken, salary desired. Address Tracer, 228 Times Downtown.

MAN wanted, competent, to take charge of alteration department in women's large out-of-town specialty store; must be experienced and furnish best of references; splendid opportunity for right party. R 270 Times.

MAN.—Experienced department store ad man wanted by large Philadelphia store; must be capable of writing good, forceful copy, and must have good department store experience. Apply X 366 Times Annex.

MAN wanted to learn compiling work in publisher's office; must be very accurate and a good penman. Apply to Publisher, stating age, experience, nationality, and wages wanted. 175 Times Downtown.

MEN, capable and experienced, in all lines bank work. Apply own handwriting, stating age, experience, references, and salary desired, S 638 Times Downtown.

MAN.—Young, energetic man with some experience at shipping, packing and care of stock; state qualifications, references, and salary desired. K 293 Times.

MAN, experienced, wanted to take charge and examine piece goods in wholesale men's clothing house. Goldstein, Sens & Siegel, 80 5th Av.

MAN to assist in fine mechanical work; one with some experience preferred, but bright beginner considered; state experience and salary in reply. B 385 Times.

MAN, elderly, wanted to carry mail and assist with packing; $12 per week. F. A. Hardy & Co., 15 West 38th.

MANAGER of installment collection department wanted for a magazine for the Greater New York district; one who understands routing collections, and following up delinquent accounts; a bond of $2,500 will be required, the employer to pay the cost thereof; apply immediately, giving age, experience and references. Address T 246 Times Annex.

MANAGER.—Export house desires experienced manager for new department. K 297 Times.

HELP WANTED—Male.
Thirty-five cents an agate line.

MANAGER STOCK SALES.

Wanted to take full charge of financing young, responsible and well connected corporation in food products line.

Indomitable energy, ability, and reliability essential.

The right man will receive effective co-operation and an opportunity to make a very profitable and very valuable permanent connection. Communicate fully by mail only, and in strict confidence, with E. M. D., care U. S. Brewers' Association, 50 Union Square, New York.

MANAGER FOR READY-TO-WEAR LARGE SPECIALTY STORE OUT OF TOWN; MUST ALSO BE A WINDOW TRIMMER AND CARD WRITER; EXCELLENT OPPORTUNITY AND GOOD SALARY TO RIGHT PARTY. APPLY IN PERSON FROM 2 TO 6 P. M. MONDAY, OR BY LETTER. N. Y. WAIST STORES, 115 WEST 30TH ST.

MARINE INSURANCE.
Assistant claim adjuster wanted by a large marine insurance company; man experienced in hull and cargo adjustments preferred; excellent future assured right man; applications will be treated in confidence. A 637 Times Downtown.

MASSEUR, (licensed,) wanted; expert; steady employment, good wages. Apply Room 107, 50 Broadway.

MECHANICAL ENGINEER GRADUATE TO DEVELOP INTO SALES WORK; A MAN WHO HAS HAD ONE TO TWO YEARS' SHOP AND DRAFTING ROOM EXPERIENCE; BIG OPPORTUNITY FOR TRAINING AND ADVANCEMENT FOR YOUNG MAN IN AN ORGANIZATION MARKETING A MECHANICAL SPECIALTY NATIONALLY KNOWN IN THE INDUSTRIAL FIELD; SALARY TO START, $125. ADDRESS BOX 331, MADISON SQUARE P.O.

MECHANICAL ENGINEER, DRAFTSMAN,

for suburban New Jersey; expert knowledge and experience in arrangement and driving of rubber mill machinery essential. Apply by letter only, with full credentials.
LOCKWOOD, GREEN & CO.,
101 PARK AV.

MECHANIC, high-class, for experimental work; old enough to have learned the value of experience and loyalty; permanent and interesting work. The American Recording Laboratories, 751 Bloomfield Av., Nutley, N. J.

MECHANICAL ENGINEER wanted, who covers the machine and tool industry, who can be interested in the only MECHANICAL ENCYCLOPEDIA published. Information given by applying to Box G 790 Times Downtown.

MECHANICAL DRAFTSMAN.—Man about 30, for draftsman detailer and calculator on heavy machinery; permanent position for right party; employment in Jersey City. X 351 Times Annex.

MERCHANDISE MAN FOR STOCK.
Must have clothing trade experience, be conversant with existing market conditions, and be capable of assisting in buying of woolens, linings, &c.; applicant must write full details covering personal qualifications and experience to secure interview. H. B., 808 Times Downtown.

MOLDER FIREMAN wanted; a man thoroughly familiar with all foundry practices, capable of taking charge of complete force employed on small work, stating experience and salary expected. Address X 360 Times Annex.

MILLINERY MANAGER FOR LARGE, EXCLUSIVE MILLINERY STORE IN PITTSBURGH; ONLY THOSE WHO ARE THOROUGHLY VERSED IN EVERY BRANCH OF THE BUSINESS AND UNDERSTAND ADVERTISING NEED APPLY; SALARY $75 WEEK, WITH GOOD PROSPECTS. APPLY A. FRUCHTER, 315 5TH AV.

MOTOR TRUCK SALESMEN;
live wires only wanted; high-grade trucks, 1, 1½, 2, 3½, and 5 tons; commission basis only; assistance furnished. Menominee Motor Truck Co., 289 Amsterdam Av., (72d St.)

OFFICERS wanted for the Emergency Fleet.—Native or naturalized Americans can enter the United States Shipping Board School for teaching navigation and get an officer's license; two years' previous experience in the deck department as a seaman is necessary in order to get a third officer's license; instruction is entirely free; no enlistment required; course from four to eight weeks; day and night classes so you can support yourself while at school. Apply to Capt. Alfred B. Wilson, Instructor, Dickinson High School, Newark and Palisade Avs., Jersey City, N. J. John Frederick Lewis, Chief of Section 2, 108 South Fourth St., Philadelphia, Penn.

OFFICE ASSISTANT;

must be good at figures, typist, no stenography; ambitious to work up to good secretarial position; advancement every six months.

SMITH PHARMACAL CO.,
322 East 24th St.

OFFICE MANAGER'S ASSISTANT WANTED; WE REQUIRE THE SERVICES OF A STRICTLY HIGH-GRADE MAN FAMILIAR WITH CREDITS; MUST HAVE FIRST-CLASS REFERENCES. ADDRESS, GIVING FULL PARTICULARS, B 544 TIMES DOWNTOWN.

OFFICE ACCOUNTANT.
Bright, active man, 30-50; competent transact business over telephone; good penman; permanent position; hours 8 P. M. to 8 A. M.; $18 weekly. A. T., 250 Times.

OFFICE BOY, 15-17, wanted by large manufacturing corporation; must be neat, willing, and ambitious; excellent opportunity for advancement; salary $40 monthly. B 2 Times.

OFFICE MANAGER FOR LARGE ORGANIZATION; MUST BE TACTFUL EXECUTIVE, BOOKKEEPER, SYSTEMATIZER; STATE EXPERIENCE, AGE, SALARY, &C. B 70 TIMES.

OFFICE MESSENGER, 16 years or under, by large corporation; must have working papers. Auditor, P. O. Box 1146, City Hall Station, New York.

OFFICE BOY.—Good opportunity for ambitious reliable boy about 16 years old; salary $9 to start. General Commercial Co., Limited, 265 Broadway.

OFFICE BOY; state age, religion, education, salary, experience, if any. B 589 Times Downtown.

OFFICE BOY wanted by a banking house; salary $8; please state age and references. Address B 690 Times Downtown.

OFFICE BOY wanted, 16 to 18 years. Apply Room 2008, 60 Broadway. B 570 Times Downtown.

OFFICE BOY.—BRIGHT, AMBITIOUS BOY WANTED IN OFFICE OF WHOLESALE HOUSE. APPLY 153 5TH AV.

OFFICE BOY, good education, good penman, accurate at figures; state age, experience, and salary expected. A 444 Times Downtown.

OFFICE BOY, bright, wideawake, office of wholesale house; bring references. A. Steinhardt & Bro., Broadway and 17th.

OFFICE BOY. Call Teledano Export Co., 81 New St.

OPPORTUNITY for man, 40-45, thoroughly experienced in stone and cement work, to take charge of work in and out of town; salary $75; reference and full particulars. A 225 Times.

ORDER and INVOICE CLERK, operating an Elliott-Fisher machine, with a knowledge of Spanish, Portuguese, and English; splendid opportunity for future advancement with large manufacturing house for young man with energy, initiative, and who is looking for a future. G 758 Times Downtown.

PACKER.—One with publishing house experience preferred; short hours; good position with advancement for one willing to obey instructions. Write H., Box A 615 Times Downtown.

PATTERNMAKER TO TAKE CHARGE OF CUTTING ROOM IN HIGH-CLASS LADIES' WAIST FACTORY; LIBERAL SALARY AND YEARLY POSITION TO COMPETENT MAN. H 419 TIMES DOWNTOWN.

PATTERN MAKER FOREMAN wanted who can direct a pattern shop along the most modern lines in the production of gated and plate patterns, multiple core boxes, and who is familiar with modern foundry practices; state experience and salary expected. Address X 370 Times Annex.

HELP WANTED—Male.
Thirty-five cents an agate line.

OPENINGS FOR EX-SOLDIERS.
GROCERY TRADE SALESMEN.

Large corporation, marketing nationally advertised food specialty through wholesale and retail grocers, will employ four honorably discharged soldiers with previous grocery sales experience to travel in various States.

We desire single men who have absorbed the military spirit of service and discipline—men willing to go anywhere and do anything necessary to honorable success in a great business.

To these we can pay a moderate beginning salary, with traveling expenses, and afford an unusual opportunity for rapid advancement.

Apply by letter only, stating age, education, business experience, and particulars of military service, including rank and regiment; also state beginning salary expected and preference as to territory.

Interviews will be arranged with those whose letters indicate desired qualifications. Address

MANAGER FOOD DEPARTMENT,
Room 1632, 25 Broad St.,
New York.

PATTEN DRAFTSMEN.

Young man fully experienced.
Employment office open 9 to 4.
WESTERN ELECTRIC CO., INC.,
57 BETHUNE ST.
Near West St., 6 blocks south of 14th St.

PERSONNEL DIRECTOR.—Man familiar with collective bargaining, bonus systems, welfare and employment service; one with years of practical experience and no theorist; corporation wants him capable of filling position that parallels its executives, and salary will be on same basis. S 10 Times.

PHOTO-ENGRAVER, operator, or etcher, open shop; steady; good pay. B 451 Times Downtown.

PHOTOGRAPHER wanted, visiting Europe to secure stereoscopic negatives. Address W. F. Burns & Co., St. Louis, Mo.

PHYSICAL CULTURE INSTRUCTOR, EXPERIENCED, FOR HIGH-CLASS GYMNASIUM; REFERENCES. CALL MONDAY MORNING, CLOOS-LEVY, 131 WEST 38TH.

PHYSICIAN wanted for contract work one hour a day at our office and one hour a day at his own office; must live in a good neighborhood and accessible to transportation facilities; give full particulars as to length of time in practice, age, &c. R 316 Times.

PHYSICIAN, registered Pennsylvania, for treatment workmen only; good, permanent position out of city. Y 212 Times.

PIANO PLAYERS wanted; new publisher wants piano players who have been employed by other publishers; one to manage the business. S 124 Times.

POLISHER and FINISHER of silver and enamel; permanent position. Victor Picard & Co., 7 West 45th St.

PORTER, strong and willing, wholesale days; salary to start $14. Apply Hitz, Jacobs & Co., 12 East 16th St.

PORTER.—To clean offices and loft, also assist in packing and shipping. Rhodes, 115 Fulton St.

PORTER, strong man, to handle cases and sweep; short hours. Apply Harper & Brothers, 325 Pearl St.

PRICER IN DRUG LINE.
Excellent chance for young man with some experience in this work. A 559 Times Downtown.

PRINTING ESTIMATOR'S assistant, large plant; must be familiar with pamphlet work; splendid opportunity for live wire; state experience and salary expected. Printer, 127 Times.

PRINTING.—Young man as clerk who is familiar with detail work of printing office; Christian firm; give particulars as to experience, salary, &c. Box B 395 Times.

PRIVATE SECRETARY WANTED.
Our sales manager needs at once an intelligent, alert young man—or woman—as secretary and personal stenographer, to relieve him of office and desk detail. The position is an important one, offering an excellent beginning and unusual opportunity for the future. Previous experience in secretarial duties is necessary; it will be helpful if that experience has been gained in sales or advertising work. Neatness, accuracy, good memory, and tactfulness are prime requisites. We are manufacturers, located in a small progressive Southern city. We're said to be good people to work for. Write us fully, in confidence, stating age and experience, salary desired, and sell your services to us in your first letter. Address Y 217 Times Annex.

PRODUCTION PLANNER.

Familiar with machine and manufacturing methods to work under supervision temporarily; knowledge of planning and production department work; will assure advancement in a connection of a very desirable character in a large New Jersey Corporation; salary $35 to $50, depending on knowledge and experience; age between 25 and 30; if you can qualify, write plainly, fully, but as brief as possible.

A REAL OPPORTUNITY FOR A BRIGHT, ENERGETIC, AMBITIOUS YOUNG MAN.
N. B., Box 238 Times Downtown.

PRODUCTION CLERK
to follow up orders and help progress report; state age, experience, education, and salary desired. Y 226 Times Annex.

Rare opportunity for accountants of unusually high calibre; before applying be convinced that your experience is adequate, valuable; that you are progressive and efficient in your methods; that you have personality supported by a college education or its equivalent; salaries commensurate with ability; later prospects exceptional. Leslie, Banks & Company, Chartered Accountants, 128 Broadway.

REAL ESTATE SALESMAN,
WESTCHESTER, SUBURBAN.
We do not pay drawing accounts until we know your worth; commission only; we have leads that are dying for lack of attention; misrepresentation, exaggeration, and intoxication have no place in our business; young men of slight experience will be considered for training, but experienced men preferred. R. M. 33 Times.

REAL ESTATE CANVASSER, experienced, by prominent 5th Av. office; excellent opportunity; good salary; state age, experience. A. C., Box 412 Times.

RECEIVING-DELIVERY CLERK.—Must be reliable, honest, and have good references. B 292 Times.

REPORTER.—Large New York securities institution presents splendid opportunity to live news gatherer and clear writer; prefer college man under 30 with at least three years' metropolitan training, who is keen enough for a real opening to accept about $35 a week while learning; give full particulars and references first letter; replies held confidential. A 443 Times Downtown.

SALESMEN.—A large department store requires experienced book salesman of education to follow up first hand new inquiries in outside cities; work of great merit, without a competitor; easy payments; business reference; single men preferred; liberal commission. B 19 Times.

SALESMAN FOR LARGE KNITTING MILLS IN NEW ENGLAND TERRITORY, TO HANDLE SWEATERS AND BATHING SUITS; HOUSE CONTROLS LARGE TRADE; EXPERIENCED MEN ONLY WILL BE CONSIDERED; SALARY AND COMMISSION. B 12 TIMES.

SALESMAN wanted for New York City and Brooklyn, one having New York office preferred, to handle well-known line of bungalow aprons and apron dresses; must have acquaintance with buyers of muslin underwear; commission basis. Apply direct to Stirling Mfg. Co., Oswego, N. Y.

SALESMAN to cover established territory, Pennsylvania and New York State, to sell notions, ladies' and children's ready-to-wear merchandise; only those having thorough knowledge of the stated lines need apply; salary or commission. Baumgart, 312 Broadway.

HELP WANTED—Male.
Thirty-five cents an agate line.

SALESMEN.

Exceptional opportunity for two ambitious men who want to get into big field, with a real future assured for those who make good.

World's largest and best-known manufacturing concern in its line is reorganizing its national selling organization and will make places in New York for men of good calibre and first-class appearance, who prove after fair trial that they can sell a high-grade office device.

Promotions strictly on merit and results. Drawing account of $15 to $25 weekly and liberal bonus will make earnings of $50 to $75 fairly certain during first year while learning.

Don't apply unless your references are the highest and your past record clean in every way. Previous selling experience not essential if you have the push, personality and perseverance to stick and succeed. Give full particulars, with your address and telephone number, Office Appliance, W 510 Times Downtown.

SALESMAN.

Assuming:
That I can show you the best and most efficient office device of its kind on the market today, irrespective of price;
That it is the lowest in price of all competitors;
That it is a necessity;
That it is marketed by a manufacturer of international reputation and high financial standing;
That it is now backed by full page advertisements in the leading national weeklies;
What do you think YOU could do with this combination?
I cannot afford to waste any time with would-be's, but if you've got red blood in your veins, and are a regular "he" specialty salesman, I wish to see you.
Strictly commission basis.
Salesmen wanted for Newark, Jersey City, Paterson, Passaic, Rutherford, Hackensack, Montclair, Elizabeth, Plainfield and the Oranges.
See W. J. Worden, Hotel Robert Treat, Newark, N. J., Monday, Jan. 27, 10 and 11 A. M., and Tuesday, Jan. 28, 9, 10 and 11 A. M.

SALESMEN.

We want three men, over 25 years of age, who are salesmen and know it;

Who are gentlemen and can prove it;

Who are frankly looking for opportunity to make good in a big way with a house which will help them do it.

Our firm is expanding.

Its business is of world importance.

The men we seek must be clean as to record and habits, strong as to character and determination.

We will train them for executive position in a financial organization which has grown great because it recognizes ability and rewards conscientious effort with prompt promotion. Compensation commission basis.

Experience in our line is unnecessary.

Tell us who and what you are, and give telephone number, so that interview may be arranged.

H 469 Times Downtown.

SALESMEN—AMBITIOUS SALESMEN ABSORB THIS.
A year ago I resigned as sales manager of the largest automobile distributor in the country; mine was a responsible and lucrative position, but I wanted to increase my earning capacity; I had reached the top of the ladder; looked over the business field with a fine comb and rejected innumerable propositions; at last I hit on the greatest business in the world, LIFE INSURANCE, which had been presented to me many times before, but never until I tried the business did I realize the following: A delightful business, calling on the highest type of business and professional men, offering them a commodity of the most unquestionable character; every day doing some good for my fellowmen and at the same time building and enjoying an income far beyond my fondest hopes. Your compensation, based upon commission, will be limited only by your own intelligent application. You ambitious salesmen, come in and let's have a talk and let me thoroughly prove my statements to you. If you are in the 30s or 40s, have demonstrated your ability in your present position; if you are making $3,000 or upward, and you are eager to double, yes, treble your present income, will you hold yourself open and permit me to prove that I have the very opportunity you have been waiting for? Call and see my sales manager, Mr. Taylor, between 1 and 2 and 4:30 and 5:30 o'clock, 202, 516 5th Av.

SALESMEN.

B. ALTMAN & CO.,
MADISON AV.-FIFTH-AV.,
34TH AND 35TH STS.,
NEW YORK,
HAVE VACANCIES FOR THOROUGHLY COMPETENT SALESMEN IN THE FOLLOWING DEPARTMENTS:
COTTON DRESS GOODS,
MEN'S FURNISHINGS,
SILKS,
SHOES.
MUST BE ACCUSTOMED TO THE BEST PATRONAGE. APPLY AT 35TH ST., EMPLOYES' ENTRANCE.

SALESMAN.
AN OPPORTUNITY FOR
A BIG PRODUCER.

We are looking for a clean-cut, live-wire salesman accustomed to interviewing men of affairs who can prove from past performances that he is capable of earning at least $7,500 a year. If you are such a man and your references are satisfactory, we will give you the opportunity of making money faster than you ever made it before.

We are a successful manufacturing corporation with a nationally known product. We are enlarging our plant to take care of increased business resulting from the termination of the war. We want a real salesman, who possesses tact and initiative, to call on our business correspondents in New York and vicinity (with letters of introduction) and take subscriptions to our offering of 8 per cent. preferred stock, with a common stock bonus. Commission basis. If you think you can qualify, call before 3:30 P. M. or write stating your experience and qualifications. Suite 301, 50 East 42d St., New York City.

SALESMEN.

If salesmanship attracts you, if you have a good education and a clean record, if your personality is agreeable and forceful; you will find an unusual sales opportunity, on a commission basis, with a corporation engaged in educational work of exceptionally high character; previous selling experience is desirable but not essential; college graduates with several years' experience preferred; the organization is new and rapidly growing and now offers a ground-floor opportunity to men of selling and executive ability; several district managerships will be open within a year; state whether you are willing to work outside of New York; your reply will be held in strict confidence. B 5 Times.

SALESMEN.

WE WANT SEVERAL ENERGETIC YOUNG MEN WHO ARE WILLING TO LEARN. EXPERIENCE IN SALESMANSHIP NOT NECESSARY, IF YOU ARE PRESENTABLE IN APPEARANCE, OF PLEASING PERSONALITY, (WE CAN TEACH YOU THE REST.) YOU HAVE A POTENTIAL EARNING POWER WITH OUR ORGANIZATION OF FROM $5,000 TO $20,000 YEARLY. YOUR SALARY AND COMMISSION WILL EASILY TOTAL $300 A WEEK IF YOU HAVE THE STUFF IN YOU. IN REPLY STATE AGE, EXPERIENCE AND PREVIOUS EMPLOYMENT. ANSWER H 215 TIMES.

LONG LIFE

ADVERTISEMENTS in The New York Times have long life. Replies continue to be received several days after the appearance of an advertisement and it is advisable that those who are expecting answers should call regularly for them.

Opportunities may be lost through failure to obtain replies to advertisements.

The New York Times
Times Square New York
Telephone Bryant 1000

HELP WANTED—Male.

Thirty-five cents an agate line.

SALESMAN

Financial corporation requires the services of an expert salesman who has been making $50 per week or more, salary or commission.

Answer the following questions, which will be held in strict confidence:

Occupation, now.
How long engaged.
Past and present employers.
Income at present.
Age, married or single.
Those dependent on you.
Telephone number.
S 628 Times Downtown.

SALESMEN

to sell on permanent routes in sections of city for old-established Pittsburgh firm selling toilet goods; $3.50 per day and commission. Men recently discharged from U. S. Service given preference.

Ask for
MR. CONDON,
Room 3,
214 Livingston St.,
at Hoyt St. subway station.
Opposite A. & S.,
Brooklyn.

SALESMAN WANTED.

We are looking for a really high-class specialty salesman who has actually sold worth while specialties on territorial agency contract basis, where the agent was required to purchase a minimum quantity in order to secure contract. The man we want should be about middle age, in good health, in the $10,000 per year class at least, and prepared to travel. This man should also have had some experience selling stock, to round out his experience, although this will form no part of his activity with us.

On our part, we have an absolutely clean, clear business proposition, distinctly worth while, involving the marketing of business and office appliances which are Grade "A" in every respect. Drawing account and commission basis.

If you feel you are the man we want, address General Sales Manager, A 447 Times Downtown for appointment.

SALESMEN

ORIENTAL RUGS.

R. H. MACY & CO. require several thoroughly experienced salesmen in their Oriental rug department; this position pays good commission and offers an opportunity to earn an excellent salary.

Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

SALESMAN.

The producers of a line of highest quality food products with a national reputation and distribution want a sales representative for New York and Eastern territory. Absolute reliability, proven selling ability, acquaintance with jobbing and fancy grocery trade, and a successful record are essential qualifications for this position, which will pay a good salary with commission and offers splendid future possibilities.

Applicants must state age, if married, nationality, where and how long employed, territory traveled, yearly sales, and salary received.

No consideration given replies unless information asked for is stated in detail. Address X 353 Times Annex.

SALESMAN.—Part or whole time; genuine opportunity to connect at once with a large concern possessing clean A1 bona fide proposition; you, as an energetic man, can double, yes, treble, your present income; your efforts will earn large commission for you; $1,850 to $3,700 yearly should be your remuneration with a little energy, selling our new "Triple" Indemnity Policy; nothing like it ever issued; pays $120 monthly for every accident and sickness; $240 monthly benefit, $360 monthly for travel accident; costs only $24 yearly; one-half benefits $12; great demand for same and easy seller. Call or write for particulars. Fred J. Schaefer & Co., Managers, 1,123 Broadway, N. Y.

SALESMAN, TRAVELING,

of undeniably successful selling experience, forcible, clean-cut personality, able and willing to cover recall territory thoroughly; line staple and of national repute; large Christian textile manufacturer has early opening for such; give full particulars; commission basis with drawing account.
B 368 Times.

SALESMEN

MEN'S FURNISHINGS.

R. H. MACY & CO. have vacancies for several salesmen in their men's furnishings department.

Apply at office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

SALESMEN.

L. S. PLAUT & CO., Newark, N. J., have several openings for experienced salesmen for their lace curtain department; excellent opportunities and permanent positions. Apply Second Floor, Employment Department, between 9:30 A. M. and 12 M.

L. S. PLAUT & CO.,
NEWARK, N. J.

SALESMAN FOR HIGH-CLASS MEN'S TAILORING ESTABLISHMENT; ONE WHO IS ACQUAINTED ONLY WITH HIGH-PRICED TRADE NEED APPLY; SALARY AND COMMISSION; STATE QUALIFICATIONS; COMMUNICATIONS STRICTLY CONFIDENTIAL. B 247 TIMES.

SALESMEN, rugs, carpets; traveling men, on own territory, except metropolitan district, wanting side line or full line; top commissions; linoleum, Axminster, grass rugs, tapa, velvets, wool fibres, rag rugs, &c.; attractive goods and prices to pull orders; only experienced, active, real salesmen, now in the field, no novices or trial horses or advance collectors; name territory wanted, what you are doing and can do; write now and we will give particulars if your letter rings true; all in confidence, of course. Floorcoverings, B 384 Times.

SALESMAN wanted; a great metropolitan daily has prepared a propaganda service to combat approaching unrest; we want two good men to sell this service on commission basis; live men can make good money; give references and telephone connection for interview. B 341 Times Downtown.

HELP WANTED—Male.

Thirty-five cents an agate line.

SALESMAN, CORSET, TO CARRY HIGH-GRADE BRASSIERES AS SIDE LINE ON COMMISSION BASIS IN PENNSYLVANIA, OHIO, AND NEW YORK, EXCEPT NEW YORK CITY. BRASSIERES, 53 COLUMBIA HEIGHTS, BROOKLYN.

SALESMEN

wanted by a prominent manufacturer of popular priced silk and muslin underwear for the Southern States east of the Mississippi River;

MUST BE FULLY EXPERIENCED, both with the lines and territory; splendid opportunity for the right man; SALARY AND COMMISSION.
S. O., 908 Times Downtown.

STENOGRAPHER AND ASSISTANT TO SALESMEN WANTED; A YOUNG MAN THAT IS REASONABLY RAPID AS A STENOGRAPHER AND ANXIOUS TO WORK UP; SALARY $18 AND BONUS TO START. CALL, WRITE, OR TELEPHONE. A. D. CHILDS, COOPER HEWITT ELECTRIC CO., 8TH AND GRAND STS., HOBOKEN, N. J.

SALESMAN wanted by a large manufacturer of electric fuses; big compensation; men must have large earning capacity; preferably one with fuse experience; inquire Monday. See Mr. Burch, Federal Electric, 640 West 43d St. Commission, with drawing account.

SALES MANAGER WANTED.

A brokerage house marketing a high grade oil stock wants an experienced sales manager, with a record for results, to organize a sales force and conduct a mail order campaign; to the right man we offer a big opportunity; only those who have conducted similar campaigns successfully need answer; give full particulars in confidence to receive attention; commission basis. R 656 Times Downtown.

SALESMAN Wanted.—Corporation in Binghamton, N. Y., manufacturing a live specialty, desire the services of a young unmarried man, not over thirty, who has had some experience as road salesman, preferably visiting dept. and hdwe. stores, to handle our line of gas irons, now sold by the best stores in the United States, in New York, Penn. and other States; we allow expenses and small weekly drawing account against commissions; must be well recommended and state previous experience in reply. Y 228 Times Annex.

SALESMAN, intelligent, active, energetic, to call on general contractors, hardware and furniture dealers, general stores, planing mills, in Eastern New York and Western Vermont, to sell building glass and paints for a large up-State manufacturing and jobbing concern; state age, experience, salary expected, also if acquainted with trade; must be wideawake and willing to work to have any consideration; references required. Address Up-State Jobber, X 377 Times Annex.

SALESMEN wanted for Coast, Middle West, and Southern territories, an American-made line, covering every branch of fancy and staple lines, consisting of ladies' handbags, men's goods in large variety, music rolls and bags, manicure cases fitted with ivory, pearl, and ebony; dressing sets fitted with ivory and ebony; novelties, &c. An excellent opportunity for men of experience and ability. Liberal commission arrangement. Apply at once. International Leather Goods Co., Elmira, N. Y.

SALESMAN

for entire Pacific Coast by big dress house; must have large following and be of high standing; rare opportunity; commission basis.

WIZ DRESS, 22 WEST 32D.

SALESMEN—MEATS.

Well-known butcher concern requires hustling salesmen to call on hotel, restaurant, and butcher trade; experienced men in the line preferred; wonderful opportunity; salary and commission. L 306 Times.

SALESMEN.

A strong banking house of established reputation desires to add to its selling force several high-class men of aggressive ability; commission only; men with us now earning $10,000 to $25,000 per year; our clients represent the best in New York business world; let us know about yourself in first letter; big opportunity for advancement. R 634 Times Downtown.

SALESMAN WANTED.

ARE YOU GOING TO LATIN AMERICA?

A high grade salesman to Latin America may add $100 or more commission a week to his regular income by interesting bookstores in important cities in line of well-known books of largest publisher of business literature in the world; good way to make hours between boats pay good returns. Write fully about territory you will cover to Mr. Rockwell, A. W. Shaw Company, 5 North Wabash Av., Chicago.

SALESMEN.—A grand opportunity is open right now to 2 men who take life seriously and have given a thought to the future; our first demand is good character and plain common sense, then a willingness to follow instructions; honest effort on your part will bring immediate returns and an early advancement to managerial position; we are underwriters of a proposition that is on a dividend paying basis, and we desire salesmen to sell these securities; commission. Room 1707, 52 Vanderbilt Av.

SALESMEN with pep for Eastern States, including Boston territory, to sell the 1919 model American Meat Slicer wherever hot or cold meats are handled; greatest waste and food-saving machine on the market; sells on demonstration; price $240; sold on terms; liberal commission; $3,500 to $7,500 yearly; must finance self; man with car preferred; unusual chance; give record and reference. American Slicing Machine Co., 9 West 14th St., New York.

SALESMEN

Wanted for All Territories for HANDKERCHIEFS, LACES, CURTAIN DRAPERIES AND WHITE GOODS.

Liberal arrangements on commission basis or drawing account against commission will be made with men familiar with the line and good following with retail trade, or can be carried as a side line on strictly commission basis. Address with full particulars as to territory covered and references, J. K., 210 Times.

SALESMEN.

The Newark branch of a nationally known financial organization has opening for two men of character and personal force who are seeking a permanent connection with substantial income (commission) and opportunity for promotion to executive position. Give phone number. Write W 708 Times Downtown.

SALESMAN, with knowledge of bristles, is offered excellent opportunity with large corporation; salary or commission basis; in replying give full details, and applications will be treated in the strictest confidence. Address B 552 Times Downtown.

STERN BROTHERS,
WEST 42D ST.,

HAVE A VACANCY FOR A COMPLAINT CLERK EXPERIENCED IN TRACING AND ADJUSTING COMPLAINTS ON BILLS; MUST BE FAMILIAR WITH LEDGER. APPLY AFTER 9 A. M., EMPLOYES' ENTRANCE, WEST 43D ST., NEAR 5TH AV., OR BY LETTER.

SALESMEN.—Very high class, accustomed to making $5,000 and upward; investigate the earning power and modern practical methods of the bookselling business; we teach you by actual demonstration, paying your expenses while learning and furnish you the opportunity of making from $100 to $500 per week; salary and commission. Parke, Austin & Lipscomb, 30 Church St.

SALESMEN—SPECIALTY MEN TO CALL ON THE RETAIL DRUG, HARDWARE, AND DEPARTMENT STORES, WITH A NATIONALLY ADVERTISED LINE; STERNO CANNED HEAT. REPLY BY LETTER WITH FULL PARTICULARS AND SALARY EXPECTED. S. STERNAU & CO., INC., JOHN AND GOLD ST., BROOKLYN.

SALESMAN for city trade, who has a following in men's wear and department stores, to sell work clothes, can secure a position with a house of national repute (Christian firm), providing he can qualify as follows: Not over 35, clean-cut, aggressive, full of "pep" and confidence, and a proven sales record; weekly advance against commission; write full particulars in answering. B 306 Times.

SALESMEN to sell Flags of Democracy, that has had wonderful sales, city or country; experience not necessary if you possess selling qualifications; commission. Mr. Agent, 45 West 34th St., Room 711.

HELP WANTED—Male.

Thirty-five cents an agate line.

SALES MANAGER.—Electrical manufacturer in Philadelphia requires a good correspondent able to keep in touch with trade over U. S.; knowledge of printing and catalogue work desirable; prefer a man from large wholesale electrical jobber or electrical manufacturer, between 25 and 40 years; desirable situation for a married man with children; $2,500 to $3,000. Box 2, Engineers' Club, N. Y.

SALESMEN. — Several live-wire specialty men to sell on a strictly commission basis a household specialty that is finding a very ready sale among wholesale hardware, drug, grocers, and allied lines. This is a live proposition with tremendous possibilities for strictly high-grade producers. Only those with past records that will bear the strictest investigation can be considered. Address Seal-Again Products Co., Hoboken, N. J.

SALESMAN.—Must be well acquainted with the toilet goods buyers throughout the United States; only those who sold high-class toilet preparations and earned more than $5,000 per year and can furnish first-class references will be interviewed; commission and drawing account; submit full particulars of your previous employment, which will be treated strictly confidential. P. R. 330 Times.

SALESMAN.—We manufacture permanent military testimonial tablets, for which there is a ready sale to all who display service flags; this is the most artistic tablet on the market; only high-class men of proven selling ability capable of interviewing big men need apply; state particulars in first letter fully; commission basis with liberal advancement as soon as sales are made. K 210 Times.

SALESMAN WANTED.

Calling on notion, fancy goods and jewelry buyers of department stores and retail trade in Middle West to carry as side line good, popular-priced line of combs and hair ornaments; on commission basis; Southern territory also open for good man calling on jobbers, department stores and retailers. B 101 Times.

SALESMAN wanted for following territory: N. Y. and Penn. States, Baltimore, Washington, Virginia, West Virginia, Chicago to Coast, and Southern territories, to handle a line of infants' and children's white dresses, high class and popular; only those with big following need apply; commission and drawing account. A 600 Times Downtown.

SALESMAN.—Long-established, growing wholesale dry goods and notion house has Southern territory for a live-wire salesman to call on the general and variety and smaller department stores; must be a hustler and accustomed to road life; drawing account as against commission; state age, experience, and territory you have covered. Address Established, 280 Times Downtown.

SALESMEN wanted; large manufacturing corporation about to organize national sales campaign desires 5 high-grade salesmen for its New York office; those who properly qualify will be given favorable consideration to manage other offices; leads furnished; good men can earn $75-$100 per week; commission basis. Fil-Bac Screen Corporation, 203 Broadway.

SALESMEN.—Manufacturer will employ on salary number of salesmen having successful experience selling food products to city retail grocers; name products sold and telephone number. K 286 Times.

SALESMAN, with bookselling experience preferred, to interview the machine and tool trade for the only MECHANICAL ENCYCLOPEDIA; first-class man only, who is looking for a permanent position; exclusive territory; well-known publishers of mechanical books for a quarter of century; commission basis; state age and qualifications to obtain interview. G 779 Times Downtown.

SALESMEN, real estate, (two,) energetic, not afraid of hard work; to producers we can offer a very attractive contract, with rapid promotion; successful applicants can make from $5,000 to $10,000 per year; drawing account against commission. Call between 9-12 A. M. Monday, Room 814, 38 Park Row.

SALESMAN, SOUTHERN STATES,

medium-sized towns, hats, caps, misses' and children's headwear; good opportunity for an experienced man who can prove his value; commission basis; interviews will be arranged with applicant who can answer fully, stating qualification and experience. D. H., 806 Times Downtown.

SALESMAN HARDWARE SPECIALTIES and metal products; live wire; knowing trade requirements, to connect with Brooklyn manufacturing concern; splendidly equipped; ample finances; salary, commission, or profit sharing; state experience, qualifications. A 607 Times Downtown.

SALESMAN Wanted.—Services of first-class sensible salesman of pleasing personality for Eastern representative of well-established Middle West carton and label printing house; give references, with full detail of age, experience, and salary or commission expected, also whether or not employed at present; excellent opportunity. X 332 Times Annex.

SALESMEN wanted; a very large, old-established institution (insurance) can use four salesmen who will meet our requirements; must possess every successful requisite and have ability for large undertakings; salary or commission or both; permanent, substantial pecuniary returns assured. S 637 Times Downtown.

SALESMEN. — Leading boudoir cap and ladies' neckwear house desires two representatives, (male or female,) one for New York, Philadelphia, Baltimore, Washington department stores, another for the South; a following among muslin underwear or neckwear buyers essential; commission. U. D., 801 Times Downtown.

SALESMAN.—One thoroughly familiar with the sporting goods trade in Greater New York; to the right party we have an excellent proposition to offer. Write us your experience and if satisfactory an interview will be arranged as well as treated strictly confidential; salary or commission. A 614 Times Downtown.

SALESMAN.—Sole representative wanted for New York City to sell a promotion service to small manufacturers, inventors, and industrials; leads furnished; we do the missionary work. Requirements: A No. 1 closer, age under 35, immediate service; $250 cash security; commission. G 745 Times Downtown.

SALESMAN.—ENERGETIC YOUNG MAN TO REPRESENT A LEADING NEW YORK PAINT HOUSE WITH LARGE LINE FOR THEIR LONG ISLAND TERRITORY, WITH TRADE FULLY DEVELOPED; PERMANENT, PROGRESSIVE POSITION; WRITE REFERENCES, SALARY, AND EXPERIENCE. A 569 TIMES DOWNTOWN.

SALESMAN

with advertising and specialty experience to handle high-grade newspaper campaigns for established house; commission basis; good money to be made right from the start; permanent; no collecting. Phone Rector 2903, between 9 and 2, Monday.

SALESMAN—TO A REAL ONE.

Here is an opportunity to increase your income; we want men to handle the "Elmco" Humidifier as a side line in your territory; an article of merit in demand by automobile owners; liberal commissions; full particulars on request. J. D. Ranck, Room 20, 1,409 Avenue J, Brooklyn, N. Y.

SALESMAN.—Old established firm desires services of first-class salesman with experience in selling chemicals, starches, and oils to the textile and leather industries; splendid opportunity for right man; state experience, age, and salary desired. A 591 Times Downtown.

SALESMAN.

An opening on the sales force to sell a well-known, high-priced adding machine in New York City; man must show previous success in this kind of specialty; salary and commission basis; apply in your own handwriting, giving information about yourself; references required. X 331 Times Annex.

SALESMEN wanted to sell caps in the Western territory; must have experience in selling this line; we have two established territories; a good opportunity for first-class men only; state in your first letter your past experience; commission, traveling expenses, and drawing account. Empire Cap Mfg. Co., 906-10 Broadway, Kansas City, Mo.

SALESMEN.—We have room on our selling force for two live wire, high grade salesmen to sell a nationally advertised product in great demand by all housewives; cuts her work in half; easily sold; big, immediate profits; call and investigate our proposition; salary or commission. Apply 1,287 Flatbush Av., Brooklyn.

SALESMAN wanted, experienced in sale of disinfectants, liquid soaps, paper towels, and similar sanitary products, to take charge of branch we are opening in New York; good salary and splendid opportunity for right party. See Mr. Selig, care of Haas & McIntyre, 82 Beaver St., Monday or Tuesday.

SALESMAN.—Old-established firm desires services of first-class salesman in selling albumen cocoanut, nutmeats and other articles to bakers and confectioners; splendid opportunity for right man; state age, experience and salary desired. A 592 Times Downtown.

SALESMAN wanted by retail jewelry establishment; to a man of good personality possessing experience and ideas we offer a permanent position where loyal service will be appreciated; good salary to man who will produce results; replies treated confidentially. K 270 Times.

SALESMAN.—Hosiery and underwear salesman who has established trade wanted to travel in Middle West on commission basis; only experienced men need apply.
Kahn & Frank, 373 Broadway.

SALESMEN, EXPERIENCED, WITH ESTABLISHED GROCERY TRADE; OPPORTUNITIES UNLIMITED TO PRODUCERS; SALESLADIES CONSIDERED; FOR INTERVIEW, STATE FULLY EXPERIENCE, TERRITORY, AND SALARY TO START. S 219 TIMES DOWNTOWN.

HELP WANTED—Male.

Thirty-five cents an agate line.

SALESMAN; must be competent to sell an exceptionally fine line of sweater coats and fancy knit goods to the retail trade, covering Ohio, Indiana, Illinois, Michigan, and West; must well know the trade; pay 7 per cent. commission. Apply by letter Charles Mets, 11 North 6th St., Philadelphia, Penn.

SALESMEN.—Discharged soldiers and sailors are making big money selling our History of the World War just out, Roosevelt's Autobiography, &c. These books are easily placed in nearly every home; commission.
Paramount Publishing Co., 1582 Aeolian Hall.

SALESMAN.—MUST HAVE ELECTRIC SIGN EXPERIENCE; CAPABLE OF EARNING $5,000 YEAR; DRAWING ACCOUNT AND COMMISSION. APPLY MONDAY FORENOON, FEDERAL SIGN SYSTEM, 649 WEST 43D ST.

SALESMEN.—We carry the biggest line of mahogany photograph frames in this country; A1 side line for wide-awake salesmen; sample outfit showing 50 styles; weighs less than 2 pounds; liberal commission. Pophus Berendsen, Inc., 11 East 30th St.

SALESMAN, by prominent manufacturer; handle their lines decorative art, linens, pillow cases, and infants' wear for following territories: South and Coast; can be handled conjunction with non-conflicting lines; commission basis. C. F., Times Downtown.

SALESMAN.—Splendid opportunity for salesman on over-gaiters and leggins; only those now employed and having a high-grade trade need apply; salary and commission; state full particulars in first letter. Address Salesman, 209 Times Downtown.

SALESMAN.—Young man as outside salesman business systems; experience not essential; must have clean record; good prospects for advancement; salary and commission. The Arco Manifolding Co., 17-23 Rose St., New York.

SALESMEN.—Opening for two first-class, experienced salesmen for Christian firm to sell nationally known and established canned food products in Eastern territory; salary and traveling expenses. A 571 Times Downtown.

SALESMAN, kid and fabric glove line, for Greater New York and States of New Jersey, Ohio, Indiana, Illinois, all Southern States, also Denver west; can be handled as side line; straight commission basis. B 67 Times.

SALESMAN. — Unusual opportunity for specialty salesman, grocery trade, metropolitan territory; liberal commission arrangement. Apply all day Monday, 260 Greene St., near Wanamaker's store, Manhattan.

SALESMAN.—Old-established oil and grease concern desires the services of a competent salesman familiar with Long Island City trade; live wire with a punch; kindly state salary desired and full particulars. A 445 Times Downtown.

SALESMAN, resident, or traveling salesman that calls on the men's furnishing trade and department stores; we have to offer line of men's belts at strictly jobbing prices; exclusive territory on commission basis. X 278 Times Annex.

SALESMAN ON FLOOR TO LEARN AUTO ACCESSORIES BUSINESS; MUST BE EXPERIENCED IN HARDWARE AND TOOLS; REFERENCES, AGE, MARRIED OR SINGLE, FULL INFORMATION; SALARY. B 99 TIMES.

SALESMAN wanted for Long Island outside of Brooklyn; one capable of selling goods from a general jobbing house, including hosiery, underwear, children's dresses, &c.; salary and commission paid. A 586 Times Downtown.

SALESMEN.—Side line men, calling on general trade in Indiana, Illinois, Michigan, and Wisconsin, to carry quick selling specialty rug that will pay $100 weekly; commission basis. Belmont Carpet Mills, 1133 Broadway.

SALESMAN wanted, to develop trade in Spanish South American States, in high grade food products; must speak Spanish and have first class references. Address, giving age, experience and salary desired. G 23 Times.

SALESMEN.—AN ESTABLISHED MANUFACTURER OF GLOVES HAS OPENINGS FOR SEVERAL MEN EXPERIENCED IN THIS LINE; AN EXCEPTIONAL OPPORTUNITY OFFERED TO MAN WITH TRADE; COMMISSION BASIS. B 18 TIMES.

SALESMAN.—Wanted by large corporation, an energetic man to sell disinfectants and sanitary specialties; one with experience and following in this field preferred; good salary and participation in profits. Ajax, Box B 546 Times Downtown.

SALESMAN.
NECKWEAR, MARIBOUT.

To carry with other lines splendid line of maribout capes on commission basis, for South, Middle West; other territories open. B 77 Times.

SALESMEN.—Resident men with established trade to handle beltings, narrow fabrics, snap fasteners, and braids for the jobbing and cutting-up trade in Philadelphia, Cleveland, St. Louis, Baltimore, Chicago, and Canada; commission basis. B 44 Times.

SALESMAN.—Energetic salesman to solicit general color lithography for a splendidly equipped New York lithograph plant for New York and vicinity; liberal commission basis. R 519 Times Downtown.

SALESMAN.—Good proposition for one familiar handling photographic mounts, to call on studio trade; must travel; commission basis, with drawing account; give full particulars. X 343 Times Annex.

SALESMAN wanted, notion or ribbon, in each State to carry on commission as side line our Hair Bow Holder, which every department store carries. Goldsmith & Harzberg, Providence, R. I.

SALESMAN to sell retail grocery and drug trade Greater New York, under 30, with some knowledge advertised goods essential. Apply by letter only, giving fullest details, salary. Scott Paper Co., 30 Church St.

SALESMAN wanted by wholesale glove house to call at out-of-town offices on a strict commission basis; only those with experience and able to influence business please apply. B 50 Times.

SALESMAN, energetic, forceful, to sell transmission leather belting in Pennsylvania territory; good salary; no one without experience need apply. George Rahmann & Co., 31 Spruce St., New York City.

SALESMEN.—Wanted, five high-class salesmen of ability to represent a well-known house manufacturing high-grade office specialty; strictly commission basis. Call after 10 A. M., O. E. Weis, 509 Tribune Bldg.

SALESMEN.—Experienced men in stocks, real estate, or insurance; high-class proposition; splendid remuneration; leads furnished; commission basis. Call 10-12 and 2-4 daily. Suite 625, 119 Nassau St.

SALESMEN.—Two de luxe salesmen wanted for out-of-town work; only those who are accustomed to selling $100 editions need answer; new proposition; leads furnished; liberal commission. S 150 Times.

SALESMAN.—Traveling; must be thoroughly experienced in selling high-grade dolls; this is a splendid opportunity for a $5,000 man; state experience and territory; salary and commission. B 318 Times.

SALESMAN, traveling; must have established trade, selling linens to hotels and institutions; salary or commission. Call between 9 and 11 Monday, Superior Linen Works, 38 West 33d St.

SALESMAN ON FLOOR, TO LEARN AUTO ACCESSORIES BUSINESS; ONE WHO IS EXPERIENCED IN HARDWARE AND TOOLS; REFERENCES, AGE, MARRIED OR SINGLE. L 214 TIMES.

SALESMEN.—A salary of $15 per week and liberal commission will be paid to a few men to sell gas mantle lamps to our consumers. Apply Lamp Department, Standard Gas Light Company, 32 West 125th St.

SALESMEN.—Coffee roasting house in New York has openings for experienced men in the metropolitan and adjacent districts; straight salary basis; apply by letter, giving full particulars. B 509 Times Downtown.

SALESMEN WHO HAVE HAD SPECIALTY EXPERIENCE PREFERRED TO SELL A NATIONALLY ADVERTISED CHECK-WRITER; LIBERAL COMMISSION, NINTH FLOOR, 450 4TH AV.

SALESMEN for commercial, stationery, and office supplies; must be experienced; inside position; good salary. Apply after 11 A. M. or by letter, Goldsmith Bros., 77 Nassau St.

SALESMAN to carry women's neckwear, rufflings, for out of town as side line; one carrying laces, veilings, or ribbons preferred; commission basis. August Bros., 33 East 20th St.

SALESMEN FOR OVERGAITERS, WHO HAVE FOLLOWING IN NEW YORK AND VICINITY, TO REPRESENT MANUFACTURER; DRAWING ACCOUNT AGAINST COMMISSION. B 399 TIMES.

SALESMEN.—Carry first-class line children's dresses, as side line, with good liberal commission; territories open, Middle and Northwest; call Monday A. M., Brill, 37 West 21st.

SALESMAN BY OSTRICH AND FLOWER MANUFACTURER, TO CALL ON NEW YORK CITY TRADE; ONLY THOSE WITH EXPERIENCE NEED APPLY; SALARY. BOX 180, 437 MARBRIDGE BLDG.

SALESMAN wanted, by a Baltimore manufacturer, experienced in selling all kinds of folding paper boxes and fibre shipping cases; state experience, age, references, salary or commission expected. Y 210 Times Annex.

SALESMAN, mechanic, wanted; one that is a business getter, familiar with automobiles; not afraid of hard work, and can furnish references; drawing account against commission. K 395 Times Harlem.

SALESMAN calling on department stores and large haberdashers to handle side line fine men's leather belts; connect with an old-established firm; commission. B. A., 905 Times Downtown.

SALESMAN Wanted.—House specializing in popular-priced skirts has opening for right man; Eastern territory open; commission and drawing account. A. & P. Garment Co., 43 West 24th St.

SALESMAN for large knitting mills on sweaters and bathing suits for city and vicinity; experienced man only need apply; salary and commission. B 22 Times.

HELP WANTED—Male.

Thirty-five cents an agate line.

SALESMEN wanted to sell memorial tablets; splendid opportunity for wideawake men; commission and drawing account; apply in own handwriting. X 386 Times Annex.

SALESMAN, city and vicinity, calling on the retail dry goods trade, to carry a popular priced line of bathing shoes as a side line; commission basis. B 46 Times.

SALESMAN, A1, EXPERIENCED,

to sell a high-grade disinfectant on liberal commission basis; splendid opportunity for real ability. B 571 Times Downtown.

SALESMAN to sell a popular line of infants' dresses and coats through New England States; commission basis; state references. B. F., 605 Times Downtown.

SALESMEN.—Established lithographing and printing house; will pay good commission or salary to experienced salesmen. A 597 Times Downtown.

SALESMAN, inside, commercial stationery; must know loose-leaf blank books and general line; give age, where employed, salary, and nationality. S 655 Times Downtown.

SALESMEN wanted; college men preferred; good men should easily earn $150 weekly commission export service. Apply Monday morning, 62 West 14th St., G. S. Krieger.

SALESMAN.—Optical road salesman wanted for territory adjoining New York; salary according to ability. F. A. Hardy & Co., 15 West 36th.

SALESMEN.—An opening for two stock salesmen with established house; liberal commission; live newspaper leads furnished. Room 1806, 100 Broadway, New York.

SALESMEN.—Rare opportunity; commissions $100 or more per week; high-grade security. Call before 11 A. M., U. S. N. C., 1,328 Broadway, Room 425.

SALESMAN to call on shoe manufacturers in New York City and Brooklyn, N. Y., with a line of shoe laces; commission basis only. A 448 Times Downtown.

SALESMAN on commission, for a new art publication of unique quality and universal interest and educational value. George D. Sproul, 160 5th Av.

SALESMAN who calls on leather goods trade to carry side line of fancy cotton lining; no experience of cotton goods necessary; commission basis. B 351 Times.

SALESMAN to handle high-grade stationery products in New York State, New England, and New York City; state experience and salary expected. B 20 Times.

SALESMAN, machinery and contractors specialties, some selling experience; discharged service man preferred; state salary and other particulars. B 365 Times.

SALESMAN, tailors' trimmings, for Greater New York; must be thoroughly familiar in the line; salary and commission. R 502 Times Downtown.

SALESMAN wanted for New York City to handle a line of petticoats, cotton and silk; salary and commission. Call Room 604, Oppenheim Collins Bldg., 33 W. 34th.

SALESMEN, experienced, high-grade, for membership campaigns; established club; permanent; commission. I. E. Quimby, Hotel Ansonia. Columbus 5083.

SALESMAN wanted, who will sell on commission native wine to consumers, by the barrel, at $4 per gallon. Mayflower Grape Wine Co., 19 Doane St., Boston, Mass.

SALESMAN, progressive, who sold men's jewelry to the haberdashers; state territory covered, and where formerly employed; commission or salary. A 579 Times Downtown.

SALESMEN.—Two young men to break in as salesman; good opportunity, good salary for those with some knowledge of printing. Room 512 Flatiron Building.

SALESMEN on successful atlas proposition; very liberal commission; only conscientious men need apply who are not afraid to carry atlas; unlimited opportunities. K 377 Times.

SALESMAN, traveling, automobile accessory, to handle side line of ignition parts; commission basis; state particulars. Sapco, B 3 Times.

SALESMAN, calling on sporting goods, novelty, and jewelry trade, to handle a good side line; commission. A 431 Times Downtown.

SALESMEN to sell advertising space on theatre curtains, out of town; commission basis; drawing account if satisfactory. Emery Co., 118 East 28th St.

SALESMAN wanted, knit goods, for Middle West; must have experience and references; commission basis. Chas. H. Levitt & Co., Inc., 22 West 23d St., New York.

SALESMAN wanted, with a manufacturer of ladies' coats; one well acquainted with the jobbers; commission only; write for interview. B 35 Times.

SALESMEN.—Real estate, unusual and easy selling proposition; liberal commission; cooperation leads; two salesmen only. Oppenheimer, Room 1805, 100 Broadway, New York.

SALESMEN to connect with good auto tire company; rapid advancement for man of ability who can get business; drawing account. B 358 Times.

SALESMEN TO SELL LEATHERWITE TO SHOE STORES; TERRITORIES GIVEN; COMMISSION ONLY. NACHMANN, 193 BRADFORD ST., BROOKLYN, N. Y.

SALESMAN, travel Middle West, calling on housefurnishing department stores, wholesale drug, other jobbing trades; state experience, salary expected. S 180 Times.

SALESMAN, experienced, for kimonos for Southern territory; commission basis. American Silk Garment Mfg. Co., 119 West 25th St.

SALESMAN.—Exceptional opportunity to obtain exclusive territory for meritorious auto accessory; commission. 25 West 42d St., Suite 628.

SALESMAN.—By well known misses' suit and coat house for city and office trade; only those with experience will be considered; commission basis. R. H., 226 Times.

SALESMAN with experience selling heating boilers, radiation, pipe, and fittings, to the contracting trade; state experience and wages wanted. A 216 Times.

SALESMAN, inside, for dressmaking supplies; must have experience in silks; salary. Mulhall, 425 5th Av.

SALESMAN for city on salary and commission; electrical. Alfred Tarn, 494 Atlantic Av., Brooklyn.

SALESMAN wanted, experienced in dry goods, city or out of town; salary or commission. A 564 Times Downtown.

SALESMEN to carry side line of bathing caps and shoes; local and Eastern territory; commission. B 95 Times.

SALESMAN on popular line children's rompers for New England States; commission. B. E., 805 Times Downtown.

SALESMEN wanted, calling on the automobile trade; have good side line; commission basis. S 651 Times Downtown.

SALESMAN.—Experienced road man for fancy lines, &c.; salary and commission. A 596 Times Downtown.

SALESMAN for well-known line of contractors' equipment, on salary or commission basis. B 498 Times Downtown.

SALESMEN FOR ADDING MACHINE; COMMISSION BASIS; EXPERIENCE PREFERRED. B 36 TIMES.

SALESMAN, biographical or newspaper experience; commission basis; returned soldier preferred. S 551 Times Downtown.

SALESMAN.—Silks, experienced in selling georgette and crepe; commission basis. A. N., 244 Times.

SALESMAN wanted to carry side line children's shoes; commission. L 168 Times.

SALESMAN with Ford car; accessory; best seller; commission. Call 330 Canal, 2d floor.

SECURITY SALESMEN, ATTENTION!

A manufacturing company paying 8 per cent. now on its outstanding preferred stock desires the services of a man capable of selling a portion of said stock remaining in the treasury, proceeds to extend our business.

We are giving a liberal common stock bonus with our 8 per cent. preferred. Leads—Commission.

ARE YOU THE MAN?
H 422 Times Downtown.

SERVICE MEN.

FOR CLEAN HIGH-GRADE SALESMANSHIP CONNECTION.

Preferably those having recently received honorable discharge.

There are a great many men in this city who have been released from the service and are endeavoring to "find themselves" in the business world.

My company, a financial house, having already proven and demonstrated its loyalty and patriotism to our country, does not relax now that PEACE is here, but prefers to offer, first of all, to the men who have served our country, this splendid opportunity for serious work and good commission income.

Address giving facts concerning your past and present situation, and interview will be granted.

H 400 Times Downtown.

SERVICE MANAGER Wanted.—We have a position to offer to a man who is now employed in the capacity of service manager, handling trucks. Reply in writing, stating experience, age, and salary desired. Box W. W. 614, 1,265 Broadway.

SHIRT SALESMAN wanted, one for State of Ohio and one for Illinois and Iowa, to sell high-grade, well-known trade-mark line; moderate trade already established; applicant must be experienced and have acquaintance with first-class clothiers and furnishers in those States; address stating experience and references; commission basis and reasonable drawing account and advance for traveling expenses. X 285 Times Annex.

HELP WANTED—Male.

Thirty-five cents an agate line.

SHIPPING CLERK for large stationery establishment; must have good executive ability, understand routing, shipping, and laying out of stock; must give results to hold position; good salary. Box G 141 Times Downtown.

SHIPPING CLERK.—COAT AND SUIT WHOLESALE HOUSE HAS OPENING FOR YOUNG MAN EXPERIENCED IN THIS LINE. M. E. KAUFMAN, 6 WEST 32D ST.

SHIPPING CLERK.—Young man; experience in express, freight, and parcel post; mostly light goods; state age, experience, wages expected. B 681 Times Downtown.

SHOE SALESMAN.—LARGE MANUFACTURER WANTS THOROUGHLY EXPERIENCED CITY SALESMAN FOR EAST SIDE TRADE EXCLUSIVELY. APPLICATION TO RECEIVE CONSIDERATION MUST STATE TRAVELING EXPERIENCE ON EAST SIDE, FORMER LINES CARRIED, REFERENCES, AND AGE; EXCELLENT SALARY OR COMMISSION AS PREFERRED. ADDRESS B 510 TIMES DOWNTOWN.

SHOE BUYER.

Apply in person or by mail. All applications confidential.
THE DAVID STRAUS CO.,
685-687 Broad St., Newark, N. J.

SHOE SALESMAN, retail, experienced, steady position; good salary. Wm. Kahn, 240 Main St., New Rochelle.

SOLICITOR. — Printing, multigraphing, embossing; general outside man; salary or commission. L 221 Times.

SPECIALTY SALESMAN wanted by manufacturer to do missionary work; thoroughly acquainted with retail grocery trade in Greater New York; must be able to furnish best of references from last employer; salary and expenses. W. I. M., B 337 Times.

STENOGRAPHER-SECRETARY.

Man, not over 28 years; must be first-class stenographer; careful, rapid, common sense, education, ability to develop for responsible position as secretary to manager of manufacturing firm. EXCEPTIONAL OPPORTUNITY if you can measure up. Write FULLY, giving age, experience, salary, &c.

Box 263 Times, 2 Rector St.

STENOGRAPHER.

SALES OFFICE of large organization has opening for well educated stenographer with initiative and executive ability; preferably one with experience printing, publishing, or advertising work; please give experience in detail and state salary expected. B 39 Times.

STENOGRAPHER.

Young man, with good education and practical business experience, for position in progressive sales organization; in reply state education, salary desired, and give previous employer's name. B 521 Times Downtown.

STENOGRAPHER.

Young man, 17 to 19 years of age, who can qualify as a competent stenographer for work in the credit department of a Wall Street bank; splendid opportunity. Box A 436 Times Downtown.

STENOGRAPHER and general assistant for afternoon and evening work in Young Men's Hebrew Association; write stating qualifications and salary expected to Superintendent, 1,261 Franklin Ave., Bronx.

STENOGRAPHER, Spanish-English; must be capable translate legal work; excellent opportunity for right person. Reply in own handwriting to E. J. D., Room 2008, Liberty Building, City.

STENOGRAPHER-SECRETARY wanted by engineering firm; knowledge of bookkeeping and accounting necessary; state age, religion, experience in detail, references, and salary. S 703 Times Downtown.

STENOGRAPHER, Spanish-English, to take notes in English, translate and write in Spanish, and vice versa. Address by letter, R. B., Room 800, Tribune Bldg.

STENOGRAPHER.—By large oil company; prefer man with experience in buying line; good opportunity for right party; salary will depend on ability. A 612 Times Downtown.

STENOGRAPHER, French-English, wanted by foreign banking house; state experience and salary expected. Address P. O. Box 2, Wall St. Station.

STENOGRAPHER.—Rapid, accurate; builder's office; some bookkeeping experience desirable; state salary and reference. K 372 Times.

STENOGRAPHER AND TYPEWRITER.—Salary $15, with good chance of advancement; Christian concern. B 62 Times.

STENOGRAPHERS.—Speed easily doubled by new self-dictation home method. G 742 Times Downtown.

STENOGRAPHER.—Legal and commercial experience; references; salary $22-$25 week. B 564 Times Downtown.

STEWARD

for country club within 25 miles of New York, familiar with refined catering and the supervision of clubhouse and cottages.

State age, nationality, and experience and furnish references. S 126 Times.

STOCKS AND BONDS.

Established house handling security approved by Capital Issues Committee has opening for one man in New York and another in Cleveland branch; only men of successful experience in handling stable securities wanted; commission basis with drawing account; satisfactory antecedents, best references essential. Address L 90 Times.

STOCK SALESMAN.

OPENING FOR EXPERIENCED SALESMAN TO WORK IN NEARBY CITIES CALLING ON LARGE INVESTORS IN HIGH-GRADE STOCKS AND BONDS; PERMANENT, GOOD PAYING POSITION FOR THE RIGHT MAN; COMMISSION BASIS; BEST REFERENCES REQUIRED. ADDRESS R 208 TIMES.

STOCK SALESMAN wanted, tire and rubber corporation, with factory in operation, wants several men who can present proposition honestly; must be producers; leads furnished; to a few such, an opportunity is open for immediate connection; commission basis. Apply Mr. Beattie, 30 Union Square, Suite 2001.

STOCK SALESMEN wanted; men who have had experience in selling securities over the telephone, either in Stock Exchange or curb house; we are specializing in a stock active on the New York Curb; salary and commission to men with references. A 589 Times Downtown.

STOCK CLERK WANTED IN WHOLESALE DRY GOODS HOUSE; MUST HAVE HAD EXPERIENCE IN THIS LINE; GIVE FULL PARTICULARS IN APPLICATION AS REGARDS AGE, EXPERIENCE, AND SALARY EXPECTED. L 142 TIMES.

STOCK ROOM man for advertising department of large automobile exporter; should be familiar with foreign parcel post and mail regulations and capable of taking charge of large stock of advertising literature. Call 9th floor, 1,764 Broadway.

STOCK SALESMEN wanted who have had experience in selling over the phone; salary and commission to start with; good chance for advancement. S 578 Times Downtown.

STOCK CLERK for piece goods department manufacturing line; state references, experience, age, salary desired, &c. B. H. 605 Times Downtown.

SUBSCRIPTION SALESMEN.—Men experienced in selling magazines, books or service to represent three leading high class trade publications; traveling position with drawing account against commissions. Write, stating age, experience, and give references. B 79 Times.

SUBSCRIPTION BOOK MAN, experienced, wanted; capable opening branch house on low-priced cash proposition; must furnish first-class references and be capable of earning $3,000 to $5,000 a year commission. X 294 Times Annex.

SUPERINTENDENT wanted by a firm packing food products in small packages; must have previous experience, and be thoroughly competent to keep time and cost, keep up stock and oversee all processes. Address, stating age, salary desired, and previous experience. G 22 Times.

SUPERINTENDENT FOR APARTMENT HOUSE, LICENSED ENGINEER, FIRST-CLASS MECHANIC FAMILIAR WITH OPERATION OF ICE PLANT AND HIGH PRESSURE HEATING SYSTEM; GIVE REFERENCES. ADDRESS B 21 TIMES.

SUPERINTENDENT for knitting mills in Middle West, making high-grade women's sweater coats; require high-class man, with broad experience; must have creative, and good executive ability; exceptional opportunity. B 333 Times.

HELP WANTED—Male.

Thirty-five cents an agate line.

SUPERINTENDENT of bachelor apartment house of twenty-three tenants; man and wife to take full charge; provide breakfasts and valeting; state experience. B 539 Times Downtown.

SWIMMING INSTRUCTOR.

Young man to teach swimming from 3 to 5 P. M. daily, Saturday 1 to 5 P. M.; no previous experience necessary; high school student preferred. Call Monday afternoon, Dalton Swimming School, 308 West 59th St.

TAILOR

WITH EXPERIENCE FOR HIGH CLASS SPECIALTY STORE, SYRACUSE, NEW YORK; POSITION ALL YEAR FOR RIGHT PARTY; EXCELLENT OPPORTUNITY; $32 WEEK. INQUIRE

S. FLOERSHEIMER & BRO.,
141 MADISON AV., AT 31ST ST.

TEACHER commercial subject, main subject bookkeeping; refined, cultured, experienced; bring references. Apply Mr. Becker, Room 7, 502 East Tremont Av., Bronx, Monday, 3:30 to 4:30 P. M.

TEACHER, bookkeeping, commercial branches, prominent school; excellent chance for superior man. Immediate. Box 11, Station R.

TRAVELING SALESMAN

for large and small towns, selling product of big mill direct to retailers, national advertised textiles; commission with drawing account; state age, lines sold, territory covered, and earnings. B 25 Times.

THE HECHT CO. of Washington, D. C., requires the services of a high-grade specialist to buy and manage their men's furnishing goods shops, the other allied men's lines handled by this store are Society Brand Clothes and Hanan Shoes, of which we are exclusive Washington distributors; only a man accustomed to handling furnishing goods equal to these in character would be considered. Address your application, stating previous places of employment, length of service, and salary expected, to H. H. Levi, care The Hecht Co., Washington, D. C.

TIME-STUDY MAN, familiar with machine shop and foundry work; excellent opportunity; in replying give information complete, qualifications, experience, and salary expected. C. D. Olgin, 1,491 East 114th St., Cleveland, Ohio.

TIRE SALESMAN for solid truck tires, experienced in New York City and vicinity; give references, experience, and salary. Address B. B., Room 600 Tribune Building.

TOURIST.—A travel information department of large institution requires at its home office in this city services of American of personality, education, and refinement, and who has a thorough knowledge of foreign and domestic travel; knowledge of foreign languages desirable; state full particulars, including education, experience, and salary desired. A 432 Times Downtown.

TRAVELING SALESMAN.

Christian manufacturer of well-known advertised men's wear specialties of high standard, has opening for salesman with unquestionable volume record, to cover jobbing trade; commission and drawing account basis; state age, experience, references, &c.
B 361 Times.

TREASURER for establishing company interested in several manufacturing projects; an opening for a man from 35 to 55 years of age; no investment desired; only a man of experience and personality will be considered; write, giving age and experience for last five years; all replies regarded as confidential. A 107 Times.

TYPIST, piece work, experienced can earn $18 to $20 weekly. Apply 9 A. M., Boyd's, 19 Beekman St.

UNDERWRITER.—Young man in a large casualty insurance company as underwriter in its accident and health department; experience desired but not essential; college graduate preferred; give full information as to experience, if any, and education in application; salary $15-$20 per week to begin; excellent opportunity for rapid progress. R 614 Times Downtown.

UPHOLSTERERS.—Abraham & Straus, Fulton St., Brooklyn, require several first-class men accustomed to good wholesale work. Apply to Manager, Furniture Department, Fourth Floor, East Building.

VALET, Japanese, credentials essential, desirous of traveling with professional man; traveling expenses paid. Call Monday, 3 P. M., S. Barkas, 1,157 Broadway, Brooklyn.

WANTED.

EXPORT MAN

of unusual ability.

Liberal salary and commission for one thoroughly experienced in export forwarding, capable of developing this department for established firm of local forwarders; prefer one with established following and well known in shipping circles; give age, nationality, experience in full, and present salary. X 394 Times Annex.

WAREHOUSE MAN WANTED; ONE ABLE TO EARN A LARGE SALARY AND NOT AFRAID OF RESPONSIBILITY; ONE WHO LIKES WORK AND ORDER. A 576 TIMES DOWNTOWN.

WATCHMAKER.—Abraham & Straus, Fulton Street, Brooklyn, require an experienced watch repairer who is familiar with general repair work. Apply to Superintendent in person or by mail.

WELL-KNOWN financial house has opening for high-grade man with legal education; man preferred who has good academic training or experience in financial, accounting, or income tax matters; must be willing to go through apprenticeship period; reply, giving age, salary expected, complete details regarding education and experience. Address M. K., Post Office Box 312, City Hall Station.

WINDOW TRIMMER, advertising man, floor man, small Western town; only experienced young man, best references, with energy and ambition considered; apply immediately. K 271 Times.

WRITER of good English to make abstracts from German, French, and Dutch periodicals; give full particulars concerning experience, and state age, nationality, and salary expected. K 333 Times.

YOUNG MAN WANTED.

AS SECRETARY AND ASSISTANT TO ADVERTISING MANAGER OF LARGE MANUFACTURING CONCERN.

APPLICANT MUST HAVE HAD EXPERIENCE AND POSSESS THE REQUIRED EDUCATION.

WRITE IN OWN HANDWRITING, STATING AGE, EXPERIENCE, EDUCATION, AND SALARY DESIRED. ADDRESS B 9 TIMES.

YOUNG MAN, 18-22, for export office; some experience export work and arranging catalogues, price lists for abroad desirable though not absolutely essential; state experience and qualifications, age, references, religion, languages, if any, phone, and salary desired; prospect excellent for bright young man. Y 287 Times Annex.

YOUNG MAN with knowledge of credits, collection, advertising, capable of handling correspondence in office of credit organization; excellent opportunity to secure permanent position with advancement; state in detail previous experience, lowest salary expected at start. H 424 Times Downtown.

YOUNG MAN, pleasing personality, a connoisseur in diamonds and pearls, as salesman for a leading New England jewelry house; must be experienced in meeting refined customers and have A1 references; to such a high salary and an unusual opportunity is offered. K 281 Times.

YOUNG MAN, between 18 and 23 years of age, 5 ft. 10 in. in height, 37 chest, 32 waist, to act as model for men's clothing house. Answer by letter, giving entire past record of employment. G 23 Times.

YOUNG MAN who has had experience in the yarn line to sell embroiderers, dress trimming, and braid manufacturers, with full line of artificial silk and cotton yarns; only those with experience need apply; state salary expected. S 105 Times.

YOUNG MAN WANTED AS ASSISTANT BUYER; MUST HAVE EXPERIENCE AND ACQUAINTED WITH STATIONERY AND PRINTING SUPPLIES; PERMANENT POSITION; IN WRITING STATE EXPERIENCE AND SALARY WANTED. X 386 TIMES ANNEX.

YOUNG MAN as messenger and relief telephone operator, hours 8 A. M. until 6 P. M. one week, 12 noon until 10 P. M. alternate weeks; 1 day off a week, not Sunday; salary $40 per month and meals; call Monday after 9, Presbyterian Hospital, 41 East 70th.

YOUNG MAN wanted, between ages of 18 and 21, who is bright, energetic, not afraid of work, to keep simple set of books; speedy at typewriting and able to compose well; need not know shorthand; reply by letter, stating full qualifications, in own handwriting. X 380 Times Annex.

HELP WANTED—Male.

Thirty-five cents an agate line.

YOUNG MAN to take charge of sales end of manufacturing business, with experience in office details; good chance for capable man to secure interest in business; men who have seen overseas service preferred. B 562 Times Downtown.

YOUNG MAN, 25 to 30, take full charge of office and stock, filling orders, &c., with a progressive wholesale jewelry concern; state experience, salary expected, (by letter.) Kirschner & Co., 611 Broadway.

YOUNG MAN, ABOUT 18, TO ASSIST IN MAILING AND FILING DEPARTMENT AND ANSWER TELEPHONES; $10 TO START. APPLY MONDAY TO MR. WENRICK, 374 BROADWAY.

YOUNG MEN, aged 16 to 20; one to act as messenger and clerk; neat, high school education; experience not essential; also assistant bookkeeper; state all particulars, salary expected. B 54 Times.

YOUNG MEN

To prepare samples in large paper house; those having a knowledge of papers preferred. Apply by mail, stating experience, age and salary expected. H. D., 328 Times.

YOUNG MAN wanted, neat appearing, refined, as stenographer in 5th Av. branch of stock brokerage office; excellent opportunity to learn the business. In reply state salary wanted. Box G 713 Times Downtown.

YOUNG MAN wanted to take charge of office and selling end of manufacturing company doing good business; chance for right party to become part owner. B 8 Times.

YOUNG MAN, bright, for miscellaneous work in city office of clothing concern; apply 9-10, with references. Sigmund Eisner, 105 5th Av.

YOUNG MAN, mechanic or millwright, in service department, single man preferred; salary. Call Monday, 8 to 12, 1,281 Broadway. American Automatic Scale Co.

YOUNG MAN, 17-19, for sales office of high grade knit goods manufacturer; opportunity to learn business and eventually sell; salary to start $12. B 88 Times.

YOUNG MEN, experienced wholesale electrical supply business, for order dept work; excellent opportunity. R 890 Times Downtown.

YOUNG MAN, 19-20, clean cut, convincing talker, outside position city; previous experience unnecessary; good salary, advancement; give phone. A 603 Times Downtown.

YOUNG MAN, of good address, for personal interviews; not a selling or advertising proposition; state age, experience, employers and salary. B 51 Times.

YOUNG MAN, bright, with knowledge of printing business; state salary and references; good opportunity for the right party. A 619 Times Downtown.

YOUNG MAN, 16-18, BRIGHT, QUICK, ASSIST IN SHOWROOM, DRESSMAKING AND TAILORING ESTABLISHMENT. BERGDORF-GOODMAN, 616 5TH AV.

YOUNG MAN wanted by advertising agency, stenographer; splendid opportunity to learn business. Apply Room 902, 95 Broad St.

YOUNG MAN, beginner, for clerical work in office of Christian wholesale house; $10 per week. H 277 Times.

YOUNG MEN wanted by bank to do messenger and clerical work. Write E. W., 280 West 125th St.

YOUNG MAN, about 17, for office work; state age, experience, and salary desired. M. W. R., 142 Times.

YOUNG MAN with knowledge of bookkeeping to assist in credit department; good opportunity. A 611 Times Downtown.

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Take advantage of the great after-the-war reconstruction period; learn Mechanical Dentistry; brilliant opportunity for ambitious men of all ages to rise above small-salaried positions into a profession of unlimited possibilities; individual instruction by actual work; no book study; 3 months' course. Our method, perfected through 28 years' experience, recognized as best; day and evening classes; easy payments. Tools and equipment furnished free. Write for Booklet C, BODEE Schools of Mechanical Dentistry, 15 W. 44th St., N. Y.; 15 Flatbush Av., Brooklyn.

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The demand for Traffic Managers is growing. We can train you! Our course offers instruction in practical work. The course is given in co-operation with the La Salle Extension University, under the supervision of F. W. Moore, Chief of Traffic Bureau, Queensboro Chamber of Commerce.

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Hear Horatio N. Drury talk on "Good English is Good Business" at Pace Institute, Monday, Jan. 27, at 8 P. M. New class will meet on Wednesdays from 6:05 to 7:35 P. M. Write or telephone (Cortlandt 1465) for booklet "Your English" and complimentary ticket for Mr. Drury's address. Pace & Pace, 30 Church St., New York.

GOOD ENGLISH PAYS.

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ENGINEERS.—You can be fitted for more responsibilities and bigger jobs; get the mathematics and engineering knowledge you need; experience has taught me. May I give you the benefit? Special courses by arrangement. A 175 Times.

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No occupation offers greater opportunities than export and domestic shipping; big salaries, wonderful prospects. Evening Classes, Mail Instruction. Industrial Traffic Managers' College, 280 Broadway.

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ENGLISH taught by cultured American young woman, with knowledge of Spanish, French; graduate Boston University; improved method insures results. Room 415, 500 5th Av., 42d St., Murray Hill 2068.

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taught practically, lathe, blueprints, micrometer; easy payments allowed. School, 8 West 125th St.

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ACTIVE MEN wanted for good jobs in a new industry with a future bigger than that of the automobile; get in now as an operator, repair man, or salesman of farm tractors; we qualify you as an expert tractor mechanic; short course, personal instruction. Y. M. C. A. Tractor School, (East Side Branch,) 157 East 86th St. Telephone Lenox 6051.

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INSTRUCTION IN ENGLISH; must have had experience tutoring; one to two hours daily; state terms. L 209 Times.

FRENCH GENTLEMAN desires to exchange French for English lessons. A 219 Times.

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SALES ENGINEER—College graduate, mechanical course; $1,800.

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SALES ENGINEER—City; electrical specialties; $1,500.

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SALESMEN (6)—Two large firms need six (6) high-grade, experienced paint salesmen for New York and Eastern territory. Three (3) of these must have large experience with marine and railroad trade. Straight salary, also salary and commission ranging from $1,800-$3,000; higher for right man.

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BOOKKEEPER—Manufacturing establishment; $30.

BOOKKEEPER—First-class man on general ledger; $30.

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COST CLERK—Mechanical manufacturing business; $25-$30.

ASSISTANT TO COST ACCOUNTANT—Must be familiar with book binding materials; $25.

EXPORT CLERK—Knowledge of regulations in that line; $25.

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(1) Juniors, with clean-cut personality; $15-$18.

(2) Experienced; knowledge of chemistry; Brooklyn; $22.

(1) Correspondent, mature; large ambitions; $25.

(2) A-1 personality; large corporation; technical experience; executive; $25.

BOOKKEEPERS (Juniors)—

(1) Insurance; beginners; clean-cut; $15.

(2) Ledger Clerks; take trial balances; $18.

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(1) Man $25-$30, for banking house; handle securities; knowledge bookkeeping; salary upon interview.

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EXECUTIVE—Man of large business ability capable of organizing, developing, and managing; large foreign trade organization; thoroughly experienced in finance and development of foreign trade relations and business; a polished, finished gentleman; must speak English and French fluently; out of country part of time; salary $7,500 and commission. Phone for appointment, Cortlandt 1465.

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ACCOUNTANT for large manufacturing concern; must be good executive and able to look after financial and business details; C. P. A. experience preferred; in addition to good manufacturing experience; adaptable and of pleasing personality; salary $2,600 to $3,000. Phone for appointment, Cortlandt 1465.

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ACCOUNTANT—Unusual opportunity with future with large corporation which desires experienced accountant; large experience and knowledge in all tax matters; must have good personality; accounting firm experience preferred; salary $3,600.

ACCOUNTANTS—Unusual opportunity, good future with large firm for experienced accountants with good steamship experience; salary $2,400 to $3,600.

ACCOUNTANT—Large Newark manufacturing company, general accountant, not under 30, married; executive ability, with initiative and good correspondent.

ACCOUNTANTS—Six positions with senior accounting ability; salary $3,600.

ACCOUNTANT—Experienced accountant to take charge of accounting department of export firm; Dominican Republic office; must speak Spanish.

ACCOUNTANTS—Unusual opportunity, with splendid future, with one of the best commercial organizations; men with accounting firms experience of acting as assistant to a controller, or as auditor; must have good references and personality; salary $2,000 to $3,600.

ACCOUNTANT.—Experienced auditor (man of Southern birth preferred) for Atlanta, Ga., office of New York institution; must be fine, clean-cut type; $2,400 to $3,000.

COST ACCOUNTANTS (2) with factory and machine shop experience; salary $2,400 to $3,000.

ACCOUNTANTS (2) general accountants with manufacturing concern; $3,000.

(2) General accountants with manufacturing concern, $2,400.

(1) Opening with good commercial firm in Trenton, N. J.; must be good man, $2,400.

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SENIOR ACCOUNTANTS—Opening for fifty men who are capable of filling senior positions with some of the best accounting firms; $2,400 to $5,000.

EXPORT EXECUTIVE FOR CHINA—Must have thorough knowledge of Chinese export merchandise; must have lived there several years and have been connected with export firms; salary no consideration for right man; not over 40.

ACCOUNTANT—High class, competent to take full charge of offices, collections, credits, and with some export experience; $2,500.

SEMI-SENIOR ACCOUNTANTS (50) experienced, capable for C. P. A. positions; salary $30 to $45.

COST ACCOUNTANT AND TIME STUDY—For important firm; must be experienced; $50.

COST ACCOUNTANT (3) capable of office management, familiar with contracting work; $35 to $50.

BOOKKEEPERS—Take full charge auditing department, preferably with cotton commission experience; $30.

BOOKKEEPERS (6) with C. P. A. experience; $35 to $40.

BOOKKEEPERS (3) familiar with control accounts; $25-$45.

BOOKKEEPERS (2) steamship experience, for transportation accounts; salary $25-$35.

CORRESPONDENT, familiar with steel industry; none but experienced capable men will be considered; $150 a month.

JUNIOR ACCOUNTANT, with C. P. A. experience; knowledge of income tax; $30-$40.

JUNIOR ACCOUNTANTS (57) capable men for C. P. A. connections; $20-$35.

BOOKKEEPER—Several years' experience; must be good all around man with thorough knowledge of double entry; $25-$30.

BOOKKEEPERS (6) with banking experience; $25-$30.

ASSISTANT BOOKKEEPER & STENOGRAPHER, experienced; $18.

CORRESPONDENT ACCOUNTANT, capable of writing good collection letters; knowledge of accountancy essential; must be experienced; $100 to $125.

CLERKS (15) college graduates; experienced in accountancy or double entry bookkeeping; $20-$25.

STENOGRAPHERS (2) experienced; $18-$22.

Other desirable positions for strictly high grade men.

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C. P. A. (2) to go South; $3,000; maintenance and expenses.

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SEMI-SENIOR ACCOUNTANT for Baltimore, coal or steamship experience; $3,000.

SALES MANAGER, experienced in ladies' wear (corset line) preferred; $3,000-$5,000.

COST ACCOUNTANT for New Jersey; $4,200.

COST ACCOUNTANT with knowledge of time study, experienced in loose leaf devices and stationery; $30 wk.

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(1) experienced in public accounting or public utilities; $2,100 and expenses.

(2) for publishing house; $2,400 and expenses.

ACCOUNTANT AND CREDIT MAN—man who has been an accountant in manufacturing plant; one with credit experience; $2,000 to start.

SALESMAN with several years' road experience, man with knowledge of builders' hardware, and who has sold to retail hardware trade preferred; $2,000 to $2,400 and expenses.

BOOKKEEPERS, (2,) commercial house, run full set of books; knowledge of cost work desirable; $30.

CORRESPONDENTS (2)—Credit and collection work; bright, clean-cut young men, manufacturing chemical house; splendid future for the right man; $25-$30.

EXPORT SHIPPING CLERK, must understand [illegible] of foreign shipments; $25.

JUNIOR COST ACCOUNTANT for stationery concern; knowledge of bookkeeping essential; $30.

STENOGRAPHERS—

(1) Import and export house; $25.

(1) Take dictation in English, translate to Portuguese or Spanish; $30.

(1) Large bank; $1,200 year.

(1) Travel in Brazil, 2 years contract; must speak Portuguese or Spanish; $50.

STENOGRAPHERS (4)—Bank, chemical company, dry goods, food stuffs, insurance; $17-$22.

CLERKS, (8)—Bank, house furnishings, brokerage, cotton goods, miscellaneous; $15-$18.

CORRESPONDENTS (3), publishing house; $22.

NIGHT AUDITOR, hotel, 8 hour; $80 per mo. with lunch.

BOOKKEEPERS, (6,) food stuffs, young men able to take trial balance; $18.

BOOKKEEPER & CASHIER, hotel experience; $30.

At a time when positions are becoming rather scarce, and some agencies are refusing to accept applications, the real efficiency of "The American" will be appreciated.

We have numerous positions open now which must be filled within the next few days, and we are accepting applications from any man in the classes of work we have calls for.

Above are noted a few representative openings at our booths.

C. P. HASSON. J. J. McLAUGHLIN.

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HELP WANTED—Male.

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Fifty cents an agate line.

EXECUTIVE ACCOUNTANT, supervise acctg. force, Santo Domingo; must speak Spanish; attractive salary. Junior Accountants (4), for export Corporations; exp'd analyzing accounts, financial statements; splendid opportunity. Stenographer-Secretary, take Spanish dictation, translate Spanish into English; attractive salary. Junior & Senior Accountants with Public Acctg. exp., for permanent staff C. P. A. Alliance Exchange, 20 Liberty.

BOOKKEEPER, executive ability, 30-35 years, familiar foreign exchange, letters of credit, &c., for growing export firm; $50; splendid future. Registration free. Wall Street Agency, 36 Broad St.

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Accounts, $3,500-$1,800; bridge engr. and steam hoisting engrs., salaries commensurate; French correspondent, $25-$30; security cageman, $20-$25; mdse. expr. grain and cotton, $25-$35; quotation board boys, $15; runners and messengers; many others; register free.

ADVERTISING-Printing-Publishing positions now open in principal cities for competent help in all departments of newspapers, class journals, advertising agencies and publicity divisions of mercantile and manufacturing concerns; registration free. Fernald's Exchange, Inc., Third National Bank, Springfield, Mass.

ENGINEER—Coal & Coke out-of-town; liberal contract.

Cage Man, securities experience, with broker.

STENOGRAPHERS—Spanish, Portuguese, French, and English.

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BROWN EMPLOYMENT EXCHANGE,	
29 NASSAU.	CORT 2619.
STENOGRAPHER	$25
ACCOUNTANT	$30-$35

JUPP AGENCY, 37 Nassau.—Free registration; stenographers, $25, $18, $16; Jersey City, $30.

ACCOUNTANTS, (senior;) statistician; stenographers, (junior;) clerks, shipping, ledgers, boys. Mighill, Flatiron Building.

AGENTS WANTED.

Fifty cents an agate line.

SALESMEN

who are being mustered out,

SEEKING a vocation where salesmanship receives its highest compensation—

SEEKING an opportunity to realize your greatest ambition—

SEEKING an independent career—

SEEKING a healthful career—

SEEKING assured financial independence in your later years—

SEEKING a permanent connection with an institution of established prestige, covering three-quarters of a century, and now doing a business of over $10,000,000 annually; advance against commissions.

If you are over 25 years of age, with a successful record as a salesman, and if you are willing to learn and be paid while you are learning, apply in person between 10 and 1 o'clock.

J. H. Huntington, Jr., 105 West 40th St., Suite 304.

THERE ARE OPPORTUNITIES HERE FOR A FEW AMBITIOUS SALESMEN ABOUT TO LEAVE THE SERVICE.

AGENCIES make $5 to $30 a day selling Kendalite gas makers; fits any stove without alteration; takes place of coal and wood; makes its own gas anywhere; retails $12.50; safe and cheap. Write Kendalite Co., 1,211 Broadway, New York.

Take orders for men's clothes. Agents wanted for "Safety First" $12.50 and $15.00 suits and overcoats, experienced in measuring; good commission; reference required. MEYERS BROS., INC., Dept. G, 226 and Market Sts., Philadelphia, Penn.

AGENTS make $40 weekly selling Goodyear guaranteed raincoats; we deliver and collect profit in advance; sample coat free; write today for agency. Goodyear Mfg. Co., 322 Lillis Building, Kansas City, Mo.

LIBERAL COMMISSION to export agents; standard motor truck; immediate delivery for export trade. For interview address K 283 Times.

SITUATIONS WANTED—Female.

Thirty cents an agate line.

ACCOUNTANT with knowledge of shorthand and typing, French and Spanish languages, would like a position. S 94 Times.

ACCOMPANIST or pianist, experienced musician, desires position in orchestra immediately. B 10 Times.

ADVERTISING.

Magazine-newspaper writer wishes to enter advertising field; can produce copy that interests women; fashions, interior decoration, editorials, short stories, timely articles; university training in advertising. K 177 Times.

ADVERTISING WRITER, talented; varied agency experience; knowledge layouts, typography. A 218 Times.

ARTIST.—Experienced fashion artist desires position with first-class house. Write S. N., 3,525 Broadway.

ASSISTANT ADVERTISING MANAGER.

Experienced advertising woman, with ability and adaptability, whose human interest copy produces results, seeks development under executive in growing department store; highest references. A. D., Box 233 Times Downtown.

ASSISTANT BOOKKEEPER-TYPIST.—Three years' experience; accurate, conscientious; $15. R 632 Times Downtown.

BANKERS.—Capable, well educated, intelligent woman, with wide experience, desires position of trust and responsibility, either in women's department of investment house or other executive capacity; highest credentials. Address A 406 Times Downtown.

BETTER four hours of concentrated effort per day by an expert, where every moment is used, than seven of haphazard work by the average stenographer; young college woman, (26,) Christian, expert stenographer, filer; all around experienced business woman; wishes permanent position for forenoons or afternoons; salary $20. G 705 Times Downtown.

BOOKKEEPER, office manager, now employed, desires permanent connection responsible firm; experienced double entry, voucher record, controlled accounts, trial balance, financial statement; knowledge stenography; competent take full charge, supervise clerical force; 12 years' active experience, 10 with former employer; Christian; salary $30. B 542 Times Downtown.

BOOKKEEPING, double entry, (25,) cost accountant, seven years' experience corporation controlling accounts; books opened, closed; financial statements rendered; no stenographer; $20; Christian. B 520 Times Downtown.

BOOKKEEPER, CAPABLE TAKING FULL CHARGE BOOKS, CASH, FINANCIAL STATEMENTS, TRIAL BALANCES; ACCURATE; TAKE FULL CHARGE; CREDENTIALS; SALARY $25. B 506 TIMES DOWNTOWN.

BOOKKEEPER-TYPIST, seven years' experience, taking full charge of a complete double entry set of books, controlling accounts, trial balances; salary $22. B 1069 Times Harlem.

BOOKKEEPER.—Competent; six years' experience; thoroughly capable handling entire double-entry set, control accounts, &c.; executive ability; highest credentials; $22-$25. B 373 Times Annex.

BOOKKEEPER.—Thoroughly competent and conscientious; three years' experience; college graduate; excellent penman; readily adaptable; satisfactory references. B 611 Times Downtown.

BOOKKEEPER AND STENOGRAPHER.—Seven years' experience; thoroughly reliable; excellent executive ability; first-class references; salary $25. E. E., 88 Lenox Av., New York.

BOOKKEEPER - STENOGRAPHER. — Many years' experience; thorough knowledge office routine; desires position; not to work Saturday. K 319 Times.

BOOKKEEPER.—Seven years' thorough experience; trial balance, controlling accounts; take entire charge; knowledge of stenography; $25. G 13 Times.

BOOKKEEPER, thoroughly experienced controlling accounts, trial balances, knowledge stenography; complete charge; $22-$25. R 333 Times.

BOOKKEEPER.—Accurate, neat; six years' experience; trial balance; capable taking entire charge; salary $25. Box 261 Times, 2 Rector St.

BOOKKEEPER, young lady, thoroughly competent; 4 years' experience; controlling accounts, balances, credits; salary $25. Address M. A., 410 West 22d St.

BOOKKEEPER.—Young lady, 22, refined, college graduate, experienced in double entry, desiring good, permanent connections. L 164 Times.

BOOKKEEPER. — Seven years' experience; thoroughly familiar with all details, trial balance, controlling accounts; take full charge. B 803 Times Downtown.

BOOKKEEPER as high-grade assistant; 3 years' experience; thoroughly competent; pleasing personality; highest reference; salary $18. A 215 Times.

BOOKKEEPER.—4 years' experience; trial balance, controlling accounts, knowledge stenography; capable; high school graduate; $22. B 615 Times Downtown.

BOOKKEEPER, experienced ledger clerk in importing house; high school graduate; accurate; knowledge of typewriting; salary $15. B 554 Times Downtown.

BOOKKEEPER, high school graduate, three years' experience, capable, energetic; $15. B 540 Times Downtown.

SITUATIONS WANTED—Female.

Thirty cents an agate line.

BOOKKEEPER.—Expert; 7 years' experience; take charge correspondence; neat, accurate typist; excellent references. B. D., 605 Times Downtown.

BOOKKEEPER, five years' experience, capable taking charge entire office routine; thoroughly efficient; salary $20. B 556 Times Downtown.

BOOKKEEPER, double entry, 5 years' experience, controlling accounts, trial balances, desires permanent position; salary $18. G 11 Times.

BOOKKEEPER and stenographer desires to take charge of an office; acquainted with all details; salary $22. Box 106, 843 Flatbush Av., Brooklyn.

BOOKKEEPER.—Capable, thoroughly competent; textile experience; entire charge; modern methods. S 89 Times.

BOOKKEEPER-LEDGER CLERK.—6½ years' experience; excellent references. S 800 Times Downtown.

BOOKKEEPER'S ASSISTANT, ledger clerk; 3 years' experience; accurate, willing; $15. B 561 Times Downtown.

BOOKKEEPER, TYPIST, with reputable house; 4 years' experience; references. R 349 Times.

BOOKKEEPER, double entry, five years' experience; trial balance. E. B., 264 Times Downtown.

BOOKKEEPER, typist, 6 years' experience; efficient, accurate; good reference. S 630 Times Downtown.

BOOKKEEPER, typist, 3 years' experience, well educated; knowledge of Russian and German; salary $18. K 315 Times.

BOOKKEEPER, assistant, stenographer, typist, possessing executive ability; salary $18. B 1068 Times Harlem.

BOOKKEEPER, stenographer; trial balance, statements; 4 years' experience; $20. G 790 Times Downtown.

BOOKKEEPER'S ASSISTANT, experienced, desires position with reliable concern. A 200 Times.

BOOKKEEPER, typist, experienced; controlling accounts, trial balance; executive credentials; $20. R 241 Times.

BOOKKEEPER.—Eight years' experience, trial balance, controlling accounts; highest credentials. M. Jacobs, 441 Manhattan Av.

BOOKKEEPER, stenographer, 8 years' experience; modern methods; trial balance; references. K 391 Times.

BOOKKEEPER.—Helpmate in office and salesroom; $20. Mrs. Steinfeld, 2 East 127th St.

BOOKKEEPER, stenographer; experienced, competent; high school graduate; $20. L. Wengen, 110 West 114th St.

BOOKKEEPER, typist, competent; 5 years' experience; $18. J., 5,008 3d Av., Brooklyn.

BUYER

experienced on coats, suits, separate skirts, and dresses open for a high-class proposition; 5th Av. experience; highest credentials. S. S., 802 Times Downtown.

BUYER.—Young woman thoroughly versed in ladies' apparel, particularly dresses and lingerie, having several years' manufacturing, selling, and buying experience, acquainted in the trade, seeks correspondence with out-of-town house with view to representation in New York market. A 226 Times.

CARE OF APARTMENT.—Refined Swedish woman to care for apartment, part time; references. G 24 Times.

CATERING.—Executive work in housekeeping or catering wanted; experienced in hospitals and hotels. S 122 Times.

CHAMBERMAID, experienced; excellent references; wages $45; city; give particulars. B 112 Times.

CHAPERON.—Middle-aged Southern lady would chaperone children afternoons; best references. B 1000 Times Harlem.

CHIC DRESSMAKER. — Leading styles; workmanship guaranteed; out daily or home. Morningside 6569.

CLERK.—Knowledge typewriting; good at figures; 3 years' experience; $14. L 193 Times.

CLERK.—Fine penman; good figurer; office details; refined American. L 187 Times.

CLERICAL WORK wanted by widow with son in France; expert penman, accurate with figures. B 1061 Times Harlem.

CLERICAL.—Young lady, experienced, wishes position; neat penman; switchboard operator. B 258 Times Downtown.

COMPANION or Housekeeper.—Thoroughly capable, refined and cultured young woman seeks position where servants are kept; exceptionally fond of children. Answer K 295 Times.

COMPANION.—Young woman of refinement and personality, preferably to lady with real estate interest to be cared for. K 327 Times.

COMPANION.—Experienced teacher of lip reading desires position companion to adult deaf lady to whom lip reading could be taught; best references. B 807 Times Annex.

COMPANION.—Refined young woman as useful companion or mother's helper, walking child; congenial home; state particulars. K 149 Times.

COMPANION.—Trained nurse of refinement having traveled extensively South and Florida, wishes position as companion to an elderly lady. K 291 Times.

COMPANION.—Gentlewoman as visiting companion, reading, light services; write particulars. K 326 Times.

COMPANION, refined, young or elderly lady; make herself useful around home. 24 Trent St., New Rochelle; phone 587-M.

COMPANION, practical, to refined lady or charge of home where help is kept; would go South. L 162 Times.

COMPANION for lady, young woman, intelligent, trained nurse, pleasant personality. A 904 Times Harlem.

COMPETENT, English and French stenographer, also good translator, desires position. S 104 Times.

COMPTOMETER OPERATOR, 3½ years' experience, wishes permanent position with reliable concern; $19. Box 34, 824 Rockaway Av., Brooklyn.

COOK, experienced, wishes a position with private family; good references. Call Monday, Lenehen, 873 Amsterdam Av., second floor.

COOK, Swedish, first-class; private family; best references; wages $80-$90. Telephone Plaza 8954.

CORRESPONDENT.—Good letter writer; experienced in promotive and "follow up" work; wishes to change; best references. R 238 Times.

CORRESPONDENT.—Typist, English, Spanish; young lady desires position (not stenographer). W 715 Times Downtown.

COURIER, maid or companion, American widow; speaks three languages; can drive automobile; good traveler. 283 East 68th St.

DENTAL NURSE, graining, some experience ethical office; moderate salary. 32 West 115th.

DIETICIAN or managing housekeeper in hospital, sanitarium, or school; position wanted by a woman of ability and experience; references. X 342 Times Annex.

DRESSMAKER, $3 day; expert cutter and fitter; latest models; remodeling excellently done. Telephone Howard, St. Nicholas 332, Apt. 62.

DRESSMAKER. — Evening, threatre, tailor gowns; home, out; remodels. Ryan, 76 West 59th St.

DRESSMAKING, exclusive styles; gowns, wraps, remodeling; reasonable. Smith, 126 West 45th.

DRESSMAKER.—Competent; gowns for all occasions; remodeling, alterations. Morningside 4690, Apartment 22.

DRESSMAKING, $4 day; perfect cut and fit; quick worker; no lunch. Phone Martin, 323 St. Nicholas.

DRESSMAKING.—Gowns for all occasions; out by day; references. Tel. Morningside 378.

DRESSMAKER.—Seamstress, out by day, $2. S 185 Times.

DRESSMAKING, by capable young lady; by day. A 233 Times.

DRESSMAKER wants work, home, out; $4 day. Box 127, 1,464 3d Av.

DRESSMAKER.—Gowns, coats, alterations; $3 daily; stylish. Hensley, 510 West 124th.

ENGLISH GENTLEWOMAN desires position of responsibility; credentials from well-known N. Y. and Washington employers; will go to Europe. X 374 Times Annex.

EXECUTIVE SECRETARY, EXPERIENCED, FLUENT FRENCH, NOW WITH EDITOR, WANTS CHANGE, EXCELLENT REFERENCES. F. P., 9 WEST 47TH.

FILE CLERK.

Refined Christian, familiar with various systems of filing, desires position; 4 years' experience; excellent references; salary, $20. B 873 Times Downtown.

FILING EXPERT.—LIBRARY AND COMMERCIAL TRAINING AND EXPERIENCE FOR CORPORATION. B 584 TIMES DOWNTOWN.

FILE CLERK and switchboard operator; Christian, pleasant-voiced, thoroughly experienced; $15; unquestionable references. B 345 Times.

FRENCH-ENGLISH SECRETARY.

Refined young lady; highest personal and business references; resident position or part time considered; owns typewriter. S 164 Times.

FRENCH.—Young, refined lady wants to exchange French lessons for room and bath; references exchanged. S 165 Times.

GENTLEWOMAN OF EXCELLENT FAMILY, YOUTHFUL, ACTIVE, CHARMING PERSONALITY, EDUCATED IN PARIS AND LONDON, WIDELY TRAVELED, WELL READ, READS ALOUD WELL, DESIRES POSITION AS COMPANION OR CHAPERON TO LADY; WOULD CONSIDER POSITION AS HOUSEKEEPER IN HOME WHERE SERVANTS ARE KEPT, PREFERABLY WHERE THERE ARE CHILDREN; THIS IS A WOMAN OF UNUSUAL QUALIFICATIONS. APPLY IN FIRST CASE, TO F. G., BOX F. G., 107 TIMES SQUARE.

SITUATIONS WANTED—Female.

Thirty cents an agate line.

GENTLEWOMAN, refined, educated, pleasing personality, limited office bookkeeping experience, desires position suitable to accomplishments; moderate salary. L 191 Times.

GIRL wishes take care of children after 12 o'clock daily. Phone 7851 Columbus, 10 to 3, Monday.

GOVERNESS, refined, speaking English and German; taking entire charge of children; first-class references; willing to go South or West. Address G 9 Times.

GOVERNESS, German, thoroughly capable, wishes position as nursery governess, physical care; excellent references. Governess, 147 East 89th St.

GOVERNESS, well recommended, speaking French, German, and English, desires position; four years up; travel; $65. M. 442 Columbus.

GOVERNESS.—Visiting; French, English; pianist; studio, residence. 807 Carnegie Hall. Circle 1356.

GOVERNESS.—Experienced kindergarten and primary; city or country; city references. G 23 Times.

GOVERNESS, teacher, French, diplomee, desires additional morning engagements; English music. Y 213 Times Annex.

HOME WORK wanted; expert penman; rapid, neat, accurate; references. K 389 Times.

HOTEL INFORMATION CLERK or newsstand, by intelligent young woman. Box 264 Times, 2 Rector St.

HOUSEKEEPER.—LADY, (MOTHER OF 2 CHILDREN,) COLLEGE TRAINED, CAN FURNISH HIGHEST OF REFERENCES, DESIROUS OF TAKING POSITION AS HOUSEKEEPER IN LARGE INSTITUTION OR HOTEL WHERE SHE CAN LIVE WITH HER CHILDREN; CAPABLE OF TAKING FULL CHARGE OF OFFICE AND PURCHASING DEPARTMENT; STATE SALARY IN YOUR FIRST LETTER; COUNTRY OR SUBURB PREFERRED. S 658 TIMES DOWNTOWN.

HOUSEKEEPER. — HIGHLY COMPETENT, INTELLIGENT WOMAN; EXCELLENT COOK AND ECONOMICAL MANAGER, DESIRES POSITION WITH EARNEST, RELIABLE BUSINESS OR PROFESSIONAL MAN OR WOMAN WHO WISHES TO EMPLOY, NOT A SERVANT, BUT AN EFFICIENT, CONSCIENTIOUS WORKER. G 14 TIMES.

HOUSEKEEPER.—REFINED LADY, BEST REFERENCES, WISHES POSITION; BUSINESS COUPLE OR SMALL FAMILY; ONLY ADULTS. WRITE BOX 25, 1,516 3D AV.

HOUSEKEEPER.—Refined widow, excellent cook, entire charge apartment; no private family; unquestionable references. Address A., 552 East 184th.

HOUSEKEEPER, gentlewoman, college bred, managing household where some help is kept; understands and fond of children; suburb preferred. Write H. G., 3,525 B'way.

HOUSEKEEPER.—Refined widow would like position as housekeeper for furnished room house or small family or business couple; sleep in or out; reference. K 346 Times.

HOUSEKEEPER and mothers' helper; young American business woman. Box 25, 226 9th St., Brooklyn.

HOUSEKEEPER.—Widow desires position in small private family. R 315 Times.

I NOW FILL the hardest stenographic position in New York; dictation, transcription, punctuation, spelling, knowledge of grammar—in all these I must be perfect; am changing owing to extremely late hours; salary desired, $25. B 23 Times.

KINDERGARTEN TEACHER, as visiting governess to 1 or 2 children; good references. F. R., 515 West 151st.

LADY SCENARIO WRITER desires connection with high-class film corporation. H., 530 West Boston Post Road, Mamaroneck, N. Y.

LADY, French, wishes position as governess for one or two children. Please write Mlle. La Ball, 126 East 25th St., New York.

LADY of refinement, with best reference, would like care of children from 10 A. M.-5 P. M. O 2 Times.

LADY, experienced, visiting maid, facial, scalps, shampooing, manicuring, ladies' residence. B 375 Times.

LAW STENOGRAPHER would like typewriting evenings, also experienced authors manuscripts. B 569 Times Downtown.

MAN and wife as caretaker; no children; best references. Telephone 789 Lenox.

MANAGING LADY HOUSEKEEPER, secretary, companion, chaperon or any position of trust required by cultured Englishwoman; much experience, England and America; used to entire control; positions requiring tact; prepares girls for society; corrects neglected education; had care of motherless girls; linguist, musician; real comfort in trouble; liberal terms; high references given and required. X 358 Times Annex.

MANAGING HOUSEKEEPER. — Refined young widow with 7-year-old well-behaved son, open for engagement as housekeeper where servant is kept; conscientious; city or country. R 313 Times.

MANAGER with unusual experience and executive ability wishes position as manager of high-class tearoom or confectionery store; best of references. B 85 Times.

MANAGING SECRETARY.—College woman wishes position; valuable library and banking experience. X 355 Times Annex.

MANAGING HOUSEKEEPER wants position in city or country; city references. Write R 106 Times.

MANICURING, pedicuring, facial massage, in or out. Jeanette, care Amelia, 258 Clinton Av., Newark, N. J. Tel. Waverly 3024.

MASSAGE, licensed graduate; facial, general. Richmond, 129 New St., Newark, opposite tubes.

MASSEUSE, medical, licensed, refined, colored; rheumatism, nervousness, general electric treatment scientifically; ladies' residences. Smith. Tel. 2955 Morningside.

MASSEUSE, licensed, hospital training, desires patients. Houseman, Cathedral Plaza, 101 West 109th St., Apt. 208.

MASSEUSE, licensed, desires patients; latest methods. La Rue, 17 South St., Newark, N. J.

MATHEMATICIAN, physicist, college graduate, teacher chemistry, desires position; laboratory preferred. A. R., 581 Summit Av., Jersey City.

NURSE.—Refined young lady, member of Russian Red Cross Mission to this country, wishes position as nurse or companion to semi-invalid; references exchanged. K 308 Times.

NURSERY GOVERNESS, English, with physical care experience, for one or two children; salary $60. Write Governess, 125 West 74th.

NURSE.—Graduate; specializes in chronic cases; on call Feb. 3 to nurse or travel with invalid; references. X 269 Times Annex.

NURSE, graduate, wishes position doctor's office; slight knowledge typewriting. R 275 Times.

NURSE to take care of infant during the day, 9 to 6; no Sundays. S 85 Times.

NURSE, undergraduate, wishes position in physician's office. K 215 Times.

OFFICE MANAGER.

9 years' experience; expert bookkeeper, auditor, correspondent, stenographer; capable of taking entire charge; excellent references; salary $25 to start; age 26; Christian. S 117 Times.

OFFICE ASSISTANT, HIGH SCHOOL GRADUATE; 3 YEARS' EXPERIENCE; NEAT APPEARANCE; SALARY $15. R 681 TIMES DOWNTOWN.

OFFICE ASSISTANT, TYPIST.—Two years' experience; accurate and willing. R 661 Times Downtown.

OFFICE ASSISTANT.—Two years' experience; conscientious, willing worker, Christian; $12. S 681 Times Downtown.

PHOTOGRAPHS.—Young lady, good address, wishes position as clerk and saleslady; salary moderate. Address Box B 1063 Times Harlem.

PHOTOGRAPHER.—Practical woman; understands amateur business; good printer and developer. B 1050 Times Harlem.

PIANISTE.—Ragtime and classical; one year experience; $15. R 517 Times Downtown.

POSITION wanted by efficient young lady, capable of assuming responsibility, as secretary; best references furnished. R 242 Times.

PRIVATE SECRETARY,

stenographer, mail order correspondent, expert bookkeeper, 9 years' experience, capable of handling private matters tactfully; age 26; excellent references; salary $25; Christian. S 115 Times.

PRIVATE SECRETARY, accustomed to assuming responsibilities, eight years' practical experience, commercial, political, advertising, university training; moderate salary; city or country. K 333 Times.

PRIVATE instruction in regular primary and grammar school subjects by experienced teacher; Oxford University and Montessori graduate. 8 West 92d St., Apt. 4B.

PUBLICATION EDITORSHIP wanted by experienced woman; feature writer. X 245 Times Annex.

RED CROSS NURSE, released from service, desires permanent position in school, factory, insurance company, &c. M. G., 415 Arbuckle Building, Brooklyn.

REFINED LADY, take care of children during evenings, parents' absence. Apt. 2, 509 West 112th St.

SALESWOMAN, IN HIGH-CLASS DRESSMAKING ESTABLISHMENT; USED TO MIXING WITH BEST-DRESSED WOMEN IN NEW YORK; COMPETENT TO MEET BEST CLIENTELE; SUGGEST AND AID CUSTOMERS IN THEIR CHOICE; CAN OVERSEE FITTINGS AND HELP IN CREATIVE DESIGNING. F. G., P. O. BOX 107, TIMES SQUARE, N. Y.

SALESWOMAN, experienced, travelling South and Middle West, drugs and toilet goods; highest reference. A 903 Times Harlem.

SEAMSTRESS.—Day's work; plain sewing, repairing wardrobes; private families; references. F 254 Times Bronx.

SITUATIONS WANTED—Female.

Thirty cents an agate line.

SECRETARY.—Well appearing, intelligent young business woman wishes executive position with Latin American concern; capable taking entire charge of English correspondence; formerly connected with Latin American consulate in this city. Address R 600 Times Downtown.

SECRETARY-STENOGRAPHER. — Familiar with banking payroll; 5 years' experience; college education; able to assume responsibility; at present employed as secretary to the President of an electrical concern; $25. Box 106, 352 Columbus Av.

SECRETARY-STENOGRAPHER, Protestant, with college education, executive ability, 4 years' experience, pleasing personality, highest credentials, desires position of trust. G 7 Times.

SECRETARY - Stenographer - Bookkeeper.—Thoroughly competent; textile experience; tactful correspondent, systematizer; discretion, personality, highest credentials; $25. A 910 Times Harlem.

SECRETARY-STENOGRAPHER, (25,) competent, educated, experienced; familiar with filing, office duties; desires permanent position; $12. Miss L., 708 Lexington Av., Plaza 1027.

SECRETARY - STENOGRAPHER, RAPID, ACCURATE MEMORY FOR DETAIL; AMERICAN; $35. B 406 TIMES DOWNTOWN.

SECRETARY - STENOGRAPHER, experienced, executive ability, capable taking charge busy office and details; bookkeeper; highest credentials; $25. B 08 Times.

SECRETARY - STENOGRAPHER, expert, thorough, master of office details, seeks position where unusual ability is essential. G 6 Times.

SECRETARY - STENOGRAPHER, 8 years' commercial and law experience; A1 references; thoroughly efficient, conscientious; $25. R 258 Times.

SECRETARY-STENOGRAPHER, thoroughly experienced, desires position downtown; A1 references; $25; appointment for interview 1-2 only. K 152 Times.

SECRETARY.—Educated American; experienced correspondent, stenographer; correct work; systematic filing; prefers small, important office near library. K 325 Times.

SECRETARY-STENOGRAPHER, high school graduate, seven years' experience; quick comprehension, initiative, knowledge stocks and bonds; $30. S 142 Times.

SECRETARY - STENOGRAPHER. — Expert, college trained; eight years' experience publishing, medical, school, business; French, German; start $25. S 643 Times Downtown.

SECRETARY-STENOGRAPHER, exceptionally good experience, intelligence above average, desires permanent position; salary $25 to start. B 864 Times Annex.

SECRETARY-STENOGRAPHER, experienced, capable, intelligent, college education, desires secretarial position; $18. E. K., 165 West 86th St.

SECRETARY - STENOGRAPHER, expert, at present employed, desires to connect with reliable concern; salary $25. R 357 Times Downtown.

SECRETARY - STENOGRAPHER. — EFFICIENT, TRUSTWORTHY, EDUCATED, REFINED. R 329 TIMES.

SECRETARY-STENOGRAPHER, executive, refined, varied experience, efficient, all routine; references. K 366 Times.

SECRETARY - STENOGRAPHER. — Experienced, capable taking initiative; highest credentials. S 151 Times.

SECRETARY - STENOGRAPHER, refined, good education; varied experience; office routine; intelligent. S 588 Times Downtown.

SECRETARY-STENOGRAPHER, experienced, efficient, executive ability, desires responsible position. H 270 Times.

SECRETARY AND STENOGRAPHER, under 25, experienced and well educated, wants position paying $22 weekly. A 221 Times.

SECRETARY, stenographer, assistant to executive, correspondent; ability to manage office. S 141 Times.

SHOPPER.—GENTLEWOMAN OF INTERNATIONAL EXPERIENCE, SPEAKS FRENCH, EXCELLENT JUDGE VALUES AND STYLES, GOOD KNOWLEDGE OF PERIOD FURNITURE, TEXTILES, &C., DESIRES CONNECTION WITH HIGH-CLASS FIRM, WHERE REAL KNOWLEDGE AND CONSCIENTIOUS WORK WILL BE APPRECIATED AND WELL REMUNERATED; ONLY SUCH NEED ANSWER. F. G., P. O. BOX 107, TIMES SQUARE, N. Y.

SOCIAL WORKER.—Position wanted as social worker or welfare secretary with girls; experienced; best references. S 123 Times.

STENOGRAPHER.—Would like to see my present stenographer and bookkeeper placed in a good position for not less than her present salary of $20 per week; this young lady is a fully capable, reliable, and confidential stenographer and bookkeeper. Address your reply to Employer, G 798 Times Downtown.

STENOGRAPHER.—Has reliable concern opening for capable, conscientious, well trained stenographer and office assistant? Several years' engineering, mercantile experience; well bred, educated, Christian, 28; good appearance, neat, accurate worker; knowledge bookkeeping; legible penman; $20. O 24 Times.

STENOGRAPHER - SECRETARY, confidential assistant, qualified by experience; fluent correspondent, executive ability, academic education, original thinker, neat personality, quick comprehension, reliable, conscientious; unquestionable references; $23. R 619 Times Downtown.

STENOGRAPHER,

office assistant; 4 years' experience as secretary to office manager of mail order concern; had full charge of follow up systems; competent, steady, excellent references; salary $15; Christian. S 116 Times.

STENOGRAPHER, REAL ESTATE.

Capable American business woman, experienced real estate worker; expert stenographer; manage office; present employed; salary $35. O 11 Times.

STENOGRAPHER - SECRETARY. — College education; several years' secretarial and stenographic experience; Christian of good address; salary $30; excellent references furnished. S 118 Times.

STENOGRAPHER, (20,) thoroughly proficient and accurate speller, three years' commercial and manufacturing experience; salary desired $17; excellent references. K 206 Times.

STENOGRAPHER, SECRETARY, nine years' varied experience, mostly technical, desires high-class position; salary, $25-$28. R 550 Times.

STENOGRAPHER, 3 years' experience; thorough knowledge of office routines; excellent references; write. D 780 Times Downtown.

STENOGRAPHER.—Actress, with stage experience, desires position with playwright or movie director. Address Miss Quinn, 210 West 80th St.

STENOGRAPHER, typist, and general office assistant; refined woman, (35,) practical and efficient, desires position; moderate salary. B 508 Times Downtown.

SWITCHBOARD OPERATOR and typist, American; 3 years' commercial and law experience; understands bookkeeping; references; salary $15. Room 1910, 120 B'way.

STENOGRAPHER, (19,) 2 YEARS' EXPERIENCE; HIGH SCHOOL GRADUATE; ONE YEAR COLLEGE; SALARY $18; COMPETENT. L 159 TIMES.

STENOGRAPHER.—Six years' experience, initiative; unemployed owing to business reverses; seeks immediate permanent or temporary employment. A 232 Times.

STENOGRAPHER, Christian, (17,) capable and conscientious worker; 1½ years' experience; $16; can furnish excellent references. B 505 Times Downtown.

STENOGRAPHIC SECRETARY, EXCEPTIONALLY QUALIFIED; VERY RAPID AND ACCURATE; SALARY $32. B 535 TIMES DOWNTOWN.

STENOGRAPHER - SECRETARY, reliable, experienced; high school education; salary $20; references. R 629 Times Downtown.

STENOGRAPHER-SECRETARY. — Experienced; capable of holding responsible position; unusual ability in letter writing; college training; $25. G 7 Times.

STENOGRAPHER. —Beginner; intelligent, conscientious, reliable; business school graduate; willing and capable. Agnes Walsh, 37 East 58th. Plaza 2993.

STENOGRAPHER-SECRETARY. — Several years' experience mercantile, financial; credit department routine; can use dictaphone; salary $30. R 669 Times Downtown.

STENOGRAPHER.—Refined, educated Christian; law office; legal experience; references; salary $20; no agencies. R 267 Times.

STENOGRAPHER-SECRETARY, 7 years' experience; competent, rapid, accurate, insurance experience; complete charge of office details; $25. G 762 Times Downtown.

STENOGRAPHER.—Excellent, reliable, energetic woman, experienced in public work, familiar office detail, desires permanent position. Box 260 Times, 2 Rector St.

STENOGRAPHER, good personality, 7 years' experience; accurate, rapid, willing, above ordinary; age 22; salary $30. R 616 Times Downtown.

STENOTYPIST-SECRETARY.—Rapid, accurate, painstaking, reliable; 4 years' experience; excellent credentials; knowledge bookkeeping; $18-$20. B 536 Times Downtown.

STENOGRAPHER, BOOKKEEPER, experienced, high and business school graduate, possessing initiative, A1 references. G 20 Times.

STENOGRAPHER.—Three years' experience; efficient, rapid, no clock watcher; $16. Lenox 6281. Miss F., B 563 Times Downtown.

STENOGRAPHER-ASSISTANT BOOKKEEPER, Christian; several years' experience; operate any machine; understands switchboard; $20. R 346 Times.

STENOGRAPHER. — Long experience; thoroughly capable; export; other lines. B 578 Times Downtown.

STENOGRAPHER-SECRETARY, Christian, twelve years' experience; $35. S 138 Times.

SITUATIONS WANTED—Female.

Thirty cents an agate line.

STENOGRAPHER, 8 months' experience; high school education; conscientious; willing; $10. S 688 Times Downtown.

STENOGRAPHER - SECRETARY, experienced, accurate; $22. Lock Box 63, East Orange, N. J.

STENOGRAPHER.—Thoroughly expert, fourteen years' experience; mornings; $12 week. A 200 Times.

STENOGRAPHER, office assistant; two years' experience; references; American; $15. B 677 Times Downtown.

STENOGRAPHER.—Three years' experience; good references; $16; willing worker. A. L., 566 West 162d.

STENOGRAPHER, switchboard; 4 years' experience; accurate; salary $18-$20. S 676 Times Downtown.

STENOGRAPHER, beginner, three years high school, desires good connection. 32 West 115th St.

STENOGRAPHER.—American Jewish young lady; high school graduate; thoroughly experienced. B 565 Times Downtown.

STENOGRAPHER, experienced, reliable; knowledge of office routine; $15. R 623 Times Downtown.

STENOGRAPHER, SECRETARY.—Christian; college education; five years' experience; reference; $22. R 674 Times Downtown.

STENOGRAPHER, (17,) recent graduate; willing to work hard and start low. Helen, 2 Sumner Av., Brooklyn.

STENOGRAPHER.—Three years' experience; thoroughly competent, reliable, efficient, initiative; $20. R 295 Times.

STENOGRAPHER.—Thoroughly experienced; Christian; $20-$25. L., 2,116 Mapes Av., Bronx.

STENOGRAPHER.—Knowledge bookkeeping; A1 references; two years' experience; $15. R 515 Times Downtown.

STENOGRAPHER, office assistant; high school graduate; $20; references. L 233 Times.

STENOGRAPHER, competent, accurate; three years' business experience; references; $18-$20. R 645 Times Downtown.

STENOGRAPHER.—Two years' experience; $15; competent, willing worker; references. R 516 Times Downtown.

STENOGRAPHER-SECRETARY, four years' insurance, mercantile experience; reliable, efficient; $18. W 718 Times Downtown.

STENOGRAPHER-SECRETARY, educated, experienced, wishes few hours' work daily. H 402 Times Downtown.

STENOGRAPHER-SECRETARY, (23,) experienced, desires high-class position; $22; references. R 582 Times Downtown.

STENOGRAPHER.—Knowledge bookkeeping; experienced, high school graduate; rapid, accurate; $20. G 797 Times Downtown.

STENOGRAPHER, competent, 6 years' experience; excellent references; downtown office preferred. R 604 Times Downtown.

STENOGRAPHER.—Thoroughly competent, 4 years' experience; salary $18; best references. A 135 Times.

STENOGRAPHER, 3 years' experience; neat, willing worker; $18. R 618 Times Downtown.

STENOGRAPHER, bright and accurate; apt, willing and painstaking; $14. H 273 Times Annex.

STENOGRAPHER, export experience; high school education; neat, accurate; $18. G 794 Times Downtown.

STENOGRAPHER, experienced, good education, capable, accurate worker; $16. G 795 Times Downtown.

STENOGRAPHER, competent, three years' experience; salary $16. G 746 Times Downtown.

SOCIAL SECRETARY, expert stenographer; willing to travel; A1 references. Address L 185 Times.

STENOGRAPHER, competent, neat, refined, thorough business training; Christian; $20. L 186 Times.

STENOGRAPHER, office assistant, 2 years' experience; good education; $12. W 710 Times Downtown.

STENOGRAPHER, experienced, competent, efficient, desires permanent position. E. S., 150, 2d Av.

STENOGRAPHER, TYPIST, 3 years college, wishes Tuesday, Friday afternoons free. R 530 Times.

STENOGRAPHER desires position mornings only. Address Competent, R 314 Times.

SWITCHBOARD OPERATOR and file clerk, Christian, good address, courteous, any board, first class references; $15. R 347 Times.

SWITCHBOARD OPERATOR, general office assistant, 3 years' experience, nice voice, good memory and quick, legible penman; age 23; references; $12. S 650 Times Downtown.

SWITCHBOARD OPERATOR. — Christian; high school; handle busy board; good reference. R 675 Times Downtown.

SWITCHBOARD operator; 3 years' experience; best references; $18. A 182 Times.

TELEPHONE OPERATOR and stenographer, experienced, with large hotel, business house, broker; state salary. X 347 Times Annex.

TRANSLATOR-SECRETARY, college woman, wide business, literary, editing experience, fluently translating from French, Russian, and German into English and vice versa, (shorthand and typing,) with knowledge of foreign literature, seeks responsible position with business or publishing firm; highest references. S 155 Times.

TUTOR.—Recent Vassar graduate, experienced teacher and tutor; instruction in college preparatory English and elementary subjects; foreigners taught perfect English; highest references. A 180 Times.

TUTOR-GOVERNESS.—Young college woman, artistic, four languages, wants city position, resident or non-resident, for half-day work, preferably mornings. K 328 Times.

TUTOR.—Lady wishes to teach French to child. H. A., 142 West 78th St.

TYPIST. — Experienced, rapid, intelligent, conscientious, reliable, willing, capable; business school graduate. Viola Daley, 37 East 58th. Plaza 2993.

TYPIST, (stenographer,) expert in copy and circular work, desires work at home; reasonable rates. B 562 Times Downtown.

WASHING.—Day's work; out by day. Finnish woman. 122 East 127th St. Johnson.

WOMAN of 35, intensely interested in real estate, wishes position with well known firm; opportunity more desired than salary; references. R 611 Times.

WOMAN.—Respectable and reliable, wishes daily office cleaning. Address Mrs. C. Mehlig, 3100 Fulton St., Brooklyn.

WOMEN.—Real estate; renting, collecting, or full charge. A., 382 West 46th St.

YOUNG LADY, Spanish, French, English stenographer, speaking, writing the three languages perfectly, for 18 months and still secretary to export manager, New York concern, wants similar position; $35 week. B 568 Times Downtown.

YOUNG LADY, with considerable experience as switchboard operator and clerical work, or both, seeks position with reliable firm; A1 references. G. Pierpoint, 190 Bedwood Av., Paterson, N. J.

YOUNG LADY, English, German, Hungarian stenographer; knows French also; 9 years' experience, wishes position as social or commercial secretary. Write G. L., 3,525 Broadway.

YOUNG LADY, thorough knowledge French, Russian, English; experienced compiler, research worker and translator; moderate. Y 384 Times Annex.

YOUNG WOMAN desires position, library experience, Dewey classification system, capable. M. S., care of 788 Flatbush Av., Brooklyn.

YOUNG LADY, 18 years, experienced, wishes position as typist, clerical. B 522 Times Downtown.

YOUNG LADY, refined, desires position in physician's or dentist's office; state salary and hours. S 85 Times.

YOUNG LADY, refined, desires position as reception clerk or assistant in professional office; highest credentials. G 8 Times.

YOUNG LADY, high school graduate, with reliable downtown firm. S 609 Times Downtown.

YOUNG LADY, 18, wishes position assistant bookkeeper, typist, and stenographer. R 297 Times.

YOUNG LADY wishes clerical position; experienced; references. Box 46, 1,515 3d Av.

YOUNG WOMAN, refined, seeks position in institution, sewing room or hospital. G 3 Times.

YOUNG WOMAN, refined, offers services where general business knowledge qualifies. W 712 Times Downtown.

YOUNG WOMAN, capable, pleasing personality, ambitious, desires secretarial position; salary, $22; write fully. M C 118 Times.

YOUNG GIRL wishes position to take care doctor's office or light chamber work part time. King, 1,130 Park Av.

YOUNG LADY with college education, knowing Spanish and French, desires secretarial position. Rhinelander 4617. B 154 Times.

Instruction.

Forty-five cents an agate line.

TEACHER wants pupils in Latin, mathematics; experienced with university education; terms reasonable. B 16 Times.

Employment Agencies.

Fifty cents an agate line.

HOUSEWORKERS.—Neat colored girls, investigated references, wish places; other Southern help supplied. Lincoln Industrial Exchange (Agency), 214 West 59th. Phone Columbus 5022. Established 1890.

SELECT COLORED HOUSEWORKERS—Cooks, chambermaids, laundresses; investigated references. (City, country.) Augusta Agency, 333 West 53d St. Tel. Columbus 3120.

FRENCH, BELGIAN COUPLES, cooks, butlers, gardeners, chauffeurs. Kernaghan Agency, 344 5th Ave.

BERTHA CARLSON, Swedish Agency.—First-class servants. 2,415 Broadway, (89th.) Riverside 9468.

SHEPHERD'S AGENCY.—Help by month, week, or day. 107 W. 132d St. Morn. 3910.

SITUATIONS WANTED—Male.

Thirty cents an agate line.

ABLE EXECUTIVE.

Successful executive as manager of finance, credits, collections, office, also auditor and accountant, seeks larger field for "A FUTURE"; present employed with largest corporation of its kind, but field is too small; not type of man who looks for jobs; offers present and past experience of 10 years; EXECUTIVE YOU OFTEN NEED BUT SELDOM FIND. S 494 Times Downtown.

ABOUT TO BE MUSTERED OUT OF WAR WORK

at present head of graphic art department of large war organization, college graduate, scientific and general education, can CREATE, JUDGE and REPRODUCE pure and commercial art, four years' executive experience, wishes a position of responsibility, where originality, initiative, and tact are essential. G 17 Times.

ACCOUNTANT, auditor, credit man, office manager, with thorough business training and wide and varied experience; constructive worker and tactful organizer and systematizer; seeks a responsible connection with a progressive firm desiring a high-grade executive; I possess a thorough knowledge of advertising, sales, finance, business law, income tax reports, cost and corporation accounting; unquestionable references furnished, showing a record of excellent results and proven ability. L 83 Times.

ACCOUNTANT, expert, many years' experience, fluent correspondent in several languages, permanently employed during afternoon as institutional accountant-auditor, desires position or engagements, 9-1, with business house, institution, or certified public accountants. Address Woodland Manor, Grasmere, S. I.

ACCOUNTANT, OFFICE MANAGER, Auditor, cost accountant, expert organizer, systematizer, public accounting experience, constructive calibre of mind; 20 years' experience; open for permanent engagement in executive capacity with manufacturing or commercial corporation; $60. Auditor, 79 Chilton St., Elizabeth, N. J.

ACCOUNTANT, AUDITOR, OFFICE MANAGER; INSTALLATION OF COST AND GENERAL ACCOUNTING SYSTEMS; EXPERT ORGANIZER; LINGUIST; $3,000. W 780 TIMES DOWNTOWN.

ACCOUNTANT—INCOME TAX.

Consult us before making tax reports; monthly, yearly audits, trial balances, statements, reports, investigations; books opened, closed, systematized to eliminate work and give maximum financial information; moderate. Pace & Endries, Public Accountants, 200 Broadway. Cortlandt 3115.

ACCOUNTANT, auditor, office executive with thorough training and varied experience, constructive worker and tactful organizer, understanding credits, collections, systems, correspondence, tax reports, office routine, seeks connection with concern requiring immediate and money-saving results. A 231 Times.

ACCOUNTANT-EXECUTIVE,

age 33, married, 15 years' thorough experience modern office management and accountancy, organizer, systematizer, and economizer, desires connection where thorough knowledge and loyalty will be appreciated. K 318 Times.

ACCOUNTANT, CERTIFIED, DESIRES POSITION, OFFICE MANAGER, 32; college graduate; good technical education; 3 years' public accounting practice; 10 years offices large manufacturing concerns; costs, systems, statements, collections, credits. S 673 Times Downtown.

ACCOUNTANT-AUDITOR, (35,) one who held responsible position as office manager and general auditor with out-of-town manufacturing concern and at present employed as senior accountant; college graduate; well recommended; minimum salary $60. G 771 Times Downtown.

ACCOUNTANT, broad manufacturing experience, modern cost and financial accounting; present assistant senior auditor connected with fifteen plants; age 37, married; salary $3,000; thorough executive capable mature business judgment. R 690 Times Downtown.

ACCOUNTANT, senior, 8 years' accounting experience; 3 years senior with large downtown firm of C. P. A.; university graduate; passed N. Y. C. P. A. examinations; 26 years of age; discharged from service. W 718 Times Downtown.

ACCOUNTANT, office manager, (26,) extensive experience with modern business methods; financial statements; good systematizer; familiar exports, manufacturing, foreign drafts, exchange, credits; $40. B 690 Times Downtown.

ACCOUNTANT, junior, and cost accountant, 30 years old, wishes to make change; moderate compensation if a permanent connection which may lead to something bigger; need not necessarily be along accounting lines; domestic, foreign field. R 321 Times.

ACCOUNTANT - BOOKKEEPER. — Now located Boston, seeks permanent position near New York City; age 31, married; nine years' experience, university education; best of references; available Feb. 1. Address replies Room 412, 79 Washington Place, City.

ACCOUNTANT, office manager, (37,) quick, keen thinker; good practical judgment; 20 years' experience in cost finding, corporation accounting and managing large offices; seeks an opportunity, not a job. H 417 Times Downtown.

ACCOUNTANT, credit man, office manager, 30, thoroughly familiar with all modern office details, tax reports and all matters concerning imports and exports; presently employed, desires to make a change; salary $3,000. R 665 Times Downtown.

ACCOUNTANT, organizer, systematizer, certified, recently resigned from emergency fleet work, open for engagement; highest credentials for installation of costs and accounting systems. Box 1, 458 St. Nicholas Av. Telephone Morningside 8375.

ACCOUNTANT, COST OR GENERAL; 5 YEARS' EXPERIENCE; 4 YEARS' BANKING, 4 YEARS' ACCOUNTANT; LIEUTENANT IN U. S. ARMY; HONORABLY DISCHARGED. S 120 TIMES.

ACCOUNTANT, age 42, desires position as junior, experienced with accounting or commercial company where devotion to duty and strict attention to work will be appreciated. Write M. L., 126 East 84th.

ACCOUNTANT, junior; N. Y. U. student; experienced; 4 years' bookkeeper and office manager; desires connection with C. P. A. or reliable accounting concern. B 490 Times Downtown.

ACCOUNTANT, (28,) Christian, experienced large organization; executive ability; thorough knowledge branch accounting, production costs; opportunity essential. S 506 Times Downtown.

ACCOUNTANT, office manager, (27,) seeks connection with large mercantile or manufacturing concern; 10 years' experience in office management; cost and general accounting. S 685 Times Downtown.

ACCOUNTANT, office manager, experienced in shop routine and costs, seeks connection small factory outside New York City; university graduate; age 30; Christian. L 196 Times.

ACCOUNTANT, navy, released, N. Y. U. student, 6 years' bookkeeping, accounting experience, desires position, commercial or manufacturing firm or junior with C. P. A. B 611 Times Downtown.

ACCOUNTANT, office manager, (30,) married, desires connection mercantile concern; financial statements, credit man, costs, correspondence, and tax reports; full charge; highest references. K 388 Times.

ACCOUNTANT, junior, 24, student, bookkeeping and accounting experience, college graduate, desires mercantile or accounting connection; $25. G 791 Times Downtown.

ACCOUNTANT.—Income Tax Reports, books closed, opened, audited; trial balances; $5 monthly upward. Friedlander, 154 Nassau, Beekman 968.

ACCOUNTANT - BOOKKEEPER, (25,) experienced, competent, to assume full charge, desires permanent connection with advancement. New Yorker. O 25 Times.

ACCOUNTANT, experienced junior, N. Y. U. student, honorable discharge U. S. Army, desires connection C. P. A.; best references. B 1064 Times Harlem.

ACCOUNTANT.—Income tax, financial reports, audits, books opened; part-time bookkeeping $3 weekly. Rossis, 42 Broadway, Broad 3423.

ACCOUNTANT.—New York University graduate, 1916, 5 years' public accounting experience, independent audits, reports, seeks C. P. A. connection. L 95 Times.

ACCOUNTANT, junior, desires position with accounting firm or corporation in Middle West; 7 years' experience. B 491 Times Downtown.

ACCOUNTANT, French, twelve years' bookkeeper with import and export firm, desires connection with export house; $3,000. G 756 Times Downtown.

ACCOUNTANT.—N. Y. U. graduate desires position with C. P. A. or mercantile firm; short accounting experience. F. K., 127 Times.

ACCOUNTANT, office manager, (33,) desires change; college education; lawyer; knowledge Spanish, French, German; highest references; $40. R 326 Times.

ACCOUNTANT.—C. P. A., high-grade executive, record of achievement, seeks responsible position large corporation. B 488 Times Downtown.

ACCOUNTANT, semi-junior, desires permanent connection with C. P. A.; at present with C. P. A. of New Jersey. Samuel Solomon, 66 West 115th.

ACCOUNTANT, junior, competent bookkeeper, six years' experience; honorably discharged; studied higher accountancy; speaks Spanish, French. R 349 Times.

ACCOUNTANT, expert; desires part time or evening work; reasonable. R 336 Times.

Want Advertisements

Want advertisements for the Sunday edition of The New York Times must be in the Times Building not later than 3 P. M. on Saturday. For the daily edition they will be accepted up to 7:30 P. M. day before publication.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

ACCOUNTANT'S ASSISTANT.—Young man, (26,) 3 years' bookkeeping experience, elementary knowledge of accounting, seeks permanent position. R 218 Times.

ACCOUNTANT.—Books opened, closed; tax reports; bookkeeping arrangements, $2.50 weekly service, not fat fees. Alpert-Barst, Phone Barclay 8448.

ACCOUNTANT, age 25, college graduate, 3 years' accounting experience, desires position with accountants at reasonable salary. R 428 Times Downtown.

ACCOUNTANT, university graduate, 4 years' experience, can make cash investment, seeks connection with a certified firm in any capacity. R 642 Times Downtown.

ACCOUNTANT, senior, (31,) now employed, desires make change, wishes position as traveling auditor or special accountant. R 398 Times.

ACCOUNTANT, (24,) University graduate, over a year's experience, desires position; at present employed. R 362 Times Downtown.

ACCOUNTANT.—Books opened, systems, tax reports; arrangements firms without bookkeepers, $2.50 weekly. Goldwater, 132 Nassau. Telephone Beekman 7800.

ACCOUNTANT, 24, senior, semi-senior; qualified, competent, experienced; permanent position. L 128 Times.

ACCOUNTANT, four years' experience, desires evening work, private audits, investigations. H 427 Times Downtown.

ACCOUNTANT.—Books opened, audited, closed, financial statements; personal service. G 750 Times Downtown.

ACCOUNTANT, junior, N. Y. U. graduate, competent, reliable, seeks permanent C. P. A. connection. B 1062 Times Harlem.

ACCOUNTANT, Stenographer.—Spare time, bookkeeping arrangements, $2 weekly. R 629 Times Downtown.

ACCOUNTANT, A1, seeks temporary or part-time engagements; reasonable. L 188 Times.

ACCOUNTANT, thoroughly competent; executive, sales, constructive abilities; moderate salary; references. G 29 Times.

ACCOUNTANT, experienced junior, seeks permanent position, accounting or mercantile concern. R 303 Times.

ACTIVE MAN, 36 years old, reliable, good education; general experience handling help, clerical, shipping, receiving, selling ability, nine years last employment, wishes an opportunity to prove worth. A 204 Times.

A COLLEGE graduate, 27 years old; executive and technical training; released naval officer training school; desires position of trust, where honesty and hard work count; preferably in investment department of reliable banking house; best references. A 171 Times.

ADVERTISING EXPERT.
PART TIME.

A small business requiring expert advertising service at economical figure or a busy advertising manager needing constructive assistance will do well to get in touch with me; I have a limited amount of time to fill up; my years of broad, intensive experience, the difficult campaigns I am now handling, the things I have done and am now doing are big recommendations; I can give you convincing copy, original ideas, versatility, knowledge of the advertising and merchandising fields, and accurate analysis. K 290 Times.

ADVERTISING DIRECTOR.

ten years' experience in planning and executing sales campaigns; forceful writer; thorough knowledge of intensive merchandising methods; original ideas that command attention and produce results; now serving two prominent organizations; can give valuable service on part-time basis to one more manufacturer desiring to increase his post-war market. A 185 Times.

ADVERTISING MANAGER, TALENTED WRITER, INTENSIVE ORGANIZER, now connected, seeks change; experienced with advertisers, advertising agencies and publishers; minimum salary $4,000; proven production record via salesmen and sales literature; ex-"star salesman"; might consider part time or advisory work. Address "Net Results," Box B 887 Times Annex.

ADVERTISING MAN, (23.)—Employed; took charge trade paper advertising, catalogue work of general merchandise jobber; know typography, layouts; can create finest type result-bringing copy; samples. Write me, B 555 Times Downtown.

ADVERTISING.—Agency or publisher; young man, (20,) desires position offering opportunity to learn business; two years' advertising make-up and general experience; high school graduate; honorable army discharge. X 379 Times Annex.

ADVERTISING MANAGER, with nine years' experience; A1 copy writer, a producer, thinker and full of ideas; been advertising manager for largest department stores and women's specialty shops. O 14 Times.

ADVERTISEMENT WRITER, agency trained, 6 years' personal selling; seeks to capitalize both abilities; intensive analyst; logical planner; now employed; age 30; married; industrious. S 602 Times Downtown.

ADVERTISING.—Capable young man, thoroughly familiar with purchasing and details of agency; wide experience; highly recommended. G 13 Times.

ADVERTISING SOLICITOR, copy writer, 14 years' experience, open to handle live proposition; commission or salary basis. W. W., 48 Times.

ADVERTISING MANAGER.

Solicitor, merchandising, research, organization; fully experienced advertisers, agencies; salary, commission. L 190 Times.

ADVERTISING.—Young man, 21, wants position with agency or manufacturer. L 125 Times.

ADVERTISEMENT writer, mail order, part time if preferable. C. H. Williams, 135 Broadway.

ADVERTISER, copy writer, stenographer, salesman, experienced, desires position. Alper, 164 Madison St.

ADVERTISING service man, agency experience, capable planning, writing, lay-outs, handling extensive details. K 396 Times.

ADVERTISING AGENCY experience wanted by student of layout work. A 222 Times.

AD WRITER—"CRACKERJACK."

Seven years' trade journal and agency experience; writes "breezy," "peppery," "gingery" copy; handles dummies, leaflets, cuts, engraving, and what-not. Samples galore! A 902 Times Harlem.

AN EXECUTIVE,
Experienced
SALES MANAGER
With Practical and Technical Mechanical Education.

Expert in detail, organization and refined business correspondence; American; 38; good address; highest credentials as to character and ability; prefer to harmoniously fit in large manufacturing organization as manager or assistant; initial salary secondary to opportunity. S 501 Times Downtown.

AN INDUSTRIAL ACCOUNTANT—not a theorist, but a man of practical knowledge—able to organize your general and cost accounting, expense distribution, production and stock records, and comparative statistics so that they will give you permanently an up-to-date picture of the status of each department and of your progress; desires permanent engagement; salary, $3,000 to start, until worthiness of higher remuneration is proved. X 325 Times Annex.

AGRICULTURAL IMPLEMENT EXPERT DESIRES CONNECTION WITH EXPORT HOUSE.

Knowing the agricultural implement game inside and out, and with ability to pick the live lines and discard the dead ones (of which there are many), I am open to proposition from reliable export house expecting to cultivate that field, which offers wonderful opportunities just now; splendid acquaintance and standing with manufacturers; highest possible references. A 207 Times.

AMERICAN, of English birth, high school graduate, with knowledge of French and Spanish, desires position with export house either here or abroad. S 583 Times Downtown.

A thorough business woman (stenographer,) desires outdoor work (no canvassing,) for a few hours each day; balance of time, office routine. B 105 Times.

A VALUATOR, experienced estimator of all kinds of structures; quantities and costs; references unexceptionable. G. W. A., 2,002 Madison Av., City.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

A PROGRESSIVE PUBLISHER OR ADVERTISING AGENT MAY SECURE THE SERVICES OF A MAN (36) WHOSE BROAD SALES AND ADVERTISING EXPERIENCE QUALIFIES HIM FOR A RESPONSIBLE EXECUTIVE POSITION; AT PRESENT MANAGER OF A WELL-KNOWN WEEKLY CLASS PERIODICAL, BUT SEEKS OPENING IN BROADER FIELD WITH LARGER OPPORTUNITIES; KNOWLEDGE OF FINANCE AND MANAGEMENT, CONVERSANT WITH MODERN MARKETING METHODS; MARRIED, OF REGULAR HABITS, VIGOROUS HEALTH; ENERGY PLUS. K 279 TIMES.

A REAL PUBLICITY MAN.
Honorably discharged from army; 10 years' experience writing for New York City daily papers; specialist in national propaganda; real references regarding country-wide achievements; desires permanent or temporary connection; will give part time if desired; advertiser is a Christian, temperate, aggressive yet diplomatic, gentlemanly in appearance and conduct and worthy of your confidence. Tuba Clain, S 585 Times Downtown.

ARMY OFFICER, (24,) AGRICULTURAL COLLEGE GRADUATE, DESIRES POSITION OF RESPONSIBILITY AND SCOPE ON PRIVATE ESTATE OR IN LARGE AGRICULTURAL ENTERPRISE; COMPENSATION IS SECONDARY TO OPPORTUNITY OFFERED. K 216 TIMES.

ARMY captain, just discharged; young man, university education; previous experience as factory manager and city salesman; large corporation with efficiency and executive duties. Address Suite 1,001, 80 Fifth Av.

ARMY OFFICER.—Buyer drugs, toilet articles, hospital supplies, sundries, kindred lines; employed by largest department stores. R 257 Times.

ARTIST, trained in art, design, color, mechanical drawing, wishes work with experienced interior decorator or designer mornings, evenings, Saturdays; terms reasonable. R 251 Times.

ASSISTANT OFFICE MANAGER, (32,) ten years' experience general office routine, expediting factory shipments, routing and tracing transit deliveries, and general correspondent, desires connection with live concern; A1 references. K 303 Times.

ASSISTANT to production engineer; American, 23, high school education; 7 years' shop practice, experienced time study and efficiency work; honest, reliable; can follow instructions minutely or work alone; permanent position with opportunity for advancement wanted. E. A., Box 224 Times Downtown.

ASSISTANT SUPERINTENDENT, &c.—Chemist, 35 years, desires place as assistant superintendent or plant foreman; has chemical factory experience; desires connection with first-class company; references. X 398 Times Annex.

ASSISTANT SALES MANAGER.
well educated, (24,) six years' experience; salesmanship, stenography, and office management; desires responsible position with chance of advancement; salary $35. B 546 Times Downtown.

ASSISTANT TO EXECUTIVE.—Efficient and progressive young man, thoroughly experienced in office management and correspondence, and who has initiative and original ideas, desires position where advancement is assured. A 192 Times.

ASSISTANT BUYER.—Ten years' department store experience, cotton dress goods, linens, blankets and domestics; honorably discharged; can take full charge of department. K 225 Times.

ASSISTANT to Executive.—Young man of initiative and tact, with accounting training and experience, seeks position with manufacturing or commercial corporation. S 98 Times.

ASST. BUYER or MANAGER of MILLINERY.—Retail or syndicate experience; aisle position considered; best references. Lustier, R 281 Times.

ASSISTANT SHIPPING CLERK desires steady position; experienced; advancement; age 25. A 195 Times.

ATTENTION OF WORKS MANAGER.
Changing from war to peace basis requires alterations in your factory. You will need the services of an experienced DESIGNER OF FACTORY BUILDINGS, one knowing the mechanical, legal, and economic requirements. It will pay you to call Mr. T., Barclay 6008, or write S 629 Times Downtown, making appointment.

ATTENTION, MR. PUBLISHER!
Do you need an experienced sales manager for either a book or magazine proposition for outside territory? I have a good, clean-cut following of salesmen; have good reputation, A1 reference; Philadelphia territory preferred. Y 202 Times Annex.

AUDITOR, Executive, Accountant, for several years official of large corporation, desires to connect with progressive company in a position of responsibility, where expert knowledge, initiative and aggressiveness count; Christian, age 30. S 143 Times.

AUTHOR wishes to connect with magazine; good essay and fiction writer. Address Scribe, X 368 Times Annex.

BOOKKEEPER - STENOGRAPHER; discharged soldier; college man; broad experience controlling accounts, balances, collections, financial statement; knowledge of accounting, general office work; salary $22. A 173 Times.

BOOKKEEPER.—Seven years' experience; controlling accounts, specializing in pay roll work for past three years; reliable, capable, and ambitious; excellent references furnished. K 329 Times.

BOOKKEEPER.—Young man, Jewish, seeks position, not to work Saturdays, typist, correspondent; 2 years' experience; high school graduate; exceptionally capable; $20. R 262 Times.

BOOKKEEPER, 14 years' practical experience; has evenings free; would assist accountants, or keep books for small concern not employing bookkeeper. Klosset, 4,208 Park Av.

BOOKKEEPER.—Statements taken; double entry; thorough knowledge of modern systems; Christian, American; age 19; $22; competent. G 559 Times Downtown.

BOOKKEEPER, experienced accountant, useful office man, desires position with wholesale concern; best references; moderate salary. R 235 Times.

BOOKKEEPER-ACCOUNTANT, (36,) to take charge; trial balances, controlling accounts, financial statements, corporation accounting; $35. A 165 Times.

BOOKKEEPER, ASSISTANT, AND TYPEWRITER
Competent and willing worker; 6 months' experience; salary $12. B 509 Times Downtown.

BOOKKEEPER, 24, knowledge accountancy, 7 years' experience, accurate, reliable, wishes permanent position. J. Novick, 440 Powell St., Brooklyn.

BOOKKEEPER, 26, 6 years' experience, married, honorably discharged, (army,) trial balance, statements, competent, reliable, excellent references. S 670 Times Downtown.

BOOKKEEPER, Stenographer, Typewriter.—Young man, 23; excellent references; 18 months army clerical work. Gordon, 373 Vienna Av., Brooklyn.

BOOKKEEPER, young man, 30, married, position with A1 house; willing, conscientious worker; character and integrity unquestionable. K 306 Times.

BOOKKEEPER-ACCOUNTANT, — (24;) college graduate; eight years' experience controlling accounts, financial statements; capable taking full charge. K 290 Times.

BOOKKEEPER or assistant, (26,) experienced double entry, controlling accounts, trial balance; accountancy student; capable and aggressive. R 306 Times.

BOOKKEEPER, office manager; N. Y. U. student; 4 years' experience; having thorough knowledge of accounting. B 489 Times Downtown.

BOOKKEEPER, competent, controlling accounts, voucher system, balance sheet, &c.; studied accountancy, speaks Spanish, French; honorably discharged. R 341 Times.

BOOKKEEPER, Office Manager, (28.)—Experienced correspondent; credits, collections; qualified take complete charge; initiative; college education; $30. S 128 Times.

BOOKKEEPER, (28.)—Married; ten years' experience; released from service; can assume responsibility. R 648 Times Downtown.

BOOKKEEPER, (24;) 4 years' experience; college education; excellent penman; references. S 610 Times Downtown.

BOOKKEEPER, 21; honorably discharged; two years' experience, controlling accounts; interview. R 677 Times Downtown.

BOOKKEEPER, 45, thoroughly experienced, take full charge; references. G 789 Times Downtown.

BOOKKEEPER, (22;) thoroughly experienced; audits, statements, reconciliations; complete charge; $25. B 1085 Times Harlem.

BOOKKEEPER, (21,) knowledge of accountancy, experienced, salary moderate, seeks connection. B 462 Times Downtown.

BOOKKEEPER. — Experienced, possessing thorough knowledge of accounting; capable taking full charge; salary $30. K 263 Times.

BOOKKEEPER.—Six years' bookkeeping, two years' accountancy; controlling accounts; references. R 630 Times Downtown.

BOOKKEEPER, (19,) honorably discharged, accountancy student, desires work till 3 o'clock. Care of L. Masoyer, 75 West 46th.

BOOKKEEPER, experienced double entry, trial balance; $25; take charge. A 582 Times Downtown.

BOOKKEEPER, double entry, controlling accounts, excellent experience; salary moderate. S 601 Times Downtown.

BOOKKEEPER.—Discharged soldier desires position; 2 years' experience; accounting student. G 785 Times Downtown.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

BOOKKEEPER, accountant, experienced modern systems, costs; open immediate engagement; $30. R 561 Times Downtown.

BOOKKEEPER.—Thorough; middle-aged; any part time terms. Cross, 218 West 127th.

BOY, 17, public school graduate; ambitious, willing. T. Force, 6,102 20th Av., Brooklyn, N. Y.

B. S. IN CHEMISTRY.—Two years' analytical, industrial experience, cement, potassium chlorate manufacture; one year army. L 183 Times.

BUTLER, &c.—Colored man, butler, cook, houseman, private reference. Lewis, care Owen, 2,285 7th Av.

BUTLER.—English; excellent references; six years in last place. P. Price, 100 W. 53d.

BUYER.
Young man, thoroughly experienced men's and women's wear department, now with Kansas City best house; would connect with high grade N. Y. shop, as buyer or assistant. "A. A.," 272 Times Downtown.

BUYER.—Hosiery and underwear; several years' experience; buyer or assistant. K 350 Times.

BUYER AND SALESMAN on hosiery and general merchandise; expert. Communicate R 631 Times Downtown.

CASHIER.—Young man, 27 years employed daily as paymaster; experienced in accounting, desires position evenings. L 222 Times.

CHAUFFEUR.—Japanese; single; skilled mechanic; 10 years driving foreign, domestic automobiles; abstainer; efficient, trustworthy, polite; careful driver; no objection room with board, city or country; best recommendation; letter only. Kansio, 184 High St., Brooklyn.

CHAUFFEUR, mechanic, Swiss, (34,) single, 12 years' experience; Packard, Locomobile, Pierce; own tools and repairs; with last employer three years; want steady private position; wages expected, $30 week. Krisuma, 3,196 3d Av.

CHAUFFEUR, (32,) single, automobile machinist by trade, desires position with private family wanting a careful and conscientious driver; 12 years' driving and shop experience, all cars; do all repairs; best references. Alfred Bodewig, 201 Willis Av.

CHAUFFEUR.—Useful man, single, 12 years with private family, good references, excellent mechanic on high-grade cars, own tools and repairs, neat, temperate, trustworthy, obliging, wishes position in private family on high cars only. S 129 Times.

CHAUFFEUR, 26, released from service, wishes position private family, where careful, economical service is appreciated; thorough mechanic; 4 years last place; drive all makes; salary reasonable. Bogast, 1,752 Amsterdam Av.

CHAUFFEUR.—Married; wishes position with private family; first-class city driver, good mechanic; experience on high-powered cars; honest, sober; best references. Danielson, 128 West 124th St.

CHAUFFEUR seeks position with family desirous of securing experienced, courteous, and reliable married man; best references. M. Levin, 182 East 73d. Tel. 9060 Rhinelander.

CHAUFFEUR, married, no family, 9 years' experience, Cadillac, Marmon, Packard, Hudson, any car; good mechanic, careful driver; wishes position, city, county. Coyle, 136 West 98th. Phone 8251 Riverside.

CHAUFFEUR, married, desires first-class position; 14 years with last employer; good mechanic, sober, honest; European experience; best reference. Box 75, 157 East 47th St.

CHAUFFEUR.—Clean-cut native American citizen, (28,) married, no children; 14 years' shop and driving experience; carburetor and ignition expert; any gas car; city or country. Phone Truesdale, Flatbush 4736-W.

CHAUFFEUR, employed at present; employer going to France; 14 years' experience. Georges Conover, 124 West 54th St. Phone 1740 Circle.

CHAUFFEUR, mechanic, American, thoroughly experienced, desires position, city, country; neat, intelligent, highly recommended; moderate salary. K 331 Times.

CHAUFFEUR, machinist, Swedish-American, 16 years' experience, highly recommended, desires private position; go anywhere. Ohlson, 327 East 57th St.

CHAUFFEUR and mechanic, with private family; long trips preferred; ten years' experience; best references. Paul Hotaslove, 175 East 77th St.

CHAUFFEUR.—Young Japanese wants position private family, city or country; sober, industrious; have good reference. E. Tsuji, 253 West 55th.

CHAUFFEUR wishes private position; 12 years' experience; 4 years with last employer; go anywhere. Chauffeur, Tel. Bushwick 956.

CHAUFFEUR, Scotch, single, careful driver, mechanic, first class references, obliging, go anywhere, desires position, private family. O 10 Times.

CHAUFFEUR and gardener, (28,) careful driver, 3 years' chauffeur experience, wants position private family; best references. R 299 Times.

CHAUFFEUR, Danish, 24, wishes position, city or country, private family; experience on Brewster, Delaunay, White, Dodge. E. Jensen, 520 Lexington Av.

CHAUFFEUR.—Twelve years' experience; careful driver, prompt, reliable, drive any car, will go anywhere, mechanic; references. R 324 Times.

CHAUFFEUR, American, mechanic, eight years' experience on high-grade cars, three years last employer. Box 111, 852 Columbus Av.

CHAUFFEUR, mechanic, wishes private position, city preferred; single, white, honest, sober, best references. Fitzgerald, 118 West 102d St.

CHAUFFEUR, 17 years in last position; willing and obliging; private family; drive any car. James Gallagher, 206 East 80th St. Telephone 470 Rhinelander.

CHAUFFEUR, experienced driver and good mechanic, married man, wishes steady position; excellent references. P. G., Phone Lenox 7188.

CHAUFFEUR.—American; mechanic; eleven years' experience; good references. Box 110, 852 Columbus Av.

CHAUFFEUR.—Private, used to high-class position. Simpson, 814 McDonough St., Brooklyn.

CHAUFFEUR, colored, wishes position, private family or shop. Goddard, 20 West 136th.

CHAUFFEUR, mechanic; married; reliable; wishes position; references. T. Reynolds, 1,572 2d Av.

CHAUFFEUR, married, 16 years' experience; expert Pierce driver. Scheiblin, 528 East 89th.

CHAUFFEUR wishes temporary employment till about April 1; private family; satisfactory references. L 220 Times.

CHAUFFEUR and wife, young couple, desire positions; wife housekeeper. Seppala, 132 East 127th.

CHAUFFEUR, mechanic, high-grade cars; private, city or country; single, sober, white; references. Tel. Cypress 4611M.

CHAUFFEUR, 25, wishes position with private family; expert on Packard, Pierce, Cadillac car. J. Murphy, 74 West 96th.

CHAUFFEUR.—Nine years' practical experience on foreign and domestic cars; A1 references. Write Box 31, 1,515 3d Av.

CHAUFFEUR, experienced Chandler, Cadillac, desires position; moderate salary to start. B 1052 Times Harlem.

CHAUFFEUR, useful man, Japanese, single; 10 years' experience; best references; wages $30 week. Y 3,764 Broadway.

CHAUFFEUR, single man; experienced, careful mechanic; reference; city or country. L 155 Times.

CHAUFFEUR, mechanic, English, 12 years' experience; references. Niven, 201 West 102d St.

CHAUFFEUR.—Discharged soldier wishes position as driver and mechanic; 10 years' experience. Courtney, 1,843 61st St., Bklyn.

CHAUFFEUR, competent, wishes position private; 7 years' experience; references. Telephone Bedford 3558.

CHAUFFEUR, (29,) careful driver; mechanic; last employed Cadillac; wishes position, private. K 313 Times.

CHAUFFEUR wants position city or country; references. Chauffeur, 117 East 77th, care Carty.

CHAUFFEUR.—Private, experienced; good references. Swarts, 1,281 3d Av.

CHAUFFEUR and wife housework; city or country; good reference. E. D., 278 3d Av.

CHEMIST.—Young man wants position either plant or laboratory; good theoretical training; two years' analytical experience laboratory of high explosives; willing, conscientious worker; initial salary not substantial as against opportunity for further advancement; references. X 318 Times Annex.

CHEMIST desires position; expert disinfectants, automobile soaps, liquid bug exterminator, metal, furniture polish, cutting and drilling compounds, liquid soaps; minimum salary, $3,000. X 392 Times Annex.

CHEMICAL ENGINEER, (25;) Columbia graduate, 1917; Hebrew; analytical, organic, research experience; conscientious, rapid, accurate; excellent references. B 1082 Times Harlem.

CHEMIST.—University graduate chemical engineering; 2 years in charge control laboratory; 6 years selling experience; released from government service; references. L 174 Times.

CHEMIST, 26, five years' experience research, factory, acids, intermediates, dyestuffs, pharmaceuticals, desires new connections; excellent references. B 557 Times Downtown.

CHEMIST'S ASSISTANT, 23, married, discharged from army as assistant metallurgist-chemist, desires position vicinity New York; experienced. K 297 Times.

CHEMIST, (21,) college education, experience in organic, analytical, and experimental work, desires connection with manufacturing concern. K 320 Times.

CHEMICAL ENGINEER.—Recent graduate M. I. T. desires research position in New York City or vicinity. K 324 Times.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

CHEMICAL ENGINEER, college trained; 8 years' factory superintendent; 1 year laboratory; desires connection with future. B 415 Times Downtown.

CHEMIST.—Young man, capable, experienced, desires position with manufacturing concern. A 906 Times Harlem.

CHEMIST, B. S., recent graduate, short laboratory plant experience; moderate salary. B 1099 Times Harlem.

CHEMIST.—RESEARCH, CONSULTANT ON CHEMICAL PROCESSES. W 707 TIMES DOWNTOWN.

CHIEF ACCOUNTANT, office manager, wide experience large manufacturing corporations, available immediately temporary or permanent engagement. G 796 Times Downtown.

CIVIL ENGINEER, Cornell graduate, age 32, considerable experience; must find employment; willing to start at small salary where hard work and ability will bring advancement. O 16 Times.

CIVIL ENGINEER, graduate Boston Tech; desires opening with engineering or contracting firm, Boston or vicinity; recently resigned commission as captain regular army. X 383 Times Annex.

CIVIL ENGINEER, good, also good clerk and bookkeeper, desires position; salary moderate. B 1095 Times Harlem.

CLERK.—Man, 32, finest credentials as to character and work previously done, desires position stock receiving clerk or general utility man in large office or merchandising house; always in good humor and of obliging disposition. S 114 Times.

CLERK, Scandinavian Swedish, returning home after two years' business practice, wishes to represent temporarily or permanently American export house; willing to undergo training; references. B 71 Times.

CLERK, 24, married, honorable army discharge, 4 years clerical experience, typist, ledger, pay-roll billing, desires connection where advancement is certain; anxious; $20. S 600 Times Downtown.

CLERK, railroad experience claims, tracing, wishes part time work of any kind afternoons, all day Saturday. G 793 Times Downtown.

CLERK.—Subscription clerk, several years' experience, desires position with firm where his training would be useful. S 693 Times Downtown.

CLERK, (25,) broad experience, seeks position with intelligent requisition; references. H 406 Times Downtown.

CLERK or Outside Man.—Young man desires position; has had some experience in real estate business. R 291 Times.

COLLEGE MAN, 22, army discharge, formerly free-lance newspaper work, seeks connection with high-grade mercantile organization, to start at bottom and work into sales branch; clean-cut, pleasing personality; highest references; salary no object; future paramount; canvassers, agencies save postage. S 128 Times.

COLLEGE MAN, (30,) London two years' experience import and export; knowledge English, Spanish, French, European and Spanish-American countries; salary according to work and ability. S 108 Times.

COMPANION.—A refined young man desires a position; very good reference. Russelle, 958 8th Av., care Sigel.

CORRESPONDENT, specialist, wide, successful experience of 8 years, promoting and organizing, wishes first-class connection with future; salary $2,400; discharged officer U. S. A. R 245 Times.

CORRESPONDENT and salesman, technical knowledge and mechanical training; long and varied business experience. S 591 Times Downtown.

CORRESPONDENT, Spanish-English, married, wishes position with future. Ramirez, 59 West 106th.

COST ACCOUNTANT, 10 YEARS' PUBLIC AND MANUFACTURING EXPERIENCE, WILL ACCEPT POSITION TO INSTALL OR REVISE SYSTEM; SALARY $2,500. W 708 TIMES DOWNTOWN.

COST ACCOUNTANT, appraisal engineer, senior, in Government employ, experience manager, investigator, adjuster, reference; $4,000 to start. G 19 Times.

COTTON GOODS.—Young man desires position with cotton converting house or similar lines; six years' experience converting and selling with former employer. H 403 Times Downtown.

COUPLE, married, wish position country, caretakers; man work around place. Y 219 Times Annex.

COUPLE.—Man chauffeur, wife good cook; city, country experience; references. Karp, 77 East 127th St.

COUPLE, young, married, want position, wife as waitress or chambermaid, man as butler; references. R 1,089 3d Av.

CREDIT MANAGER, over 20 years' experience checking commercial and banking credits, more than 10 years with present connection, would consider change. Address B 853 Times Annex.

CREDIT MAN, 32, thorough conception credits, collections, 12 years' experience, desires connection with reliable, progressive concern. A 580 Times Downtown.

CREDIT MAN.—Twelve years' wide experience, toy and candy trade; highly trained accountant and office manager; excellent references. L 80 Times.

CREDIT MAN and first class office executive, 45 years of age, employed by reliable firm, desires to change position. Write L. E., 125 East 34th.

DESIRE to place myself in the management department of a real estate firm or in trust department of a bank; have had several years' experience in the legal and management department of a law and real estate firm specializing in Surrogate's Court practice and the management of apartment and private dwellings. Address A. H., 805 Arbuckle Building, Brooklyn.

DETECTIVE, expert; secret investigation; work in or out doors or city. For information phone or write Powell, 50 Hawthorne Av., Yonkers, N. Y. Yonkers 3212.

DISCHARGED SOLDIER wants position; is college graduate; had Poughkeepsie course and one year law; held responsible position with large metals company in Santiago, Chile, South America, when called to colors; speaks Spanish; best references. Box 694, Marion, S. C.

DISCHARGED army officer; college education; experienced metallurgist; excellent character; references. K 196 Times.

DO YOU WANT A LIVE WIRE?

Young man, 24, desires connection with mercantile or manufacturing concern. Was employed by one firm for seven years prior to enlisting in military service. Executive experience; university training; finest credentials as to character and work previously done. B 493 Times Downtown.

DRAFTSMAN, 14 years' experience, with technical training, desires engagement, architect, builder or private corporation; thoroughly familiar with reinforced concrete, structural steel design and general building construction; specifications, superintendence and maintenance engineering; salary nominal. R 610 Times Downtown.

DRAFTSMAN.—Young man with 3 years' experience designing and detailing jigs, fixtures, special machinery, and 3 years as practical machinist, desires position; automobiles or automatic machinery preferred; moderate salary; references. A 169 Times.

DRAFTSMAN, mechanical, (25,) year technical college, 3 years' experience, year with War Dept. (aeronautic instruments,) honorably discharged, desires position with reliable concern. K 250 Times Bronx.

DRAFTSMAN, engineer, good mechanical designer with inventive ability; have had extensive experience in working out new problems; excellent references. A 166 Times.

DRAFTSMAN, (27,) married, six years' experience, drafting, surveying, estimating costs, office management, technical and commercial education. H 411 Times Downtown.

DRAFTSMAN-DESIGNER, special work or small machines; good references; thoroughly familiar gasoline and aero motors. K 400 Times.

DRAFTSMAN, 24, first-class letterer, detailer, 5 years' experience auto trucks, motors, aeroplane, small machinery; technical graduate. Carlton, Box 5, Jamaica.

DRAFTSMAN-ENGINEER, wide experience all engineering lines, machine design; also patents; work by hour or contract. Address Engineer, 32 Sterling Place, Brooklyn.

DRAFTSMAN, young, experienced designer, technical education, desires position sales organization. A 190 Times.

DRAFTSMAN.—Mechanical, architectural; 2 years' experience; good tracer, letterer. D 256 Times Bronx.

DRAFTSMAN, four years' experience in substation and power house design, wants permanent position. A 206 Times.

DRAFTSMAN AND ESTIMATOR, ornamental and structural iron, wants responsible position. B 1080 Times Harlem.

DRAFTSMAN, well experienced, modern marine oil engines, desires responsible position. X 348 Times Annex.

DRAFTSMAN, mechanical, gasoline engine, automobile layout, jigs and fixtures. L 207 Times.

DRUG junior, 4 years with large corporation, experienced patent and hospital; no prescriptions; good soda dispenser. R 294 Times.

EDITOR, honorable army discharge, understands makeup, real headline builder, willing to do some reporting; eight years' experience on local dailies; prefers trade paper; temperate; 27 years old; Christian; gentlemanly appearance. Auroramason, S 582 Times Downtown.

EDITOR, trade paper, 15 years' experience, manage large publication or all work on small; expert makeup. A 213 Times.

EDITOR wants position with technical paper or publishing house. A 208 Times.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

EDITOR-WRITER.—$75 man will start at $40 to prove value; special articles or any literary work. L 161 Times.

ELECTROCHEMIST.—I am an electrochemist of 20 years' experience, Ph. D., with especially thorough knowledge of battery work and engineering; I have been successfully in charge of extensive research work; in the employ of large companies, I have solved certain problems which were considered difficult, and through my own inventions I have initiated processes of manufacture of which some are already in commercial use and others may be in the near future; in case you should require on your staff the cooperation of a man of such experience and attainments, I should appreciate the favor of a personal interview. K 268 Times.

ELECTRICAL EQUIPMENT SALES ENGINEER DESIRES POSITION EXPORT AND IMPORT BUSINESS; WILLING GO ABROAD; AGE 35; EXCELLENT REFERENCES. A 191 TIMES.

EMPLOYMENT MANAGER.

HONORABLY RELIEVED FROM GOVERNMENT SERVICE, OPEN AGAIN FOR MANUFACTURING CONNECTION; THOROUGH PRE-WAR EXPERIENCE IN THE PLANNING, INSTALLING, AND DEVELOPMENT OF EMPLOYMENT AND PERSONNEL SERVICE DEPARTMENTS WITH THE TWO LARGEST EASTERN RUBBER GOODS MANUFACTURERS; 27 YEARS, MARRIED, AND A COLLEGE GRADUATE. Y 221 TIMES.

EMPLOYMENT MANAGER.

Discharged army officer, thoroughly familiar with scientific employment methods, desires position where salary will be compensated with demonstrated ability. B 362 Times.

ENGINEER, technically trained, with broad experience in designing, building steam and gas engines, plant erection, experimental machine work; recently discharged Captain artillery; minimum salary, $2,500; go anywhere. K 312 Times.

ENGINEER, sanitary and civil, technical graduate, discharged from army, desirous of connecting with business end of organization; also experienced in tunnel work, drainage, sewage testing, and general sanitation. B 645 Times Downtown.

ENGINEER, mechanical, factory superintendent, experienced designer, special and automatic machinery, production tools, maintenance, experimental development expert, practical, inventive American, 20 years' experience. G 758 Times Downtown.

ENGINEER, American, 30, able, efficient, Yale man, wants permanent position near New York with engineering or sales force. L 197 Times.

ENGINEERING.—Young man, experienced draftsman and inspector, also shop experienced, desires position with engineering firm, inside or outside. B 1098 Times Harlem.

ENGINEER, RAPID ESTIMATOR, EXPERIENCED SALESMAN; CONTRACTOR'S MANAGER; MATERIALS AND EQUIPMENT. B 531 TIMES DOWNTOWN.

ENGINEER, familiar with five languages, good writer, desires connection technical publication or export house. K 399 Times.

ENGINEER CHIEF, practically educated, competent, and sober; best reference. B 877 Times Annex.

EXECUTIVE.

Mr. Business Man: Here is the case of a man, an ex-naval officer, with five years' law and six years' naval training, who desires an administrative or executive position with a well-established concern. He is 26 years of age, married, with an absolutely clean record, and is the kind of man who, after being with you three months, will relieve you of all your petty details and worries; in other words, run your business for you. He has ideas and initiative, and is a glutton on work. He needs $3,600 a year to start, for his family's sake; if he was single he would go to work for you for five dollars a week! What is your offer? Address R 650 Times Downtown.

EXECUTIVE.

The advertiser, an active business man of over twenty-five years' experience, connected in a responsible position for twelve years with the largest manufacturing business in its line in the United States, the past sixteen years as a partner and executive in a successful manufacturing business, desires for adequate reasons to make a change, and to connect with a well-established and substantial business in an executive capacity, where financial training and mature business judgment is needed. Will make reasonable investment with an institution of unblemished character and established reputation. Satisfactory references will be available, and the same opportunity to investigate will be required. Address B 519 Times Downtown.

EXECUTIVE,

holding Captain's commission in Ordnance Department, United States Army, in charge of production in plant employing 5,000, desires correspondence with established concern that will recognize ability and make compensation consistent with results; 10 years' industrial engineering experience, specializing in organizing, systematizing, labor saving, and increasing production; ability to handle men; familiar with costs, routing of materials, shop methods and control, maintenance of buildings; forceful manager and executive. K 270 Times.

EXECUTIVE.

Getting orders through faster; increasing output without sacrificing quality, tends to increase profit in the manufacture of chemicals, prepared foods, or small metal parts. The advertiser, college man, 34, married, has had seven years' experience as Asst. Superintendent, SALES MANAGER, and DEPARTMENT HEAD—at chemical and assembling plants, and has a good record for production and costs. Systematic, energetic, resourceful and good organizer. References from present employers and others. Present position—war work—will end soon. Desire engagement in operating or executive position with prospect of permanence. X 390 Times Annex.

EXECUTIVE.

Business man, 32 years of age, who is well versed in the principles of economics, accounting, production, marketing, finance, commercial law, and engineering, and knows where to get the details, is open for engagement. He has been manager of concern in Middle West for the last five years, is a student and effective worker and has been successful in handling men by application of scientific management. K 395 Times.

EXECUTIVE.—Marine Corps officer, 19 months' service, seeks connection with business institution in responsible executive capacity paying $2,600 yearly, with chance for advancement; six years' business experience; eager for good connection with live organization, where ability, efficiency and enthusiasm count. K 340 Times.

EXECUTIVE'S RIGHT HAND MAN.
Young man, (26,) just released from service, 2 years' college education, administrative and executive experience, thorough knowledge of modern business methods and office systems, particularly details; excellent appearance, untiring worker; remuneration second to future; finest references. Z 57 Times Brooklyn.

EXECUTIVE-SALES MANAGER
with exceptional experience and qualifications wishes connection with growing concern where modern, intensive business methods will be appreciated; am an American; successful producer and organizer; will furnish highest credentials as to character and ability. R 254 Times.

EXECUTIVE.—Available immediately; thorough business executive; 20 years' experience, eight naval, traveled extensively; iron, steel hardware expert; general supply specialty; purchasing agent, general storekeeper; married; 35; salary $2,600, with considerations; interview will convince. B 488 Times Downtown.

EXECUTIVE, technical graduate, good organizer, seeking change on account war conditions, after 20 years' successful record in manufacturing and selling departments of important industrial corporation, desires position offering opportunity to produce results; highest references. K 355 Times.

EXECUTIVE.
Man with twelve years' experience as manufacturing executive and familiar with modern scientific employment methods; age 34, married, three children; resigned previous position to enter service. X 382 Times Annex.

EXECUTIVE.
Young man of 33 desires connection with progressive concern; salary second consideration; has had 11 years executive experience in cost accounting, office managership, and purchasing; best of references. S 101 Times.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

EXECUTIVE.—Retired naval officer, experienced in banking, rail and ocean transportation and manufacturing, thoroughly familiar with modern business methods, desires executive position with future. K 84 Times.

EXECUTIVE-SECRETARY, several years' experience; possess tact and initiative; capable acting busy chief executive's right-hand; stenographic experience; requests opportunity. R 323 Times.

EXECUTIVE, has extensive experience production metal parts, desires interview with concern needing man qualified as above. L 156 Times.

EXECUTIVE.—Artillery officer, 29, legal training, energy, executive ability; salary $3,000; not salesman. B 374 Times.

EXPERIENCED double entry and control ledgers; executive ability; Christian; $25. S 97 Times.

EXPORT-IMPORT HOUSE OR PUBLICATION CAN SECURE SERVICES OF EXPERT INVESTIGATOR, REPORTER WITH ANALYTICAL, CONSTRUCTIVE, LEGALLY TRAINED MIND; KNOWLEDGE FRENCH, SPANISH, GERMAN, EXPERIENCED IN RESEARCH AND REPORTORIAL WORK; ABSOLUTELY RELIABLE. H 909 TIMES HARLEM.

EXPORT.—French engineer and business man, with European experience, having offices in Paris, since 3 years member French Purchasing Commission in U. S., thoroughly familiar with American business methods, complete knowledge of English, French, German, would consider connection with American corporation. X 400 Times Annex.

EXPORT, executive, 39, married, just released from service, eleven years' correspondence, sales, managerial with leading auto accessory firms, now desires connect export line; thoroughly familiar automotive products; general knowledge electrical equipment, machinery and hardware; references previous employers; salary $3,200-$3,500. Lock Box 62, East Orange, N. J.

EXPORT.
College man, (28,) executive ability, widely traveled, commanding perfectly Spanish, French, English, German, Russian, desires position where above qualifications plus intelligence and integrity will be appreciated; best references. O 12 Times.

EXPORT OR IMPORT, GRADUATE FINANCE AND COMMERCE, UNIVERSITY OF PENNSYLVANIA, AGED 24, GENERAL BUSINESS EXPERIENCE, SEEKS OPPORTUNITY WITH ADVANCEMENT; SALARY SECONDARY. K 219 TIMES.

EXPORT and IMPORT.—Young man, (27,) college education, technical and office experience, knowledge modern languages, desires connection with export-import firm where ability proven will mean rapid advancement. K 321 Times.

EXPORT—IMPORT.
American attorney (two years' export experience) speaking, writing French, German, Russian (some Spanish); advertising, correspondence, executive, office manager; now employed. R 608 Times Downtown.

EXPORT.—Young man, (29,) possessing business ability, well educated, thorough knowledge of Spanish, English, French, Italian, widely traveled, seeks promising connection export house, salary secondary to opportunity; A1 credentials. R 282 Times.

EXPORTERS.—Young man, 22, college education, good knowledge Spanish, French, technical and business experience, acquainted with foreign countries, desires position with exporting firm; ambitious; willing to learn; references. A 905 Times Harlem.

EXPORT ASSISTANT.—Thoroughly acquainted with export-import business, shipping details, and American manufacturers; corresponds in Spanish. K 385 Times.

EX-SERVICE MAN, age 21, 2 years' college, little business experience, job with opportunities in future. K 347 Times.

FACTORY MANAGER.
36, practical executive and systematic production man; energetic, resourceful, and of mature judgment, with wide experience, places him in a position to cope with the most intricate problems; initial salary moderate; opportunity essential. Efficient, Box 10 Times Downtown.

FACTORY SUPERINTENDENT wishes to connect with manufacturing concern; good executive, organizer, disciplinarian, and excellent producer; firm believer in efficiency methods regarding production; must be good possibilities and with a going concern. R 276 Times.

FACTORY MAN, technical education, familiar with every phase of production, handling of labor, material classification, routing in manufacture, and the care and maintenance of equipment, desires position with progressive concern. S 100 Times.

FACTORY MANAGER'S ASSISTANT, 32, 12 years' manufacturing and business experience; accustomed handling technical matters, dependable, resourceful, demonstrated executive ability. M. D., 1,801 Park Place, Brooklyn.

FACTORY MANAGER, organizer; 17 years' experience; thorough knowledge of machinery and electricity. C. W. Smith, Y. M. C. A., Yonkers, N. Y.

FARM SUPERINTENDENT,
a young, energetic, and capable Cornell short-course student, with ten years' experience as a manager of estates; have been very successful with cattle, hogs, and poultry; good references from my former employers and am able to back them. X 258 Times Annex.

FARMER SUPERINTENDENT open for engagement on a gentleman's estate; a life experience in all branches vegetables, shrubs, milk, &c., landscape work, building roads; highest references furnished; age 41; no family. W. W., care Rogers, 225 East 69th St.

FARM MANAGER or superintendent of gentleman's country estate, thoroughly efficient in all branches; first-class references; married, no family; age 40; English-American. G. B., P. O. Box 15, Newark, N. J.

FINANCIAL OR CONFIDENTIAL SECRETARY.
HIGH-GRADE MAN, AMERICAN BORN, 40 YEARS OF AGE, THOROUGHLY EXPERIENCED IN FINANCIAL MATTERS; LONG LEGAL TRAINING; CERTIFIED BY U. S. CIVIL SERVICE COMMISSION AS AN EXPERT IN BUSINESS ADMINISTRATION, OFFERS HIS SERVICES; BEST REFERENCES. O 2 TIMES.

FOREIGN TRADE.
Young man desires connection that will train, lead to responsible position; ability; initiative; experience; qualifications; interview. K 301 Times.

FOREMAN, tool, gauge and diemaker, 18 years' experience, wishes position with reliable concern. K 394 Times.

FRANCE.
Returned soldier, (27,) expert accountant and commercial man; speaks French well; would like to join commercial firm in capacity of representative or efficiency engineer; France or French colonies. O 25 Times.

FURNITURE. — EXPERIENCED INSTALMENT, CREDIT AND SALES MANAGER, BUYER; SUCCESSFUL RECORD; PROGRESSIVE; CAPABLE EXECUTIVE; DESIRES CHANGE; NEW YORK OR ELSEWHERE. R 586 TIMES DOWNTOWN.

GARAGE MANAGER, experienced, A1 man; do clerical work and handle automobile accessories. Box 108, 1,464 3d Av.

GARDENER, &c.—Situation wanted by gardener, head or supt., with a gentleman who loves and likes to improve his grounds; 43 years old, married, no family; German born; American citizen; over 25 years' practical experience in every line of gardening; knows system and economy; well able to lay out any size of place and get results; not afraid of practical work; best references. Only a gentleman who really wants a first-class and working supt. please answer. Would like a personal interview. H. H., care Frank Niesen, New York Av. cor. Morgan St., Union Hill, N. J.

GARDENER wishes position, 38 years old, Scotch, married, one child, capable of taking charge of private estate, cows, chickens, &c.; life experience; first-class references. L 213 Times.

GARDENER, thoroughly up in all branches vegetables, fruits, flowers, and lawn; all kinds of shrubbery; best references. T. B., 368 Lexington Av.

GARDENER, single, experienced flowers, fruits, vegetables, care greenhouse, etc.; references. S 137 Times.

GRADUATE ENGINEER, 10 years' experience structural and mechanical; buildings, bridges, tanks, cranes, conveyors, derricks; executive; age 35, married; best references. Box X 397 Times Annex.

HAVE HAD seven years' experience sales and executive work, rubber manufacturing; good correspondent; desire opportunity where productive efforts will be rewarded. S 133 Times.

HIGH-GRADE EXECUTIVE
of unusual ability, 31, experienced in export, import, financing, manufacturing, accustomed to handling large transactions, desires responsible position with large corporation. A 184 Times, or telephone Madison Square 9900, Room 201.

INTERPRETER, French, going to France, wants offer from American concern. L 202 Times.

INVESTIGATOR.—Experienced, high-grade man, 40 years of age, to investigate references of employes; could assist employment manager if not enough outside work to occupy my full time. L 211 Times.

INVESTIGATOR.—Man familiar with casualty insurance, compensation, and negligence losses, adjuster, collector; expert on horses, vehicles, &c.; desires outside position; moderate salary. R 611 Times Downtown.

INVESTIGATOR or Collector.—Highest references. W 711 Times Downtown.

JANITOR.—We want to place one of our janitors in good position; can take care of two 16 or 20 family houses, or three 8-family houses; must have free rent and salary; can make all repairs; has own tools. Tulla, 174 Prospect Place, Brooklyn.

JAPANESE VALET-COOK, general housework, wishes position morning and afternoon; very good references. "Ise," 42 Prospect Place, City.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

JUNIOR EXECUTIVE.
University graduate, familiar with export technique, statistics, accounting, knowledge chemicals, at present with Government bureau, responsible capacity, desires connection with export house. R 265 Times.

JUNIOR ACCOUNTANT, N. Y. U. graduate, employed, desires permanent position on local staff of C. P. A. B 706 Times Downtown.

JUST RELEASED FROM WAR WORK, AN EXCEPTIONAL EXECUTIVE, SPECIALIZING IN EMPLOYMENT AND PERSONNEL PROBLEMS, SYSTEM PRODUCTION AND LABOR TURNOVER. IS YOUR EMPLOYMENT DEPARTMENT SECURING THE CREAM OF THE NOW AVAILABLE LABOR, WEEDING OUT YOUR "WAR MECHANICS" AND SECURING THE BEST POSSIBLE PRODUCTION FROM YOUR NEW? IF NOT, LET ME TALK IT OVER WITH YOU. ADDRESS A., BOX K 314 TIMES.

KELLEY PRESSMAN, experienced, desires permanent position with reliable firm. A 201 Times.

LAWYER, especially good drawing contracts, long experience general practice New York City, also business experience, desires position with large corporation. B 381 Times.

LIEUTENANT U. S. ARMY, DISCHARGED—Export, general office experience speaks Spanish fluently, not afraid of hard work, seeks in or out of town position. A. D. C., 1767 Gleason Av., Bronx, N. Y. City.

MAID, (white,) for general housework, good wages, nice room, private bath, with or without washing; small family. C. M. Crofoot, 231 South Ridgewood Road, South Orange. Telephone South Orange 1245; car fare paid.

MAIL ORDER EXECUTIVE.
Well educated young man, age 31, familiar with all branches of the Mail Order business, as assistant to superintendent; also hiring help, purchasing supplies, secretarial, efficiency work. B 582 Times Downtown.

MANUFACTURING EXECUTIVE.—Certified public accountant and factory engineer, age 43, well educated, 15 years' experience, available for position with well rated company as general or works manager, comptroller, secretary, or treasurer; thoroughly experienced in all branches of accounting and factory engineering; good executive, factory and business organizer; broad experience in introduction of practical cost, production, and selling methods; if necessary can make substantial investment; A1 banking and other references. "Executive," care Guenther-Bradford Co., 84 West Randolph St., Chicago.

MANUFACTURING EXECUTIVE.—Technical graduate, age 32, with 8 years' experience in production work and factory management, desires connection with manufacturing concern employing 100 to 1,000 hands; can furnish best references. Address 255 Times, 2 Rector St.

MANAGER.—Fifteen years' responsible connection with an important and progressive New York City trust company has fitted me to assume complete management of the office of an estate or the affairs of a wealthy individual; highest grade references. X 208 Times Annex.

MAN, middle aged; executive ability; good personality; long business experience; conscientious and trustworthy; familiar with accounts and legal matters; inside or outside. Britton, 556 Dean St., Brooklyn. Phone 1968 Sterling.

MAN with over fifteen years' general insurance experience, as placer and other outside work, but for some time past confined to the office, wishes an outside position with a first-class insurance broker, real estate or insurance company. B 567 Times Downtown.

MAN, 50, healthy, energetic, dependable, wants position, city or country; can paint, kalsomine, rough carpentry, cementing, most any kind of repairs; some knowledge forestry. B 252 Times Bronx.

MANAGER-ACCOUNTANT. — Thorough accountant and executive is willing to make change if future opportunity, with salary of $6,000 a year, is offered; reference from past and present connections. R 222 Times.

MAN, (28,) Christian, neat appearance, army discharge, wishes position offering advancement; six years' automobile business experience. R 164 Times.

MAN.—4 years' experience as factory production and cost clerk, wishes position that affords good opportunity for advancement. Address Capable, Box 288 Times Downtown.

MAN, act as messenger, or at a desk in bank or insurance; served last employer over 35 years; pensioned; good health; American. A 227 Times.

MAN, married, with initiative ability; conscientious; considerable business experience. S 646 Times Downtown.

MARTINS
desires thoroughly experienced
SALESWOMEN
ON COATS AND SUITS,
DRESSES, WAISTS, AND FURS;
permanent positions; good salary.
APPLY SUPERINTENDENT,
Fulton, Cor. Bridge St., Brooklyn.

MASSEUR, attendant, valet; tall, strong young man wishes position. Write "H.," 848 Lexington Av.

MASSEUR, licensed, colored, thorough; men only. Adams, 16 West 134th. 2542 Harlem.

MECHANICAL engineer, 15 years' experience Ford Company inclusive; university graduate; engineering problems, ingenuity, production, industrial; high-class position. R 273 Times.

MECHANICAL ENGINEER.
Aged 30, expert designer light machinery and tools; wants a responsible position with opportunity. Address Reliable, 810 Broad St., Newark, N. J.

MECHANICAL ENGINEER, age 29; shop, engineering, production, estimating, and business experience, with executive ability; references furnished. B 107 Times Harlem.

MECHANIC, auto, some experience, married, 27, honorable discharge, ambitious, best references. Ahrens, 1,820 Monroe Av., Bronx.

MILL ENGINEER OR SUPERINTENDENT.—Graduate mechanical engineer; age 31; ten years' experience in engineering, manufacturing, and management problems; thoroughly familiar with milling, power plants, and the handling and storage of material in bulk and package, and have produced results in this line; now in U. S. service; open for engagement March 1; salary $6,000. X 311 Times Annex.

NIGHT WORK wanted by young man, (23;) excellent education; thoroughly conversant advertising, correspondence; intelligent, alert, energetic. B 482 Times Downtown.

NON-CONFLICTING side line wanted to carry with kid gloves; established trade N. Y. City and vicinity; commission, otherwise. L 215 Times.

NURSE, NORLAND, WANTED, OR SUPERIOR ENGLISH NURSERY GOVERNESS FOR SIX-YEAR-OLD CHILD. WRITE, GIVING QUALIFICATIONS AND REFERENCES. X 357 TIMES ANNEX.

OFFICE MAN.
The services of a man, (34,) Christian, with broad business experience, initiative, loyalty, forceful personality, who is a good executive, can be secured by substantial firm where modern intensive business methods will be appreciated; thorough knowledge office systems, filing, credits, collections and shipping; good correspondent; compensation dependent upon requirements and opportunities of position offered. B 580 Times Downtown.

OFFICE MAN, competent, with ten years' experience in export trade in England; age 29; American citizen; a good correspondent of executive ability, with knowledge of stenography and bookkeeping; has general business training; can furnish excellent references; position in export trade preferred, which offers opportunity for advancement; salary desired, $35 per week. B 585 Times Downtown.

OFFICE MANAGER.—Any New York firm contemplating the opening of a London office and who desires the services of a manager with New York and London experience will find it to their advantage to drop a line to Box S 661 Times Downtown.

OFFICER, aged 27, about to be discharged from the army, desires position in freight traffic department of commercial or industrial house; was assistant freight claim agent for large transportation company; familiar with tariffs, classifications, &c. R 310 Times.

OFFICE MAN, age 26, released from Officers' Training Camp, 10 years' experience, stenographic-secretary, charge of office, seeks opening, with possibility of joining sales force and traveling. B 1096 Times Harlem.

OFFICE MANAGER.—EXPERIENCED DEPT. STORE, CUSTOMERS' LEDGERS; HIGHEST REFERENCES. MANAGER. K 305 TIMES.

OFFICE MAN, correspondent, accustomed volume of detail; conversant export; shipping. S 684 Times Downtown.

PACIFIC COAST SALESMAN.
Well known; age 37; credentials O. K.; executive experience; introducing new lines or building up old; seek connection with reputable firm. Address Hustler, G 21 Times.

PAPER SALESMAN (CITY.)
In touch with large business, would like to connect with mill agency company with good facilities for obtaining paper. K 374 Times.

PAPER BOXES AND PRINTING.
All kinds; 10 years' executive and selling experience; would like to represent an out-of-town house in New York; this is not essential; salary $3,000. R 226 Times.

PATENT ATTORNEY, who gave up practice to enter U. S. War Department service, seeks position requiring wide knowledge of general patent practice. Attorney, care of F. J. Savage, 239 Broadway.

PHYSICIAN desires position in private hospital or sanitarium. J. E. M., Great Kills, Staten Island, N. Y., P. O. Box 101.

SITUATIONS WANTED—Male.
Thirty cents an agate line.

PHYSICIAN, age 43, licensed New York, Massachusetts, Vermont, desires position in commercial field. Address, with full particulars, Doctor, Box 334, Bound Brook, N. J.

POSITION with import and export house of standing, by married man, age 34; retiring from law practice; salary at start nominal; where ability will be recognized by advancement. S 594 Times Downtown.

POSITION wanted with theatrical or motion-picture organization; preferably executive capacity. O 30 Times.

PRINTING SALESMAN. — Energetic, ambitious young man, thoroughly familiar with printing details, controls some business, would like to become associated with progressive uptown establishment doing better-grade printing. K 371 Times.

PRIVATE SECRETARY.—Refined gentleman, 25, knowledge of foreign languages, accountancy, and typewriting, college graduate, with business experience, desires position as assistant to permanent executive; bank reference. Address L. L. M., 389 West 120th.

PUBLIC UTILITY.

An association with a banking house dealing in public utilities securities is sought by one having an intimate knowledge of public utility values and a constructive plan which he would like to see effective in order to take advantage of reorganization possibilities today in the public utility field. K 296 Times.

PUBLICITY EXPERT.
Journalist, publicity promoter; long experience international campaigns with knowledge world foreign trade; exceptional references; ready join organization or manage campaign in export. G 777 Times Downtown.

PURCHASING AGENT AND EXECUTIVE, SEEKS NEW CONNECTION; SUCCESSFUL CAREER MANAGING, ORGANIZING AND SYSTEMATIZING; FULL CHARGE OF BUSINESS OR PURCHASING DEPARTMENT; EXPERIENCE MANAGING, PURCHASING AND SELLING, FACTORY, MILL, CONTRACTORS' AND RAILROAD SUPPLIES, 18 YEARS. R 506 TIMES DOWNTOWN.

PURCHASING AGENT, who has complete command of the purchase of building materials and structural steel, wishes to associate with company doing a domestic or export business; highest credentials. R 244 Times.

PURCHASING AGENT.—Soldier, (32,) discharged; 16 years' executive, purchasing, selling experience; thorough knowledge paper and printing; desires connection with reliable concern; salary. S 509 Times Downtown.

PURCHASING AGENT for large drug firm; ex-service man; high school instructor of chemistry and physics; electrical engineer while in service at U. S. Steam Eng. School. S 491 Times Downtown.

PURCHASING AGENT, ten years' experience in machinery, tools, hardware, and factory supplies, wishes position; best references. S 624 Times Downtown.

PURCHASING AGENT, expert on stock room, factory and auto supplies. S 648 Times Downtown.

REAL ESTATE EXPERT, 10 years' exceptional experience, buying, selling, renting, managing various kinds Manhattan realty; has energy and ability to get best results; valuable for high-grade broker's office, capable of managing branch office or private estate; bond furnished; commission basis; highest credentials. A. A., 77 Times.

REAL ESTATE.—Young man, 28, married, at present assistant to Treasurer of corporation, desires change; 10 years' general real estate, insurance experience, managing, leasing, collection; executive ability; $2,000. K 267 Times.

REAL ESTATE, 32, eight years' experience managing properties, supervising repairs, desires connection where ability and hard work will be rewarded; finest references. B 1073 Times Harlem.

REAL ESTATE.—Position wanted by man thoroughly experienced mortgages and apartment management, repairs, &c. A 214 Times Harlem.

RELIABLE YOUNG MAN, ENERGETIC, WITH TEN YEARS' EXPERIENCE IN FOREIGN TRADE, A THOROUGH KNOWLEDGE OF ENGLISH, FRENCH, AND SPANISH, ALSO CONVERSANT WITH SEVERAL OTHER LANGUAGES, IS OPEN FOR A SERIOUS PROPOSITION FROM RELIABLE FIRM OR INDIVIDUAL WHO HAS ATTRACTIVE PROPOSITION TO OFFER; WILLING TO GO TO ANY PART OF THE WORLD. O 22 TIMES.

SALESMAN.—Dress silk house, making an up-to-date line of high-grade silks, every number a leader, is looking for representatives over the following territories: Philadelphia, Baltimore and Washington, Boston and the East, Middle West, Northwest, New York State and Pennsylvania, and the entire South; commission basis only and no objection to other non-conflicting lines; acquaintance with silk buyers essential. Address, stating full particulars as to past, present connections, Y 231 Times Annex.

SALES EXECUTIVE.
Young man, with broad and successful selling record and general executive experience, both in this country and abroad, desires position as sales manager or special representative; best possible references furnished; no real estate or insurance; only the highest class proposition considered; salary, $7,500. Y 207 Times Annex.

SALESMAN—LIVE WIRE.
College man, attractive personality, 26, represented silk house successfully for three years, seeks connection where thoughtful, conscientious salesmanship plus ability to "clinch" a sale, and energy of nine months' naval training, will be appreciated; implicit confidence in self will assure you of striking results. S 169 Times.

SALES MANAGER, large industrial concern, seriously interested in development of foreign trade, experience with traffic department of eastern trunk line, foreign trade dept. of N. Y. bank, sales manager of iron and steel Co. with branches abroad; just returned from one years' service in France with A. E. F. as major Engineer Corps; speak French fluently. X 398 Times Annex.

SALES AND ADVERTISING manager with 15 years' experience in advertising and selling is open for proposition from small and progressive company where part of salary and bonus on increased sales may be invested in stock of the company; best references as to character, ability, &c.; will appreciate an interview. S 125 Times.

SALES AND ADVERTISING
Manager, with successful selling record; can sell merchandise, specialties; am heavy-weight producer, understanding broad underlying scientific principles of selling and advertising; wants connection with progressive institution; can furnish highest credentials as to ability and character. K 362 Times.

SALESMAN, 8 years exceptionally successful experience general lines and specialties, mostly traveling; desires position with reliable manufacturer; age 30; unencumbered, well educated, proven producer; now employed, but desires change; excellent references; commission basis preferred. R 279 Times.

SALES AGENCY wanted; engineering line preferred; sales engineer, 33, considerable experience manufacturing and selling, at present naval engineering officer, is desirous associating himself immediately on above basis with reliable manufacturing concern; commission arrangements feasible. S 106 Times.

SALESMAN.—Well educated young man, age 21, who has risen from a secretarial to an executive position, desires an opportunity as a salesman with a first-class concern. S 583 Times Downtown.

SALESMAN, experienced selling canned food specialties New York, New Jersey, Pennsylvania, seeks proposition any line; has own automobile; salary and commission. K 284 Times.

SALESMAN,
long experience, with big following among notion buyers, wholesale, as well as large department stores through Middle West, wishes to make a quick change; best references. L 196 Times.

SALESMAN, TOBACCO, CIGARS.
Experienced salesman in tobacco and cigars will be open for engagement Feb. 1 to trade city, or outside trade, for jobbing or manufacturing; references A1. Address D. Senior, 1,334 Broadway, City, Room 206.

SALESMAN.—University graduate chemical engineer; 5 years' selling experience; 2 years' charge control laboratory; desires connection selling end of business; not necessarily chemical; released from government service; references. L 173 Times.

SALESMAN, age 25, aggressive, convincing talker, 7 years' experience, just released from executive position War Department, desires connection where future is assured; knowledge French and foreign trade. B 500 Times Downtown.

SALESMAN, (31,) State manager Virginia for a company manufacturing food product; had full charge salesmen, etc.; want to connect with company in grocery line for Northern territory, selling through jobbers or direct. G 781 Times Downtown.

SALES ENGINEER or executive, (30,) college graduate, 10 years of general engineering experience; good business instinct; wishes to associate with a developing organization; prospects must be good. Y 223 Times Annex.

SALESMAN, 37 years of age, unquestionable character, 15 years' experience selling the trade in Washington and vicinity, would like to represent manufacturer or jobber in above mentioned territory. Address H. P. C., 3443 14th St., N. W., Washington, D. C.

SALESMAN.—Ambitious young man wishes position with future; until entrance into service was manager of large undertaking establishment. Address 562 11th St., Brooklyn.

SALESMAN, experienced, willing to work at moderate salary to learn line; honorable discharge U. S. Army. W 306 Times.

United Cigar Stores Company of America
44 West 18th Street, New York.

The New York Times:

We regard it as an evidence of the high value of The New York Times columns that our small announcement published December 27th brought us one hundred replies within two days. From the applicants we were able to make such selections as were necessary to fill the vacant places.

Advertising Department,
United Cigar Stores Company of America.

SITUATIONS WANTED—Male.

Thirty cents an agate line.

SALESMAN desires connection with reliable steel, hardware, or small tool house; excellent selling and practical experience; very well acquainted with city trade; aged 27; good appearance; hard worker. B 472 Times Downtown.

SALESMAN, European, thoroughly acquainted with Balkan States market, desires connection with reliable firm wishing to expand their shoe, clothing, machinery, preferably willing to travel; best testimonials. B 280 Times.

SALESMAN.

Successful record, executive ability, forceful correspondent; age 37; married; open for high grade proposition; automobile owner. B 503 Times Downtown.

SALESMAN, experienced supplies for mills, factories, machinists, engineers, steamfitters, hardware, and all metal goods, desires connection with established house; hard worker. B 517 Times Downtown.

SALESMAN with following on Pacific Coast wishes to connect with large wholesale jobbing house; thoroughly experienced in general line; A1 references. G 763 Times Downtown.

SALESMAN, ADVERTISING SPECIALTIES AND STAPLE MERCHANDISE; EXCELLENT SALES RECORD, CHARACTER REFERENCES; UNMARRIED; GOOD APPEARANCE. G 18 TIMES.

SALESMAN, ten years' successful experience, city and road, desires position with reliable mercantile house; college graduate; excellent appearance; above the average salesman. B 891 Tims Annex.

SALESMAN, thorough selling ability, desires making change to sell any line in New York and vicinity; best references. H. T. Goldstein, 38 Bartlett St., Brooklyn.

SALES MANAGER wants change of position; at present sales manager for manufacturer; wants connection where results mean advancement. B 878 Times Annex.

SALESMAN, calling automobile accessory jobbers in Eastern States, seeks side line or agency; has New York office. S 652 Times Downtown.

SALESMAN.—Traveling salesman recently discharged from army is open for engagement; best of references. B. H. Gruber, 5 Folsom Place, Brooklyn, N. Y.

SALESMAN, (20,) 2 years' experience hosiery and underwear, would like to connect with reliable firm; references. H 257 Times Bronx.

SALESMAN, covering entire State of Pennsylvania and having a following in gents' furnishing line, desires connection with reliable house. A. Cooper, 273 Broome St., City.

SALESMAN, just released from service, sold to druggist, grocery, hardware, department store trade and medical profession. B 549 Times Downtown.

SALESMAN wishes to connect with a reliable house; 6 years' experience with the retail and jobbing dry goods trade in greater New York. A 212 Times.

SALESMAN.—Traveling man is seeking a first-class line or good novelties to sell to Middle West trade on commission basis. A 198 Times.

SALESMAN,

married, wishes to connect with a progressive, reliable firm; automobile license. Patrick Kane, 2,675 Heath Av., Bronx.

SALESMAN, highly educated, years' traveling experience selling soaps, canned foods, specialties jobbers, wishes connection reliable firm. K 398 Times.

SALESMAN, (21,) college training; staple line; live wire; interview will convince; will travel. Ross, 301 East 79th.

SALESMAN, manila rope, experienced hardware and consuming trade. G 747 Times Downtown.

SALESMAN, 26, city, road; would like to hear from reliable concerns; 7 years' experience; best references. R 336 Times.

SALESMAN, (45,) desires position with a reliable lithographer; experienced. E. K., 85 Times.

SALESMAN, able, department store acquaintance, wide experience, wants special work. K 393 Times.

SALESMAN.—City salesman, 20 years, desires position, or will represent out-of-town concern; best references. L 177 Times.

SALES MANAGER, high class specialty man, about to change; references. L 131 Times.

SALESMAN.—Experienced, energetic business getter; driving my own car; can cover lots of territory. B 1098 Times Harlem.

SALESMAN, ten years' road experience, wishes merchandise line; metropolitan district. R 333 Times.

SALESMAN.—Building line, materials, experienced; successful high-class business getter. G 13 Times.

SALESMAN.—Energetic young married man wishes position; salary and commission; knowledge of Spanish. Ramirez, 59 W. 106th.

SALESMAN.—Live wire wants reliable connection; willing to travel. G 256 Times Bronx.

SALESMAN, 26, employed, covering metropolitan district; seeks better opportunity. L 179 Times.

SALESMAN, (34,) energetic, desires position; compensation secondary to opportunity. E 94 Times Downtown.

SALESMAN, capable selling machinery, tools, &c., desires traveling position. A 220 Times.

SALESMAN.—Leather line wanted for Pittsburgh district. O 18 Times.

SALESMAN, young, open for first-class connection, with salary; city. A 164 Times.

SALESMAN.—Shirt waist line wanted for Pittsburgh district. O 19 Times.

SALESMEN.—Real high-class, experience; specialty; good closer, open. K 364 Times.

SECRETARY WANTS POSITION.

Qualified secretary; navy release; tactful; knows work from ground up; expert stenographer; reads, writes, and speaks Spanish and Swedish fluently, speaks and understands Norwegian, working knowledge of Portuguese and Danish; 27; married; highest references; traveled and versatile; desires place where loyalty and ability will insure future. B 373 Times.

SECRETARIAL.—College man, recently released from service, desires position with reputable concern where initiative and ability will merit advancement; highest references; age 25; expert stenographer and typist; four years' business experience. R 89 Times.

SECRETARY, executive's assistant, (27,) expert stenographer and bookkeeper, correspondent; initiative; now Government hearing reporter, department demobilizing. R 227 Times.

SECRETARY - STENOGRAPHER. — Young man; expert stenographer, capable correspondent; well educated; advancement. K 335 Times.

SECRETARY-STENOGRAPHER, (Stenotypist,) six years' experience; good references; $28-$30. O 8 Times.

SECRETARY, stenographer, executive, clerical, American; compensation commensurate high grade ability. G 743 Times Downtown.

SERVICE COMPLAINT

and

INSPECTION MANAGER.

American, 38; best references; expert mechanic; experienced in handling details, correspondence, parts and supplies, factory and traveling inspectors and installations. B 502 Times Downtown.

SERVICE MANAGER.—American, 35 years; 18 years' automobile experience; A1 references. Write C. B., 148 Columbus Av.

SHIPPING CLERK, (30,) executive experience, desires connection mercantile, manufacturing concern. R 366 Times.

SOLDIER, expert stenographer; thorough knowledge of Spanish; American; (30) $25. K 342 Times.

SPANISH translator, experienced, honorably discharged soldier, seeks position commercial house, private school. Louis Goodman, 143 West 113th St., City.

SPECIALTY SALESMAN,

going West, wants latest quick-money novelties, all lines; hurry. A 179 Times.

STATISTICIAN-ENGINEER, 27, married, six years' experience, statistics, costs, office management, drafting, seeks opportunity; salary minor consideration; technical and commercial education. G 748 Times Downtown.

SITUATIONS WANTED—Male.

Thirty cents an agate line.

STEAM HEATING SUPERINTENDENT.—Can estimate, design, superintend installations of all steam heating and power work; fully qualified in all details of the business; wide experience; successful record. Address Efficient, S 606 Times Downtown.

STENOGRAPHER, expert correspondent, (37,) possessing executive ability, salesmanship qualities, and LL. B. degree, seeks high-grade permanent secretarial connection; splendid references; reasonable salary. W 701 Times Downtown.

STENOGRAPHER-SECRETARY, (26,) honorable army discharge; 9 years' experience; desires position with firm offering opportunity for advancement; salary, $25. Opportunity, R 581 Times Downtown.

STENOGRAPHER, experienced, able young man, desires position that offers advancement. Frank Bonomo, 37 East 58th. Phone Plaza 2994.

STENOGRAPHER, office assistant, experienced, capable, honorably discharged, position with advancement. L 158 Times.

STENOGRAPHER, high school graduate, knowledge Spanish; year's experience; above average. S 641 Times Downtown.

STENOGRAPHER, competent and experienced, work after 5 P. M., $1 hour. Bowling Green 7100. S 578 Times Downtown.

STENOGRAPHER, 18, American, capable, highly educated, experienced, anything offering future. A 193 Times.

STENOGRAPHER-SECRETARY.

Gentile, 5 years' experience; best references; man of ability and integrity; $25. R 312 Times.

STEWARD-MANAGER, for the past 15 years with first-class houses in service, seeks position in club, institution, apartment, hotel, &c. Box 585 Allenhurst, N. J. Telephone Allenhurst, 2227-R.

STEWARD—COOK, &c.—Country club; wife, cook, housekeeper; long experience; references. Ansell, 300 West 112th.

STEWARD.—8 years' experience in hotel line, all departments; charge of club preferred. R 240 Times.

STOCK CLERK and salesman; auto supplies, purchasing experience; conscientious, trustworthy. F 647 Times Downtown.

SUPERINTENDENT AND CHIEF ENGINEER.—An American, holding first-class marine and city license, desires a position in a high-class office building or elevator apartment; capable and reliable; absolutely sober; can make every necessary repair and can guarantee to reduce operating expenses; understands the handling of help and renting; have had ten years' experience and can furnish excellent references as to character and ability. R 617 Times Downtown.

SUPERINTENDENT OR FACTORY MANAGER.—American, with 25 years of broad practical executive experience with large organizations and modern methods in the production of interchangeable parts and special machinery from drafting room to finished product; energetic, progressive organizer and producer; available Feb. 1. R 292 Times.

SUPERINTENDENT.—Wanted, position as factory superintendent or assistant by man with several years' experience in factory work; capable of handling the labor situation; technical college graduate; at present employed as superintendent. Reply Technical, K 245 Times Annex.

SUPERINTENDENT or Works Manager by an experienced executive and administrator; one skilled in manufacture and production of sheet metal parts, tools, dies and special machinery; prefers to locate in or near New York; references A1. S. O., 3,525 Broadway.

SUPERINTENDENT wishes high-class apartment or office building, with or without kitchen privileges; 10 years' experience; own tools; personal references. Schneider, 103 West 50th St.

SUPERINTENDENT, &c.—A live man, whom war work has released, seeks connection with growing concern as shop superintendent or manager; best references at interview. L 162 Times.

SUPERINTENDENT.—Capable and reliable man with unquestionable references, is open for engagement; A1 repair man. S. J., Academy 1565, or address 108, 852 Columbus Av.

SUPERINTENDENT.—A1 executive and organizer; 18 years' practical experience in machine manufacturing; technical education. R 259 Times.

SUPERINTENDENT, (Architect's); thoroughly practical and experienced; competent executive; salary dependent on future prospects. X 371 Times Annex.

TECHNICAL EXECUTIVE, over 20 years' engineering, designing, production and manufacturing experience; available March 1 for responsible financial parties interested in manufacturing or developing propositions. S 697 Times Downtown.

THEATRE MANAGER, moving picture or vaudeville; reliable, able and experienced; only first-class house considered. K 397 Times.

TO EXECUTIVES OF HIGH STANDING

in need of administrative assistant, or in selling, purchasing, or managing capacity; Communicate with naval officer now awaiting discharge. L 181 Times.

TOY SALESMAN

would like to connect with reliable firm for New England States; 10 years' experience; references. K 343 Times.

TRAVELING SALESMAN. — Over twenty years' experience in carpets, rugs, and lace curtains and drapery nets, controlling best trade in Eastern, Southern, and Central States, can sell any first-class line; open for a position where strict attention to business and results will be appreciated; salary and commission and traveling expenses; best of references. Address "Producer," Box 24 Times.

TRUCK, (3½-ton,) owner wishes to secure firm upon monthly or yearly contract; rates exceedingly low. A 210 Times.

Two young men with office in Perth Amboy, N. J., wish to connect with concern that can offer a good line for New Jersey territory. King, 109 Brighton Av., Perth Amboy, N. J.

TWO YOUNG MEN, live wires, excellent following, wish to connect with substantial tire concern, exclusive New England territory, with office in Boston. Y 227 Times Annex.

U. S. ARMY AVIATOR, honorably discharged, college graduate, desires position with opportunity for good future. R 302 Times.

YOU can secure the services of an all-around business woman, (Christian,) who will work conscientiously for your interest at a salary of $20 a week. B 104 Times.

YOUNG, technically and business trained man desires position with contracting, sales, or operating firm with room at top; past experience, industrial engineering; have qualities; want opportunity to make good; future first consideration, compensation as for service rendered. Apt. 64, 207 Dyckman St.

YOUNG MAN, American, 19, high school education, wishes permanent employment with banking, financial, brokerage or large, responsible business corporation affording opportunity for advancement; experience and first-class reference. W 700 Times Downtown.

YOUNG MAN, (33,) Christian, from up-State, having held many positions of trust, wishes to start in with some reputable concern as confidential messenger or collector; knew New York well; have the best of references. James H. Manning, 115 Meredith Av., Arverne, L. I.

YOUNG MAN, 22, honorably discharged, desires position; capable and of good appearance and address; stenographer; salary desired $18-$20. R 335 Times.

YOUNG MAN, 23, energetic, 5 years' experience cloak and suit jobbing, would make valuable assistant to any house; A1 references; salary secondary consideration; recently resigned navy work. B. D., 230 Times.

YOUNG MAN, 21, knowledge building construction, seeks position with building or real estate concern; capable of doing drafting, superintending construction; 6 years' experience; references; salary $25 to $30. A 176 Times.

YOUNG MAN, 29, single, honorably discharged, seeks position with a reliable concern, where intelligence and common sense are required; have inherited a fortune, but am too energetic to depend upon this money as an only source of income. L 102 Times.

YOUNG MAN, (23,) with ability, navy release, desires position with reliable wholesale house; drapery line preferred; selling experience. H. J. Miller, 385 East 123d St., City.

YOUNG MAN, (19,) technical graduate, desires position; 2½ years' experience as draftsman, Government gauge inspector, and cost accountant. A. Rosenblum, 973 Whitlock Av., Bronx.

YOUNG MAN, 21, evening session student N. Y. University School of Commerce, with knowledge of bookkeeping, typewriting, office work, desires position, honorably discharged. S 592 Times Downtown.

YOUNG MAN, 25, good appearance and selling ability; general business knowledge, bookkeeping and clerical experience; recently released from Government work; highest credentials. K 338 Times.

YOUNG MAN, (27,) Yale graduate, released navy officer, desires responsible position, preferably as secretary to executive who needs dependable assistant; business experience. S 686 Times Downtown.

YOUNG MAN, 30, married, 4 years with export house, preparing documents, foreign exchange, credits, detail work, executive ability; available Feb. S 693 Times Downtown.

YOUNG MAN, 21, experienced wholesale and retail selling, desires connection with establishment offering opportunity for future; outside or inside selling with stock work. A 179 Times.

YOUNG MAN, (24,) eight years' experience clerical, billing and export shipping, desires permanent position; good typist and figurer; knowledge bookkeeping; excellent references. B 539 Times Downtown.

SITUATIONS WANTED—Male.

Thirty cents an agate line.

YOUNG MAN, 29, wishes to connect with reputable concern; university training; technical, mercantile, executive experience; finest reference regarding personality, character, and ability. K 380 Times.

YOUNG MAN, 25, high school graduate, general business experience, wants position with progressive concern where real work insures good future; salary $30. R 613 Times Downtown.

YOUNG MAN, age 28 years, ten years' experience in insurance company; best references; mercantile or export house preferred. Lewis M. Willis, 80 William St., New York City.

YOUNG MAN, ambitious, with 30 years' experience, executive, office manager, auditing, credits, finance, desires immediate and permanent position; not a stock salesman. R 300 Times.

YOUNG MAN, recently discharged from service, can adapt himself to any position; knowledge of bookkeeping; good general business experience; woolen line preferred. O 9 Times.

YOUNG MAN, (24,) honorable discharge, salesmanship ability, desires position; formerly with silk concern; prefer phonograph line. Max Green, 16 South Chase Av., Rockaway Beach, L. I.

YOUNG MAN, 24, recently resigned statistician War Department, experienced insurance and insurance publishing statistics; best references. S 508 Times Downtown.

YOUNG MAN, (21,) five years' experience in piece goods, shipping; knowledge of bookkeeping; can take charge of contractor's cloak and suit house. R 98 Times.

YOUNG MAN, (21,) ambitious and well educated, seeks position that can offer a future to one determined to "make good;" presently employed. S 689 Times Downtown.

YOUNG MAN, recently honorably discharged from army, desires position as salesman in city; can furnish his Ford roadster; highest references. C. Y., 808 Times Downtown.

YOUNG MAN, 17, Protestant, living with his parents, grammar school graduate; six months at business school; references from school and church. G 25 Times.

YOUNG AMERICAN, college man, (20,) well educated, energetic and pleasing, desires permanent position with reliable concern. R 288 Times.

YOUNG MAN, (28,) graduate civil engineer, desires to locate with contracting firm; six years on large construction work; released from navy. S 640 Times Downtown.

YOUNG MAN, (27,) college training, sales experience, forceful, wants opportunity to make good; manufacturing concern preferred. S 639 Times Downtown.

YOUNG MAN, 24, executive, knowledge credits, collections, correspondence, college graduate, legal training, seeks position; honorably discharged. A 186 Times.

YOUNG AMERICAN,

33, MARRIED, SEVEN YEARS' EXPERIENCE SALES EXECUTIVE WORK; GOOD CORRESPONDENT. S 134 TIMES.

YOUNG MAN, (17,) would like a position with reliable publisher; two years' experience; only a position with a chance for advancement considered. S 98 Times.

YOUNG MAN of refinement, experienced in bookkeeping and general accounting, with best of reference, wishes position with reliable firm. R 616 Times Downtown.

YOUNG MAN, 30, good appearance, good education, would like connection manufacturing concern; willing learn; prior joining their selling force. Write J. F., 14 Av. A.

YOUNG MAN, 18, desires position in shipping department of growing firm; salary second to advancement. G 787 Times Downtown.

YOUNG MAN, 21, well educated, desires position where ability and conscientious effort will be of mutual benefit; good penman; $22. A 196 Times.

YOUNG MAN, 21; four years' experience, shipping, receiving clerk; highly recommended; expert packer. S 702 Times Downtown.

YOUNG MAN, acquainted with millinery, hosiery, neckwear, gloves, underwear, as far as retail experience is concerned; excellent opportunity; salary. B 881 Times Annex.

YOUNG MAN, married, wishes position hosiery, underwear, notion house; experienced. B 513 Times Downtown.

YOUNG MAN, 22, would work for moderate salary to learn line and given chance to sell. S 701 Times Downtown.

YOUNG MAN desires clerical position; five years' experience in office work. K 220 Times.

YOUNG MAN, college graduate; excellent mathematician; day or evening; anything. B 1081 Times Harlem.

YOUNG MAN, (26,) desires clerical position where experience is unnecessary. L 212 Times.

YOUNG MAN, experienced in rubberizing line, would like to connect with rubber concern. K 289 Times.

YOUNG MAN, (24,) six years' general office experience, desires position with selling opportunity. A 229 Times.

YOUNG MAN, 19, educated, energetic, business experience; references; position anything. W 720 Times Downtown.

YOUNG MAN desires position, anything, anywhere, advancement; selling ability, references. B 525 Times Downtown.

YOUNG MAN, (21,) army discharge, high school graduate, desires to enter business world; quick learner. J 258 Times Bronx.

YOUNG MAN, (19,) high school graduate, desires position; references; $17. A 907 Times Harlem.

YOUNG MAN, 23, desires to connect with reliable firm; has sales ability; energetic and wide awake. R 646 Times Downtown.

YOUNG MAN, (18,) well educated, desires position afternoon and evening. R 601 Times Downtown.

YOUNG MAN, 20, desires position; anything with reasonable salary to start. J. Waldman, 454 Palisade Av., Jersey City.

YOUNG MAN, 23, college education, desires connection with large concern, which can offer opportunity for future. R 266 Times.

YOUNG MAN wishes position to work evenings at anything. S. K., 490 Times Downtown.

YOUNG MAN, (20,) double entry bookkeeping, typing; 3 years' experience. B 520 Times Downtown.

YOUNG MAN, experienced in book store, knowing French, also parcel post, wants offer. L 201 Times.

YOUNG MAN, (21,) position at anything where ability appreciated. S 659 Times Downtown.

YOUNG MAN, 22, thoroughly familiar office detail; wishes position with advancement; salary $20. S 621 Times Downtown.

YOUNG MAN, knowledge of office routine, shipping, selling, capable, energetic. R 280 Times.

YOUNG MAN, (29,) experience bookkeeping, payroll, shipping, receiving; position anything. R 252 Times.

YOUNG MAN, (25,) honorable discharge army as radio operator, desires position where there is future. K 302 Times.

YOUNG MAN, married, good executive, salesman, office manager, desires connection. G 740 Times Downtown.

YOUNG MAN, 17, high school student, desires position; $12 week. K 382 Times.

YOUNG MAN, 19, well educated, typist; accurate at figures. J. D., 175 Times.

YOUNG MAN (19) desires position at anything; willing worker. O 5 Times.

Employment Agencies.

Fifty cents an agate line.

PROBLEMS OF READJUSTMENT
of Office Help.
CONSULT THE EMPLOYER.
THE WILLIS HAWLEY EXCHANGE
has now listed many hundreds of
YOUNG MEN AND WOMEN
with investigated records.
Conservative service free to
EMPLOYERS, AS FOLLOWS, VIZ:
STENOGRAPHER-TYPIST—$12, $15, $20, $25.
BOOKKEEPERS' ASSTS.—$15, $18, $20, $25.
CLERICAL—Order, shipping, receiving, cashiers, timekeepers, &c.; $15-$18-$20-$25-$30.
ACCOUNTANTS, Executives, $1,500-$3,000.
SALESMEN, $1,200-$2,500.
JUNIORS, $10-$12-$15.

THE WILLIS HAWLEY EXCHANGE,
Chamber of Commerce Bldg.,
82 Court St., Brooklyn, New York.
PHONE MAIN 7033-7034.

AUTOMOBILE EXCHANGE.

Fifty cents an agate line.

APPERSON 1918 SPORT.
BIDDLE 1917 4-passenger.
CADILLAC 1918 7-pass. Touring.
CUNNINGHAM 1918 6-passenger.
CUNNINGHAM 1917 4-passenger.
HUDSON 1918 4-PASS. SPEEDSTER.
HUDSON 1917 4-PASS. SPEEDSTER.
MERCER 1916 Roadster and Speedster.
PACKARD 1917 Fleetwood 4-passenger.
PIERCE 1917 "66" Chummy Roadster.
STUTZ 1918 TOURING.
SCHOONMAKER & JACOD,
1,700 Broadway.

AUTO BARGAINS
ON EXHIBITION.
CADILLAC, collapsible Landaulet, 1917.
CADILLAC, convertible Sedan, 1917.
CADILLAC, Victoria coupe, 1917.
CADILLAC, Roadster, 1917.
CADILLAC, 7-passenger, 1917 and 1918.
PACKARD, Chummy Roadster, 2-25, 1917.
PACKARD, Touring, 2-25, 1917.
PACKARD 2-35, Landaulet, 1917.
PIERCE, 6-48, Limousine, 1917.
PIERCE, 6-48, Touring, 1916.
LOCO. 6-38, Landaulet, 1915.
LANCIA, 35, Special Roadster, 1916.
LANCIA, Streamline Touring, 1916.
BIDDLE, new Roadster, 1918.
ISOTTA, Special Touring, 1918.
LANCIA, Modern Town Car.
MARMON, Chummy Roadster, 1916.
FIAT, 90, Special Roadster.
DE DION, small Town Car.
RENAULT, 18 horse, collapsible Landaulet.
RENAULT, 45, Limousine.
ROSKAM SCOTT CO.,
1,896 Broadway, (63d,) 807 Columbus.

AUTOMOBILE EXCHANGE.

Fifty cents an agate line.

A CLEARANCE SALE.
NO REASONABLE OFFER REFUSED.
All STANDARD "8" cars
GUARANTEED;
LIKE NEW.
STANDARD "8," 1917, LIMOUSINE, almost new throughout.
Standard "8," 1918 touring; demonstrators; run very little.
Standard "8," 1917 touring; excellent condition.
Stutz roadster, late model, very good mechanically; newly repainted and renickeled; tires practically new; big bargain.
Chalmers 1918 sedan, run 3,500 miles, elegant condition.
Chalmers 1917 touring, slip covers, good paint and tires.
Premier 1917 chummy roadster, very good.
Satisfactory demonstrations given on every car.
Standard "8," Used Car Dept.
TAYLOR MOTORS CORPORATION,
64th St. and B'way. Phone Columbus 4648.

ALCO seven-passenger touring, new tires, slip covers; just overhauled, repainted; every possible extra and equipment; must be seen to be appreciated; owned by estate. G 715 Times Downtown.

BARGAINS IN SELECT USED CARS.
CRANE SIMPLEX TOURING.
1918 PACKARD Touring.
1918 CADILLAC Sedan.
1917 CADILLAC Sedan.
1918 DANIELS 4-passenger touring.
1918 CHANDLER touring.
1918 HUPMOBILE touring; like new.
1917 PIERCE-ARROW 4-passenger.
1917 PIERCE-ARROW touring.
1917 MERCER 4-passenger touring.
1917 MARMON touring.
1917 HUDSON Sedan.
1917 MAXWELL Sedan.
1917 HUDSON cabriolet.
1917 BUICK Sedan.
1917 OVERLAND Sedan.
1916 SIMPLEX limousine landaulet.
1916 MARMON town car.
1917 DODGE touring.
1917 CADILLAC touring; excellent condition.
1916 STUTZ Speedster Bearcat.
TRUCKS! TRUCKS!
1917 PACKARD, 2-ton.
1918 GARFORD, 2-ton; cannot be told from new.
1917 REO, 2-ton.
NEW YORK MOTOR CAR EXCHANGE,
237 WEST 55TH ST.
TWO DOORS FROM BROADWAY.
No war tax on used cars.
Phone 667-668 Circle.

BARGAINS in used cars! 1917 super 6 Hudson, seven passenger; 1917 Model G Scripps-Booth; 1918 4-cylinder Stearns, Moline Knight limousine, wire wheels; 1917 little 6 Paige sedan, absolutely perfect; all cars in perfect condition. Time payments arranged. NORMAN GARAGE AND SALES CO., 238 West 54th St. Circle 112. Open Sundays.

BUICK "Big Six" Roadster 1916, in perfect condition; this car has had little use and good care; priced $800. R. H. Davis, Stamford, Conn.

BUICK 1919 "Little Six," five-passenger; cannot be told from new; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th St.

BUICK 1918 Roadster, with Buick Winter top. MacLellan, 1,778 Broadway. Circle 1417.

BUICK sedan, 7 passenger, 1918 model; good as new. Telephone 6036 Yonkers. Johnson, 53 South B'way, Yonkers, N. Y.

BUICK.—Sell my 1918 "E-49" 7-passenger touring; extras; excellent. Miss Donnelly, Riverside Av., Amityville, L. I. Phone 110.

BUICK Sedan five passenger; good condition; reasonable. Hotel Chelsea, Apt. 78A.

BUICK cabriolet, 1917; perfect condition. F. D. Homan, 250 West 54th St.

BUICK, 1917, Little-6 touring, $800. 1,778 Broadway, (57th,) one flight. Circle 1417.

BUICK 1915-1917 TOURINGS, roadsters. Flack, 1,700 Broadway, 3d floor.

BUICK, 1918, E-45; sacrifice, $1,150; like brand new. Phone owner, 423 Main.

BUICK roadster, 1918, six cylinder. See Al, 221 West 54th, Clemons's car.

BUY now. Prices advance in Spring. Every car overhauled, repainted and guaranteed.
CADILLAC 1918 SEDAN.
CADILLAC 1918 TOURING.
CADILLAC 1917 SPORTING—4.
CADILLAC 1917 ROADSTER.
STUTZ 1918 SUBURBAN SEDAN.
STUTZ 1918 SPEEDSTER.
STUTZ 1918 TOURING.
STUTZ 1917 SPORTING—4.
PACKARD 1918 3-25 TOURING.
PACKARD 1918 3-35 TOURING.
HUDSON 1918 SPECIAL SEDAN.
ROAMER 1918 SPORTING—4.
BIDDLE 1917 SPORTING—4.
Burrelle, 1,700 Broadway, 4th floor.

BUY NOW. SAVE MONEY.
Abbott-Detroit 1919; brand new.
Pierce-Arrow 1918, "38" Sedan.
Pierce 1918, "48" Vestibule Suburban Land.
Pierce-Arrow 1917, "48" Landaulet.
Stutz 1918, 4-pass. Sport Model.
Stutz 1917, 6-passenger Touring.
Hudson 1918, 4-passenger Sport.
Hudson 1917, 4-passenger Sport.
Cadillac 1917, 7-passenger Touring.
Cadillac 1916, Collapsible Landaulet.
Cadillac 1916, Convertible Coupe.
Buick 1918, 7-passenger Touring.
Packard 1917, 2-35 7-pass. Touring.
Marmon 1917, 7-passenger Touring.
Franklin 1917, 5-passenger Touring.
A SPLENDID OPPORTUNITY.
Lancia 1916, Runabout; disappearing seats.
Lancia 1915, 4-passenger Sport Model.
Lancia 1914, Runabout; disappearing seats.
Fiat, latest importation Fleetwood Landaulet.
Rolls-Royce, the most beautiful car in America; is absolutely perfect.
HERMAN N. KARP, INC. Est. 1902.
1,676 Broadway. Open evenings. Circle 65.

CADILLAC 1917 Sedan, new cord tires, original paint, which is excellent, mechanically perfect; an exceptional opportunity considering condition.
HUDSON 1918 "Special" Suburban Sedan, like new; blue velvet upholstery, wire wheels, extras; presents beautiful appearance; exceptional car.
HUDSON 1917 Sedan, mechanically perfect; upholstery, tires, paint, etc., excellent; reasonably priced.
COLE USED CAR DEPT.,
226 West 56th St. FOURTH FLOOR.

CADILLAC 1917 LIMOUSINE.
PACKARD 1918 LIMOUSINE, 3-35.
PIERCE 1918 LANDAULET, 38.
PACKARD 1917 TOURING, 2-35.
PACKARD 1917 PHAETON, 2-25.
PACKARD 1917 ROADSTER, 2-25.
MARMON 1917 CHUMMY ROADSTER.
CADILLAC 1917 SEDAN.
HUDSON 1917 SEDAN.
CADILLAC 1917 TOURING.
CADILLAC 1917 Victoria Coupe, 4-passenger.
CADILLAC 1916 SEDAN and CABRIOLET.
PACKARD 1915 TOURING, 3-38.
SIMPLEX 1915 LIMOUSINE, 38.
PACKARD AUTO EXCHANGE CO.,
10 West 60th St. Columbus 5678.

CADILLAC suburban Sedan, 1916; must be seen to be appreciated; exceptional condition; slip covers. Empire, 1,700 Broadway.

CADILLAC, very late 1917; equipped with lightweight 4-pass. sport type body; special tuned; exceptional fast motor; tires like new; full tool equipment; fire extinguisher; spot light; mirrorscope; skid chains; clock; bumper; being sold to settle up litigation over an estate; exact mileage 2,724; fully guaranteed. Gilhooly & Whale, 157 West 56th.

CADILLAC cabriolet; late 1917 model; full leather back; perfect condition; wire wheels; excellent tires; Westinghouse shock absorbers; run low mileage; absolutely no dealers considered. Address Rowantree, Room 3555, 120 Broadway; telephone Rector 9740.

CADILLAC.—To settle estate will sell Model 53, 7 passenger car, excellent mechanical condition and appearance, with covers, shock absorber and extra equipments; car can be seen by appointment. Write H. J., 531 Times Downtown.

CADILLAC FOR SALE, 1918 VICTORIA COUPE, INSIDE DRIVE, USED BUT VERY LITTLE; IN PINK OF CONDITION; ENGINE BETTER THAN NEW. TRAVERS. PHONE MORNINGSIDE 7056.

CADILLAC, sedan, 1917, 12,000 miles; A1 condition; extras; price $2,750; owner going abroad Feb. 1; inspection today; will sell highest cash offer received today. Phone Morningside 9684.

CADILLAC Landaulet, 8 cyl., just out of Cadillac shop; complete overhauling; will guarantee in good condition; price $950. Gilhooly & Whalen, 157 West 56th.

CADILLAC roadster, late model, equipped electrically throughout; 6 wire wheels; car in perfect condition. Phone 6784 Riverside, after 6 P. M.

CADILLAC Touring, 1918, 8-cylinder, 7-passenger; cannot be told from new; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th St.

CADILLAC 1918 Sedan, 1917 Sedan, 1917 touring; bargains. Cook Macconnell, 1,790 Broadway.

CADILLAC 1917 phaeton; has had splendid care and is in excellent condition. Cortlandt 6032.

CADILLAC 1917 seven passenger touring; overhauled, new top and slip covers; $1,650. Joe Helbig, 316 Union St., Brooklyn.

CADILLAC 1917 Sedan; perfect mechanical condition; make offer. Telephone Owner, 348 Rector.

CADILLAC 1916 Sedan; price attractive. 1,778 B'way, (57th,) 1 flight. Circle 1417.

CADILLAC 1916 touring; real bargain. 1,778 Broadway, (57th,) one flight. Circle 1417.

CADILLAC 1918 touring, practically new; sacrifice. Circle 152.

CADILLAC 1917 COUPE.
WALLACE, 236 WEST 59TH ST.

CHALMERS 6-CYLINDER, COMPLETELY ENCLOSED; ALSO EXTRA TOURING TOP; QUICK SALE. LAWRENCE MOTOR SALES CORP., 136 WEST 52D. CIRCLE 190.

AUTOMOBILE EXCHANGE.

Fifty cents an agate line.

CHALMERS Sedan, 1917, "Little Six"; like new; make offer; any demonstration. New Amsterdam Storage W'house, 221 West 37th.

CHANDLER DISPATCH 1918.—Exceptional condition; like new; time payments; trades considered. Empire, 1,700 Broadway, one flight up.

CHANDLER, 1917, good condition. Apartment 2N, 601 West 110th. Cathedral 7070.

CRANE SIMPLEX, latest model, Sedan body; never run. 5902 Schuyler.

CHALMERS, touring model 32A; all wearing parts just replaced; 6 new shoes; very economical; bargain. Andrus, 206 West 101st St. Riverside 9670.

COLE CARS—ALL TYPES.
COLE USED CAR DEPT.,
226 West 56th St. FOURTH FLOOR.

DODGE SEDANS, 1918 and 1917; both in perfect condition; many extras; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th.

EASY WAY TO SELL YOUR CAR.—Van Tassell & Kearney's sales ring, 126-128 East 13th St., has long been esteemed a clearing house for the sale and purchase of second-hand automobiles by auction; least troublesome and quickest medium for both seller and buyer; more prospective buyers than cars as a rule, so enter yours now; auction of autos every Tuesday and Friday at noon. Telephone Stuyvesant 533.

FIAT, 45 horsepower, chassis excellent, $350. Ricca, 90 Southern Boulevard.

FORD 1918 sedan, electric starter; many extras; $650. Tel. King, 5412 Fordham.

FRANKLIN Brougham Sedan; 4-pass., 1918; condition like new. Russell & Downs, 124 West 54th. Telephone Circle 1740.

HOUSE OF CADILLAC.

We have a few recent model Cadillacs that have been taken in exchange for new cars. These have been gone over mechanically in the Cadillac shops, renovated throughout, repainted and are complete and ready for immediate service.

1917 Model 55 Landaulet Brougham Town Car. New body; never used. Imported grey upholstery. Almost new car.
1917 Model 55 Landaulet. Repainted Cadillac, dark green, black trim.
1918 Model 57 Touring. Painted dark maroon; deep wire wheels, black chassis. Car equipped with seat covers and cord shoes.
1918 Model 57, 4-passenger Phaeton. Wire wheels, cord tires, new spare, U. S. E. shock absorbers. An unusual car.
1917 Model 55, 4-passenger Convertible Victoria, painted Cadillac, dark green, black trim.

Newark Branch
DETROIT CADILLAC MOTOR CAR COMPANY,
536 Broad St., Newark, N. J.
Used Car Department. Mul. 3340.

HUDSON 1917 four-passenger Speedster; guaranteed run only 4,300 miles; slip-covers, six wire wheels and other extras; everything in absolutely first class condition; this is no forced sale, and no brokers or dealers wanted. W 721 Times Downtown.

HUDSON 1917 sedan, excellent condition, $1,450; complete equipment. 305 West 79th St.

HUDSON 1917 Sedan, 1918 touring, 1917 Speedster; bargains. Cook Macconnell, 1,790 Broadway.

HUDSON 1917 CABRIOLET.
HUDSON SEDANS, 1917-1918.
WALLACE, 236 West 59th St.

HUDSON 1917 Sedan; real opportunity. 1,778 B'way, (57th,) 1 flight. Circle 1417.

HUDSON 1917 Limousine; town car. 1,778 Broadway, (57th,) 1 flight. Circle 1417.

HUDSON, 1918, 4-passenger Supersix; cost $2,450; sell $1,750; perfect. Barclay 7446.

HUDSON 1917 Touring, Super-Six. 1,778 Broadway, (57th,) 1 flight. Circle 1417.

ISOTTA-FRASCHINI, 120 hp., absolutely latest model; equipped with starter; lights; all new tires; exceptionally fast; fully guaranteed. Gilhooley & Whalen, 157 West 56th.

KISSEL KAR.—6-cylinder, 1917; fine condition; 5-passenger touring, weed chains, engine tire pump; demonstration; cheap at $775. Ask to see Mr. Butterworth's car at Williams's garage, 354 East 20th St., Flatbush, Brooklyn.

KISSEL-KAR, 1917 model coupe, with extra touring top, two extra shoes; first-class condition; bargain to quick buyer. Barclay 7030.

KISSEL Sedan 1917, five passenger, newly overhauled. Desola, 624 John.

LEXINGTON 1917 Chummy Roadster, 4-passenger, special Winter top; make offer; any demonstration. Storage W'house, 221 W. 37th.

LIBERTY 1917 Cabriolet, 4-passenger; fine condition; make offer. New Amsterdam Storage Warehouse, 221 West 37th St.

LIMOUSINE BODY for Buick model 6-55; private owner; can be seen only in Montclair. Box 259 Times, 2 Rector St.

LOBELL ABORN CO.
SELECT USED MOTOR CARS.
1917 CADILLAC Chummy Rdstr.
1917 MERCER Suburban.
1917 STUTZ Tr. very special!
1917 HUDSON Limousine.
1916 WHITE 30, Lim. Land.
1917 HUDSON Sedan.
1917 CHALMERS Sedan.
Many other cars on display.
The name of Lobell Aborn is a guide to good quality and utmost satisfaction. Prices moderate of course.
LOBELL ABORN CO.,
230 West 56th St.,
one door west of Broadway.

LOCOMOBILE 1917 "38" limousine, 1918 "48" touring; bargains. Cook Macconnell, 1,790 Broadway.

MARMON, 1917 touring, seven passenger. 1,778 Broadway, (57th) one flight. Circle 1417.

MARMON 1918 touring car, 1917 Chummy roadster; bargains. Cook Macconnell, 1,790 Broadway.

MARMON "34" aluminum touring body, a bargain. Marmon Long Island Company, 1,416 Bedford Av., Brooklyn, N. Y.

MARMON 1917-1916 LIMOUSINES. Exceptionally fine. Wallace, 236 West 59th.

MAXWELL Sedan, 1917, 5-passenger; cannot be told from new; bargain. New Amsterdam Storage Warehouse, 221 West 37th St.

MERCER 4-passenger Sport, Victoria, T motor, perfect; price right. R 568 Times Downtown.

MERCER SPEEDSTER, dandy car; original factory job; bargain for immediate sale. Federal Warehouse, 250 West 54th.

MERCER 1918 touring, 1916 raceabout, 1917 Sport; bargains. Cook Macconnell, 1,790 Broadway.

NATIONAL.—Latest model, Newport sedan; condition new; rare opportunity. Phone Circle 5692.

NATIONAL coupe, 1916, 6-cyl.; excellent condition; owner going abroad. Andrus, 206 West 101st. Riverside 9670.

OVERLANDS AND WILLYS-KNIGHTS.	Reconditioned & guaranteed; prices very reasonable. WILLYS OVERLAND, INC., Broadway and 50th St.

OVERLAND, 6 cylinder, 7 passenger touring, like new, $450. King, 5412 Fordham.

PACKARDS.
1917 2-35 Landaulet, fine condition.
1917 2-35 Fleetwood, five-passenger touring.
1916 1-35 Limousine, newly painted.
George Lamberty, 1,926 Broadway.

PACKARD, 38 touring, Simplex, 38 limousine; in excellent condition; cheap to quick buyer. Oakley, 121 West 52d.

PACKARD 1918, Fleetwood brougham, limousine; run less than 4,000 miles; bargain. Park Plaza Garage, 920 Union St., B'klyn.

PAIGE 1918 SEDAN.
Exceptional condition. Wallace, 236 W. 59th.

PIERCE-ARROW LANDAULET;
must sell immediately;
spot cash.
CONDITION LIKE NEW.
Telephone Sundays, Cathedral 7676.
Week days, Melrose 7373.

PIERCE ARROW, latest 1917 four passenger; inside drive coupe; practically new; perfect every detail; $4,200. Private owner, Robert Rosenthal, Majestic Hotel. Telephone Columbus 1900.

PIERCE-ARROW 48 limousine, 1917; mileage, 4,500; perfect condition. Russell & Downs, 124 West 54th. Telephone Circle 1740.

PIERCE-ARROW 1918 "38" Sedan, excellent condition; bargain. Cook Macconnell, 1,790 Broadway.

PIERCE-ARROW 1917, "48" Limousine, almost new; must sacrifice. Clark & Kendrick, 143 West 51st St.

PIERCE-ARROW Sedan, good condition, $600. New Amsterdam Storage W., 221 West 37th.

RAUSH-LANG ELECTRIC CAR, dual control, for sale. Phone Morningside 9787.

REO 1917 touring 4-cylinder, extra shoes, &c., $550. 352 East 149th St.

REYNOLDS baby, thoroughly overhauled landaulet. 525 East 11th. Telephone 3066 Forsyths.

ROAMER, 1918, 6 cylinder, for sale, $1,800; guarantee; will place $500 in joint account in bank with buyer to cover breakage of parts if any within six months. Room 103, 17 Battery Place, New York City.

ROAMER 1918 town car, practically brand new; looks like Rolls-Royce; sacrifice. New Amsterdam Storage W., 221 West 37th.

S. G. V. landaulet, just overhauled and repainted; fine body, good tires. S. G., 605 Times Downtown.

AUTOMOBILE EXCHANGE.

Fifty cents an agate line.

SCRIPPS-BOOTH ROADSTER, 1917; bargain. F. D. HOMAN, 250 West 54th St.

SELECT USED CARS.
DE DION BOUTON SEDAN.
1917 HUPMOBILE SEDAN.
1917 BUICK LIMOUSINE.
1916 CADILLAC TOURING.
INTERNATIONAL AUTO EXCHANGE,
150 WEST 55TH ST. PHONE CIRCLE 1866.

STANDARD "Small Eight" Chummy Roadster; thoroughly overhauled; wire wheels; 6 tires; owner must sacrifice; make offer. Snyder, Schuyler 9416.

STEARNS KNIGHTS	Closed and Open Models.	Prices very reasonable.
Overhauled Guaranteed	4 and 8 cyl.	

STEARNS USED CAR DEPT.,
415 West 55th St. Columbus 7600.

STEARNS eight-cylinder 1918 Sedan; also Summer top, Victoria style; owner sails for France Feb. 1; car in perfect mechanical condition; cannot be told from new; make offer. Hubbard, 501 5th Av. Telephone Murray Hill 8588.

STEARNS limousine, 4 cylinder, Fleetwood body, 1917. Mr. Best, 9657 Riverside.

STUDEBAKER, Series 1918, 6-cylinder, 5-passenger special body De Luxe model; in first-class condition, mechanically and otherwise; runs beautifully; painted a dark blue, with natural wood wheels; very sporty and a very exceptional bargain; price $910. Studebaker, 1,291 Bedford Av., Brooklyn. Tel. Decatur 1484.

STUDEBAKER, small touring, in beautiful condition; recently repainted a dark maroon with gold stripes; very fine running condition; good tires; don't overlook this fine value; price $525. Studebaker, 1,291 Bedford Av., Brooklyn. Tel. Decatur 1484.

STUDEBAKER 1917, Springfield Sedan; good condition; tires and paint, extra shoe, brown whipcord upholstery, like new; exceptional bargain; price $1,000. Studebaker, 1,291 Bedford Av., Brooklyn. Tel. Decatur 1484.

STUDEBAKER 1917, 6-cylinder touring, in fine condition throughout; offered at a price that will surely interest you; price $650. Studebaker, 1,291 Bedford Av., Brooklyn. Tel. Decatur 1484.

STUDEBAKER light six, '19 series, 4 door Sedan, practically brand new, beautiful condition throughout; extra equipment; fully guaranteed. Studebaker Corporation of America, Broadway, at 56th St., 2d floor. See Mr. Christie.

STUDEBAKER "Six," '18 model, used for demonstrating purposes only; new car costs $1,732; you can buy this beautiful demonstrating roadster for $875; car is fully guaranteed perfect condition. Studebaker Corporation, 1,751 Broadway, 2d floor.

STUDEBAKER 1918, 6 cylinder, 7-passenger touring; in A1 condition; driven very carefully; price $775. Studebaker, 1,291 Bedford Av., Brooklyn. Tel. Decatur 1484.

STUDEBAKER—7 passenger, Victoria top; very fine; bargain. Homan, 250 W. 54th.

STUTZ BEARCAT, 1916; special built motor, wire wheels, windshield; extra seat on side; 90-day guarantee. Gilhooley & Whalen, 157 West 56th St.

STUTZ, 1917, seven-passenger; original paint; run 6,000 miles; make offer. New Amsterdam Storage Warehouse, 221 W. 37th.

STUTZ coupe, three passenger, just painted, five new tires, mechanically perfect; can be seen by appointment. L 149 Times.

STUTZ 1917 touring car; also 1918 runabout; bargains. Cook Macconnell 1,790 Broadway.

STUTZ, 1918, 6-passenger touring; used 4 months; condition new. Circle 5692.

THREE-TON PACKARD TRUCKS for hire by hour, day, or week; reasonable rates. Telephone 1426 Prospect. Reilly's Storehouses, 618 Dean St., Brooklyn.

WINTON limousine automobile for sale, Model No. 22A, in A-1 condition; new Aug. 1, 1918; slip covers, extra tubes, tires, chains, &c. Apply P. C. Quackenbush, 120 Van Houten St., Paterson, N. J.

WINTON six three passenger cabriolet; very fine condition throughout; fully guaranteed. The Winton Company, Broadway, at 70th St.

WINTER TOP for Lozier Six. Garage, 135th St. and Broadway.

WONDERFUL VALUE.

1918 Studebaker for $575; a beautiful and practically new touring equipped with 2 extra auxiliary chairs; an exceptionally economical and comfortable family car in perfect condition throughout. Studebaker Corporation, 1,751 Broadway.

Automobiles for Rent.

DELAUNAY-BELLEVILLE.—Private owner will rent to responsible person his Delaunay-Belleville limousine brougham, with experienced liveried driver, by the month, either all or few hours each day. R 258 Times.

PACKARD TWIN SIXES to hire; superior service; sensible rates. C. M. & G. V. Williamson, 204 West 42d St. Phone 4219-3530 Bryant.

PACKARD Landaulet, 1917 Model, with trustworthy, competent chauffeur, for rent monthly. Phone Plaza 2100, 153 East 53d St.

PACKARD, beautiful Twin Limousine, for hire, month; reasonable. Owner drives. Riverside 1627.

PACKARD 7-passenger for hire, careful driver; $2.50 an hour. Plaza 9280.

Motor Trucks.

TRUCKS. TRUCKS. TRUCKS.
VARIOUS SIZES AND MAKES.
EXCEPTIONALLY LOW PRICES.
LAWRENCE MOTOR SALES CORP.,
136 WEST 52D. CIRCLE 190.

SEMI-TRAILER, WITH RACK BODY, 16 FT. BY 6 FT., FOR FIFTH WHEEL ADJUSTMENT; BRAND NEW, NEVER USED; BARGAIN. LAWRENCE MOTOR SALES CORP., 136 WEST 52D. CIRCLE 190.

TROY TRAILER, five-ton, very little used, in perfect condition; has flat platform body. Address L. C. Ward, 416 Central Av., Newark, N. J. Telephone Mulberry 4000.

PIERCE-ARROW.—Two five-ton trucks, 14 foot and 17 foot bodies; bargains; perfect condition; $3,500 apiece. Garage, 330 Washington St., Newark, N. J.

PACKARD six, limousine, hourly, monthly; reasonable; owner drives; references. Jones, Col. 9021.

MOTOR Trucks to hire by day, week, or month; contracts taken. Mahoney, 206 West 17th. Chelsea 6093.

FOR SALE.—Several five-ton Pierce-Arrow trucks with dumping body; practically new. R 307 Times.

FULTON Truck for sale; first-class condition; will sell for cash and installment basis. R 607 Times Downtown.

BEAUTIFUL five-passenger limousine by hour, day, week, or month. Circle 581.

PACKARD sixes and twin sixes, hour or season. Muldoon, Col. 2151.

Automobiles Wanted.

BUICK,
USED BUICK OR DODGE;
WILL PAY $600 CASH
for 1918 Model five-passenger; must be in good condition; reply stating mileage run; no dealers considered.
P. O. BOX 145, BROOKLYN.

Wanted, two high-grade automobiles, any standard make, or exchange for my equity in seven-room detached house; equity $2,500; don't want used car. Write Box 15, 1619 St. James Building.

WILL EXCHANGE beautiful eight-room home on Hudson, ample grounds, ideal location, 35 minutes out, for late model touring car; equity $4,700; great opportunity; no dealers. Hubbard, 508 Fifth Av.

WANTED, AUTOS FOR SPOT CASH.
Modern Models, All Styles.
WHAT HAVE YOU?
Bring Car to Door. Telephone, or Write. Jandorf, 1,763 Broadway. Telephone Circle 2.

AUTOMOBILE. — Wanted, high-class Sport model 4-passenger, 1917; Oldsmobile, Hudson, or Buick preferred; state full particulars for consideration; no dealers. Address L 169 Times.

EXCHANGE for automobiles; small plot, 432 West 34th St.; suitable private garage or auto truck storage. Siezert, 115 Broadway. 3133 Rector.

BUICK, 1918, 7-passenger touring car, completely equipped and in excellent order wanted; price, full particulars and extras, if any. Buick, Post Office Box 694, City.

LOCOMOBILE, Berline or limousine body for 1915 six-cylinder 38 H. P. chassis; will pay cash for immediate delivery. Y 236 Times Annex.

HAVE $1,500 TO $2,000 CASH FOR LATE SEDAN OR FINE PASSENGER CAR; NO DEALERS. ADDRESS AUTOMOBILES, 248 TIMES DOWNTOWN.

CADILLAC, Stutz, Owen, Packard, new, in exchange for equity 5-room house, near Bronxville. G 776 Times Downtown.

MUST sacrifice, Bronx plots, (75x100,) no mortgage, or exchange for good automobile. Archibald, 40 East 41st.

AUTOMOBILES wanted for export; best prices paid. Feinberg, 550 East 149th St., Bronx.

AUTOMOBILE.—Closed car, good condition; give particulars and price. F. C., 3,525 Broadway.

Wanted, late model tourings, speedsters, and sedans, standard makes; spot cash. Burrelle, 1,700 Broadway. Circle 152.

PIERCE-ARROW wanted, 1918 sedan; state price, mileage condition, and size tires. J. H. Ackerman, Woodcliff Lake, N. J.

WANTED, CADILLAC SEDAN, 1917 or 1918; state mileage and price. Roberts, 307 5th Av.

Interested to buy private Cadillac sedan, 1918; perfect condition. L 120 Times.

STUTZ wanted; 1917, 4-passenger; $1,000 cash; must be perfect. A 234 Times.

HIGHEST PRICES PAID for cars; telephone before you sell. Burns, 5412 Fordham.

AUTOMOBILE EXCHANGE.

Fifty cents an agate line.

Automobile Supplies.

IRONCLAD battery for 3-ton truck, used less than 3 months. Kreatrich Commission Co., 5 Harrison St.

Automobile Instruction.

STEWART AUTO SCHOOL, 225 W. 57th St. at Broadway.	20 REASONS 20 Why our system of automobile instruction for men and women is the best in N. Y. Write today for Catalogue I.
ATKINSON AUTO SCHOOL, 253 West 50 St.	Superior instructors guarantee you expert knowledge. Inspect equipment or write for booklet. Ladies' classes.
Auto School WEST SIDE Y. M. C. A. 303 W. 57th St. 7920.	Largest and best school in the U. S. Send for booklet and pass to school. Telephone Columbus. Special classes for ladies.

FOR SALE.

Fifty cents an agate line.

A large, fully equipped squab plant, near New York City; complete in every detail and stocked with 2,500 young squab breeders; business has been established five years; thorough investigation invited; good reason for selling. Call or write 298 Rugby Road, Brooklyn, N. Y.

BILLIARD AND POCKET TABLES.
New and second-hand; low prices; easy payments.
THE BRUNSWICK - BALKE - COLLENDER CO., 29 West 32d St., near Broadway.

For Sale.—Manufacturing plant of 100 machines equipped to make both coats and pants; equipment entirely new, 3 months old; good location; cheap rent; sold at sacrifice. R 673 Times Downtown.

Steinway baby grand piano, latest model; gold set antiques; paintings; tapestry; bronzes. Telephone for appointment. Academy 2067.

Slightly used talking machine, large Circassian walnut cabinet, Sonora motor, $125; cost $250. Apartment 5 A, 601 West 135th.

Furniture.

Machinery manufacturing plant for sale. Equipment of over 100 machine tools, as lathes, screw machines, planers, turret lathes, 10 milling machines, planes, shapers, drill presses, building of 30,000 feet, elevator, splendid daylight, own electric power plant; situated in the centre of New York City; low rent. Individual machines will be sold; 1 25 H. P. gas engine, 3 60 H. P. oil engines, 2 generators of 50 and 60 H. P., motors of 5, 7, 10, 15, 50, and 60 H. P., D. C. 220 volt. Principals only. B 1019 Times Harlem.

Furniture.—One English mission chime clock made by Elliott of London, England; one clock and bronze set; walnut bookcase; one onyx pedestal; one marble pedestal and one mahogany case pedestal, Antique period; music cabinet, inlaid; no dealers. To be seen after 7 P. M. Max Mayer, 459 West 147th.

Furniture.—Mahogany bedroom suite, double bed, and library table (Adam), splendid condition; Queen Anne bedroom suite, three-quarter bed; also Style X Victor Victrola; call Sunday, 1 to 4:30 only. 102 West 70th St., Apt. 78.

Don't sell your household furniture, rugs, carpets, bric-a-brac, paintings, bronzes, silver and plated ware, books, before getting my estimate. Frank, 605 West 111th St. Phone Cathedral 3838.

Elegant new dining room furniture, Hepplewhite design; brown mahogany; 10 pieces; oval table; 2 arm chairs. Can be seen by appointment. Telephone Morningside 6486.

Natural muskrat fur coat; beautiful skins; full length; hardly worn; $100. 3-9 Monday afternoon, 52 West 88th.

Massive mahogany dresser and bed with hair mattress, $150. Hale, 250 W. 78th St.

Office Furniture and Supplies.

Store and Office Fixtures.—Show cases, wardrobes, carpet, office file and safe at big sacrifice. S 26 Times.

Dictaphone, practically new, for sale at a bargain. Mr. Hunter, Rector 7525.

Typewriters.

TYPEWRITERS RENTED.
Non-Visible, 3 months for $4.
Visible, 3 months, for $7.50 up.
Initial Payment Applies if Purchased.
FACTORY REBUILT TYPEWRITERS.
FACTORY REBUILT TYPEWRITERS.
Other makes, $25 to $65.
Trademarked and guaranteed for one year.
Call, telephone or write.
AMERICAN WRITING MACHINE CO.,
20 E. 23d St., opp. Madison Av. } Tel. 5404
329 Broadway, at Worth St. } Franklin

Government Sales.

CAMP SEVIER, SOUTH CAROLINA, TO BE SALVAGED OR SOLD FOR INDUSTRIAL DEVELOPMENT; 2,000 ACRES LAND UNDER OPTION; APPROXIMATELY 500 FRAME STRUCTURES; ON MAIN LINE OF SOUTHERN RAILWAY; CENTRE OF COTTON MILL DISTRICT; LIGHTS, WATER AND SEWERS COMPLETE; ADMIRABLE OPPORTUNITY FOR INDUSTRIAL DEVELOPMENT. ADDRESS CONSTRUCTING QUARTERMASTER, CAMP SEVIER, S. C.

SALE OF WOOD CHARCOAL.
MATERIAL DISPOSITION SECTION, CHEMICAL WARFARE SERVICE, U. S. A., 19 WEST FORTY-FOURTH STREET, NEW YORK CITY.—Sealed bids are requested for the whole or any portion of 860 tons of wood charcoal now located at Astoria, N. Y. Bids made on form M.D. 9, obtainable from this office, will be received until 10 A. M., February 3, 1919.

SALE OF RUBBER CEMENT.
Material Disposition Section, Chemical Warfare Service, U. S. A., 19 West 44th St., New York City.
Sealed bids are requested for the whole or any portion of 780 gallons of rubber cement packed in 30-gallon drums. Bids made on forms M. D. 9, obtainable from this office, will be received until 10 A. M., Feb. 3, 1919.

Purchase and Exchange.

Will buy any kind of oil paintings; bring some with you. Call Sundays if possible, or week days. Paris Art Store, 1,117 Flatbush Av., Brooklyn.

Wanted immediately, 36"x36"x24" planer; 4 heads; state price, condition, and where can be inspected. Manufacturer, R 624 Times Downtown.

Want 3 blankets, army or similar; any condition; state price. B 366 Times Annex.

BOARDERS WANTED.

Thirty-five cents an agate line.

East Side.

29TH, 29 EAST.—Large front room, southern exposure.

HOTEL RUTLEDGE, 168 Lexington Av., (30th St.)—For refined women. Why not live at a hotel if you can do so at lower cost than boarding or keeping house? Outside rooms; telephone; elevator; complete service; homelike; including meals, $16 weekly up. Tel. Madison Square 6160.

West Side.

50TH, 61 WEST.—Large, sunny front room with board; references.

50TH, 62 WEST.—One large room with board, table guests; references.

68TH, 56 WEST.—Handsomely furnished private bath, electricity, Southern cooking, continuous hot water.

70TH, 200 WEST, (opposite Sherman Square.)—Large front room, comfortably furnished; steam, gas logs, running water, elevator; table guests. Hubbell.

72D ST., 212 WEST.—PRIVATE BATHS; ELECTRICITY; STEAM HEAT; TABLE BOARD. COL. 8398.

72D, 130 WEST.—Large, sunny room; board for Winter; references.

72D, 122 WEST.—Beautiful large room; private bath; other rooms; references.

73D ST., 149 WEST.—Excellent table board; table guests solicited.

74TH, 5 WEST.—Fine large double room with bath, by Holland family; give supper or accommodations; European style; home cooking.

79TH, 114-122 WEST, (Wide, Parked Street.) —Unusual and attractive; large parlors; tearoom and lounge; steam heat; booklet.

79TH, 122 WEST.—Single room; electricity; French cuisine; table boarders.

80TH, 134 WEST.—Large, second floor, south room; private bath; references.

82D, 134 WEST, (Graycourt.)—Attractive, modern, steam heat; references; table guests; booklet.

83D ST., 6 WEST.—Rooms and board; excellent table; table guests.

85TH, 130 WEST.—Medium-sized room, good home cooking, all accommodations; table guests.

85TH, 132 WEST.—Large front room for two; French cuisine; homelike; references.

87TH, 303 WEST.—Lady owning handsome home offers second floor, with private bath.

89TH ST., 321 WEST.—Large, bright, elegantly furnished room, twin beds, fine bath adjoining; view Hudson River; suitable for two gentlemen or couple; real home cooking. Telephone 3187 Riverside.

90TH, 2 WEST.—Large, sunny room, southern; Jewish family; couple or gentlemen.

94TH, 38 WEST.—Beautiful large and small rooms; all improvements; table guests.

99TH, Riverside.—Gentleman will find comfortable home with refined Jewish family. A 132 Times.

102D, 305 WEST.—Opportunity for two adults in private Christian-American family; front room; 4 southern windows; private bath.

107TH, 332 WEST, (Riverside, Broadway.)—Luxurious private residence, three spacious rooms, bath, single room; exceptional table, modern.

108TH, 325 WEST.—Beautiful room, with private bath; separate or en suite; cuisine and service unexcelled; only permanent guests considered.

111TH, 421 WEST.—Near Amsterdam Av., large and small rooms, excellent board.

112TH, 151 WEST.—Large and single rooms, steam, electric; excellent board.

120TH, 118 WEST.—Single front room; excellent Jewish table. Study. Morningside 2121.

130TH ST., 247 WEST.—Large, light rooms, all conveniences; kosher table board. Morningside 4011.

143D ST., (185 Hamilton Place.)—Parlor and bedroom, sunny outside rooms, etc., suitable one or two gentlemen; board optional; elevator; single room, water, $8. Tel. Aud. Apt. 7 N. E.

152D, 590 WEST.—Beautiful large room, suitable two; homelike; excellent board; private.

158TH, 616 WEST.—Comfortably furnished large and single rooms; 3 adults; good meals; $30 per week; 2 minutes subway.

BROADWAY, 2,880, (Corner 112th.)—Two or three large connecting rooms, private bath, with board; together or separately. Rogers.

RIVERSIDE DRIVE, 549.—Attractively furnished, comfortable, steam-heated room, next to bath, shower; excellent board; $18 weekly. Payne.

RIVERSIDE DRIVE, 740.—Large room facing the Drive, suitable for couple; high-class apartment. Phone Aud. 4570, Apt. 6B.

THE EVELYN LODGE.
Charming Winter House of High Standard;
30 Minutes Downtown N. Y. Fare 5c.
50 Lovely Rooms; Excellent Chef and Service;
Social Parlors; Comforts; Cleanliness.
Weekly, $14-$30 Per Adult, With Meals.
10 Years Under One Management.
71 CENTRAL AV., ST. GEORGE, S. I.

WEST END AV., 801, (74th.)—Large, double room, private bath; meals; one flight; singles, facing park; electricity; all conveniences.

WEST END AV., 693, (near 94th.)—Large room; also suite; private bath; French spoken; table guests; references.

WEST END AV., 815.—Private family; beautiful room, bath; unexcelled table; gentlemen.

YOUNG WIDOW, English, willing to board school boy; room for parent; good location. Write M., 236 West 109th.

BOARD WANTED.

Thirty-five cents an agate line.

ARE YOU LOOKING FOR BOARD, LODGING, OR BOARDERS?
The Association to Promote Proper Housing for Girls, now at 11 West 37th St., keeps a list of available rooms in investigated rooming and boarding houses and organized houses for girls. Office hours, daily, 10 A. M. to 8 P. M.; Saturday, 10 A. M. to 5 P. M.

Room and board wanted by refined, educated business man; prefer to live with some one who will help me to learn French, but real home more essential; give particulars. R 322 Times Downtown.

Refined Jewish American, mother, 2 sons, 17 and 10, and daughter 13, desire rooms and board in very best surroundings. Phone Decatur 1654 or write Freiberger, 558 Greene Av., Brooklyn.

Young couple; private family; modern apartment; west side only; well furnished bedroom; not over $100; particulars. K 346 Times.

Homes for Jewish boys and girls working age at moderate rates; above 110th St. 36 West 118th St.

Young lady would like to be received as paying guest in refined home, preferably young people. R 238 Times.

Business woman wants room and board, private family, upper west side; would share small apartment. G 728 Times Downtown.

Lady concert singer desires quarters, preferably with meals, in refined surroundings; not above 85th St., west. X 754 Times Annex.

Young Jewish business girl with refined family desires real home. G 628 Times Downtown.

Warm room and board, gentleman, small family preferred; state terms. R 263 Times Downtown.

Jewish gentleman, references, wants room and board in refined family where French is spoken; state terms. A 208 Times.

Couple and child desire room and board private family. A 230 Times.

Room with board wanted by a Southerner with private family. K 252 Times.

Gentleman desires room and board; in city or Mount Vernon. K 341 Times.

Gentleman wishes room and board with private family, above 60th. A 205 Times.

COUNTRY BOARD.

Forty-five cents an agate line.

Bronx.

Medical convalescents, nervous invalids, and old age people cared for, on our beautiful Crawford estate, 233d St., east of White Plains Av., Bronx.

Westchester County.

PELHAM MANOR, N. Y.
SUN DIAL LODGE,
211 SENOR LANE.
Large rooms, with and without private bath; first-class table and service, 30 minutes from 42d St.; Pelham the station, N. Y. & N. H. R. R.; tennis on place; golf near. Mrs. J. Arthur.

Mountain House, Valhalla, Westchester Co., N. Y.—City comforts; country sports; private bath; 45 minutes from 42d St.; $21 and up; capacity 150. Phone 1169, White Plains.

Refined home for invalids, elderly or chronic cases; nursing care; delightful home. 264 Palisades Av., Yonkers. Tel. 5642 Yonkers.

Nurse, having lovely home, desires charge invalid lady; Dr. references. 5642 Yonkers.

Staten Island.

THE EVELYN LODGE.
Charming Winter House of High Standard;
30 Minutes Downtown N. Y. Fare 5c.
50 Lovely Rooms; Excellent Chef and Service;
Social Parlors; Comforts; Cleanliness.
Weekly, $14-$30 Per Adult, With Meals.
10 Years Under One Management.
71 CENTRAL AV., ST. GEORGE, S. I.

Sunshine Cottage.—Can take two or three more children under 12; country home, only one hour from Manhattan; school near by; mother's care; very reasonable. 333 Huguenot Avenue, Huguenot Park, Staten Island.

New York State.

STAMFORD-IN-THE-CATSKILLS
FOR HEALTH.
Right altitude, right air, right living. Invalids, convalescents, and nervous cases. Constant medical attention.
For terms and full particulars
Address Dr. L. S. Kiernan,
Stamford, N. Y.

New Jersey.

THE MARLBOROUGH,
46 North Arlington Av.,
East Orange, N. J.
"45 Minutes from Broadway."
Do you know that you can secure a parlor, bedroom, and private bath, with excellent meals for two people, in New York's most beautiful suburb, at an exclusive and homelike apartment hotel, for $35 per week? Compare this with what you are paying. Take the Lackawanna at Hoboken. Hotel one block from East Orange station. 150 trains a day.
W. T. READE, Prop.

ELMWOOD HOTEL,
43-45 South Walnut St.,
East Orange, N. J.
A New York family hotel filled with New Yorkers, 30 minutes from Broadway.
Room, with private bath and first-class table board for two, $36 to $40.
Room, with private bath and first-class table board for one, $16 to $20.
Parlor, bedroom, and private bath, with table board for two, $36 to $45.
Suites of two bedrooms, with private bath and board for three, $42 to $50.

NERVOUS AND MENTAL CONDITIONS.
Special facilities for treating and curing such cases. Also for
AGED PEOPLE, CHRONIC INVALIDS
requiring more attention than can be given at home we offer a pleasant, cheerful sanitarium; large, modern, warm house, spacious grounds; automobiles, wheel chairs, attentive nurses, experienced physicians; Winter rates moderate.
LYNWOOD LODGE, ENGLEWOOD, N. J.

East Orange; large, sunny room with bath; also attractive single room; steam heat, electricity, tasteful furnishings; adults only; no board except by special arrangement. 76 Lenox Av. Telephone 5075.

East Orange, Lenox Manor. — Quiet, cosy, beautifully furnished large rooms, private bath; electricity; long verandas, garage; table board near by. 75 Lenox Av. Telephone Orange 5075.

BERTRAM COTTAGE,
LAKEWOOD, N. J.
Refined atmosphere, delicious Southern cooking; booklet. C. F. Johnson.

South Orange, N. J., two large connecting rooms and bath; refined people only. 350 Ridgewood Road.

East Orange. The Buckingham, 17 Prospect St., family hotel, desirable 3d floor rooms, single or connecting; best table.

South Orange, N. J.—Beautiful home and location; large room, bath, and board; references. 117 Scotland Road.

Country Board Wanted.

Japanese gentleman wants large, well-furnished room, with Victrola, near station within 30 minutes' ride from Grand Central Station; modern improvements necessary. L 288 Times.

FURNISHED ROOMS.
Thirty-five cents an agate line.

East Side.

27TH, 112 EAST.—Three charmingly furnished front rooms, with use of kitchen. Phone Stuyvesant 716.

29TH, 48 EAST.—Large, handsome room; two gentlemen; no other roomers. See Superintendent.

30TH, (163 Lexington Av.)—Rooms, sunny; telephone, elevator, well furnished; excellent service; $10 weekly up; including elegant meals, $16 weekly; front rooms, with running water, $18 weekly; with bath, $22 weekly; refined women. Hotel Rutledge.

38TH ST., 143 EAST.—Parlor and bedroom; use of bath; newly furnished and decorated; $9; references. Register.

59TH, 119 EAST.—Large, small rooms, nicely furnished; modern conveniences; gentlemen.

59TH ST., 506 EAST.—LARGE OR SMALL ROOM; PRIVATE HOUSE.

61ST, 37 EAST.—Large, light room; all improvements; gentleman only.

62D, 166 EAST.—Exceptional large front room, attractively furnished, with private bathroom, heat, electricity, and maid service; excellent neighborhood, in a physician's home, near subway or "L" station. Call or phone Rhinelander 8584.

76TH, 33 EAST.—Large front room, suitable studio; excellent location. 3450 Rhinelander.

84TH, 183 EAST.—Two connecting large, sunny rooms; all conveniences. Carlson.

165TH, 171 EAST.—Sun and heat, parlor privileges; 3 minutes walk to Tremont Station or 3th Av. elevated. Telephone 5071 Tremont.

MADISON AV., 174.—Two plainly furnished rooms to people desiring refined surroundings; $30-$50 per month; references exchanged.

MADISON AV., 253.—Large room, adjoining bath; also studio; steam, electricity; references.

MADISON, 1,399, (93d St.)—Room, private house; no other roomer; gentleman, business woman.

THE HOTEL BELMORE,
northeast corner 25th St. and Lexington Av., 2 blocks subway station; special permanent weekly rates, $7 week up. Madison Sq. 501.

TWO beautiful rooms, private house; separate or en suite; Murray Hill section; references given and required. K 307 Times.

West Side.

46TH ST., 58 WEST.—Large room, overlooking park; adjoining bath; electricity; studios; gentlemen; references.

59TH, 220 W.—Medium size, sunny room, lavatory, closets; electricity; charming private apartment; suitable business man; only $9. Langdon.

65TH, 164 WEST.—Physician owning modern house; comfortable front room; steam; $4.50.

68TH, 44 WEST.—Parlor floor, private bath; good for doctor or dentist; also other rooms, with running water; newly furnished; $4 to $10.

68TH, (Central Park West.)—Attractive room, gentleman; elevator; Jewish family. Columbus 2586.

69TH, 118 WEST.—High-class bachelor accommodations; front room with private bath; steam heat; references.

69TH, WEST.—Room adjoining bath; business woman; breakfast optional; reasonable. Columbus 3126. Griffin.

73D, 108 WEST.—Newly furnished residence; large rooms; shower bath; electricity; telephone; $16.

76TH, 115 WEST.—Very attractive large rooms, private bath.

73D, 47 WEST.—Room and bath for gentleman; top floor, rear; $15 per month, with service.

74TH, 132 WEST.—Large room in house, refinement; for refined lady; references.

75TH, 251 WEST.—Large, light room; kitchen privileges; $15; maid service.

77TH, 125 WEST.—Attractively furnished front parlor; gentleman preferred; also skylight room.

77TH, 162 WEST.—Comfortable, large room; running water; adjoining bath; phone, electricity; reference.

78TH, 134 WEST.—Charming second front room, running water, electricity, immaculately kept house.

78TH, 143 WEST.—Charming second front room; running water; select vicinity; immaculately kept house.

78TH, 308 WEST.—Attractive large rooms, bath, phone, private house; references; $7.

80TH ST., WEST.—Two large connecting rooms, steam heat, new bathtubs and lavatories, electric light, parquet floors, private family, private house; no other roomers; gentlemen only; $125 monthly. Y 239 Times Annex.

80TH, 322 WEST. (Apt. 5 West.)—Southern exposure. Telephone 4770 Schuyler; gentleman.

83D, WEST.—Owner will rent large furnished room; gentleman; references.

84TH, 3 WEST.—Beautiful room, spacious closets, dressing room, bath adjacent, electricity, phone.

85TH, 212 WEST.—Comfortably furnished sitting room and bedroom, bath adjoining; suitable two gentlemen. Hill.

85TH, 201 WEST.—Large, sunny, handsomely furnished room; elevator; kitchen privileges. Sharples.

85TH, 101 WEST.—Room adjoining bath; modern apartment; $5. Goodwin. Schuyler 4774.

86TH ST., 337 WEST.—Large, comfortable, well-heated room, adjoining bath; near Drive.

87TH ST., 117 WEST.—Attractively furnished large room, suitable two gentlemen; private house.

89TH, 70 WEST.—Select, modern furnished rooms, dressing rooms; cleanliness; steam; electricity.

92D, 214 WEST.—Extra large room with bath, one or two gentlemen; private home; breakfast; reference. Apt. 2D.

92D, 5 WEST.—Comfortable small room; $5. Smith.

92D, 56 WEST.—Beautiful large room, dressing room, bath adjacent, $12.

94TH, WEST.—Comfortable, attractive suite, select private apartment; gentlemen; references. Riverside 3726.

94TH ST., 250 WEST.—Small, sunny room, suitable business man or lady. Apt. 4 west. Telephone 3453 Riverside.

94TH, WEST.—Comfortable, attractive room, apartment; business party; $6; references. Riverside 8875.

97TH, 251 WEST.—Man roomer; family of two adults; attractive rooms adjoining bath.

99TH, 306 WEST, Near Broadway.—Large, attractive, comfortable front room; high-class private family; references; 5 West. 9132 Riverside.

103D ST., 253 WEST, (Riverside Section.)—Well-furnished, scrupulously clean, quiet rooms, bath adjoining; electricity, telephone; express subway block distant; gentlemen or business women; private house; moderate rate.

103D, 15 WEST.—Clean, homelike room, 1 flight; all conveniences; gentleman; references. Stokes.

103D ST., 203 WEST.—Near Broadway Subway; pleasant room; elevator, phone, gentleman. Apt. 5A. Wilde.

103D, 216 WEST.—Elegantly furnished rooms; running water, electricity; business people; references. Robins.

104TH, 241 WEST.—Furnished room, nice, light, quiet, with lavatory; gentlemen only. Mascher.

105TH ST., 201 WEST.—Large outside room, adjoining bath; gentleman. Apartment 6B.

109TH, 304 WEST.—Beautifully furnished large room, with dressing room, closets; also small room; well-heated, modern house.

109TH, 312 WEST.—Beautiful room, overlooking Hudson, seventh floor.

111TH, 500 WEST.—High-class, choice, lavatory and bath; $8. Cathedral 6231.

112TH, 517 WEST.—Attractive, quiet room, private bath; business woman; references. Apartment 64.

113TH, 538 WEST.—Desirable room, lavatory; refined American home; elevator; references. Apt. 51.

113TH, 324 WEST.—Beautiful, large, sunny room; every convenience; private American family.

113TH, 321 WEST.—Large, well-furnished room, third floor, bath adjoining; $12.

114TH, 614 WEST.—Large, attractively furnished room, adjoining bath; twin beds. Apartment 71.

116TH, 436 WEST.—Small room with toilet and closet, $4.50; references. Apt. One.

116TH, 450 WEST.—Large, well-heated front room, facing Columbia. Apartment 58.

122D, 620 WEST.—Large, nicely furnished room with private family. Apt. 5.

122D ST., 349 WEST.—Exceptionally attractive home for business people; spacious light room, with dressing room and lavatory, furnished or unfurnished; refined private house; bath; electricity; attentive service; reasonable. Phone 654.

130TH, 210 WEST.—Large sunny room with spacious dressing room, suitable for 2; gentlemen only.

136TH ST., WEST.—Sitting and bed rooms, bath adjoining; near Riverside Drive; refined gentleman. Phone Audubon 5252. Murray.

137TH ST., WEST.—Guest room for refined lady desiring best environment and accommodation; immediate access to subway, bus and cars; references. Write G. E., 3,625 Broadway.

138TH, 501 WEST.—Apartment, 4 outside sunny rooms, southern exposure; all conveniences, adjoining bathroom. Mrs. Sellner.

139TH, 661 WEST.—Cozy, adjoining bath; private family; $5; gentleman. Apt. 22.

140TH, 469 WEST.—Handsomely furnished front room; exclusive private house; gentleman; reference.

142D, 505 WEST.—Outside, sunny room, adjoining bath; elevator apartment; family two adults; references.

FURNISHED ROOMS.
Thirty-five cents an agate line.

West Side.

152D, (377 Edgecomb Av.)—Large, light room; conveniences; 1-2. Apt. 3.

156TH, (near Drive.)—Exceptional opportunity for gentleman; high-class apartment. Audubon 5677.

178TH ST. AND FT. WASHINGTON AV.—Room with private bath; elevator. Phone St. Nicholas 9208, Apt. 65.

182D, 569 WEST.—Sunny room, adjoining bath; all conveniences; block subway. Evans.

ATTRACTIVE furnished rooms; meals if desired; very select neighborhood, overlooking the Speedway. Apply Apartment No. 53, 53 St. Nicholas Place, near 155th St. Phone Audubon 4690.

ATTRACTIVE sunny room, refined home, West 85th; business gentleman; references. S 166 Times.

BROADWAY, (98th St.)—Beautifully furnished large room, private bath, electricity; reference; gentleman. Phone 2409 Riverside in the mornings.

BROADWAY, 2,790.—Light, desirable room in modern apartment; references. Inquire elevator.

Business couple will appreciate light, large, quiet room, twin beds, running water, near bath; modern apartment; refined surroundings; serve breakfast if desired. Riverside 406.

CONVENT AV., 325, (West 143d St.)—Large, light, well-furnished rooms; owner's private residence; business people preferred. Audubon 3526.

COMFORTABLE front room, bath; very private elevator apartment; business lady only; subway, bus. 9175 St. Nicholas. Apartment 601.

CENTRAL PARK WEST, 478, (108th.)—Attractive, warm room; running water; adjoining bath. Sheppard.

CENTRAL PARK WEST.—Large, sunny room; steam, electricity, running water, shower; gentlemen; $7. Academy 4191.

CLAREMONT AV., 140.—Front room in nice, quiet apartment; $10. Apt. A.

"DEERFIELD," Corner 145th St.-Riverside.—Parlor and bedroom, facing Hudson, beautifully furnished, by two middle-aged ladies; excellent home for lady or gentleman; reliable reference required. Hudson.

IN 6-room 3-bath apartment, 9th floor, beautiful room facing east; "L" express 28 minutes from Cortlandt St.; quiet, refined home. Phone in morning, Audubon 1294.

IF YOU ARE LOOKING FOR ROOMS ASK MISS TRIPP, 416 WEST 118TH ST. HOURS 10-2.

LARGE front room on Riverside Drive, facing the Hudson, with private family; all conveniences. Telephone Audubon 8954.

METROPOLITAN OPERA BUILDING, (Apt. 7.)—Gentleman will rent large room, responsible man.

MORNINGSIDE DRIVE, 70.—Large, single room, business man or woman; $5. Apt. 32. Phone Morningside 1106.

RIVERSIDE DRIVE, (block from 157th St. subway station.)—A large, sunny room, southern exposure, adjoining exceptional bath; Hudson view; suitable one or two. Telephone Audubon 229 for private phone.

RIVERSIDE DRIVE, 740.—A musician can have superior accommodations; private family; use of baby grand piano. Apt. 6B. phone Audubon 4670.

RIVERSIDE DRIVE, NO. 125.
Apartment 10 north; exceptionally attractive rooms.

RIVERSIDE DRIVE, 78, (corner 80th.)—Beautifully furnished room; elegant house; all improvements.

RIVERSIDE DRIVE, 102, (82d.)—Large room, running water, top floor, private residence.

RIVERSIDE DRIVE, 736.—Large room, elegantly furnished, bath adjoining, $180. Audubon 3F.

RIVERSIDE DRIVE, 552, (Apt. 2C.)—Furnished room, private bath; $22 month.

SOUTH edge of Yonkers, near Broadway.—Large, sunny room, private bath, east room, running water, sleeping porch; beautiful house, grounds; fine view. R 280 Times.

ST. NICHOLAS AV., (155th St.)—Large, light room; all conveniences; breakfast optional. Apt. 41.

[illegible] BEAUTIFUL ROOMS and bath, (two connecting and one single,) suitable only for ladies or couple; private family; references exchanged; unusually attractive. G 17 Times.

WEST END AV., 662, (92d.)—Beautiful large room, kitchenette; large front room, adjoining bath; electricity, parquet floors; moderate.

WEST END AV., 287 (71st St.)—Suite, with bath.—Single room. Room with kitchen privileges; high-class American home; references.

WEST END AV., 322, (75th.)—Two nice, small front rooms; private house; references.

WEST END AV., 672.—Elegantly furnished rooms, private bath; kitchen privileges; telephone.

WEST END AV., 896.—Large front, adjoining bath; $12. Phone 2897 Academy; Japanese.

WEST END AV., 613.—Beautiful newly furnished studio suite and single rooms.

YOUNG LADY.—Student of music, desires girl, seriously interested in the same art, to share room, bath, kitchenette, separate beds, piano; $6.25 weekly; references exchanged. Phone Schuyler 4413, 132 West 81st.

ROOMS WANTED.
Thirty-five cents an agate line.

Furnished.

DISCHARGED OFFICER.—Young mechanical engineer desires medium sized, moderately priced room on west side between 90th and 125th Sts.; can give the best of references and would appreciate congenial surroundings. Answer fully, O 21 Times.

By middle-aged business man, comfortable room, preferably in apartment with private family having no other roomers; section adjacent Times Square; state lowest monthly terms; highest references furnished. R 205 Times.

Young business man desires furnished room with private bath or small furnished apartment, situated below 60th Street; reply with full particulars. W 706 Times Downtown.

Wanted, medium or large furnished room, large closets, running water, electric light, below 79th St., with or without board, for short time, possibly season; terms reasonable. R 309 Times.

Lady desires furnished room; homelike; kitchen privileges; would share small apartment with lady, below 96th St. L 154 Times.

Gentleman wants room with use of bath, electric light, telephone, around Madison Square; private family preferred. R 278 Times.

Gentleman desires room and breakfast in private family; west side, 72d to 110th Sts. between Amsterdam and Riverside Drive; reference exchanged. R 331 Times.

Business woman, highest reference, two rooms, near bath, without board, in strictly private house; state terms. Box 256 Times, 2 Rector St.

Bachelor desires well furnished room; heat and electricity; location of West Seventies and near subway; breakfast if it can be arranged for. K 348 Times.

Osteopath desires pleasant home for two months; will give treatments exchange if desired; highest recommendations. S 150 Times.

Wanted by business lady, furnished room, with bath; private family preferred; west side; state particulars; references exchanged. Permanent, 442 Columbus.

Room Wanted.—A couple desire room, with or near bath, with meals, preferred in private family, on west side, not above 110th St. Address S 669 Times Downtown.

Pleasant room by gentleman in section 90th to 110th St., Amsterdam Av. and river; please mention price. R 352 Times.

Refined couple, room, private bath, kitchenette; 48th-60th Sts., east Broadway. A 174 Times.

Young man wants room with private bath near Carnegie Hall. Address O. A. Goulet, Hotel Wellington.

Professional lady desires comfortable room, private family; no other roomers. K 352 Times.

Gentleman desires front room, West Harlem, in a modern apartment; $45. B 1069 Times Harlem.

Jewish young man, college graduate, wishes room with refined family; moderate; references; Yorkville or Harlem. R 217 Times.

Wanted.—Sunny room with board or kitchenette; convenient to 23d and B'way; give particulars; references. K 337 Times.

Gentleman desires front room; West Harlem; modern apartment; $45. B 1086 Times Harlem.

Room with kitchenette or kitchen privilege; business woman; references exchanged. A 187 Times.

Lady would like cheerful room; kitchen privileges; references; state full particulars; West 70th-90th. D 507 Amsterdam Av.

Young man of German descent wishes home in refined family. B 1091 Times Harlem.

Light, warm room in apartment with small family; kitchen privileges. A 172 Times.

Unfurnished.

Unfurnished room, without service, business women, near seashore. L 180 Times.

UNFURNISHED ROOMS.
Thirty-five cents an agate line.

82D, 66 WEST.—Large front room, bath; kitchen privileges; ground floor; $35 month.

87TH, 153 WEST.—PRIVATE RESIDENCE OWNER.

APARTMENTS TO LET.
Forty-five cents an agate line.

Furnished—East Side.

30TH ST., (163 Lexington Av.)—Attractively furnished two rooms and bath, including excellent meals, $30 weekly up; also one room and bath with meals, $22 weekly up; women only; complete hotel service. Hotel Rutledge. Telephone Madison Square 6160.

30'S, (Near 5th Av.)—Large, well furnished living room, dressing room, and bath, maid service included, in charming, refined home. Tel. Murray Hill 5729.

48TH ST., 15 EAST.—TWO LARGE ROOMS, BATH, FIREPLACE; REFRIGERATION; MAID, VALET, RESTAURANT SERVICE; MODERN FIREPROOF BUILDING; FURNISHED OR UNFURNISHED. HERBERT GULICK CO., INC., 402 MADISON AV.

48TH ST., 25 EAST.—Handsomely and luxuriously furnished; two very large outside rooms with outside bath; baby grand piano, Turkish rugs, fine linens; maid and valet service; $300 month.

48TH ST., (414 MADISON AV.)
Sublet beautifully furnished two-room, bath apartment; club and maid service included; lease only $325 month. Superintendent.

49TH, 11 EAST.—Three rooms, kitchenette; elevator apartment; possession immediately; also suitable for doctor or dentist. Apply superintendent.

49TH, 146 EAST.—Three-room apartment, with kitchen, fully furnished; immediate possession; $125 per month. Apply Apt. 24.

57TH ST., 200 WEST, COR. 7TH AV.
New 14-story Rodin Studio Apartment Bldg.
ONE APARTMENT LEFT.
Eight-room Duplex Apartment........$4,800
Apply to Resident Manager. Tel. Circle 3560.

59TH, 51 EAST.—Large, bright parlor chamber and bath, $60. Tel. 5022 Murray Hill.

60TH ST., EAST.—3 rooms, kitchen and bath; luxuriously furnished; immediate possession; service; $400. G. M. Pearson & Co., Inc., 527 5th Av., Murray Hill 1783.

60'S, FIFTH.—Perfectly appointed modern apartment; long, short. Gentlewoman's Exchange, 581 Fifth Av.

62D, 22 EAST.—Furnished or unfurnished; living room, bedroom, and bath, all outside; south, east, and west exposure; maid and elevator service; meals served in apartment if desired. See Superintendent.

69TH, 11 WEST.
Eight rooms and bath, excellent condition; choice location; immediate possession; rent $85. Apply Superintendent.

124TH, 112 WEST, (near Lenox Av.)—Single apartment, 7 large rooms, steam heat, electricity; one flight; $55.

174TH, 255 EAST.—Corner and sun exposure, every room; 6 minutes' walk Tremont station, same to 3th Av. elevated. Phone Tremont 5071.

APARTMENTS OF QUALITY.
East, West Side, Long, Short Leases.
APARTMENT RENTING CO.
176 West 72d St. Phone Columbus 1277.

ARTISTICALLY furnished 2-room apartment with kitchenette, private bath, electricity, attendance; near 33d St. subway. Madison Square 7087.

APARTMENTS handsomely furnished, east, west side; choice buildings; long, short leases. Clark Realty, 347 Madison Av. Vanderbilt 1460.

APARTMENTS OF QUALITY
EVERETT M. SEIXAS CO.,
4520 Murray Hill. 507 5th Av.

EXCLUSIVE LIST FURNISHED APARTMENTS PARK AV. SECTION. HERBERT GULICK CO., INC., 402 MADISON AV.

Furniture and appointments for sale in elegant, modern six-room apartment with lease; will not sublet unless interested in buying furniture. Can be seen from 2 to 4:30 at 129 East 59th St.

FULLY furnished 3-room and bath apartment; best residential section; east of Fifth Av.; hotel service; references exchanged; seen by appointment. X 376 Times Annex.

GENTLEMAN whose wife is abroad, will share his tastefully furnished sunny apartment with gentleman of quiet habits and excellent references; cook has been in employ four years. K 350 Times.

GRAMERCY PARK.—Four-room apartment, artistically furnished, light housekeeping; fireplace, dining room in house; ideal location; Feb. to Oct.; $180. Call Gramercy 3589 Monday.

GRAMERCY neighborhood.—3 rooms; chintzes, old mahogany; very attractive; $100; short or long lease. Tel. 560 Lenox.

LEAVING CITY, WILL SUBLET HANDSOMELY FURNISHED APARTMENT HOTEL SUITE, FACING MADISON SQUARE PARK, TO JUNE OR OCTOBER AT $400 MONTH; 3 BEDROOMS, 3 BATHS, LARGE LIVING ROOM; HOTEL SERVICE. HERBERT GULICK CO., INC., 402 MADISON AV.

LARGE ROOM, southern exposure, three windows, open fire, hall, kitchenette, and bath; excellent maid and valet service if desired; lease for six months; $75; references. Phone Plaza 8467.

MADISON AV., 414.—A furnished apartment, 2 rooms and bath; immediate possession. Douglas L. Elliman & Co., 414 Madison Av. Telephone Murray Hill 5600.

PARK AV., (Northwest Corner.) Entrance 81st St.—Six rooms and bath, sublease. Lenox 7880.

PLAZA SECTION.—7 rooms, 3 baths, exquisitely furnished; season, year. Columbus 3874.

Rafael de Florez, 402 Madison Av., (47th.) Specialist furnished, unfurnished apts.

SIX doors from Fifth Av. and Art Museum, large parlor or studio; 3 bedrooms, dining-room, kitchen and bath, available maid; $150 per month or $600 for 8 months. Phone Lenox 9454 or Vanderbilt 3044.

SAN JACINTO, 18 East 60th St.
Sublet 2 rooms, bath; complete service.

WASHINGTON SQUARE.—7 rooms, attractively furnished, 3 rooms facing Square; 2 fireplaces, electric light, steam heat; $225; Phone Monday, 1652 Spring.

2 AND 3 ROOMS AND BATH.
furnished or unfurnished; service, including meals if desired; new apartment. 22 East 48th St. G. M. Pearson & Co., 527 5th Av., Murray Hill 1783.

Furnished—West Side.

7-ROOM, elevator, select neighborhood, completely furnished. Phone Harlem 5200. Apt. 22.

12TH ST., 82 WEST.—To sublet, tastefully furnished apartment, four rooms and bath; $150. L. B. Ball.

34TH ST., 140 WEST.—Large living room, fireplace, window seat, two sleeping rooms, bath, hall; eight outside windows; southern exposure; maid service; references.

34TH, 180 WEST.—Comfortably furnished 2 rooms, kitchenette, bath, telephone. Apply janitor.

39TH ST., 38 WEST.
Sublet, 2-3 rooms, bath, kitchenette.

42D ST., 228 WEST.—Luxuriously furnished parlor, bedroom and bath; $25 per week; free hotel service.

26 WEST 43D ST.
TWO ROOMS AND BATH.

45TH, 341 WEST.—New elevator building; cleanliness; furnishings unequaled; 1-2-3 rooms, bath, shower; tiled kitchens, kitchenette; no questionable applicants; highest references; $35-$100 monthly. Tel. Bryant 6255.

45TH, 137 WEST.—Beautifully furnished 2-room apt., hotel service, $25 per week. King James Hotel.

46TH, 18 WEST.—Very large parlor bedroom, kitchenette and bath; furnishing elegant and complete for housekeeping; suitable for 2 gentlemen or couple. Wells.

47TH, 5 WEST.—Furnished or unfurnished; two splendid floors; will divide; rooms.

47TH, 112 WEST.—High-class bachelor apartment building, three-room apartment, tastefully furnished; $100 monthly; electric light included. Payson Merrill Co., 9 East 44th St.

49th, 68 West.—Newly remodeled handsomely appointed bachelor duplex apartment; private entrance; breakfast and service optional.

49th, 68 West.—Newly remodeled non-housekeeping apartment; two large living rooms and bath; service and breakfast optional.

50TH ST., (near 5th Av.)—Beautifully furnished three-room, housekeeping apartment; sublet until June, possibly longer; light, sunny rooms; service optional. Phone 4421 Circle, between 3 and 5.

50S, (5th.)—Modern apartment, furnished for housekeeping; $125. Gentlewoman's Exchange, 581 5th Av.

51ST, 34 WEST.—Handsomely furnished sunny two-room apartment, second floor, exclusive building, near Fifth Av.; large kitchenette, maid service, spacious living room, fireplace, grand piano; suitable bachelor or couple. Whelen.

54TH, 39 WEST, (Near 5th Av. and University Club.)—Handsome one and two room sunny suites; private baths.

55TH, 70 WEST, (Hotel Devon.)—Handsomely furnished suite, parlor, bedroom and bath to sublease for February and March.

56TH ST., 58 WEST.—Sublet handsomely furnished entire floor, two large rooms, dressing room and bathroom. On view Monday.

57TH ST., 200 WEST, (APT. 14-B.)
DU LUXE FURNISHED APARTMENT.
Three rooms and bath, 14th floor, overlooking Hudson; south and west exposure; electric kitchenette; handsome collection of paintings by best modern artists; $230 per month; new building.

57TH ST.—6 rooms, 2 baths, duplex apartment, luxuriously furnished; maid accommodation; $600 per month; three months lease. G. M. Pearson & Co., Inc., 527 5th Av. Murray Hill 1783.

57TH ST., 257 WEST.—Two-room and bath apartment, with neat kitchen; maid and club service optional. Seen from 11 to 5. Apt. 3 C.

APARTMENTS TO LET.
Forty-five cents an agate line.

Furnished—West Side.

57TH, 52 WEST.—New, beautifully furnished, two rooms, kitchenette, bath; rent $200. Circle 6391; 2 South.

57TH, 140 WEST.—4 bright rooms, 2 baths, high class building, 10th floor.

57TH ST., WEST.—For one month, eventually longer, 2 rooms, bath, kitchenette. Circle 3592, between 9-11.

61TH, 2 WEST.—Two rooms, bath, kitchenette, duplex, 14th and 15th floor; south and west exposure, newly and handsomely furnished; rent $250 per month. Mr. Dale, Apt. 14E. Seen by appointment. Phone 5365 Columbus.

68TH, 56 WEST.—Handsome studio, lease to October, $75 month; electricity included; unfurnished if desired; also 2 rooms.

68TH ST., WEST.—2 and 3 room apartments, kitchenette and bath, beautifully furnished, maid's service included, $125 to $175. G. M. Pearson & Co., Inc., 527 5th Av. Phone 1783 Murray Hill.

69TH ST., (Central Park West.)—Seven-room apartment in Brentmore. Phone Col. 2177.

69TH, 22 WEST.—High-class 2-3-room apartment, kitchenette, light, heat, maid service; refined surroundings; $150-$175.

69TH ST., 245 WEST, (the New West End.)—Two, three-room apartments; $60 up; latest improvements; completely furnished.

70'S.—Attractive 7-room apartment, 2 baths. Phone Columbus 1278 Monday.

71ST, 10 WEST.—THREE LARGE, SUNNY, MAGNIFICENTLY FURNISHED ROOMS; OPEN FIREPLACES, LUXURIOUS BATH, ELECTRIC CABINET, NEEDLE SHOWER; BREAKFAST AND MAID SERVICE OPTIONAL. UNUSUAL.

72D, 344 WEST.—Will lease from Feb. 15 to Oct. 1 attractively furnished apartment, seven rooms, two baths, overlooking Hudson; linen and silver; $225; seen 2 to 5 P. M. Apply Captain.

72D, 344 WEST.—Will lease from Feb. 15 to Oct. 1 attractively furnished apartment, seven rooms, two baths, overlooking Hudson; linen and silver; $225; seen 2 to 5 P. M. Apply Captain.

77TH, 36 WEST, (Apt. 7AB.)—Beautifully furnished 2 rooms, bath, kitchenette.

80TH, 140 WEST.—ENTIRE PARLOR SUITE; PARQUET FLOOR; PRIVATE BATH; TELEPHONE; ALL MODERN IMPROVEMENTS; $125; REFERENCES.

80'S, WEST.—New building, 3 rooms, 2 baths, newly furnished. Columbus 3974.

82D, 226 WEST.—Sublet floor in private house, completely furnished; $100 monthly.

82D, 55 WEST.—3 rooms, new apartment, new furnishings; every convenience and comfort; rent $125.

86TH, 200 WEST, (off Broadway.)—High class elevator apartment, 7 large outside rooms, southern exposure, immediate possession, or will sell reasonable; seen any time; $250 month. Apartment 75. Evans.

86TH, 204 WEST.—Eight rooms, attractively furnished; must be seen to be appreciated; sublet to adults until Oct. 1. Call afternoons, Apartment 4E.

86TH, 146 WEST.—For bachelors, large rooms, private bath; unusually well furnished; modern conveniences; near subway and "L"; references.

89TH ST., 305 WEST.—Private house, second floor, bath, kitchenette, $85; sunny studio, $45.

89TH, 320 WEST, (Riverside.)—Wonderful room; southern exposure; private bath, kitchenette; exclusive.

94TH ST., 314 WEST.—Very desirable 7 rooms; also 2 rooms; lease October, longer. Sunday-Monday, 11-5 P. M.

96TH ST., 307-311 WEST.—Hotel Schuyler Arms; subway to 96th, two blocks up and one block west; leases are not required, but references are; newly furnished suites of two, three, four, five, and six rooms, from $75 to $300 a month, with or without kitchens; maid service, gas, electricity, kitchen equipment, &c., included; in the heart of the best residential section of New York City; restaurant of quality.

107TH ST., 203 WEST.—Attractive six-room apt., furnished, to July, $150; concession longer lease. Call after Sunday. Morton.

109TH ST., 211 WEST.—Handsomely furnished five-six-room apartment; pianola, electricity, telephone, steam; $75-$85. Coultas.

110TH, 547 WEST, (Broadway,) (Holmes.)—Select private home apartments; west side and heights; various terms; consult us. Cathedral 3774.

110TH, 547 WEST, (Broadway.)—Delightful 5 sunny rooms, private home; elevator; convenient 116th Broadway subway; $125. Holmes, Cathedral 3774.

111TH ST., 536 WEST (at 111th and Broadway.)—5 rooms, beautifully furnished, mahogany, Victrola, linen, silver, 2 bedrooms, $140. Call 6093 Cathedral. Apartment 35, for appointment.

112TH.—Attractive 6-room apartment; short lease. Phone Columbus 1279 Monday.

113TH ST., 549 WEST.—Near Broadway; seven rooms, bath, completely furnished, two toilets, extra lavatory; southern exposure; antique mahogany, Oriental rugs, piano, pianola; to July or October; no children. Apartment 20.

113TH, WEST.—7 outside rooms, attractive; lease year; $150; private phone. Cathedral 7582.

113TH, 535 WEST.—Four-room apartment, 2 bed, living room. Apartment 84.

114TH ST., (near Riverside Drive.)—Attractively furnished 5-room, elevator apartment, to sublet; southern exposure, piano, silver, linen, open fireplace; long, short lease to responsible tenant; $175 month. K 392 Times.

114TH, 421 WEST.—Attractively furnished four-room apartment; possession Feb. 1; $100.

115TH, 604 WEST.—Three large, light rooms, kitchen; unusually attractive; $100. Ellsworth.

116TH, WEST.—Will share beautiful 6-room apartment overlooking Hudson with congenial couple desiring home surroundings and cooking; references required. Morningside 8274.

116TH ST., 600 WEST.—Very attractively, modernly furnished apartment, with grand piano; five rooms, two baths; to be sublet for six months or more; $175 month; best references required. Sebastien.

119TH, 435 WEST, (6M.)—See 3 o'clock. Sunny 3 rooms, kitchenette.

127TH ST., 601 WEST, (Apt. 45.)—Sublet furnished elevator apartment, 2 rooms, kitchenette, bath; $75; sell furniture $300. Apply Sunday, 10 A. M.-4 P. M.

136TH, 550 WEST.—4 rooms, beautiful outlook, near subway; Apartment 60.

142D ST., Near Broadway.—Business gentlewoman will rent part of modern apartment, use of piano, &c., $15 weekly. S 700 Times Downtown.

170TH, 715 WEST.—Attractively furnished 4-room apartment, piano, river view. Windsor.

177TH, 609 WEST.—Four rooms, bath; $45 monthly; seen 10-3 Sunday; immediate possession until May. Daspit.

APARTMENT HOMES.
MISS ISABEL DAINTRY OF LONDON and PARIS has solved the problem of making Furnished Apartments synonymous with HOMES. She has a few choice APARTMENT HOMES, centrally located. RENTALS $100 TO $1,500 MONTHLY. Office, 66 West 56th St. Tel. Circle 3093.

Artistical, luxurious apartment, 3 rooms, bath, kitchenette; beautiful view on park; rent $450 or preferably take over furniture with 2½ years' lease; immediate occupancy. Tel. Circle 1806, 10 A. M. to 2 P. M.

APARTMENT SEEKING SIMPLIFIED.
Choice furnished apartments, east, west sides; season, year. Wickliffe Gray, Apartment Specialist, 269 West 73d. Col. 3974.

Attractive 3 rooms and bath apartment, furnished, to sublet for 4 months from Feb. 1, $325 monthly; hotel services. Hotel Devon.

APARTMENT HUNTING UNNECESSARY.—Personally inspected. Consult Mrs. Dingleman, Renting Specialist, 154 W. 72d. Col. 836.

CENTRAL PARK NORTH, 141 WEST.—Eight rooms, two baths; completely furnished; all large, light; half block subway station; rent $250 monthly for short term; $200 monthly long term. Cathedral 8425. Mitchell.

CENTRAL PARK WEST, 376.—Studio apartment, 4 rooms, fireplace, player piano; $200. Crane.

CHOICE FURNISHED APARTMENTS.
E. K. Van Winkle, 156 W. 72d. Col. 1077.

CALL ON MILLER, 162 West 50th St., for list of apartments. Circle 2067.

FORT WASHINGTON AV., 25.—Six large outside rooms, overlooking Hudson; antique mahogany furniture; elevator apartment. Stewart, Telephone Audubon 2031.

FURNISHED APARTMENTS a specialty; town, country renting. 200 West 72d St. Columbus 5565.

FIFTH AV., (28th St.)—Kitchenette suite, 3 room and bath; $125 monthly. Phone Md. Sq. 1958.

Five, six room, unfurnished; west side; modern; above 82d St.; reasonable. G 6 Times.

Good river view from a $50 four-room housekeeping elevator apartment to be subleased only to party buying several luxurious articles of furniture for $175; top floor; 2 blocks 145th subway. Phone Mr. Popplestone, Madison Square 8046, in business hours.

HIGH-CLASS FURNISHED APARTMENTS for rent. Call for particulars.
SLAWSON & HOBBS, 162 WEST 72D ST.

IN THE 70'S, WEST SIDE; 3 ELEGANT SUITES, BEAUTIFULLY FURNISHED; DELIGHTFUL HOME, GOOD SERVICE, $325, $225, AND $125 PER MONTH; REFERENCES. TELEPHONE COLUMBUS 8055.

MANHATTAN AV., "L" 104th.—Little apartment suite; parlor, bedroom, bath, kitchenette; entire top floor small private house; gas, electricity, telephone, heat; linen; maid service included; $100 monthly. Telephone Academy 2886.

APARTMENTS TO LET.
Forty-five cents an agate line.

Furnished—West Side.

OVERLOOKING HUDSON RIVER.—Five-room modern apartment, furnished, one master bedroom and bath, to be rented from Feb. 1 to May 31, $200 monthly. Call Apartment 63, 895 West End Av.

PINEHURST AV., 90.—Elegantly furnished three-room apartment, with linens, silver, &c. Apt. 1 G, cor. 181st, two blocks west of Broadway. St. Nich. 9962.

RIVERSIDE DRIVE, corner 103d. (Apt. 9-D, Clearfield Apts.)—Beautiful apartment in one of Riverside Drive's most exclusive houses; 9 rooms; interior decorations by renowned artist; 3 master's bedrooms, 3 baths; complete furnishings, including Knabe piano; elegance and refinement; high value; lovely river view; subway express, L, and bus; long lease to reliable tenant; price comparatively moderate.

RIVERSIDE DRIVE apartment, six rooms; lovely, complete home; convenient 116th subway; owing absence from city, will rent to October, $165; possession shortly. H 273 Times.

RIVERSIDE DRIVE, 790.—6 rooms, 2 baths; strictly fireproof building, one block from subway; beautifully furnished; must be seen to be appreciated. A. J. Odell. Audubon 5400.

RIVERSIDE DRIVE, 380, (Hendrik Hudson.)—Seven outside rooms; beautifully furnished; Pianola, Victrola; complete in every detail. 1-G.

RIVERSIDE DRIVE.—Five rooms, front, complete, immediate; $150. Apt. 36. Morningside 1776.

RIVERSIDE DRIVE, 523.—Five rooms, front, top, complete, linen, silver, $125. Curry.

To Let.—In Washington Square, furnished apartment, large studio with bedroom and bath. Winifred Warren, 11 West 56th St.

TWO ROOM, also four-room apartment; new, high-class elevator building; near Plaza; will sublet to party purchasing furnishings. Mrs. Haller, tel. Plaza 6680.

TEN ROOMS, three baths, or sell furnishings, sacrifice. Gentlewoman's Exchange, 581 Fifth Av.

TO sublet for 3 months, two rooms and bath, in cafe apartment house; immediate possession, or Feb. 1. B 690 Times Annex.

WILL RENT my finely furnished three large room, bath, and kitchenette apartment; leaving city; immediate possession, long or short term; all conveniences, every comfort; near subway, college and parks; main floor. May be seen any time after the 29th. 542 West 112th St.

WEST END AV.—High grade, 10 rooms, 3 baths, beautifully decorated, grand piano, Victrola; long, short lease to responsible tenant. Miss Pantlind, Morningside 8905.

WEST END.—Seven rooms, three baths; new building, handsomely furnished; terms. Columbus 3874.

WEST END AV., 375.—5-room apartment, 3 baths, 2 or 3 months, $300 per month. Apt. 4 D.

WASHINGTON SQUARE, 30.—Small apartment; lease to Oct. 1, 1919; heat, electric light, hot and cold water, service.

WEST END AV., (87th St.)—Three rooms, kitchen and bath, all light, two or eight months. R 353 Times.

5 ROOMS, bath; rent reasonable. Apply 309 West 86th St., Apartment 52. Grant.

Apartment, five small rooms, lease to Nov. 1. Phone 1774 Morningside.

Furnished—Brooklyn.

Two room apartment, delightfully furnished, (including Chickering Grand,) dining room 26x20; maid service; exclusive; Brooklyn Heights section, Borough Hall subway, 5 minutes to downtown New York; rent $60. Phone Main 4458-W.

MONROE PLACE, 29.—Furnished or unfurnished two rooms, bath; all modern improvements.

Furnished apartment 4 rooms, all light, sunny; choice section Flatbush. S 167 Times.

Furnished—Bronx.

Part of house, (6 rooms and bath,) small family adults; moderate rent; highest credentials; 59 Branford St., Jamaica.

Furnished—Westchester County.

Warm, beautifully furnished 7-room apartment in Pelham; only those who will appreciate exceptional surroundings considered; three bedrooms, two baths. Telephone Pelham 2091.

Three large, sunny, attractively furnished rooms, kitchenette, private bath, (entire upper floor,) steam, gas, electricity; 76 Bruce Av., S. Yonkers; 45 minutes Times Sq.

BRONXVILLE, (Gramatan Court,) $75; 28 minutes from Grand Central; 4 rooms, kitchen, bath. Phone Bronxville 879J.

Furnished—New Jersey.

ATLANTIC CITY apartments—3 and 4 room apartments; ocean front; high-class building; hot and cold sea water; refrigeration; any season; furnished or unfurnished. H. G. Harris & Co., Guarantee Trust Building, Atlantic City.

Six beautiful furnished rooms, 27 Berwyn St., near Harrison, East Orange, Brick Church, on D., L. & W. Apply Janitor or write W 716 Times Downtown.

Unfurnished—East Side.

117 EAST 34TH ST.
Apartment, two rooms and bath; rent $75.
FOLSOM BROS., Inc., 127 East 34th St.

40 EAST 96TH ST.
Sublet, 7 light rooms, bath; $47.
KAVANAGH, 963 MADISON AV.

34TH, 58 EAST.—Elegant, two-room kitchenette and bath; every improvement; best convenient location; near Vanderbilt Hotel; $50 monthly.

34TH, 60 EAST.—Sunny apartment, three rooms and bath; maid service.

30IES.—Handsomely furnished two rooms, bath, kitchenette, exclusive; $125 month to October. De Florez, 402 Madison Av.

60TH, 20 EAST.—3 rooms, bath, service; $100. Rhinelander 2179, or superintendent.

78TH ST., 42 EAST.—New elevator apartment; 2 light rooms with bath; restaurant in building; agent on premises.

2 AND 3 ROOMS AND BATH.
Furnished or unfurnished; service, including meals, if desired; new apartment. No. 22 East 48th St. G. M. Pearson & Co., 527 5th Av. Murray Hill 1783.

APARTMENTS 3 large rooms and two baths; fireplace in every room; elevator in house; maid service included in rent; seen by appointment. G. M. Pearson & Co., Inc., 527 5th Av. Phone 1783 Murray Hill.

EXCEPTIONAL one-room apartment, with bath, overlooking Central Park, $50 month; ready Feb. 1. Supt., 5 Columbus Circle.

LENOX, 7,136.—Parlor floor; kitchenette; heated; doctor or couple; 96th subway; references.

SEVEN room apartment covering one floor, unfurnished. 78 Irving Place. Telephone Gramercy 3311.

Unfurnished—West Side.

56TH, 327 WEST.—Two, five, seven large light rooms; elevator; $720 up.

30TH, 17 WEST.—Studio apartment, skylight, two rooms, bath, open fireplace; new building; $125. Apply on premises.

57TH ST., 200 WEST, COR. 7TH AV.
New 14-Story Rodin Studio Apartment Bldg.
Six-room Housekeeping Apartment.....$3,000
Eight-room Duplex Apartment.........4,300
Apply to Resident Manager. Tel. Circle 3560.

67TH ST., 2 WEST.—Beautifully decorated new studio apartment, kitchenette; opposite Cafe des Artistes. Apartment 4-G.

75TH, 24 WEST.—Four rooms, bath, third floor. Call, or telephone 4821 Columbus.

94TH ST., 276, (near West End Av.)—New 2 and 4 rooms; possession Feb. 1; $1,100 and $1,200.

94TH ST., 308 WEST.—9 rooms, 2 baths; near Riverside, Broadway subway.

157TH, 614 WEST.—5-room apartment; elevator; near Riverside; one block subway; will lease $70 month. Apartment C 7.

181ST ST., 605 WEST.—Doctor's office; 2 rooms and laboratory; rent $80 ground floor premises; in the busiest centre of upper Manhattan.

A sunny apartment of 2 rooms, bath. Hotel Chelsea, West 23d St.

BEAUTIFUL studio, 22x23, with bedroom and bath. Hotel Chelsea, West 23d St.

FOR SALE.
My equity of $35,000 in Harperley Hall, 1 West 64th St., including perpetual lease of 8 room and 3 bath apartment. Loudon Charlton, 868 Carnegie Hall.

FOR RENT.—370 CENTRAL PARK WEST, corner 97th St., from Feb. 1, 7 rooms and 3 baths; unusually large rooms and closets; open fireplace in living room; $155. Call Superintendent.

FOUR large rooms, bath, and kitchenette, second floor private house in 70s; rent $1,500. Slawson & Hobbs, 162 West 72d.

RIVERSIDE DRIVE, 838.—Apartment sublet, 4 rooms, $54. See Superintendent.

STUDIO APARTMENTS.
1, 2, 3 rooms, baths, kitchenettes; steam, electricity, parquet floors, open fireplaces; just completed; moderate rents; fine street. 124 West 85th St.

TWO very large rooms, foyer and bath; entire floor; remodeled private house; rent $1,100. 616 West 113th, or Thomas O'Reilly, Broadway at 109th St. Telephone Academy 1600.

WEST END AV., 312.—KITCHENETTE, 2 ROOMS; 2D FLOOR; YR. LEASE ONLY. $100, ELEC. AND GAS INCLUDED.

WEST END AV., 255.—Three rooms and bath; high-class apartment house.

6 ROOMS; $2,000.
EUCLID HALL,
2345 BROADWAY.
Block Front 85th to 86th Sts.
Apply to Supt. on premises or telephone Schuyler 5761.

APARTMENTS TO LET.
Forty-five cents an agate line.

Unfurnished—West Side.

8 ROOMS, 2 baths; $150 per month.
RIVERSIDE DRIVE, near 112th St.
SUBLEASE—BARGAIN.
Apply Thomas J. O'Reilly, Broadway at 109th St. Tel. 1600 Academy.

Unfurnished—Brooklyn.

PIERREPONT ST., 27, (corner Willow.)—Beautiful apartment; Brooklyn; 4 rooms, kitchenette; all outside; overlooking Bay; 5 minutes Borough Hall, 15 from Wall St.; block from Bossert; exclusive neighborhood; well adapted for high-class physician; $125 monthly. Apply Isaac Cary, 200 Fulton, Brooklyn.

CLINTON ST., 418, (Corner.)—5 rooms, bath, steam heat, hot water, $42.50.

Unfurnished—New Jersey.

216 ROSEVILLE AVE., NEWARK.
Four and five room apartments, newly finished, all modern conveniences, two blocks from Roseville Station D., L. & W.; twenty minutes to Cortlandt St., New York; agent on premises from 2 to 5. Phone 4026 Branch Brook.

APARTMENTS WANTED.
Forty-five cents an agate line.

Furnished.

American, lover of art, literature, music, theatre, outdoor life, gardening, desire find attractive, moderate-priced quarters; city now, and country in the Spring, with American family, or another lone man; would board, or share. B 578 Times Annex.

Furnished apartment wanted, until about June 15th; five or six rooms on West Side, from Sixtieth to Ninetieth Street. Must be nicely furnished, for a responsible tenant. N. G. Loeb, 302 West 86th Street.

Furnished apartment wanted; two bedrooms, living room, with kitchenette; near a park or Riverside Drive; February and March. Write or phone John 4000 between 12 and 1; references. Wm. Currie, 36 Wall St.

8 TO 9 ROOMS IN MODERN BUILDING WANTED AT ONCE BY DESIRABLE TENANT TO JUNE OR OCTOBER; WILL PAY $300 TO $800 MONTH. B 102 TIMES.

Two officers accustomed to fine homes desire small, quiet, comfortably furnished apartment; prefer fireplace, shower; reasonable. Write particulars, price, Naval Aviation, Y 233 Times Annex.

Wanted, for high-class tenant, immediately, 8 rooms, 3 baths, furnished, Park Av. or vicinity, Feb. 1 to June 1, for small adult family, now living at best hotel. RAFAEL DE FLOREZ, 402 Madison Av., (47th St.)

Furnished apartment wanted; 3 or 4 rooms, modern, electricity, between East 60th and 90th Sts., Madison and Lexington Avs. Please mention rent. Apartment, 116 East 75th St.

Small responsible family wants from Feb. 1 to June 1 a well furnished apartment with not less than 3 bedrooms, on Park Av.; will pay from $3,000 to $5,000. F. R., 117 Times.

59th to 90th St., people of refinement wish apartment for 3 months or longer; east side preferred; must be reasonable; best care taken. Address Box 190, 437 Martiridge Building.

Furnished room or small apartment wanted for light housekeeping by young married couple; must be in refined neighborhood; west side. Write R. E., 2,376 Broadway.

Four or five-room apartment, between 72d and 200th Sts.; would consider taking over lease and buying furniture; no dealers; moderate rental. A 199 Times.

Discharged soldier wants small apartment, furnished, unfurnished; Columbia University section preferred, not essential; must be reasonable. K 376 Times.

Two or three rooms, bath, kitchenette, rental $70 to $80, between 100th and 120th Sts., west. A 161 Times.

Four, five rooms, near Columbia, 4 months; mother, 2 daughters, youngest 11 yrs.; about $100. Telephone Cathedral 7583.

Two to five rooms, bath, kitchenette, between 40th and 60th Sts., Park-B'way; not more than $80. Vanderbilt 8267.

APARTMENTS WANTED, FURNISHED.—Select clientele waiting. Mrs. Dingleman, Renting Specialist, 154 West 72d. Col. 836.

Furnished apartments wanted for our clients. Send particulars to Slawson & Hobbs, 162 West 72d St.

Mother, two daughters, desire completely furnished small apartment; reasonable. X 332 Times Annex.

Two rooms, bath, kitchenette, near Washington Square; $75 per month. K 231 Times.

Responsible young couple desire two rooms, bath, kitchenette, Feb. 1; first class; preferably east side; about $75. K 251 Times.

Five or six rooms by family three adults for three months; $85 month; best references. Phone Plaza 1447.

Two to five rooms, bath, kitchenette, between 40th-60th Sts., Park Av.-Broadway; not more than $80. Vanderbilt 8267.

Require 5, 7 rooms, below 100th, new building preferred; 3-4 months; not over $300. Columbus 3974.

Apartment, two rooms, bath, kitchenette; between 30th-80th; not over $60. R 281 Times.

FURNISHED apartment, west side, wanted for two months; responsible Southern family. Write at once, Box B 57 Times.

Wanted.—Small apartment until May, two refined adults; give excellent care; highest references; state lowest price. L 122 Times.

Four bedrooms, 3 baths, immediate occupation, to July 1, west side, above 60th St. Reply 11 East 75th St.

A three-room apartment, bath and kitchenette, front; officer in service, wife, and child. R 283 Times.

Three-room apartment with kitchenette for two business women, below 96th St., west side. O 24 Times.

Wanted Feb. 1 to Oct. 1, 5 rooms, housekeeping apartment, about $200 monthly; east side, below 58th St. F. S. 396 Times.

Wanted immediately, 3-4 rooms furnished apartment, near 59th St., 3 months, $400 monthly. Telephone Monday, Vanderbilt 1450.

Reception room, bedroom, and bath, refined surroundings, bet. 72d and 80th Sts. Address Stewart, 311 Amsterdam Av.

Closing country house till April, couple desires small sunlight kitchenette apartment, below 59th; $50-$75. A 223 Times.

Couple desire high class apt., not above 72d. S 152 Times.

Three rooms for responsible couple, best references. Phone Col. 1277, Monday.

Six rooms for responsible couple, best references. Phone Col. 1277, Monday.

Rafael de Florez, 402 Madison Av., (47th.) Specialist furnished, unfurnished apts.

Wish to lease for few years apartment in small hotel. 182 Times.

Five to seven rooms, two or three months. Lockhart, Hotel Walcott.

To rent your furnished apartments see E. K. Van Winkle, 156 W. 72d St., Col. 1077.

Furnished small apartment wanted by army officer; medium priced. S 158 Times.

3-4 rooms, bath, with, without steam, quiet locality; terms. K 296 Times.

Unfurnished.

Unfurnished seven-room apartment wanted in section bounded by 130th and 180th Sts., Broadway and Riverside; mail complete details of location, price and room plan; will inspect early in February. Address G. H. S., Room 1706 Flatiron Bldg., N. Y.

Wanted.—Furnished or unfurnished apartment, two rooms and bath; modern; electricity; absolutely independent; between East 55th and 85th Sts., Madison and Lexington Avs.; please mention rent. Apartment, 116 East 75th St.

Army officer returning to New York desires immediately six or seven room apartment within ten blocks of East 65th St. and within three blocks of 5th Av. Address Captain Maynard, Hotel Plaza.

Bachelor apartment from March 1, 2 rooms and bath, by the year at moderate rental; between 60th and 35th Sts., Broadway to Lexington Avenue, or Washington Square section. R 569 Times Downtown.

Three or four room apartment, west side, about 200th St., near river, or Greenwich Village; $40; surroundings must be excellent. K 348 Times.

Wanted.—Five or six room apartment near 58th St., east or west; sublet or lease furnished or unfurnished. Address A. P. Williams, 120 West 57th St.

Wanted.—Unfurnished apartment, two or three rooms, bath, elevator unnecessary, between 42d and 66th Sts., $900. B. X., 401 Times.

Immediately to Oct. 1 or longer, 5-6 rooms, unfurnished apartment (housekeeping); Park Av. section; $2,000-$2,800 yearly. L. A., 317 Times.

Unfurnished, five to seven rooms, elevator, lease to October, wanted immediately. Phone Holden, 3140 Franklin or Morningside 8040.

119th, 547 West, (Broadway,) Holmes.—Responsible clients for two to six rooms, west side, 72d to Dyckman, $30-$125; soon as possible. Cathedral 3774.

Two to four rooms; good west side location, not above 116th; up to $75; best references. H 272 Times.

4 rooms, bath, kitchen, fireplace; 50th to 80th St. east of Columbus Av. Northrop, 220 West 129th St. Tel. Morning. 2438 M.

Two or three rooms, bath, and kitchen, or kitchenette apartment for two business men; $40-$50. L 204 Times.

Unfurnished housekeeping apartment, three rooms, bath; $40-$50. Bryant 6258, Apt. 815.

APARTMENTS WANTED.
Forty-five cents an agate line.

Unfurnished.

Six-room apt., below 72d St., will exchange 4-room apt. at 190th West; will sublet. Phone St. Nicholas 8082.

Two or three rooms, private bath, housekeeping; near Broadway, 116th St. R 290 Times.

Wanted five rooms, bath, modern apartment, by year, May 1, $40-$45 monthly; 2 adults. K 324 Times.

Unfurnished 4-room apartment wanted; elevator house, Washington Heights; $50 or $65. J., 3,650 Broadway.

Five rooms, between 72d and 116th St., west side. K 362 Times.

Sunny apartment; five or six rooms, rent $75 to $90. C. L. Smith, 431 West 121st.

Three or four rooms, upper west side; full particulars. R 367 Times.

4 or 5 room modern apartment, convenient location; immediately. 1,335 Lexington Av.

MORTGAGE LOANS.
Fifty cents an agate line.

PROMINENT REAL ESTATE OFFICE HAS OPENING FOR HIGH-GRADE, EXPERIENCED MORTGAGE MAN; PREFERABLY ONE HAVING WIDE ACQUAINTANCE AMONG MANHATTAN REALTY OWNERS. EXCELLENT OPPORTUNITY IS OFFERED TO ENERGETIC MAN. SALARY. REPLIES CONSIDERED CONFIDENTIAL. APPLY A. B., BOX 306 TIMES DOWNTOWN.

WE HAVE FROM $1,000 to $3,000 to loan on second bond and mortgage improved property in Mount Vernon, Yonkers, New Rochelle, Bronxville, or Pelham. Cooley Realty Company, Mount Vernon, N. Y. Phone 3400.

Have mortgage money for loans of moderate size on well-located improved Manhattan and Bronx real estate. Mail full particulars.
Albert C. Friedman, 31 Nassau St., City.

First mortgage money wanted on newly completed, all-improvement house in Flatbush; safe investment; liberal terms. B 689 Times Downtown.

$100,000 SECOND MORTGAGE MONEY.
Various amounts; centrally located Manhattan properties preferred. Excelsior Estates Company, 135 Broadway.

Second mortgage $10,000 wanted; new law apartment; 10 per cent commission. K 384 Times Annex.

Suburban mortgage money for New Jersey and New York. Van Denberg, 100 Broadway.

Second mortgage money, $2,000 to $10,000, on good Bronx improved; Melrose section preferred. Box 161, 3,018 3d Av.

Have $115,000 to invest in bargains; mail particulars in first letter; quick. Schoen, 214 Bedford Park Boulevard.

Money for interest, taxes, rent assignments; brokers protected. Campbell, 400 East 150th St.

YEARLY INSTALLMENT LOANS against Income to Realty Owners. N. Y. Income Corp'n, 31 Nassau. Rector 1123.

Second mortgage for sale; excellent security; Brooklyn. R 656 Times Downtown.

$6,500 second mortgage for sale on valuable corner. Gordon, 220 Times Downtown.

REAL ESTATE.
Forty-five cents an agate line.

Known builder to help keep mechanics working will take alteration contracts at cost. K 331 Times.

Manhattan—For Sale or To Let.

TWO REAL BARGAINS.
4 story; rent $10,364; price $62,500.
5 story; rent $7,450; price $46,500.
On Washington Heights. Terms Easy.
SHAW & CO., 1 West 125th St.

SPLENDID INCOME PRODUCERS.
$2,500 cash; net income $600; small building leased one tenant, prominent avenue.
$5,000 cash; net income $1,200; 5-story apartment house, near Broadway.
$7,000 cash; net income $2,900; modern business building, all leased.
Howard Mosher, 135 Broadway.

For Sale.—A garage property with an established business; capacity over 150 cars; in a restricted neighborhood; a good proposition for the right man; terms; we also have a smaller proposition of the same kind; might trade one or both with some cash. Meta Investing Co., 11 West 177th St.

For Sale, to close estates, 12,000 acres in Montana, fenced, irrigated, wonderful soil; 125,000 acres in New Mexico, all fenced; 10,000 acres in Florida, near Jacksonville; great bargains; terms. Theodore Wetmore, Hotel Majestic.

HARRIS'S EXCHANGE,
Times Building. Bryant 250. For sale, 2 thirty apartments with stores. Bargain.
3 4-story new buildings. High class.
3 buildings and stores, near East 110th.
Farm free and clear. Sell or exchange.

Estate must sell the newly completed Leroy garage, situated north side 144th St., 100 ft. east Lenox Av.; 125x100; just leased for $8,250 for 10 years with $2,500 security; price $62,500; mortgage to suit. Freeman, Aud. 5226.

Investors.—Walk-up apartment; ten-family; rents over $4,200; near Columbus Av. and 104th St.; subject to one mortgage; offered at a price that will interest investors; principals only. H 412 Times Downtown.

Property for sale; no brokers; $35,000 price; 45 feet by 103 deep; 118-120 East 13th St., with plans to build 4-story garage; free and clear. Address Owner, S. Stein, 216 East 18th St., city.

Lot, Ripe for development, S. E. corner 165th and Wadsworth Av., 50x79; make offer. Geo. L. Barnes, 1,301 Chestnut St., Philadelphia, Penn.

$2,000 SQUARE FEET.
Ground floor; complete power plant; heavy crane, part covered, mill construction. K 339 Times.

$75,000 equity in beautiful estate, free and clear; will exchange for loft building or large apartment showing good income. Estate, A 786 Times Downtown.

LESSEES.—Just purchased several apartment houses; will lease immediately; great bargains; never before offered. Browning, 110 West 40th.

A five-story store and apartment on West 117th St., near subway; rents $4,400, can be increased; will take $38,000; $5,000 cash, balance mortgage. R 348 Times.

BARGAIN.—$7,500; completely, newly furnished rooming house; 3 story, 12 rooms; near 7th Av., 125th. Shaw & Co., 1 W. 125th.

Five-story 22-family flat, near Central Park, $36,500; rent $6,200; steam heat; good investment. W. Alanson Alexander, 503 5th Av.

Colored tenement, 365 W. 126th St., containing 10 apartments, 5 rooms and bath each; good investment. S 617 Times Downtown.

Fine 50-foot new-law corner, 8th Av., $70,000; rent over $10,000; savings bank mortgage $45,000. Defiance Co., 135 Broadway.

Moving picture theatre building, land, and lease for sale; easy terms. Estate, 228 Times Downtown.

90th, 55 West.—Beautifully furnished rooming house, all rented; part in trade; reasonable; owner. Telephone Riverside 5863.

Bronx—For Sale or To Let.

Brook Av. corner; $2,750 rent; small amount cash and second mortgage on trade for balance.

Bronx business building, 3-story, to trade for small, free and clear home.

75x123 walk-up five-story; $11,300 rent; want cash; Bronx.

LEE, 200 BROADWAY.

Westchester—For Sale or To Let.

A unique camp style Summer bungalow; living room, kitchen, bath, two bedrooms; complete with quarter acre plot; water rights, boat landing, fishing, bathing; $1,750. Lake Mahopac Bungalow Colony, 40 W. 32d St. 9860 Madison Square.

Gentleman's country estate, Westchester, 45 minutes out; handsome residence, 12 rooms, 3 bathrooms; large grounds, overlooking Sound; $30,000, easy terms; or consider exchange for new-law apartment. Principal. 122 Times.

40 acres or 600 lots in White Plains, suitable for immediate development or estate; would exchange for $150,000 equity in improved centrally located Manhattan property; principals only. H. H., 163 Times.

A CHANCE TO OWN YOUR OWN HOME in restricted residential section of Larchmont, with sewers, water, gas, &c.; near station, schools, village, and Sound; $500 cash and balance on terms like rent. Krisch, 11 East 42d St. Murray Hill 6441.

Owner will sacrifice new house, every modern improvement; eight rooms, two baths, two fireplaces; extra large plot; garage; best residential section Mount Vernon. Kaye, 414 South Columbus Av.

Scarsdale.—A colonial home of 9 rooms, 3 baths, 3 porches, garage, garden; near station; exceptional location; large plot; rent $1,800; sell $21,000. Angell & Co., Scarsdale, N. Y.

FARMS—COUNTRY HOMES—NORTHERN Westchester, Putnam, Dutchess counties. Bungalow & cottage sites on Lake Mahopac. EDWARD JOYCE, Lake Mahopac, N. Y.

Five acres, Ardsley Village, Putnam Division; ¼ mile station; $4,200; cash $800; balance mortgage. Owner, Room 1,710, 31 Nassau St.

RYE.—For sale or to let, newly constructed up to date house, furnished or unfurnished. For particulars apply Room 1124, 165 Broadway.

Acreage property, close to city, ready for subdivision; this is a bargain. For particulars, address Estate, Room 811, World Building, New York.

REAL ESTATE.
Forty-five cents an agate line.

Westchester—For Sale or To Let.

COLONIAL house at Larchmont; 8 rooms, bath; hilltop, $16,000; reasonable terms. Country Home League, 40 W. 32d St. 9860 Madison Square.

For sale, Yonkers residence, fine location, plot 100x100; garage; price $11,500. J. H. Glancy, 366 New Main St., Yonkers, N. Y.

Brooklyn—For Sale or To Let.

FLATBUSH.
For Sale—1,550 East 8th St., Brooklyn. Take Brighton "L" to Kings Highway. 2-story, newly completed, detached stucco house; 8 rooms and bath, 7 rooms and bath, and 5 rooms and bath, respectively; glass enclosed porches, parquet floors, electric lights, steam heat, &c.
A BARGAIN. Agent on premises.
MANVER REALTY CORPORATION,
Owner, 160 Broadway, New York City.
Phone Cortlandt 2283.

Manufacturing building, 30x85; high ceilings, now equipped with 40 sewing machines, 10 h. p. gas engine, Wilcox & Gibbs and Singer machines; will sell or rent; building is located in Brooklyn, near Prospect Park; plenty of help to be gotten; will sacrifice. Miss Goldine, care Pacific, 221 West 33d St., New York.

REAL INCOME.
Two modern 6-family brick flats; no vacancies; subway station; actual rent $1,140 year each.
PRICE $8,500 EACH.
Seaver, 6,808 Third Av., Brooklyn.

For sale, Brooklyn residence, located on Fort Hamilton Parkway; bargain, $12,000; terms reasonable. J. H. Glancy, 366 New Main St., Yonkers, N. Y.

Queens—For Sale or To Let.

For sale, vacant property, northwest corner of Colonial Av. and Ibis St., in the Rae section of Forest Hills, Borough of Queens. George H. Payntar, Inc., Queens Plaza Court Building, Long Island City, N. Y.

Waterfront plot with riparian rights fronting Long Island Sound; restricted for residential use; size 100x200. Halloran Agency, 51 Chambers St., N. Y. Worth 5672.

Two-family corner frame house and stable, 461 Washington Av., Long Island City.

Long Island—For Sale or To Let.

For Sale.—60 acres above Garden City, between Mineola and Roslyn, suitable for gentleman's estate, for golf links, for investment, or high-class development; Long Island Railroad has station on property; also reached by electric car on Willis Av.; it adjoins the Vanderbilt Speedway; must be seen to be appreciated; terms reasonable to quick buyer. B. J. Burke, Romaine Building, Paterson, N. J.

A miniature country estate, north shore of L. I., one hour out; 3 acres; near water; Colonial house of 8 rooms and two baths; very attractive; garage, tenant house, with improvements; chicken house; large garden, fruit and berries; owner will sacrifice. Wm. L. Gerard, 47 West 34th St., New York.

POULTRY, PIG, and TRUCK Farm; new buildings, every modern improvement, electricity, artesian well; established five years; profitable business; $13,500, with stock and equipment; would make fine commuter's farm; one hour out; $9,600 without stock, &c. Y 205 Times Annex.

SIXTY-THREE ACRES,
BETWEEN FLUSHING AND JAMAICA
RIPE FOR DEVELOPMENT.
TROLLEY PASSING.
JOHN J. WHITE.
817 WEST END AV. 9068 RIVERSIDE.

DOUGLAS MANOR, GREAT NECK, L. I.
2 very desirable homes for sale; never offered before; built for present owners; exceptional values at $20,000 and $27,000. Buyers consult Ed. Hassels, 1 West 34th St., N. Y. Sunday inspection. Tel. 2455 Bayside.

Garden City, L. I.—Corner, 100 by 150, on Stuart Av., 3 minutes' walk from station; 3 minutes from Garden City Country Club; 11-room house, 3 baths. Inquire S. E. Wilcox, 41 West 52d St., N. Y.

Bargain, $9,750, beautiful new Westbury dwelling, 9 rooms, open fireplaces, gas, electricity, half acre, beautiful surroundings; 45 minutes out. Eberson, 809 Flatbush Av., Brooklyn.

For rent or for sale, house at Bayside; 8 rooms and bath; modern improvements. Port Washington Branch L. I. R. R. Address Holmes, 200 Broadway, Manhattan.

Port Washington Estates, on Manhasset Bay; all improvements; fine trees; plots 100x150; price $2,000 up. Horace C. Knowles, 52 Vanderbilt Av., New York.

HEMPSTEAD, L. I., HOMES.
Artistically designed.
Near trolley—Garden City—golf links, &c.
O. L. Schwencke, Jr., 277 B'way. Worth 4867.

For sale or to lease, 5-acre picnic ground, with large dance hall, in Maspeth. Inquire J. Friedland, 295 Greenpoint Av., Brooklyn.

For Sale.—180-acre farm, 10-room house, barns, plenty fruit, well watered. Dr. Sheldon, Rhinebeck, Dutchess Co., N. Y.

2½ ACRES, BELDEN, 18-ROOM HOUSE; Orchard; good level land; $30,000; free and clear. Fisk, 149 Nassau, New York.

4 lots, 2 plots in Rockaway Park; big bargain for quick buyer. Apply S. Scharf, 561 West 113th St.

8 acres, Lynbrook, ripe for builder; houses built up to same money maker. Lawder, 249 West 106th St.

LONG ISLAND CITY.
Will build factory to suit tenant. Address Owner, L 170 Times.

Richmond Borough—For Sale or To Let.

Commuters' home overlooking and near Northport Harbor; house 9 rooms; running water, barn, poultry house, garden plot; only $2,500. Harry T. Mott, Northport, L. I.

New York State—For Sale or To Let.

Unprecedented opportunity to quick buyer; 50-acre gentleman's residence; some fine land, beautiful lake, also springs and stream; beautiful residence, like new, containing 15 rooms and 2 baths, every modern convenience, open fireplaces, broad verandas; surrounded by beautiful lawn, many costly shrubs and shade trees; fine garage; located main road, near depot; forced change of residence makes price secondary consideration; $20,000; terms. GOODHARDT, Spring Valley, N. Y.

460 acres, 12-room farm house, large barn, carriage house, 2,000 sugar maples, spring brook, large orchard, buildings, worth more than price, $5,000. Berkshires. Archer, 18 East 48d.

Gentleman's estate, Orange County, commuting distance, Tuxedo section; 125 acres; beautiful modern stone house; all improvements; garage, &c.; mountainous scenery. Mrs. McAleer, 160 West 119th.

Farm, stocked, 170 acres, Columbia County, N. Y., $12,000; want suburban or Brooklyn two-family. Borden, 26 Cortlandt.

New Jersey—For Sale or To Let.

BEAUTIFUL COUNTRY HOME AND FARM.
Handsome gray stone and frame dwelling, 12 rooms, 3 baths, city gas, hot water heat, all modern conveniences, barn for 5 horses, 5 cows, brooder house, hot water heat, 2 poultry houses 50 feet long; 33 acres full cultivation; 30 peach trees, 300 pears, also apples; grand shade, just outside city limits of large town, 17 miles from Philadelphia; strictly high-grade; price $10,000, half cash. Write today, also send for our handsomely illustrated Farm Catalogue for 1919. BRAY & MACGEORGE, 1077 DREXEL BLDG., PHILADELPHIA, PENN., or VINELAND, N. J.

Exceptional Opportunities.—Munition plants; one very large, with waterfront; one 40,000 square feet, suitable any business; new machinery, salvage prices. Equipped woodworking plant, 12,000 square feet, $12,500, running. Iron foundry, 20,000 square feet, running; owner sick, must retire. Also pipe foundry; owner will put in $50,000. Hat and garment plants. Sites, one to 100 acres on railroad, unfailing water supply, $200 acre. 30 miles city. FINCK, FACTORY SPECIALIST, Elizabeth, N. J.

Bargain.—45-acre farm, high, healthful location; 10-room house, large barns, and colony chicken house; 300 peach, few apple, cherry, plum, and quince trees; implements, wagons, harness, and cow; near pretty lake; bathing, and fishing; 39 miles N. Y., 4 miles Morristown, 3 miles Dover; this is an ideal general chicken or boarders' farm; price for quick sale, $5,000. Owner, 96 Times Bronx.

AT RIDGEWOOD, N. J.
Highest elevation, new dwelling; frame and tapestry brick construction, nine rooms, five bedrooms, 2 baths, steam heat, superior, large plot.
S. S. WALSTRUM-GORDON & FORMAN, 120 Broadway, N. Y. (Rector 7718.) Ridgewood, N. J. Tel. 553.

AT RIDGEWOOD, N. J.
Plot 100x150; 8 rooms and bath, steam heat, open fireplace, all improvements; elevation; view; price $9,000.
S. S. WALSTRUM-GORDON & FORMAN, 120 Broadway, N. Y. (Rector 7718.) Ridgewood, N. J. Tel. 553.

Gentleman, retiring, [illegible] village, has several small farms [illegible] he will build model farm home [illegible] make permanent [illegible] proved prospects [illegible] West 33d St. [illegible]

North Caldwell.—Eight-room house, improvements, 6 acres land [illegible] home, heart of the Orange [illegible] commuting distance; price $7,3[illegible] Owner, The Spring Farm [illegible] North Caldwell, N. J.

NEWARK, N. J.
Retail store location in the very best retail section on Broad St. in the City of Newark; the only one to be had; long term lease. KRAEMER, 776 Broad St., Newark, N. J.

NEWARK, N. J.
To Let.—STORES—To Let on Broad and Market Streets, Best Retail Location.
KRAEMER, 776 Broad St., Newark, N. J.

Westwood, $15,000; two acres; 14 rooms; cost $30,000. 51 Vesey St., New York.

REAL ESTATE.
Forty-five cents an agate line.

New Jersey—For Sale or To Let.

Short Hills, N. J.—Lackawanna express trains; choice building sites; high elevation; all improvements. Edward B. Camp, The Apthorp, 78th St. and Broadway. Telephone 8300 Schuyler.

Ridgewood, N. J.—2 acres, splendid house, improvements, garage, fruit, shade trees, $7,000; photographs. Hover, 225 5th Av., N. Y.

Hotel Buckingham, Avon, N. J., containing 72 guest rooms furnished; well established; reasonable to right party. Address H. S., 51 East 42d St., Room 308.

Harrison, N. J.—Splendid fish factory, fully equipped, up-to-date machinery, &c. Full particulars Waverly Realty Co., care A. Fink & Sons, 127 Belmont Av., Newark.

A home in Ramapo Hills, commuting distance; 7 rooms, bath, fruit trees; bargain; terms. Country Home League, 40 W. 32d St. 9860 Madison Square.

Acre village farm, dwelling and barn; village water, electric light; 8 minutes station; 2 or 3 acres if desired. Country Home League, 40 W. 32d St. Phone 9860 Madison.

SHORT HILLS, N. J.—For sale or rent, a number of attractive modern houses; delightful residential community. Communicate J. Charles O'Brien Co., South Orange, N. J.

For Sale—House at 40 Milford Av., Newark; 12 rooms and 2 baths. For terms apply at 149 Orchard St., Newark.

Factories and Factory Sites Everywhere. ROBERT T. STOUTENBURGH, 20-26 Clinton St., Newark, N. J.

83-acre farm at Long Branch; modern house, large barn, on main road; close an estate. Thomas A. Webb, Newark, N. J.

Connecticut—For Sale or To Let.

FOR SALE—IDEAL SUMMER CAMP. 400 acres, large portion high ground, beautifully wooded with fine hemlock and hardwood trees; ample athletic fields; abundant supply of fine spring water and excellent drainage; about one-fifth mile of water front; good swimming, boating and canoeing; accessible yet secluded; convenient for New York and Southern New England points. Address Owner, L 124 Times.

Florida—For Sale or To Let.

Lake Lucy, Florida.—13-room house, improvements; 17 acres; lake frontage; tropical fruits, shrubs; beautiful grounds; former house well-known literary writer; sacrifice $4,500; photographs. Hover, 225 5th Av., N. Y.

PHOSPHATE.
Best phosphate proposition in Florida; 1,200 acres; four million tons; no triflers. Charles Fedder, Bradentown, Fla.

Miami, Florida.—10-acre orange, grapefruit grove; 6-room bungalow; improvements; $7,500. Hover, 225 5th Av., N. Y.

District of Columbia—For Sale or Rent.

BEST BUY IN WASHINGTON, D. C.
For sale, beautiful apartment house, in exclusive residential section of Washington, D. C., containing 42 apartments, fireproof construction, recently completed; pays $23,000 net prewar rentals per annum; owner needs money for building operations; price $265,000. For further particulars apply Edward P. Schwartz, Inc., 734 15th N. W.

Seven-apartment apartment house in northwest quarter of Washington, D. C.; well rented; it carries $4,000 mortgage, and I am willing to exchange my equity of $10,000 for acreage property within commuting distance of New York City. Address particulars to Dr. A. C. Arnold, 2 West 67th St.

Georgia—For Sale or To Let.

3,000 acres, Clinch County, Georgia, 2 miles of R. R.; fair timber, cypress and pine; 130 acres cleared; fine for truck or general farming; healthy; $7.50 per acre. H. M. Peagler, Homerville, Ga.

Miscellaneous—For Sale or To Let.

For those that want to live nice in fine neighborhood and have free rent, we have a two-family duplex that will do all that; brick, with all today's improvements; $2,500 or less will secure same; with garage space if desired; investigate; we guarantee. Meta Investing Co., 11 West 177th St.

Real Estate for Exchange.

Why don't you trade your Country Estate, Acreage, or Residence, which costs large sums to maintain, FOR Bona-fide, first-class, steady, well-paying city income property? Full description desired. Write now. Address "Principal," 113 Times.

JUST OUT THE NAVY.
Send me what you have to exchange, the bigger the better; Brooklyn and New York property; have large list of properties to trade; Brooklyn a specialty. Navy, 22 Times.

A plot 100x110, on beautiful Ocean Av.; $10,000 equity for small private home with garage, or will make reasonable terms in a sale. Owner, H. Freyler, 1039A President St., Brooklyn.

Gentleman's estate; water front, 200 feet on Long Island Sound, 50 miles out; beautiful residence; all improvements; best surroundings; equity $12,000; want Brooklyn income. Bowen, 346 Fulton St., Brooklyn.

Cash and equity of $15,000 in single flat, West 50s, to exchange new law Heights, West Bronx sections; send full particulars. Van Brunt, 200 East 96th St.

74th St.—340x100; free and clear; price $18,500; trade for steam heated flat; may add cash. Remmers & Co., 343 Lewis Av., Bklyn.

Westfield.—Acre sites and residences; terms and exchanges considered. Walter Rich, Westfield.

Real Estate Wanted.

WANTED, ABOUT 5,000 SQ. FT., LIGHT MANUFACTURING PURPOSES; LIVE STEAM AND POWER PREFERRED; CENTRAL PART OF CITY. R 287 TIMES.

I have $5,000 to invest in a small country home, not more than five acres of land, within 25 miles of New York City, near railroad station; house must be modern, with all improvements. What can you offer? Lubetkin, 253 Broadway.

WANTED, FLORIDA GROVE.
About $4,000 to exchange for new eight-room bungalow, ten acres cultivated, 40 fruit trees; near Huntington, L. I. Lahr, 312 West 51st St.

House, 10 rooms, 2 or 3 baths; with garage preferred; Brooklyn; vicinity Prospect Park South; full particulars; owners only. Write Box 66, care Kiernan, 135 Broadway.

WILL BUY STRICTLY MODERN suburban home within 25 miles of New York City; large plot; send full particulars. Principal. K 113 Times.

Alterations, all interior decorations very reasonably done; high class work to make your unprofitable house profitable. Elite Painting Decorating Co., 17 West 42d.

Wanted.—Factory of brick construction with 40,000 square feet; will buy for cash or lease for a term of years. R. E. Patterson, 641 Leonard St., Brooklyn, New York.

Wanted.—A railroad siding Long Island City or Blissville, with ten to twenty city lots; will purchase for cash. R. E. Patterson, 641 Leonard St., Brooklyn, N. Y.

Will buy house, ten rooms, two or three baths, garage; between Mt. Vernon and White Plains; must be modern; full particulars, owners only. Box L 132 Times.

An income property showing good net returns; state details for immediate inspection; quick action before going South; will consider several. Idle Capital, L 34 Times.

HAVE CASH BUYERS.
Manhattan or Bronx apartments, elevator or walk up, if really cheap. Shaw & Co., 1 West 125th St.

WE HAVE CASH BUYERS; ONE OR TWO FAMILIES OR FLATS; SEND US FULL PARTICULARS OF YOUR PROPERTY. REMMERS & CO., 343 LEWIS AV., BKLYN.

Wanted, income property on lease, by responsible party. Reasonable, 349 Amsterdam Av.

Lots, Brooklyn or Queens; must be bargain, for cash. Builder, N. Y. Times, Brooklyn.

Economical management of apartments, business properties. DuCret Co., 55 Liberty St.

Wanted to lease flats, tenements, apartments. Write R. E., 137 East 47th St.

Investor will buy bargains, new-law, Manhattan, Bronx. K 350 Times.

FARMS.
Forty-five cents an agate line.

Westchester—For Sale or To Let.

100-acre farm, with buildings, $6,500; 40 miles city; 36 acres of choice land, on a lake. Ask for complete description. Jacob Erlich, 100 William St.

Connecticut—For Sale or To Let.

Three farms in one, 562 acres, State highway, 18 buildings, good condition; noted for hay and grain; running spring water; equipped for 1,000 hens, 38 head cattle, 10 horses; 1½ miles village, 4½ miles railroad; 100 acres chestnut ties; near Pomfret, Conn.; $10,000. F. D. Lawrence, Groton, Conn., R. 1. W.

FARMS.
Forty-five cents an agate line.

Connecticut—For Sale or To Let.

FARMS.—Pictures and accurate details of personally examined farms of merit. State your requirements. E. E. SLOCUM, 141 B'way.

New York State—For Sale or To Let.

THE FARM BROKERS' ASSOCIATION of New York State gives you service, protection, square dealing, and offers you thoroughly investigated propositions like this: A very productive, level farm of 93 acres with especially good buildings and water and wonderfully fruited; with all machinery, equipment, and live stock, ready for business and immediate possession in Lower Central New York, for $4,500; come prepared. Howard Goldsmith, 63 Park Row, New York, Member of the Association.

Wonderful Opportunity.—City gentleman's farm, Dutchess County, 2½ hours Grand Central on State Highway; attractive six-room residence, bath, fully furnished, (Lord & Taylor's new furniture;) hunting, fishing, trout brook; finest spring in county; including horse, cow, chickens, two new chicken houses; saw mill, barn; garage; first looker will snap it up; $5,500; $2,000 cash. Call see photos. Batson Farm Agency, 480 5th Av., N. Y.

200-Acre dairy farm on large lake; dwelling 15 rooms; basement barn for 35 head; 2 silos, painted, good condition; team, 20 head cattle, 2 sows, 150 hens, plenty fruit, sugar works, all necessary tools, machinery; 1918 Ford auto; typewriter; furnishings seven rooms; terms $9,500; $4,000 cash, balance $50 monthly. Owner, Telford, Maryland, N. Y.

Abandoned farm, 416½ acres; six-room dwelling and outhouses, 300 acres inclosed with 4-strand wire fence; 100 acres open land; 100 acres bottom land not cleared; fair amount of timber; 18 miles from railroad; bargain at $12 per acre. D. W. Grover, 30 Church St., New York.

THIS MAN SACRIFICES $15,000.
Magnificent residence, numerous outbuildings, everything brand new, in perfect condition; 30 acres; beautiful stream; property cost over $30,000; send for photos. H. J. McGinley, Nyack, N. Y.

A CHARMING LITTLE FARM, 6 acres, beautifully shaded lawns; abundantly fruited; splendid soil; pretty 7-room dwelling; near depot; $6,000; only $2,600 cash. H. J. McGinley, Nyack, N. Y.

For Sale.—Two good dairy farms in Schoharie Valley, near Prattsville, N. Y., of 120 and 230 acres, with or without dairies and personal property; to settle estate. Write H. C. Wilbur, Catskill, N. Y.

FARMS.—Pictures and accurate details of personally examined farms of merit. State your requirements. E. E. SLOCUM, 141 B'way.

FRUIT, DAIRY AND GENERAL FARMS. RURAL LIFE CO., KINDERHOOK, N. Y. Send for Description.

New Jersey—For Sale or To Let.

Real sacrifice to quick buyer, 50-acre gentleman's farm that will pay its way; excellent land, high state of cultivation; apple orchards; high location; excellent neighborhood, near depot; large 12-room residence, all improvements; 2 large stock barns, other outbuildings; all excellent repair; horses, cows, chickens, crops, implements; $16,000; terms. Goodhardt, Spring Valley, N. Y.

Two fine commuting farms for sale, near Hopewell, Princeton, and Trenton, 210 and 128 acres, thousand bearing fruit trees; two sets of fine buildings; on main high State road; creeks and 35 acres of woods; 45 miles from New York City and same from Philadelphia; finest view; near station. X 373 Times Annex.

Farm—New Jersey; near station and trolley; real moneymaker; will bear closest investigation; reason for selling, sickness; chance seldom offered; fully stocked and in running order; ready to move in; about 100 acres; fine water facilities; nine-room house, bath, range; price $12,000; terms; don't lose this chance. David Cronheim, 190 Market St., Newark.

135-acre dairy farm, under cultivation; stock and farming machinery; farm borders beautiful river; spring water; fruits; large dairy barn; also, 72-acre farm adjoining can be purchased; macadam roads.
100-acre fruit farm; new bungalow; fine spring water supply. Harvey J. Genung or Arthur C. Day, Morristown, N. J.

Farm for sale, about four miles from Freehold, N. J., consisting 54 acres, 1,500 fruit trees, 9-room house, good condition, large barn, sheds, chickens, rabbits, pigs, cows, horses, crops easily disposed of in local market. Price $9,000 cash, $4,000 balance mortgage. A 417 Times Downtown.

17 ACRE FARM.
Commuting zone, 18 miles from New York. House 10 rooms, stable, garage, workshop, tenant house; $9,000 to close estate. S. S. WALSTRUM-GORDON & FORMAN, 120 Broadway, N. Y. (Rector 7718.) Ridgewood N. J. Tel. 555.

For Sale—Farm, 21 acres, six acres orchard; fine opportunity for poultry; ¼ mile from Cape May City, N. J., 7 miles from Wildwood; five-room house, electric lighted; $4,600 cash. Inquire Box 638, Freehold, N. J.

For Sale.—Farm, 2 acres, 55 peach trees; also pears, cherries, strawberries, blackcaps, raspberries, grapes; house 7 large rooms, all improvements; barns, &c.; 2½ miles main road Ridgewood, N. J.; $5,500. 39 North Pleasant Av. Phone 102M.

Wanted, chicken farm, 5 acres, commuting distance to N. Y.; will trade my two-family house, with $3,500 equity above 1st mortgage, in Flatbush. A 785 Times Downtown.

$15,000 per year made at our farms; 150-acre, $18,000; 100-acre stocked dairy farm, $20,000; 23-acre, $6,500; 11-acre, $2,900. Frank Rothman, Vineland, N. J.

FARMS.—Pictures and accurate details of personally examined farms of merit. State your requirements. E. E. SLOCUM, 141 B'way.

Small farm for sale, large dwelling and barn; 3 acres. P. O. Box 81, Barnegat, N. J.

Farm, 100 acres, 79 tillable, Jersey, 60 miles out; buy or rent, option to buy; possession April. Ware, 486 Convent Av.

FARMS EVERYWHERE. LISTS SENT. BATSON FARM AGENCY, 480 5th Av., N. Y.

Florida—For Sale or To Let.

FREE BOOK OF FLORIDA FACTS.—If interested in Florida, before visiting or settling in this wonderful State of fragrant flowers and sunshine, write Lake County Land Owners' Association, No. 199 Lloyd St., Fruitland Park, Florida, for free book of actual photographs and real conservative facts concerning this State. There is poor, good, better, and best land in Florida. This book will teach you what IS BEST and WHY. The members of the association are not land agents; they simply wish to tell actual facts to those really interested in the State. They have no time to waste on curiosity seekers, children, or people who expect to grow rich without effort, but to those of character, energy, some capital, with a desire to learn more of the opportunities in this most prosperous State, we would be glad to give fullest information.

43-ACRE FLORIDA FARM, $2,000, WITH STOCK AND TOOLS.
Successful owner wants larger farm, and for quick sale throws in horse, heifer, calf, sows, wagons, plows, harrows, tools; mile R. R. depot, church, &c., 3 miles city; productive loamy tillage, wire-fenced pasture, wood; fruited, numerous plums, oranges, grapefruit, grapes, and dewberries; good 5-room cottage, veranda, 2 barns, wagon house, smoke, milk, meat, and poultry houses; $2,000, easy terms, gets all. Details page 14 Strout's Mid-Winter Catalogue, bargains 17 States; copy free. Dept. 2026G, E. A. Strout Farm Agency, 150 Nassau St., N. Y.

Miscellaneous—For Sale or To Let.

185-ACRE FARM $2,250, WITH PR. HORSES, 8 COWS, AND
Wagons, harness, tools, crops, &c., near county seat; 60 acres machine-worked fields for 60 tons hay and big crops, 20-cow pasture, estimated 1,000 cords wood, 75,000 ft. timber, fruit, 6-room house, big stock barn, silo, horse barn, &c.; water piped house and barn. Distant city owner makes quick sale sacrifice; $2,250 takes all; easy terms; details page 4 Strout's new Mid-Winter Catalogue, filled with big bargains with stock, tools, crops, 17 States; copy free. Dept. 2026G, E. A. Strout Farm Agency, 150 Nassau St., N. Y.

Farms Wanted.

Wanted.—Use idle acre, suitable gardening; home; commuting distance. Responsible. R 237 Times.

TO LET FOR BUSINESS.
Forty-five cents an agate line.

FIVE-STORY AND BASEMENT, THROUGH FROM STREET TO STREET; 66,000 square feet of open floor space; 66 ft. on 12th St., 50 ft. on 13th St. by 207 ft. deep; large freight and passenger elevators; well lighted on four sides; clean building; suitable for storage, light manufacturing, &c., and adaptable for anything; location most desirable; long or short term; reasonable rent. Apply on premises, 130 East 13th St.

Fine corner for rent, 4th Av.-24th St., 50-foot frontage on 4th Av., 20 ft. on 24th St.; all glass 60-ft. show windows; long lease if desired; possession May 1; no brokers. Trustee, S 111 Times.

SMALL AND LARGE SHOWROOMS, OFFICES for lease by the year to responsible tenants in the large sprinklered office structure, the CABLE BUILDING, at 621 BROADWAY. "Bleecker St." Broadway subway sta. 1 blk. "Spring St." station old subway, 2 blocks. (Under railway management.)

TO LET FOR BUSINESS.
Forty-five cents an agate line.

IN LONG ISLAND CITY.
Will build factory building to suit your requirements; 5,000 to 50,000 sq. ft.; locations near 59th Street Bridge; with or without rail siding. For sale on a rental basis. Carrying charge under 25c. per sq. ft. Will rent. ROMAN-CALLMAN COMPANY, Bridge Plaza, LONG ISLAND CITY.

STORE AND BASEMENT, 6TH AV., 510-512.
Modern fireproof building; sprinkler equipped; no columns; near Penn. Station and leading hotels. Inquire Superintendent, entrance hall, or 4712 Murray Hill. Brokers protected.

EXCEPTIONALLY LIGHT SUITE OF OFFICES FOR RENT ON ONE OF THE HIGHEST FLOORS OF FIRST-CLASS BUILDING NEAR GRAND CENTRAL. CUSHMAN & WAKEFIELD, INC., 50 EAST 42D ST., CITY.

Owners will build to suit tenant on corner plot 50x100 feet, five minutes from Grand Central Terminal, situated at Jackson Avenue subway station, Long Island City; reasonable terms. Wm. Richensteen, 64 Jackson Av., Long Island City, New York.

Meeting rooms at 4 Columbus Circle, (formerly Pabst's); large, fully equipped lodge rooms with organ, for lodges, societies or rehearsals. Arrangements by the day, month, or year. Agent on premises, or Walter J. Salmon, 17 West 42d. Phone Vanderbilt 47.

N. W. CORNER 28TH ST. AND 1ST AV. 20,000 square feet on ground floor, and basement; splendid light, elevator, steam, power, sprinklers. Apply on premises. Rieser.

Four-story building, East 83d, suitable for storage of cars and repair shop; ideal for owner of seven or eight cars; rent $150 per month. Apply LEON SOBEL, 215 Manhattan Av. Academy 1647.

Will sublease store best location Newark, N. J., size 15x35 feet; suitable for jewelry store, specialty store, fruit store, &c.; rent $500 a month; want bonus for lease. F. R., 804 Times Downtown.

4-STORY AND BASEMENT FACTORY, Near East 34th St. CORNER BUILDING, SIZE 46x77. With or without large storage yard. AMES & CO., 26 WEST 31ST ST.

100,000 FEET FLOOR SPACE. Vicinity Broadway, City Hall. Offices, lofts, lightest warerooms. Superior fireproof construction. Every modern improvement. B 586 Times Downtown.

133 WEST 72D ST. MODERN BUILDING, SUITABLE FOR PHYSICIANS AND DENTIST. SINGLE AND DOUBLE SUITES.

Lofts, (two;) light corner building, 40x80; freight elevator, power. Harrison Fixture, 59 Harrison Av., Brooklyn, near Williamsburg Bridge.

Manhattan, 5 minutes; 22 Hunters Point Av., Long Island City; 2-story frame; 3,600 feet. Owner, Mackin, 370 Union St., Brooklyn. Phone Hamilton 2989.

14,000 feet most desirable location in New York at 518-26 West 55th; all daylight; reasonable rent. Apply New Realty Co., 48 West 38th.

AT 15 CENTS PER SQ. FT.
144 Goerck St.—7-story bldg., 25x95, containing 14,630 sq. ft. Especially good for storage. Shaw & Co., 1 West 125th St.

Office, sublet furnished for 3 or 4 months; 610 Flatiron Building; monthly rental $73.33. Inquire Room 1310 Flatiron Building, or phone Gramercy 1516. Stoguff.

CORNER LOFTS, 100x22 ft., with or without power, suitable for manufacturing; low insurance, and reasonable rent; immediate possession. 17th St. and Avenue B.

18 EAST 49TH STREET. Studios, lofts, offices, showrooms. Fireproof building. Every improvement. Unexceptionable light. Reasonable rentals.

Wonderful light loft in first-class building at 17th St. and 5th Av.; about 2,000 square feet; non-manufacturing preferred; $1,800. Box A. 614, 1,265 Broadway.

3D AV. AND 149TH ST. Double window store to lease; near corner. Particulars, J. Clarence Davies, 149th St. and 3d Av.

Fine corner store, west side upper Broadway; excellent location for ready-to-wear; state kind of business. S 96 Times.

EXTRAORDINARY STUDIO OFFICE; SERVICES; REASONABLE. PHONE CIRCLE 634.

Fine offices to sublet at 115 Broadway; furniture for sale. Inquire Room 1,323, 115 Broadway.

To sublet, desirable office in Hess Building, 26th St. and 4th Av., about 2,000 square feet. Inquire 356 4th Av.

FACTORY—HARRISON, N. J. Fully equipped; 20,000 feet floor space; ample yard space. Donnelly, 90 Nassau St.

Desk room in separate space, studio suite on roof of 17-story building; telephone and office service; rent $17 month. Wm. H. Gompert, 171 Madison Av.

Business space, stores, lofts, buildings, all sizes, localities. Tell me your requirements. Ephriam Buchwald, 113 East 129th St.

Three lofts, 30x50, with driveway. One loft, 40x45. T. Farrell, 433 West 42d St.

STORE, NEAR BROADWAY. 352 West 50th St.; auto accessories, $50. AMES & CO., 26 WEST 31ST ST.

Building, 25x100; 5 stories, in whole or part; immediate possession; 228 E. 24th. Inquire Rabe, 204 E. 24th.

FACTORY SITE; SELL OR LEASE. City limits; railroads, water frontages. Room 98, Hotel Grenoble, New York.

Let us know your requirements immediately for loft or office space. FRANK L. FISHER CO., 50 EAST 42D ST.

NEWARK, N. J. Broad and Market St. stores to let. J. Clarence Carr, Firemen's Bldg., Newark.

53d St., 316 East.—Four-story building suitable for storage or manufacturing. P. A. Gaynor, 80 Maiden Lane.

For rent part of loft for millinery or beauty parlor. Apply Renaud Gown Shop, 6 East 46th St.

Private office and desk room for rent. Room 1008, 90 West St.

Loft, 90x50, for storage or light manufacturing; elevator. 310-312 West 39th St.

Large show room at 46 West 33d, parlor floor. Perlen.

Office.—Will rent part to party carrying no stock. W. A. Nolan, 381 4th Av.

50th, 3 West.—Stores for high-class retail business. Inquire Superintendent.

For Rent—Desirable studios; rents $65 up; can be divided. Slater Buildings, 7 West 42d.

Brooklyn.

20,000 square feet in light 2-story corner brick factory on large plot; building is equipped with elevator, heating plant, and is near shipping terminal and in good help section; will divide. Baffa & Dixon, 228 Broadway, Brooklyn. Telephone Williamsburg 72.

Space suitable for warehouse or factory, 17,500 square feet, in Bush Terminal Loft Building No. 9, 55 33d St., Brooklyn, N. Y. BUSH SERVICE. For sublease, or can arrange new lease with Bush Terminal Building Company. Apply to present tenant on property. The McGraw Tire & Rubber Company.

45,000 sq. ft. brick factory, $5,000.
11,000 sq. ft. brick factory, $1,500.
8,500 sq. ft. frame factory, $1,200.
12,500 sq. ft. frame factory, $1,200.
Beaver, 18 Bedford Av., Brooklyn.

Washington, D. C.

Unfurnished parlor floor, with bath or small hall, for physical culture studio; no apparatus; reasonable rental; central. Prof. Sixsmith, 1,210 G St., Washington, D. C.

Wanted for Business Purposes.

Wanted, for one of our clients, 4 to 6 story fireproof factory containing 200,000 sq. ft.; floor capacity 300 lbs.; located in L. I. City, Astoria or vicinity; railroad siding necessary. Slawson & Hobbs, 162 West 72d St.

Wanted—Small apartment hotel or building suitable for bachelor apartment, furnished or unfurnished, for term of years, between 5th and Park Avs., below 59th; responsible person; no brokers. Rafael de Florez, 402 Madison Av.

Loft suitable for shirtwaist factory wanted within three hours of New York City; would purchase one fully equipped; following cities preferable: Stamford, Camden, Glens Falls, Poughkeepsie, Kingston. B 93 Times.

Wanted—Small apartment hotel or building suitable for bachelor apartment, furnished or unfurnished, for term of years, between 5th and Park Avs., below 59th; principals only; cash security. R. S., 314 Times.

Will take over lease immediately or presently on about three-room suite in office building, financial district; will buy furnishings if desired; bank references. R 621 Times Downtown.

Wanted at once, light basement or first floor of houses for tearooms; between 34th and 45th Sts., Madison Av. and Sixties; other desirable locations considered; rent not to exceed $1,800. R 310 Times.

Wanted—By Feb. 1, to sublet or rent an office, furnished or unfurnished, in Woolworth, Equitable, Singer, or building of same standard, below Bridge; give particulars. S 609 Times Downtown.

Wanted—Floor space in modern building, 7,000 feet or more, suitable for automobile repair shop, or will purchase a machine shop or garage; principals only need answer. R 351 Times.

Wanted, tastefully furnished house with eight rooms and baths, in country surroundings within hour's motor run of city. Full details to Box 254 Times, 2 Rector St.

Wanted to rent, by an engineer, desk in furnished office, with telephone privilege; $15; location lower New York City, below City Hall. R 528 Times Downtown.

We desire to rent a one-story brick factory building, suitable for the iron business, size about 5,000 square feet, with adjoining lot. Box V V 814, 1,265 Broadway.

TO LET FOR BUSINESS.
Forty-five cents an agate line.

Office space not exceeding 1,200 feet in modern building, by engineering firm, near Times Square; give full particulars and plan in first letter. L 167 Times.

Wanted—About 3,000 square feet in first-class loft building, within 10 minutes of Grand Central, for publishing and printing business. S 157 Times.

Deskroom, private, well-furnished office, with stenographic and phone service; best references; state business, price. A 178 Times.

Wanted—Factory site, 2,500 square feet, suitable for smelting plant, (nonexplosives,) near 34th St., West. R 343 Times.

Wanted—Small loft for light manufacturing on subrental or otherwise; moderate rent. B. C., 605 Times Downtown.

Wanted to sublet or rent, office unfurnished, in good standard building, below bridge. G 786 Times Downtown.

Engineer wants deskroom; telephone privileges; good building, below Fulton. R 612 Times Downtown.

One large light room suitable for multigraph business, in modern office building, financial district. Write M. 2876 Broadway.

Desk room wanted in Hudson Terminal Building, 30 or 50 Church St., by responsible firm. Address K 277 Times.

Furnished offices and desk room; service, mailing privileges. Suite 303, 51 East 42d.

Doctor's office for rent, account of death; completely equipped. 69 East 120th St.

Four light lofts, 38x50; electric hoist; moderate rent. 211 Park Row.

Light Office Wanted.—With or without services; vicinity 42d St. H 274 Times.

HOUSES FOR SALE OR TO LET.
Forty-five cents an agate line.

Manhattan.

For sale by administrator, 3-story and American basement brownstone house; remodeled at expense of $2,000; steam heat; two beautiful parlors, 5 large, airy bedrooms, dining room, and kitchen; 463 East 57th St.; private or business use; 25 minutes to City Hall; price $9,750; mortgage. A 587 Times Downtown.

50's, Park and Lexington Avs., residence block, small 3-story brown stone, 9 rooms and bathroom; can be made attractive and comfortable house with slight alterations; price $20,000; reasonable terms. Douglas Robinson, Charles S. Brown Co., 10 East 45th St.

156th, 550 West.—Modern three-family four-story brick and brownstone, sixteen rooms, three baths; steam, open plumbing, for sale; adaptable for four families; price very reasonable, and payment on liberal terms; attractive bargain for investor. Franklin M. Clark, 27 Cedar St., New York City.

For sale, private house, West End Av., lower Eighties, 4 stories, basement and cellar; 20x100; 3-story extension, 3 bathrooms; hardwood floors, electric lights; recently renovated. Morton W. Smith, owner, 19 West 44th St.

For Sale.—Residence, West 70th St., altered for two families, constituting two duplex apartments, separate and complete; $30,000. Owner, 409 West 59th St.

$3,000 cash will buy four-story private dwelling West 86th St.; suitable for alteration. Inquire H. W. Krundwiede, Jr., 1,895 7th Av. Cathedral 9618.

Houses, private dwellings, apartment houses; various localities; rare opportunities; $3,000 to $20,000 required. Barnett & Co., 11 E. 125th.

Fourteen-room modern private house, facing park, west side; luxuriously furnished; complete, $250 monthly. J. P., 1,418 5th Av.

$2,000 cash buys house near 23d St. and 4th Av. Address A. C., 215 Times Downtown.

54th, 261 West.—House, 12 rooms, bath; all or part; private or business. Caretaker.

Exceptional bargain, private house, West End Av. Miller, 162 West 50th. Circle 3067.

Bronx.

Two 5-story new law apartment houses, near Grand Concourse; rents $22,000; mortgage $90,000; price $100,000. Irving Wolfe, 225 West 39th St., N. Y.

Brooklyn.

Beautiful home on Ocean Av., Brooklyn; millionaires' row; worth $28,000; free and clear. What am I offered, cash or exchange? Must sacrifice. Ocean Av., 65 Times.

Artistic, modern residence; fine condition; plot 36x150, at 358 Ocean Parkway, Brooklyn; $12,500; inspected by appointment with owner. Duysters, 506 Ave. C, Brooklyn.

318 Sterling Place, near Prospect Park and Eastern Parkway; 1-family, 10 rooms; bargain; might exchange. Elliott, 154 Nassau St., New York.

Artistic all-year bungalow near subway to Times Square, $3,400. S 705 Times Downtown.

Long Island.

DESIRABLE HOME FOR SALE.
Location wonderful—Ocean Av., Bayport, L. I.—Frontage of 90 feet and depth of 275 feet; among the South Shore's best; seven rooms and bath; all improvements, including electricity for lighting, and gas for lighting, cooking, and water heating; basement full size of house; hot-water heating system; house is very nicely decorated and furnished; handsome sun parlor, fully equipped. For particulars and terms write FRANK WELLS, SAYVILLE, L. I.

FOREST HILLS GARDENS.
Release from Government work places charming new house in market; perfectly located, convenient to everything, overlooking beautiful woodland; three minutes to train and inn; fully equipped, ready to move into. Address A. Z., General Delivery, Forest Hills, Long Island.

Forest Hills Gardens.—Cosy seven-room detached house; first floor has large living room with fireplace, dining room, kitchen, and porch; second floor four bedrooms and bath; also bath in cellar; excellent heating plant; plot is large enough for garage; genuine bargain, $13,000. Address B 297 Times.

Owner of very desirable house at sea shore, with all modern improvements, 40 minutes from city, will sell or exchange for country property, Westchester or Connecticut; house easily rented and can be occupied all year. Answer, giving full particulars. K 294 Times.

NEW HOUSE WITH GARAGE, at Hempstead, L. I.; 6¼ miles from Greater New York; 7 rooms and bath; sleeping porch, &c., large plot; will take $6,500 on reasonable terms. Norton, Room 301, 277 Broadway. Phone Worth 4657.

Rent, Garden City, L. I.—Forty minutes from 33d St., N. Y. C.; attractively, fully furnished home, 3 bedrooms and bath 2d floor; 2 bedrooms and bath 3d floor; good heating; storm windows; fireplaces; convenient to station. X 354 Times Annex.

FURNISHED COTTAGES, BAY SHORE AND VICINITY; EXCLUSIVE LIST. HERBERT GULICK CO., INC., 402 MADISON AV.

Colonial dwelling of unusual charm, 9 rooms, 2 baths; up to date in every detail; north shore, overlooking Sound; 21 minutes N. Y. Full particulars J. S. Withers, Douglaston, L. I. 2810M Bayside.

Twelve rooms, modern house, and 2 baths; garage; high-class residential section; 30 minutes; price $15,500; terms to suit. FRANK L. FISHER CO., 50 EAST 42D ST.

For Rent—Fully furnished, reasonable, for season, or for sale; 8-room modern house, near Sound; half hour out. Owner, 18 Boulevard, Whitestone.

Completely furnished home for rent at Great Neck; four sleeping rooms, three baths; much coal; garage, with man's room; reasonable terms; phone 242 Great Neck.

At a great sacrifice, receiver's sale; 7 houses with all improvements; one hour from Herald Square; prices $3,400 to $3,500. Address Receiver, Box 130 Times.

Lynbrook—Pretty home, 7 rooms, bath, parquet floors, steam, gas electricity, sidewalks. Martins & Pesce, opposite station.

Westchester County.

INVESTIGATE.
Beautifully built Colonial house, best section Scarsdale; ten spacious rooms, three baths, four open fireplaces, billiard room; hot water heat; garage, two cars; 1 1-3 acres; beautiful views; near schools and station; 40 minutes Grand Central. Price for quick sale, $45,000. 'Way below cost. Address A. R. Kennedy, Room 708, 489 Fifth Av.

EXCEPTIONAL OPPORTUNITY.
For Sale.—My beautiful colonial home, 9 rooms, running water, fine open fireplace, two bathes, large living and sleeping verandas; garage; all modern improvements; large plot; 30 min. on Harlem Division; near station and schools; unusually attractive and restricted community. Mrs. H. E. Wilson, Hotel St. George, Brooklyn.

For Sale, in Scarsdale, near station, square Colonial house, six bedrooms, three baths, parquet floor, garage; also English half timbered house, seven bedrooms, three baths, garage; fine order, all modern conveniences; favorable terms. Phone 249 W. Owner, Box 304, Scarsdale, N. Y.

A very desirable home for sale; 11 large rooms, bath, all improvements, electric lights, best order; fine section, convenient to stores, schools and trains; lot 50x105; asking price $10,000, or can sell with 100 ft.; would make good 2-family house; terms arranged. W. J. Brogan, 13 South 3d Av., Mt. Vernon, N. Y.

BRONXVILLE.
For sale, modern 9-room house; Colonial hall, living room, oak dining room, 4 master's rooms; white enamel; tile bathroom; cash $2,750; mortgage $4,000. Robertson, 26 Trinity Place, New Rochelle.

BARGAIN—EASY TERMS.
Chester Hill, Mt. Vernon.
One of the finest private homes; 14 rooms, three baths; large grounds; garage and all conveniences; 30 minutes from Grand Central. S 493 Times Downtown.

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HOUSES FOR SALE OR TO LET.
Forty-five cents an agate line.

Westchester County.

Remodeled colonial homestead; half hour out from Grand Central; old shade and fruit trees; garage; chicken house; 5 open fireplaces; near Country Clubs. X 375 Times Annex.

For Rent—Unfurnished, May 1, attractive 14-room house; fine location. Address Owner, 12 Longview Av., White Plains, New York. Telephone 129.

PELHAM.—For rent, attractive house in restricted section; 8 rooms, sun parlor, 2 baths; Feb. 1; $75 a month. Phone Pelham 1675—J.

A gentleman's residence in every sense of the word; no dealers. P. O. Box 802, Mt. Kisco, Westchester Co., N. Y.

Sell, furnished, easy terms, hollow tile house, tile roof; garage. Howard Failing, Scarsdale, N. Y. Tel. N. Y. Spring 9176.

$6,500 for a $10,000 house and two lots in Yonkers. Jacob Erlich, 100 William St.

New York State.

For Sale.—Suburb of Greater New York, 35 minutes to Canal St. without change, 3-story frame house, 9 bedrooms, living room, dining room, library, kitchen, bath and 2 toilets, laundry, plot 180x100 feet; will sell house with 60 feet, $9,000, or entire plot $18,000. Apply to D. H. Valentine, 110 Worth St., New York.

Nyack, N. Y.—Attractive residence; modern; well equipped, extensive view of Hudson; high ground; plot 125x225 feet; 10 rooms, bath; sleeping porch; garage; shade; fruit trees; 10 minutes' walk from station; $12,000. N. R. Schoonmaker, Produce Exchange, New York City.

New Jersey.

WAR BARGAIN.—Will sacrifice dainty year-round cottage, two years old, on plot 100x150 feet, shaded by fine old trees, plenty of flowers and shrubs, completely equipped, ready for occupancy now, nine handsome rooms, 2 tiled baths, paneled living room 26 feet long, with huge fireplace; situated high in the hills, near pretty lake, only 40 minutes' distance by train; easy commutation; will sacrifice for $7,250 to desirable party; $5,000 on first mortgage, easy terms on $2,250 balance; in refined, exclusive neighborhood; near country club, schools, churches and markets. Individual, Box 214 Times Downtown.

Come out today. Beautiful new suburban home and garage goes for $350 and monthly payments less than rent; 30 minutes from New York, 8-cent commutation fare; 6 or 7 rooms, tiled bath, parquet floors, beamed ceiling, brick fireplace, built in bookcases, paneled dining room; bedrooms in white enamel; hardwood trim; large front porch, also sleeping porch; trees, paved streets, steam heat, sewer, gas, electricity, handsome fixtures, concrete basement; attic; ample space for garden; near fine schools and station; 70 trains daily. John A. Baldwin, Ridgefield Park, N. J. Phone Hackensack 673.

OWNER GOING TO EUROPE.
MUST SELL AT ONCE.
Nine-room house, bath, steam heat, two open fireplaces, electricity, gas, tennis court, garage; completely furnished, including electric washing machine, regulation size pool table, two automobiles and every modern comfort; $9,000 less Building and Loan Mortgage $4,000. High class residential district in New Jersey, 45 minutes from Downtown, New York; excellent train service. Write G 755 Times Downtown.

From the porch of this house at Montclair Heights you can see plainly all the New York tall buildings and the panoramic view cannot be cut off; the house is splendidly built and arranged, has every convenience, and plot 103x115; owner leaving State offers it for $12,000. Howard Goldsmith, 63 Park Row. Telephone Beekman 2596.

For sale, attractive 7-room house, large living and sleeping porches; fine view; lot 100x150, with barn; fruit trees and grapes in bearing; ten minutes' walk from Millburn Station, D. L. & W. R. R.; price $7,800; terms to suit purchaser; monthly payments if desired. Apply to owner, F. B. Jewett, 426 Wyoming Av., Wyoming, N. J., or any agent.

Astonishing bungalow bargain situated in Rutherford's prettiest location; eight rooms and bath; every modern improvement; two open fireplaces; large plot; price only $3,750; worth $4,750; terms arranged. Call, write, phone Nicholson Company, Lyndhurst, N. J.

Suburban residence; stucco house, fireproof roof, situated corner plot, 53x125, 7 rooms and bath; every improvement; hardwood floors, open fireplace; 5 minutes' walk from station and trolley; 35 minutes from New York; price reasonable. Address Box 35, Maywood, N. J.

MOUNT ARLINGTON, on Lake Hopatcong.—Handsome Residence, 12 rooms, 2 baths, 4 toilets; gas, electric light; 100x400; garage; $9,500; cost $18,000; good order; location unexcelled; elevation 1,200 feet. W. ALANSON ALEXANDER, 503 5th Av.

BIG BARGAIN.
Beautiful six-room house, all improvements, garage; restricted neighborhood; schools near; two railroads and trolley; 45 minutes from Broadway; telephone immediately, 7812 Bryant, (New York.)

Thirty minutes from New York; attractive property; large grounds; 10-room house; all improvements; garage; $10,000; easy terms; house alone would cost that to build; must sell. Weldon, 34 Ramge Terrace, Bloomfield, N. J.

Rutherford.—Beautiful, modern house, 10 rooms, bath; every appointment; garage; plot 73x100; finest section; sacrifice $12,500; worth $19,000; easy terms. Frederick Ogden, Rutherford.

Authorized by Banking Dept. to sacrifice 3 double twin houses taken by foreclosure; 12 rooms each; city impts; large plots; $3,250 each; terms arranged; photos, particulars. Hackensack, G 767 Times Downtown.

For Sale.—House, almost new, nine large rooms; steam heat; all modern improvements; garage; lot 75x150; 5 minutes depot; bargain; $7,800. 39 North Pleasant Av., Ridgewood, N. J. Telephone 102-M.

Are you looking for a comfortable country home within easy reach and terms? Photos and full particulars. Address Board of Trade, G 768 Times Downtown.

BARGAIN.—Beautiful residence; 3 acres; commuting; value $12,000; owner leaving; make offer. Room 1705, 90 West St. Rector 9179.

Harrison, N. J.—Beautiful home, 9 rooms and bath; centrally located. Further particulars from Waverly Realty Co., care A. Fink & Sons, 127 Belmont Av., Newark.

ENGLEWOOD, N. J.—Furnished, unfurnished houses for rent; choice homes for sale; several bargains. Frank B. Probst, 46 Dean St.

ENGLEWOOD, N. J.—Furnished, unfurnished houses for rent; choice homes for sale; several bargains. Frank B. Probst, 46 Dean St.

Englewood.—$5,000 bargain; 8-room house, garage; improvements; 50x150; easy terms. Epstein, 126 Liberty St., N. Y. 3759 Rector.

Seven-room modern house, furnished; good-sized garden; garage; $75; convenient to New York. P. O. 350, Grantwood, N. J.

Montclair.—Modern stucco house, 9 rooms, 2 baths, living room, fireplaces; rent $65; convenient Lackawanna. 257 Midland Av.

Houses Wanted.

A house of six rooms or more and barn wanted; commuting distance city, near shore preferred; small acreage desired; rent not over $50, with option of purchase in one year. J. B. Morris, 261 Broadway; 6260 Barclay.

Wanted to rent, by private family, large house, eight bedrooms or more, two baths, electric light, well heated; nearby Westchester or N. J.; close to railroad station. Address D. H. Valentine, 2,324 82d St., Brooklyn.

Wanted, to lease Long Island or Westchester Co., N. Y., furnished cottage, 16 rooms, 8 baths, suitable for high class private boarding cottage; one to three acres of land. L 189 Times.

Wanted to rent, from May 1, vicinity Bronxville, 6 to 8 room small unfurnished house, with ground large enough for garden and garage; couple, no children. Write Box 60, 1619 St. James Bldg.

Want to rent, with option to buy, one-family stucco or stone house, 6-8 rooms, with all improvements, within commuting distance. S 626 Times Downtown.

Suburban home, ground for garden and children, April 1; hour from N. Y.; prefer N. J.; state particulars. O 18 Times.

For May 1, modern 7 or 8 room unfurnished house at Bayside or View for all year. S 158 Times.

One or two family house near Brighton line; bargain price. 763 N. Y. Times, Brooklyn.

SAYS AIRPLANES CAN CROSS ATLANTIC

But Regular Service Is Yet Far Off, in Opinion of Handley-Page.

PRESENTS MANY PROBLEMS

Suggests $1,000 for a Passenger and $1.25 Per Ounce for Mail as Reasonable Charges.

Special Correspondence of THE NEW YORK TIMES.

LONDON, Dec. 15.—Flights across the Atlantic are perfectly possible, but it will be a long time yet before anything like a trans-Atlantic service can be set up. This is the opinion expressed today to the correspondent of THE NEW YORK TIMES by F. Handley-Page, the engineer whose ingenuity revolutionized flying and produced the great machines, which would have visited Berlin if the armistice had been delayed only a few more days.

He received the correspondent at his great works at Cricklewood in the north of London. A long line of solidly built brick factory buildings and hangars stretches along one side of an aviation field, and at one end of them is the block of management offices. Mr. Handley-Page is still a young man. Tall and dark, he receives his visitors with a frank welcome that puts them at ease at once. He is a man of many affairs and a multitude of business interests, but he has not yet acquired the brusqueness that marks so many men who have attained as much authority as he has in their own special lines.

"When will you fly across the Atlantic?" the correspondent asked.

"Just as soon as the Air Board permits," he replied at once.

"From London to New York?"

"Oh, no. When people talk about flying across the Atlantic they usually mean from Ireland to Newfoundland. That is 1,880 miles, and my new machines can do 2,700 miles, so that we should be able to do it easily."

"But no one wants to land in Newfoundland."

"A good deal better to land there than in the sea," Mr. Handley-Page remarked dryly.

As a matter of fact, going by Newfoundland would mean making the flight to New York in two stages, but it is one thing to accomplish such an adventure on special occasions and quite another to set up any kind of a regular service. Sanguine as Mr. Handley-Page is regarding the practicability of flying across the ocean, he knows far too much about the risks of aviation to talk wildly about setting up an air ferry in the near future.

"There is a tremendous lot for us to learn before we think of that," he said. "We must investigate the meteorological conditions; we must develop new and highly efficient instruments; we must test our machines and learn whether they will stand the prolonged strain. We have not done a thousand-mile flight yet, and it will take a long time to find out all the problems we must face and how to solve them."

Trouble With Cross Winds.

The kind of difficulty that transatlantic fliers must face was illustrated by Mr. Handley-Page by explaining the trouble that cross winds might cause. An airplane, he explained, was affected by the air through which it moved and was retarded or accelerated according as that air was moving in the contrary or in the same direction as itself. But if the air moved athwart its course for a long period, the aviator would find that he had been carried far out of his course and would need delicate instruments to enable him to discover his position and how to correct it. At present we know very little about mid-Atlantic meteorological conditions, and it will take months of experience to gather the information needed for the establishment of a regular transatlantic service and then to adapt our machines to it.

Asked as to the kind of service he thought might ultimately be set up, Mr. Handley-Page said that with the airplanes averaging ninety miles an hour the flight from London to New York should take two days, a break being made at Newfoundland. It would not be a cheap service, as so much petrol would have to be carried. But, making a rough estimate, he thought that it would be possible to carry letters at the rate of $1.25 an ounce and a limited number of passengers at $1,000 each. The accommodation, of course, would be nothing like as luxurious as on one of the crack steamship liners. He remarked, however, that before anything of the kind could be done successfully it would be necessary to train the public up to the idea.

"Inventors," he said, "are always ahead of the public in their ideas and most of the inventions we have already made are not made full use of. Take the telephone for example; it is not used nearly as much as it should be. Every house ought to be on the telephone but they are not, merely because the public will not keep abreast of scientific invention. So we shall have to educate the ordinary man to make proper use of the airplane before it can be fully developed."

All kinds of schemes for the use of the airplane in Europe have been put forth since the armistice was signed. With thousands of experienced pilots soon to be released from military service, with unlimited possibilities of wealth before the man who succeeds in establishing really practical air ferries between the Continent and England, there is no wonder that promoters of all descriptions have taken up the idea and are trying to work out regular aviation services.

Routes have been surveyed, suggestions for the establishment of landing grounds every few miles or so have been put forward, and dozens of newspaper paragraphs have appeared, putting the most rosy hue on one scheme or the other. It is even said that, to relieve the inevitable pressure on the telegraph wires, when dozens of newspaper scribes are writing up the Peace Conference at Paris, the English newspapers will arrange to have their stories forwarded to London by aerial post.

Commercial Flying in Europe.

Asked about these promises and hopes, Mr. Handley-Page said he considered that he saw more prospect of advance in aviation from the development of commercial flying in Europe than from any attempt to fly across the Atlantic, but there were a number of very important matters to be considered and decided before much could be done even in Europe.

"We have," he said, "to settle the entire status of the aviator. We have to consider his relation to the State, and we must take account of such matters as the need of preventing smuggling and of observing such regulations as each community may impose.

"When I go to France I have no right to walk along the road, and I am able to do it only because the French Government permits it. So it is quite wrong to suppose that I have an inherent right to fly over French territory. If I am allowed to do so it will be only in accord with the regulations that the French authorities lay down, and these have not yet even been thought out, much less laid down."

There is a great deal of difference in the ideas of one country and another on matters which aviation will affect. Thus, as Mr. Handley-Page pointed out, while the British theory of land ownership regards the landowner as having rights from the centre of the earth to the very heavens above his property, in France land ownership covers merely property rights in the surface of the earth. In the same way national ideas and customs will vary on many other points in which the aviator will be interested.

Then, at the present moment, the political conditions of Europe are not such as to promise much eagerness on the part of the Governments to see aviation developed very greatly by private persons.

"As long as there is any trouble feared from Bolshevism, I don't expect," said Mr. Handley-Page, "that the Governments will welcome a great development of flying. It will be much more difficult to control travel from one country to another when aviation is common."

"They can always control the manufacture of airplanes," it was suggested.

"But they can't control the use of airplanes once they have been sold," was the answer.

Meanwhile Mr. Handley-Page would welcome a great development of flying within the United States. There are vast continental areas over which the problems of constant extended flight can be studied. There, too, is a people divided into many different States, but with one common outlook upon the practical problems of life. Consequently, in the United States it will be possible to work out not only the technical problems of flying, but to develop the regulations and conventions that the commercial aviator must observe.

"After that has been done," said Mr. Handley-Page, "I have no doubt we shall have regular transatlantic air services. When I think of the necessities of two great centres of population like America and England, and when I remember how improving the speed and means of communication has always increased the need for more and still quicker transit, I am convinced there is a gold mine in it. But it is not yet a practical proposition, and there are years of preliminary work to be done before there can be regular, constant travel by air between New York and London."

URGE SHIP CANAL.

Brooklyn Residents Show the Need of Inland Waterway.

Nearly 500 residents and property owners in various sections of Brooklyn attended a mass meeting last week at Stauch's, Coney Island, to protest the substitution of a "draining ditch," considered a menace to health and property, for the legalized ship canal which was to provide an inland waterway from Gravesend Bay to Sheepshead and Jamaica Bays. The meeting resulted from the recent refusal of the Sinking Fund Commissioners to approve the plans for the creation of a ship canal, as presented by Dock Commissioner Murray Hulbert, in compliance with the Sutherland law, and attempt to put through the construction of the drainage ditch at the expense of the taxpayers.

Senator Sutherland, author of the Ship Canal bill; Congressman Cleary, Commissioner Mayer of the Dock Department, representing Commissioner Hulbert, and William S. Pickard, President of the New York Harbor and Long Island Connecting Canal Association, under whose auspices the meeting was held, were among the speakers who urged concerted action in support of the canal project. The Canal Association adopted resolutions demanding approval of these or suitably revised plans, with a stipulation that in the event of the failure of the city officials to give their consent, a committee shall be appointed to draft a bill authorizing the Dock Commissioner or State engineer to proceed with plans for the waterway without the approval of Sinking Fund Commissioners.

The following organizations were represented at the meeting and supported the resolutions of Mr. Pickard's association: Coney Island Board of Trade, Sheepshead Bay Board of Trade, Van Sicklen Board of Trade, Homecrest Board of Trade, Gravesend Bay Board of Trade, West End Board of Trade, Bath Beach Taxpayers' Association, and the Civic Alliance of Coney Island.

IMPORTANT REALTY DECISION

Tenants Must Leave Premises Vacated in Good Condition.

The Appellate Division of the Supreme Court recently reversed a ruling of the lower court and upheld a covenant of a lease in which it was stated that a tenant when vacating premises which had been occupied under lease must leave the premises in as good a state as reasonable use and wear will permit.

The decision stated in part: "The weight of evidence clearly established much greater damage than testified to by defendants and defendants' witness; but even defendants' own proof as to the condition of the premises which surrendered to the landlord showed a breach of defendants' covenants 'to make at his own cost and expense all such repairs as shall be necessary to preserve the said premises in good order and condition and to make good all glass broken,' and to 'surrender the premises and everything belonging to or connected therewith in as good state and condition as reasonable use and wear thereof will permit. On this proof plaintiff was entitled to judgment in some amount.

Another interesting problem involved in the case was whether the person who entered into possession of premises prior to the time of the lease should pay rent if there is no express agreement that he was to get free rent. The Supreme Court held that the defendants, having failed to prove an express covenant for the free use and occupation of the premises prior to the beginning of the lease, they became liable for the reasonable value of the use and occupation of the premises during that period.

Charles A. Strauss and Henry W. Unger were counsel for the plaintiff.

Five Per Cent. Mortgage.

The Dry Dock Savings Bank has agreed to make a loan of $600,000 to the Hungerford Company on its building at 80 Lafayette Street. The loan was placed at 5 per cent. through William A. White & Sons.

This is the second large loan made by the Dry Dock Savings Bank at this rate of interest in the last few months. The $700,000 borrowed by the National City Company on the property at 52 Wall Street was secured from this bank at the 5 per cent. rate and for five years.

Building on the Increase.

During December in 148 cities the total value of building permits officially reported to The American Contractor was $17,485,396. Although this was 38 per cent. less than the total value reported during December, 1917, the gain over November is significant.

The total value of building permits for 1918 is significant only as it indicates the decline in private construction due to war conditions. The total value of $414,796,893 for 1918 shows a loss of 39 per cent. over the total of $676,662,206 for 1917, and a loss of 114 per cent. over the total of $889,884,679 for 1916.

Fire Prevention.

The real problem in preventing fires is to secure the actual interest and cooperation of the individual property owner. It is he who largely determines the construction, the nature of the contents, the extent of protection, the state of repair, the management and the hundred details which enter into the fire hazard of any building. The very fact that the aid of the individual must be enlisted indicates that there is no royal road to the control of fire waste.—W. E. Ellison.

Pennsylvania Hotel Rental.

Rental of the Pennsylvania Hotel, which opened yesterday, payable to the Pennsylvania Railroad thirty days after the completion by the New York Hotel Statler Company, according to a lease recorded, is based on 5 per cent. of a valuation of $4,000,000; 6 per cent. of the cost of the structure, less reductions which have been allowed, and taxes and other levies which the city and State may place on the realty and building. The lease is for twenty-one years.

HOLD THEIR HELPERS BY THE GOLDEN RULE

Government Finds Workers Do Not Leave Congenial Places for Mere Increase in Wages.

JOINT INTEREST INCENTIVE

Elimination of Drudgery and Arousing Pride in the Output Are Winners of Good Will.

Keeping help on the farm in war or peace is just about the same sort of problem as keeping help anywhere else and requires about the same treatment. There are employers in New York who always have waiting lists of good men and others in the same line who are always looking for men, and so it is on the farms of the country.

In view of the scarcity of farm labor and the great demand that is expected when it comes time to plant and harvest the world-ending crop of 1919 the Government has been making firsthand investigations and inquiries in an effort to discover some formula that might be offered to all farmers and may be helpful to other employers. One of these investigators visited thirty-seven farms in Ohio and Indiana the owners of which had not lost a single helper during the war period, in spite of the bidding of munition factories and other activities. He found men who had worked on the same farms for ten, fifteen, and twenty years seemingly contented to stay on. In every case the investigator's report was practically the same—the "Golden Rule" had been applied.

The farmers who have kept their help have made life on the farm so livable that their workers were not lured away by the attractions of the city nor by high wages offered by other industries.

It is also notable that practically without exception the farmers who have little trouble in keeping the same help year in and year out are general farmers, growing live stock as well as raising grain. The live stock keeps the men busy when crops do not call for attention, and makes it profitable for the farmer to pay steady wages throughout the year.

Of course, there are two sides to the story. Not only is it shown that the farmer must do his part, but it is just as plain that the hired man has definite duties to perform. The reports emphasize that teamwork and pleasant relations on the farm mean real efficiency. Married workers, paid good living wages and supplied with a house, a garden, and other conveniences, seem to be the ideal helpers where the farmer himself can [illegible] conduct his own operations.

Here is a report from one of the farms visited by the Department of Agriculture investigator, and its principles are so generally applicable that any employer might study them profitably:

This is a 320-acre grain and stock farm in Madison County, Ind. The principal crops are corn, wheat, rye, and clover. This farmer hogs off from 30 to 40 acres of corn each fall, uses rye for fall, winter, and early spring pasture, pastures from 30 to 40 acres of clover each year with cattle and hogs, and feeds corn, corn silage, and clover hay, often buying grain from neighbors and purchasing hogs and cattle to feed. He fattens about 300 hogs, buys two carloads of steers each year to put in his feed lot, and raises from eight to ten calves from stock and milk cows.

His livestock operations are conducted so that there is a minimum of labor expended during the busy season and so that profitable employment is furnished for labor during the Winter months.

His buildings are centrally located and handy to the fields. The silo and arrangement of lots and sheds eliminate steps in feeding and caring for stock.

Windmills and gasoline engines furnish power for pumping, wood-sawing, grinding, and other chores. An acetylene plant is used for lighting. By using a tractor this man figures he supplants from three to four horses. Both the farmer and his hired man operate the tractor successfully. He keeps twelve draft horses and raises two or three colts each year.

Work on this farm is planned to increase the work done by one man and to eliminate horse power if possible. Such tools as the hay loader, tandem disk, two-row cultivator, gang plow, sulkies, big harrows and rollers, eight-foot binder, seven-foot mower, and manure spreader are in the equipment. This farmer also has lightened the work of his wife by installing a furnace, cement walks, running water for kitchen and bath, gas for lighting and cooking, and a power washing machine.

His present hand, who has been with him four years, is a married man and is furnished a good four-room house. The wage is $25 a month straight time the year round. In addition the hand receives one-fourth [illegible] truck, all the chickens he cares to raise, feed for one cow and one horse, 400 pounds of hogs, and all the [illegible] potatoes he needs for his family's use from the farm orchard and a common potato patch. The farmer gives his man $50 each Christmas.

When asked how he seemed to be able to hold help so well this farmer said:

"We have never had a word or fuss. I find my hands thoroughly reliable at all times. My helpers never have trouble as long as they work steadily and carry their share of the load. Good living conditions and good teams and tools help in making satisfied help. One must take pride in his farm and put this same spirit into the man. Keep him employed at all times and cut out drudgery where possible."

Extra help is employed to the equivalent of a man for two months. Such hands are being paid at the rate of $2 to $3 a day and are boarded by the farmer. They must make a place for themselves in the home and in the community and are treated as one of the family. This extra help is recruited in small towns and the neighborhood. The neighbors cooperate well in threshing, silo filling, shredding, harvest, clover hulling, and other work.

Here is the report on a 160-acre stock and grain farm near a town of 4,000 people in Preble County, Ohio. The main crops are corn, wheat, and clover.

The farmer pastures 30 acres of clover and eight acres of blue grass with cattle and hogs. He hogs off from eight to 20 acres of corn. He also pastures some hogs on the alfalfa, besides making hay.

Three carloads of fat hogs are marketed each year. Self-feeders have proved their worth in pork production and have been found great labor savers. About one-half carload of cattle are fed during the winter months.

There are eight work horses on this farm, all of which are of the draft type. Among big tools found here are the manure spreader, tandem disk, two-row corn plow, sulky plow, seven-foot binder and six-foot mower. A gas engine, wind pump, and electric motor power take care of the water supply. The modern home, recently built, is equipped with a furnace, running water in kitchen and bath, electric lights and iron, washer, and cleaner. An oil stove is used in the kitchen.

The buildings are in the central group. Stock can be turned into eight acres of blue grass from the barn lot. This is handy and saves time in the morning in getting up the horses and cows.

The hand on this farm was a single man till last year. He had worked for this farmer three years up to that time. The old house was remodeled and he and the bride moved in. The house has six rooms. This hand gets $32.50 a month the year round, one-half acre for garden and truck, 300 pounds of pork on foot, all the chickens he cares to raise, is furnished with a cow, his horse is fed, he gets fuel wood, fruit, and gifts throughout the year to a total value of $15 to $20. This hand is a Virginian who is making good on this Ohio farm. The city industries and the draft made it cost more to get good help, but this farmer thought the farmers in his locality would get along. The neighbors cooperate well at threshing and other work. The hand's wife helps the farmer's wife when she is needed.

BUSINESS COMING IN VARICK STREET

Widening of the Thoroughfare Has Left Several Block Fronts for Improvement.

NEWLY PAVED WITH GRANITE

Connection with Seventh Avenue Opens Up New Area for Industrial Building.

One of the ancient thoroughfares on Manhattan Island which soon must be reckoned with as a most important commercial artery is Varick Street. Of worthy antecedents and bearing the honored name of a patriot who fought for the liberties of his country and who was Mayor of New York for ten years, Varick Street has, of late, been more interesting to the observer of oddities in the lower Greenwich Village district than it has to the citizen of modern progressive tendencies. The old Varick Street, however, has passed away and those who wish to see some of the remaining vestiges of its simpler and quieter days would do well to walk down its expansive breadth, for indications all point to a remarkable transformation in the near future.

Three things have contributed to this change; first, its widening and connection with Seventh Avenue by the cutting through of the blocks north of Carmine Street to the avenue where it formerly ended at Greenwich Avenue and Eleventh Street; second, the construction of the subway beneath this widened surface, and third, the new granite pavement which has recently been completed.

All the way from its beginning at the junction of West Broadway and Franklin Street to Carmine Street, Varick Street is a splendid 100-foot thoroughfare which is destined to be equally as important to the commercial interests of the lower west side as Lafayette Street has become, since its improvement, to the east side of the city. Within a few years a new avenue has been created in one of the growing commercial sections of the city. Its new granite pavement, which is one of the best jobs of that kind done by the office of Borough President Dowling since the latter assumed office, cost over $220,000, the largest single paving contract authorized in the paving schedule a year ago. The Seventh Avenue extension above Carmine Street connecting the two thoroughfares, and now giving a broad continuous avenue for heavy traffic from the lower part of the city far to the north, is still in the hands of the pavers. Sections are completed, but early in the Spring when the work is finished west side business will be able to use this new highway without interruption.

To make Varick Street a 100-foot thoroughfare, thirty feet was added on its easterly side, which meant the sacrifice of all the old houses there. The most important demolition which this necessitated was St. John's Chapel, now practically razed and whose large site, between Beach and Laight Streets, has been placed on the market by Trinity Corporation for improvement with business structures. The work of destruction is clearly seen all the way north from Canal Street where there are stretches of several vacant block fronts with potent evidences of the slicing off process in old houses and tenements temporarily repaired. On the west side some of the early homes of seventy-five years ago remain, but in the great commercial changes soon to come it is reasonable to predict that these remnants of the lower Greenwich area will not survive for many years.

In addition to the large tract made available for improvement on the St. John's Chapel site, most of the vacant property in the northerly blocks is also owned by Trinity Corporation and is practically ready for immediate improvement. From Canal to Broome Street are three entire block fronts on the east side virtually destitute of buildings, all of which, with the exception of a few parcels in the block between Watts and Broome Streets, is owned by Trinity. The vacant block between Dominick and Spring Streets, adjoining the Spring Street Church and Varick House, is owned by interests affiliated with the institutional work of the church and is likely to be improved with an apartment house or home for workers in the near future.

From Spring to Houston Street are four more vacant block fronts, all owned by Trinity except a small plot at the northeast corner of Vandam Street. Like the St. John's site, these properties are all in the market for business structures. There are, therefore, seven block fronts on the street from Canal Street north awaiting improvement as soon as building conditions become normal and which will provide several thousand square feet of much needed space in that locality. All of these parcels will undoubtedly be utilized for eight to ten loft structures similar in character to those erected in the vicinity prior to the war and which were all rented on completion, most of them on long term leases.

There is a strong demand for warehouse and industrial business space in the area and negotiations are already pending by several large interests for improvement at the earliest possible date. Within the next two years a building revival is certain to appear which will rival and doubtless eclipse the active industrial building which wiped out so many old Greenwich Village houses in the half dozen years immediately preceding the European war.

The use of granite for the Varick Street pavement shows that the city authorities realized correctly the use to which that wide thoroughfare would be placed. It is natural that there should be objection from business and trucking interests to the segregated traffic law of the Police Commissioner that Seventh Avenue proper, from Eleventh Street north, should be limited to passenger vehicles. This edict may be modified, as, if carried out to the letter, it would create a decided hardship upon commercial vehicular traffic from Varick Street to the business area in the Thirties and Forties, if it were necessary to divert such traffic at the old Seventh Avenue end to a more westerly thoroughfare. Seventh Avenue from Eleventh Street north is now paved with asphalt or in process of such paving. The new asphalt paving over the subway cut is finished to Thirty-first Street, but the city engineers do not call it a very good job. Work on the upper section from Thirty-first Street to Times Square is expected to begin in the Spring. This change in the paving of the continuous thoroughfare was due to the hotel influence in the Pennsylvania Station zone, of which the most important will be the new Pennsylvania Hotel, nearing completion for opening early in the new year.

The subway has rendered the Varick Street area accessible as never before and its widening will relieve Hudson Street of a large part of the increased traffic due to the enormous development of a hitherto quiet section of the city into a prominent business centre. These elements of accessibility will also influence, although to a somewhat less extent, the building of small apartments and the alteration of houses into modern residential conditions in the upper area of old Greenwich, centring perhaps around Sheridan Square. Several blocks there are restricted to residence and the demand for homes has so far outstripped the supply that the realty agents have scores of applications on file.

Vincent C. Pepe, whose realty office has been instrumental in stimulating many improvements of this character, said yesterday:

"The demand for small apartments in this section, especially in the altered houses, is greater all the time. The supply is only about 40 per cent. of the demand. To meet the need, property owners, builders, and operators ought to get together and plan to alter houses on a great scale. At present the chief drawbacks are material, labor, and the mortgage market. Within the last year it has been difficult for any one to make even a small alteration, owing to the price of labor and material. The end of the war will, of course, materially improve the situation and I have no doubt that many improvements will be made before the close of this year."

The last alteration, which has just been completed, was at 18 and 20 Jones Street, two houses owned by the Greenwich Improvement Society. Before alteration they rented for $70 per month each. About three months ago it was decided to improve them at a cost of $7,000, providing steam heat, electricity, and plumbing. The results are $310 per month for each house and all the apartments were rented on long leases.

Tax Rate Hearing.

On Wednesday at 3 P. M. there will be a joint hearing by the Senate and Assembly Cities Committee on the Real Estate Board of New York's bill introduced by Assemblyman Sesselberg, amending the Greater New York Charter by prescribing limitations upon the rates of taxation upon real estate. The hearing will be held in the Assembly chamber, Albany.

REAL ESTATE AT AUCTION.

Offerings Scheduled at the Vesey Street and Bronx Salesrooms.

Monday, Jan. 27.

AT 14 VESEY STREET.

By Joseph P. Day.

27th St, 242 West, s s, 310.5 ft e of 8th Av, 24.10x98.9, one and three-story garage; M. F. Bitzer against R. J. Straut et al.; H. D. Holden, attorney; due, $16,062.48.

103d St, 220 West, s s, 230 ft e of 3d Av, 25x100.11, four-story tenement and stores; E. L. Jackson against J. M. B. Co. et al.; H. M. Bellinger, Jr., attorney; due, $3,720.62; taxes, &c., $285.27.

AT 3,208 THIRD AVENUE.

By Charles A. Berrian.

Grand Boulevard and Concourse, 2,191, w s, 243.2 ft s of Van Cortlandt Av, 25x78.6x25x78.1, two-story dwelling; Jean Scott against W. F. Marowske et al.; Hirleman & V., attorneys; due, $1,934.84; taxes, &c., $137.50.

By George Price.

Briggs Av, 2,761, w s, 200 ft n of 196th St, 20x93.5x20x93.1, three-story dwelling; Commonwealth Savings Bank against Nathaniel B. Levin Co. et al.; G. H. Hyde, attorney; due, $7,589.57; taxes, &c., $601.25.

Tuesday, Jan. 28.

AT 14 VESEY STREET.

By Joseph P. Day.

7th Av, 2,456-60, n w corner 143d St, (No. 201,) 99.11x125, seven-story apartment and stores; Alfred Benjamin against J. E. Gerlach et al.; J. H. Muller, attorney; due, $11,895; taxes, &c., $3,542.55; prior mortgage, $135,000.

West 204th St, s w corner Seaman Av, 100x200, vacant; Metropolitan Life Insurance Co. against J. P. Kirwan et al.; Butcher, T. & F., attorneys; due, $21,924.63; taxes, &c., $2,716.30.

By Henry Brady.

Cherry St, 460, n s, 237.5 ft e of Jackson St, 37x97.9, 6-story tenement; Timothy Davenport et al., trustees, against Griffon Realty Co., Inc., et al.; Ira H. Brainerd, attorney; due, $41,710.24; taxes, &c., $826.

By Arthur C. Sheridan.

39th St, 60 West, s s, 147 ft e of 6th Av, 21x98.9, four-story loft and store building; E. E. Altman against Altman Estate, Inc.; Samuel Schulnick, attorney; due, $12,187.48; taxes, &c., $774; sub to mtg $46,750.

48th St, 367 West, n s, 125 ft e of 9th Av, 15x100.5, five-story tenement; C. E. Euler et al. against Dora Harris et al.; Ralph Underhill, attorney; due, $16,269.12; taxes, &c., $523.25.

Wednesday, Jan. 29.

AT 14 VESEY STREET.

By Henry Brady.

Lewis St, 53, w s, 150 ft n of Delancey, 25x100, four-story tenement and stores and three-story rear tenement; M. B. Wokd et al., executors, &c., against Meyer Jarmulowsky et al.; R. W. Kellogg, attorney; due $18,489.76; taxes, &c., $733.19.

102d St, 330-2 East, s s, 175 ft w of 1st Av, 37.6x100.11, six-story tenement and stores; Lincoln Trust Co. against Malwine Schleicher et al.; Middlebrook & B., attorneys; due, $25,905.21; taxes, &c., $85.

117th St, 442-4 East, s s, 165 ft w of Pleasant Av, 36.10x100.11 ft, six-story tenement and stores; William Byrd, executor, against L. H. Strouse, trustee, &c.; Harrison, E. & B., attorneys; due, $24,044.32; taxes, &c., $2,116.87.

By Samuel Marx.

1st Av, 2,037, w s, 25.11 ft n of 105th, 25x100, six-story tenement and stores; Wm. Goodman et al. against Bernard Bloom, et al.; Paskus, G. & H., attorneys; due, $21,211.57; taxes, &c., $1,500.

AT 3,208 THIRD AVENUE.

By Joseph P. Day.

Irvine St, 891, w s, 149.5 ft s of Garrison Av, 20x50, three-story tenement; D. H. Votitichenko against E. L. Loos et al.; S. T. Carter, attorney; due, $5,483.76; taxes, &c., $156.

By Bryan L. Kennelly.

Plimpton Av, w s, 300 ft n of 170th St, 75x100, vacant; H. C. M. Blakeslee against Delta Holding Corp. et al.; Wesselman & K., attorneys; due, $3,520; taxes, &c., $268.80.

By Henry Brady.

Brook Av, s e cor 3d Av, (3,146-8,) 89.2x70x119x50, three-story tenement and stores and vacant; N. Y. Title and Mortgage Co. against Attilio Pasquini et al.; H. M. Bellinger, attorney; due, $13,123.40; taxes, &c., $1,100.80.

By Charles A. Berrian.

181st St, 986 East, s s, 71.11 ft w of Bryant Av, 49.2x86.7x69.2x86.11, two-story dwelling; A. R. Loweth against I. C. Mapes; C. P. Hallock, attorney; due, $4,534.25; taxes, &c., $1,875.

Boston Road, 2,071, n w cor 179th St, 69.5x85.7x72.2x93.4, two-story dwelling, vacant; C. P. Hallock, executor, against I. C. Mapes et al.; C. P. Hallock, attorney; due, $6,730; taxes, &c., $3,500.

By Herbert A. Sherman.

Eagle Av, 660, e s, 887.9 ft n of Westchester Av, 25x115.1, three-story tenement; Emma Unger against J. G. Weiss et al.; Adolph & Henry Bloch, attorneys; due, $5,869.78; taxes, &c., $220.

Thursday, Jan. 30.

AT 14 VESEY STREET.

By Henry Brady.

127th St, 229 East, n s, 300.6 ft e of 3d Av, 20.6x99.11, five-story tenement; Italian Sav. Bank against Terfos Const. Co., Inc., et al.; Wayland & B., attorneys; due, $15,608.45; taxes, &c., $526.80.

By Arthur C. Sheridan.

105th St, 41 West, n s, 86.10 ft e of Manhattan Av, 16.4x100.11, three-story dwelling; J. A. Beau et al., exrs., &c., against M. E. Stremmell et al.; C. De W. Rogers, attorney; due, $1,035.96; sub. to three mtgs agg. $11,700.

AT 3,208 THIRD AVENUE.

By Henry Brady.

Wyatt St, 1,141, n s, 100 ft w of Bronx Parkway, 25x100; Dani Caragher et al., against Jos. Diamond et al.; M. J. Horan, attorney; due, $5,514.15; taxes, &c., $1,805.24.

By Joseph P. Day.

John St, e s, — ft n of Ditmars St, —x— to Main St, City Island, Lots 712 and 713; Agnes Walsh et al., adm., against Vincenzo Parlato et al.; P. E. Reville, attorney; due, $6,994.31; taxes, &c., $1,125.82.

By Joseph & Co.

Trinity Av, 1,028, e s, 121.6 ft n of 165th St, 18.5x90, three-story dwelling; J. E. Reynolds against James Reynolds, Jr., et al.; Lewis Howlett; attorney; due, $6,573.35; taxes, &c., $704.61.

Friday, Jan. 31.

AT 14 VESEY STREET.

By Henry Brady.

118th St, 130 East, s s, 330 ft e of Park Av, 20x100.11, three-story dwelling; W. R. Walker et al., trustees, against William Lustgarten & Co., Inc., et al.; Man & M., attorneys; due, $8,818.10; taxes, &c., $372.20.

AT 3,208 THIRD AVENUE.

By Herbert A. Sherman.

Anthony Av, 1,801 to 1,808, e s, 144.7 ft n of Prospect Place, 95x170x98.10x142.6, three three-story dwellings; Bowery Savings Bank against Adam Becker et al.; Cadwalader, W. & T., attorneys; due, $16,064.83; taxes, &c., $1,863.50.

MECHANICS' LIENS.

Manhattan.

19TH ST, 142 East; Louis Fishman against George C. Carey, owner; Clark & Applebaum and J. P. Le Fevre, contractors; renewal ... $175

96TH ST, 113 East; North Side Lumber Co., Inc., against Calvin Realty Corp., owner; H & S Contracting Co., contractor ... $105

28TH ST, 32 East; North Side Lumber Co., Inc., against Jonathan Petrie Estate Corp., owner; H & S Contracting Co., contractor ... $85

SATISFIED MECHANICS' LIENS.

Manhattan.

BROADWAY, 1,587; Leed, Inc., against Samuel K. Jacobs et al., Aug. 17, 1917; canceled ... $1,000

28TH ST, 136 West; A. Stark & Co. against Julius Rosenstein et al., Dec. 13, 1918 ... $101

BROADWAY, 3,210; Isaac Middleman against Richard A. Henriques et al., Dec. 28, 1918 ... $141

BROADWAY, 3,200; Isaac Middleman against Richard A. Henriques et al., Dec. 27, 1918 ... $201

LIS PENDENS.

Manhattan.

145TH ST, n s, 125 ft w of Broadway, 50x99.11, and property in Greene County, N. Y.; Sarah M. Chapman against Daniel H. Jackson Co. et al., foreclosure of three mortgages; attorney, A. Wilson.

CONVENT AV, s e corner of 149th St, 99.11x100; Frederick Lewisohn et al. against H. M. K. Construction Co. et al., foreclosure of mortgage; attorneys, Hoadly, Lauterbach & Johnson.

111TH ST, 227 East; Emigrant Industrial Savings Bank against Robert H. Racey et al., foreclosure of mortgage; attorneys, R. & M. J. O'Gorman.

93D ST, n s, 334 ft w of 3d Av, 15.8x61; Equitable Life Assurance Society of the United States against Clara B. Augustine et al., foreclosure of mortgage; attorneys, Alexander & Green.

1ST AV, 997; Farmers' Loan and Trust Co., administrator, against Max Rosen et al., foreclosure of mortgage; attorneys, Geller, Rolston & Horan.

Bronx.

163TH ST, 824 East; Nathan Cohen against William F. Kenny Co. et al., foreclosure of mortgage; attorney, J. H. Zieser.

LOTS 305 and 306, also part of Lots 331 and 332, map of Inwood, town of Morrisania; Daniel Stiass against John A. Sonntag et al., foreclosure of mortgage; attorneys, Holden & Cavanaugh.

WHEN NEW R.T. LINES WILL BE OPENED

Brooklyn's System Will Be Greatly Increased During the Present Year.

BRONX WILL ALSO BENEFIT

Rides on City's Lines Per Capita Grew from 353 to 358—The Growth in Population Was 94,827.

The general statement in the annual report of the Public Service Commission of the rapid transit lines to be opened during the current year has been made more valuable by later information giving approximate dates when the lines will be placed in operation. One of them, the subway part of the Pelham Bay Park branch of the Lexington Avenue subway between the station at Third Avenue and 138th Street, was opened to the public on the 7th inst.

The other lines, and the dates when they are expected to be in operating condition, are:

The new Culver elevated line in Brooklyn, about Feb. 20. This is dependent upon the strike of the carpenters, which is expected to be settled in about a week. Another few weeks will see the work completed and the line in public use.

Two new tunnel lines between Manhattan and Brooklyn will be finished late in the Summer or in the early Fall, possibly not later than during the first two weeks in September.

Connection between the Brighton Beach subway from Fulton and St. Felix Streets, Brooklyn, to Malbone Street and Flatbush Avenue, early in the Fall, or not later than early in October.

Eastern Parkway line in Brooklyn extending from the Atlantic Avenue terminus of the old subway, down Flatbush Avenue and out the Eastern Parkway as a subway to Buffalo Avenue, and thence as an elevated line over Livonia Avenue to New Lots Avenue, in the late Fall or early in the Winter.

Nostrand Avenue line in Brooklyn, extending through this avenue to Flatbush Avenue, will be ready for operation, it is hoped, late in the year or, at the worst, early in 1920.

Concerning two of the other lines the report of the commission says:

Extension of the Broadway subway north and east from Times Square. This work will be finished as far as Fifty-ninth Street within a few months, providing the Board of Estimate approves an agreement for the installation of tracks north of Times Square.

The easterly connection of this line through Fifty-ninth and Sixtieth Streets via tunnel to Queens. Arrangements are being made for track installation as far as the Queensboro Bridge Plaza elevated station. The work will possibly be completed before the end of the year.

Concerning the arrangements for the continuation of construction of the Webster Avenue extension of the Interborough's Third Avenue elevated railroad, the commission admits that it has no information upon which it can base an idea of the date of operation of this line. The commission takes care to explain that the progress of the work depends largely upon the operation of the Board of Estimate, which heretofore has not displayed any special disposition to co-operate.

During 1918 the city's railroads collected 1,975,482,316 fares, as against 1,918,812,226, an increase of 56,670,090, which was at the rate of 353 rides per capita in 1917 and 358 rides per capita in 1918. During 1918 the population of the city increased 94,827, according to the figures of the commission.

Efforts to handle the figures in such a way as to show the reduction of congestion per mile as the dual system progresses and is placed in operation will be made as soon as the system is completed. It will then be possible to show what lines have been the most useful in making travel more comfortable and will also show what direction a further extension of the rapid transit system should take. That the service is still far from satisfactory is proved by the fact that the commission received from citizens 1,755 complaints during the year concerning alleged faults in the transportation service.

Attention is called to the fact that development is always slower in those sections where the public utilities are the poorest in point of public accommodation. In 1918 the commission sought to improve the service of all public service corporations in the outlying sections.

To Advance Torrens Titles.

Asserting that the Torrens law, as amended, is making slow progress toward adoption because of the failure of the city to provide adequate machinery for the proper administration of the law, former Register John J. Hopper, Treasurer of the Torrens Title League, has submitted a proposal to the Board of Estimate that it increase the salaries of certain employés designated as official examiners of titles. Mr. Hopper, for the Title League, asks the board to establish a uniform salary of $3,000 for examiners in each county to compensate them for the extra highly technical work imposed upon them in addition to their other duties.

ASSIGNMENTS OF MORTGAGES.

Manhattan.

FRONT ST, 126, mtg $18,000; 28th St, 433 West, mtg of $11,500; New York Title and Mortgage Co. to Clarence L. and Edward M. Miller, 536 East 19th St., Brooklyn; address, 135 Broadway; two assignments ... $27,500

WEST END AV, 760, mtg $40,000; Amsterdam Av, s w corner 158th St, mtg $25,000; 53d St, 237 East, mtg $25,000; 92d St, n s, 218 ft w of Park Av, mtg $13,500; 40th St, s s, 285 ft w of 5th Av, mtg $40,000; Frank W. Hamer and another, executors, Wm. F. Buckley to Mary B. Buckley, 112 Montague St, Brooklyn, and another, executors, &c., John D. and Chas. R. Buckley; attorneys, Prentice & T., 52 Broadway; five assignments each ... $1

6TH AV, 82; Manhattan Life Insurance Co. to Dry Dock Savings Bank, 341 Broadway; attorney, Frank M. Tichenor, 38 Park Row ... $6,000

18TH ST, 340 West, mtg $20,000; New York Life Insurance and Trust Co., individually and trustee, to Carrie L. Dudgeon, Upper Montclair, N. J.; attorneys, Emmet & Parish, 52 Wall St ... $1

53D ST, 237 East, mtg $25,000; Lawyers' Mortgage Co. to Chas. R. Buckley, 112 Montague St., Brooklyn, and another, executors, &c., Wm. F. Buckley; attorneys, Prentice & T., 52 Broadway ... $25,000

181ST ST, 235 West, mtg $4,800; Wm. A. Strickland, executor, to W. A. Strickland, at Clinton, Conn.; attorney, John M. Rider, 44 Cedar St ... $4,822.67

Bronx.

NELSON AV, 1,072; Loretta J. Mendel, extx., to John E. Jefferson, 1,042 Woodycrest Av; attorney, William F. Wund, 156 Broadway, an interest of ... $1,500

SAME PROPERTY; same to same; attorney, same, an interest of ... $250

SAME PROPERTY; same to Loretta J. Mendel, 124 West 68th St; attorney, same, an interest of ... $750

SAME PROPERTY; same to same; attorney, same, an interest of ... $100

REAL ESTATE TRANSFERS.

SATURDAY, JAN. 25.

With name and address of purchaser and attorney. When attorney's name is omitted address party of the second part.

Manhattan.

BOWERY, 358, w s, 19.2x96.6x17x102.5; Charles Pitthan to Pitthan Realty and Holding Co., 230 East 99th St, mtg $18,500, all liens, Jan. 23; attorney, Joseph J. Harris, 90 Nassau St ... $1

9TH AV, 336, e s, 137.5 ft s of 30th St, 18.3x70; Augustus R. Reynolds and another to Israel S. Goldstein, 1,039 Tiffany St, Bronx, all liens, Jan. 21; attorney, Title Guarantee and Trust Co., 176 Broadway ... $100

SAME PROPERTY; Israel S. Goldstein to William Barwese, 335 West 57th St, mtg $7,000, all liens, Jan. 24; attorney, Title Guarantee and Trust Co., 176 Broadway ... $100

54TH ST, n s, 200.8 ft w of 6th Av, 24.6x100.5; Raymond H. Kutner to Glenbrook Co., 119 West 40th St., mtg $29,000, Dec. 4, 1918; attorneys, M. S. & I. S. Isaacs, 52 William St ... $100

78TH ST, n s, 96.10 ft w of West End Av, 16.4x69; Adon N. Smith to Anna Weindrug, 137 West 110th St, mtg $8,000, all liens, Jan. 18; attorney, Title Guarantee and Trust Co., 176 Broadway ... $3,500

114TH ST, 341 East, n s, 200 ft w of 1st Av, 25x100.10; Dan Cerulli to Vincenzo Sellitto, 132 Thompson St, mtg $22,000, Jan. 6; attorneys, C. Guidone, 160 Broadway ... $1

123D ST, 440 East, s s, 166.8 ft w of Pleasant Av, 33.4x100.11; Lincoln Trust Co. to Arrow Holding Corp, 217 Broadway, all liens, Jan. 22; attorney, Julius H. Jieser, 217 Broadway ... $100

130TH ST, 263 West, n s, 125 ft e of 8th Av, 25x99.11; Celia Schlesinger to Louis B. and Josephine Santangelo, 2,471 and 2,504 8th Av., mtg $5,000, all liens; attorney, Charles A. Furthman, 3d Av. and 148th St ... $100

132D ST, 129 West, n s, 383.3 ft w of Lenox Av, 33.3x99.11; Henry Meyers, individually and executor, et al, to Everett Realties, Inc., 42 Broadway, mtg $21,500, all liens, Jan 14; attorney, Jerome A. Kohn, 42 Broadway ... $100

135TH ST, 246-8 West, s s, 396 ft w of 7th Av, 36.10x99.11; William Goldstein to James W. Rose, 461 Lenox Av, mtgs $8,000 and $4,000, Jan. 24; attorney, Title Guarantee and Trust Co., 176 Broadway ... $100

148TH ST, 232-4 West, s s, 300 ft E of 8th Av, 40x99.11; Sadie Kares to Simm Holding Co, 439 East 10th St., mtg $42,000, Jan. 21; attorney, A. A. Silberberg, 256 B'way ... $100

181ST ST, 728-36 west, s s, 140.5 ft e of Fort Washington Av, 200x129.3x201x150; James A. Trowbridge to Middlesex Realty Corp., 170 Broadway, mtgs $260,000, Jan 23; attorney, New York Title & Mortgage Co., 135 Broadway ... $100

SAME property, Middlesex Realty Corp to College Holding Co., 118 West 120th St., mtg $321,000, Jan. 24; attorney same ... $100

Bronx.

BATHGATE AV, s e s, 50 ft n e of 185d St, 50x100; Laurner & Kahn, Inc., to Clara Berger, 108 West 111th St, Jan. 24; attorneys, McLaughlin & S., 15 Wall St ... $100

COURTLANDT AV, 759, w s, 68.4x100; Henry C. Schaefer to Bertha Schaefer, his wife, 763 Courtlandt Av, Jan. 23; attorneys, Schaefer & Son, 763 Courtlandt Av ... $100

EASTBURN AV, e s, being s ½ Lot 322, map Mount Eden; Henry C. Schaefer to Bertha Schaefer, his wife, 763 Courtlandt Av, Jan. 23; attorneys, Schaefer & Son, 763 Courtlandt Av ... $100

KEPPLER AV, n e corner of 235th St, 50x100; Henry C. Schaefer to Bertha Schaefer, his wife, 763 Courtlandt Av, Jan. 23; attorneys, Schaefer & Son, 763 Courtlandt Av ... $100

LOT 63, same map; same to same, Jan. 23; same attorneys ... $1

LOT 217, map Jos. Husson; same to same, Jan. 23; same attorneys ... $1

LOT 735, map s e corner of Vyse estate; Bronx National Realty Corp. to Ferro Bulginn, 25 Cornelia St, Jan. 20, mtg $5,000; attorney, D. Mintz, 882 Prospect Av ... $1

LOTS 188 and 190, map Thompson-Rose estate; Henry C. Schaefer to Bertha Schaefer, his wife, 763 Courtlandt Av, Jan. 23; attorneys, Schaefer & Son, 763 Courtlandt Av ... $100

LOTS 12 to 16, map Herman Menaker; same to same, Jan. 23; same attorneys ... $100

ONEIDA AV, s w corner of 235th St, 100x100; Henry C. Schaefer to Bertha Schaefer, his wife, 763 Courtlandt Av, Jan. 23; attorneys, Schaefer & Son, 763 Courtlandt Av ... $100

SIMPSON PLACE, n w side, 33.3 ft s w of 149th St, 100x100; John Kadel to Paget Realty Co., Jan. 18; attorney, A. Knox, 128 Broadway ... $1

ST. ANN'S AV, n w corner of 148th St, 25x90.4; Henry C. Schaefer to Bertha Schaefer, his wife, 763 Courtlandt Av, Jan. 23; attorneys, Schaefer & Son, 763 Courtlandt Av ... $1

TINTON AV, e s corner Home St, 782, 22.2x100; Philip Messenkopf to Fredk S. Schlesinger, 980 Prospect Av, ½ part, mtg $15,000, Jan. 21; attorney, Fredk S. Schlesinger, 980 Prospect Av ... $1

3D AV, n w corner of 170th St, 57.10x91.7x—x87.6; Berger Realty and Construction Co. to Isear Realty Corporation, 320 Broadway, mtg $30,000, Jan. 24; attorneys, Morrison & S., 320 Broadway ... $100

159TH ST, s s, 248 ft w of Cortlandt Av, 26x irregular; Edgar L. Kirby to Margarethe Koenig, 904 Cauldwell Av, mtg $5,000, Jan. 24; attorney, Title Guarantee and Trust Co., 176 Broadway ... $100

227TH ST, East, centre line, at s s of land of George Briggs; Stark B. Ferriss, administrator, to City Real Estate Co., 176 Broadway, mtg $160,000, Jan. 14; attorney, Title Guarantee and Trust Co., 176 Broadway ... $2,206

239TH ST, n s, 327.9 ft west of Verio Av, 25x100; Henry C. Schaefer to Bertha Schaefer, his wife, 763 Courtlandt Av, Jan. 23; attorneys, Schaefer & Son, 763 Courtlandt Av ... $100

RECORDED MORTGAGES.

With name and address of lender and lender's attorney. Interest is at 5 per cent. unless otherwise specified.

Manhattan.

MANHATTAN AV, 312, n e corner of 113th St, 100.11x95, Jan. 22; Molx Realty Corp. to Jacob Rosenthal, 530 West End Av, due July 20, 1919, 6 p. c., prior mtg $135,500; attorneys, Monks & M., 33 Park Row ... $7,000

9TH AV, e s, 137.5 ft s of 30th St, 18.3x70, P. M. Jan. 24; Israel S. Goldstein to Augustus R. Reynolds at Poughnag, Dutchess County, N. Y., and another, 5 years, 5½ p. c., attorney, Title Guarantee and Trust Co., 176 Broadway ... $7,000

123D ST, 440 East, s s, 166.8 ft w of Pleasant Av, 33.4x100.11, P. M. Jan. 24; Arrow Holding Corp, to Lincoln Trust Co., 204 5th Av, 3 years, 5½ p. c.; attorney, Title Guarantee and Trust Co., 176 Broadway ... $17,000

130TH ST, 263 West, n s, 125 ft e of 8th Av, 25x99.11, P. M. Jan. 24; Louis B. and Josephine Santangelo to Celia Schlesinger, 1,776 Weeks Av, Bronx, installments of $250 semi-annually, prior mtg $15,000; attorney, Charles A. Furthman, 3d Av and 148th St ... $2,200

135TH ST, 246-48 West, s s, 396 ft w of 7th Av, 36.10x99.11, P. M. Jan. 24; James W. Roe to William Goldstone, 140 West 60th St, 3 years, 6 p. c., prior mtg stated in this mtg as $80,000; in the deed it is stated as $8,000; attorney, Title Guarantee and Trust Co., 176 Broadway ... $4,000

181ST ST, 728, s s, 240.5 ft e of Fort Washington Av, 100x129.3x100.6x139.7, P. M., Jan. 24; Malex Realty Corp. to James A. Trowbridge, Noroton, Conn., due Jan. 1, 1924, 6 p. c., prior mtg $132,500; attorney, New York Title and Mortgage Co., 135 Broadway ... $30,500

181ST ST, 736 West, s s, 140.5 ft e of Fort Washington Av, 100x139.7x100.6x150, P. M., Jan. 24; same to same, due Jan. 1, 1924, 6 p. c., prior mtg $127,500; attorney, same ... $30,500

181ST ST, 728 and 736 West, hereinbefore described, Jan. 24; College Holding Co. to Malex Realty Corp, 170 Broadway, due Aug. 1, 1923, 6 p. c., prior mtg $163,000; attorney, Fred K. Lass, 35 Nassau St ... $34,000

Bronx.

ALDUS ST, 953 to 957, n s, 84x105; Abr. Wolf to Sisave Levine, 407 Van Siclen Av, Brooklyn, prior mtg $63,500, Jan. 22, 4 years, 6 p. c.; attorney, J. M. Levine, 30 East 42d St ... $20,000

MINFORD PLACE, 1,436; Ferreo Bulgun to Bronx National Realty Corp., 882 Prospect Av, Jan. 20, due as per bond; attorney, Bronx National Realty Corp., 882 Prospect Av ... $500

3D AV, n w corner of 170th St, 57.10x91.7x—x89.6; Isear Realty Corp. to Maxwell Henry, 1,404 Park Av, prior mtg $50,000, Jan. 24, 4 years, 6 p. c.; attorneys, McLaughlin & S., 15 William St ... $6,000

159TH ST, n s, 248 ft w of Courtlandt Av, 26x irregular; Margaretha Koenig to Edgar L. Kirby, 160 West Tremont Av, prior mtg $5,000, Jan. 24, 3 years, 6 p. c.; attorney, Title Guarantee and Trust Co., 176 Broadway ... $1,500

RECORDED LEASES.

with name and address of lessee.

Manhattan.

BROADWAY, 1,614-20, and 7th Av, 748-54, all; Barney Estate Co. to the 1,620 Broadway Corp., 50 East 42d St, 20 years from completion of theatre building, 20-year renewal, taxes, &c., and one-twentieth of amount of construction and equipment of building plus interest at 5 p. c., and then $37,500 to $45,000 per annum; attorneys, Cravath & Henderson, 52 William St.

SAME PROPERTY, all; the 1,620 Broadway Corp. to the Biddle Realty Corp., 50 East 42d St, 20 years from completion of building, 20 years' renewal; attorneys, same ... $100,000

HOUSTON ST, 210-18 East, west store and basement; Milfein Corp. to David Adler, 92 1st St, 5 years from Oct. 1, 1918, 5 years' renewal at $1,440; attorney, Ignatz Weisengreen, 111 Rivington St ... $1,320

2D AV, 495, s w corner of 28th St, store and cellar; John G. W. Honeck and another to Jacob Klein, 321 East 28th St, 5 4-12 years from Jan. 1, 1919; attorney, Gottlieb Maier, 496 3d Av ... $1,200

3D AV, 1,500, north store floor and parts of basement; Isaac Greenwald to Charles A. Aronstamm, 271 East 78th St, 3 3-12 years from Feb. 1, 1919; attorney, Max Mayer, 405 Lexington Av ... $660

Bronx.

FOX ST, 995-1,001, all; Uneeda Realty Co. to Louisa Wienecke, 1,020 Tiffany St. and another, 20 years from Jan. 1, 1919; attorney, Isidore Witkind, 299 Broadway ... $6,000

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BY ORDER OF THE SUPREME COURT IN THE CASE OF ALTMAN vs. ALTMAN ESTATES
TUESDAY, JAN. 28TH,
12 o'clock, Exchange Salesroom, 14 Vesey St.,
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BET. 5TH & 6TH AVS.,
The four-story and basement business and dwelling property on lot 21x98.9.
Further particulars at the
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Absolute Auction
William P. Rae Co.
AUCTIONEERS,
Wed., Jan. 29, 1919
at twelve o'clock noon,
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NEAR NOSTRAND AVE.
3 story and base. Frame. Lot 22x100
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Several dwellings, south, east & west of Central Park, very attractive prices, easy terms.
Elevator apartments, west side, Washington Heights & Bronx, some less than 6 times rentals.
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Suburban tracts, Long Island, New Jersey and Westchester, at a fraction of former prices.
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Will pay cash for tract of 25 to 100 acres with or without improvements, within 25 miles of Brooklyn; must be located near station or on trolley; principals only. Address Acreage, 178 Times.

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An attractive proposition.
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Really Cheap Private Houses
80s, 4-story 21-foot, $18,000.
80s, 5-story 20-foot American Basement, $24,000
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Could be obtained by remodeling two adjoining houses. This plot is located in the Seventies, just off 5th Ave., and is very low priced.
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The Dyckman's Best Section.
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Seven-Story Corner Building.
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by fast electric service and ten minutes' walk to a perfect house of 9 rooms and 2 baths, with every improvement, on plot 50x175; semi-bungalow frame construction; open fireplace, oak floors, sleeping porch, cream finish, mahogany doors; grounds beautifully laid out. Golf, polo, riding, country club and large hotel in close proximity; will be sold to right people at a right price and terms. It's new and never occupied. Quick action is necessary. Brokers or agents do not reply. Address OWNER, 55 Times.

A Cozy Little Home
8 rooms and bath; electric light; 40 foot lot. Located in Oakley Manor section of Mt. Vernon, 5 minutes from New Haven Railroad Station. House is Dutch Colonial style, practically new. Price $8,600.
This is ONLY one of many bargains. Write me your wants.
CLARENCE G. MARTENS,
19 Prospect Av. (Tel. 2821.) Mt. Vernon, N. Y.

LARCHMONT BARGAIN
Beautiful Dutch Colonial House
Recently completed by builder who must sell at a sacrifice. Contains 9 rooms, 3 baths, high-class fixtures. Situated on a large, well located plot. Price $13,000.
George Howe, 527 Fifth Ave., N. Y.
Specialist in Suburban and Country Properties.

Gentleman's Estate
Commuting distance; 100 acres, large private lake; new house, 8 master's bedrooms, 7 baths, 4 servants' rooms, baths, sleeping porch; vacuum cleaner; billiard room; steam heat, open fireplaces; superintendent and chauffeur's cottages; garage; high elevation; wonderful views; garden; photographs.
SEAMAN LOWERRE,
505 FIFTH AVENUE, NEW YORK.

COUNTRY ESTATE AT BEDFORD HILLS.
20 acres, purely Colonial house, southern exposure, setting back from the highway; fine view, best of neighborhoods, 12 rooms and 4 baths, fireplaces, sleeping porch; fruit, vegetable and flower gardens; stable and garage, other outbuildings, man's cottage; fine water; near golf club. The owner will sacrifice.
Reed-Clark Co., Inc. White Plains, N. Y.

$15,000.
Attractive Frame Colonial Residence of eight rooms, steam heat, gas, electricity, fireplace. Plot 75x150. Reasonable terms. Will rent furnished.
BURKE STONE, INC.
Tel. Bronxville 148. Bronxville, N. Y.

PELHAM—OPPORTUNITY.
Ten-room modern dwelling, three baths, four minutes' walk to station; ... attractive price and terms.
Ashforth & Co.

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7th Ave.—Pennsylvania Station

We are instructed to sell one of the finest parcels in this district, comprising approximately 35,000 sq. ft., leased to a most responsible tenant, who pays all taxes and carrying charges on long term. The property will pay from 6% to 7% net and at the expiration of its present lease should be worth twice its present value.

At a Great Sacrifice

Two six-story new-law tenements, 5-20 rooms on each floor; size 41.8x100 each. Price $25,000. Easy terms.

A Broadway Corner

100x102 ft., 6-story, 6 stores. Rental $20,400. Price $202,000.

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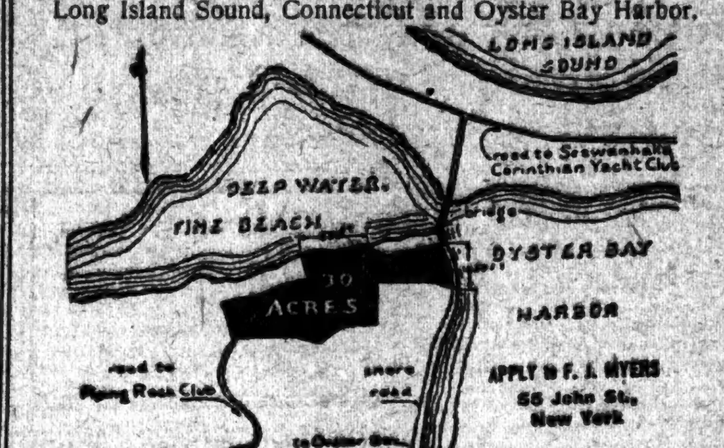
Long Island's Popular and Exclusive Estate Colony

THE CHOICEST 30 ACRES AVAILABLE

High Elevation—Magnificent Views of Long Island Sound, Connecticut and Oyster Bay Harbor.



MONTCLAIR

New York's Leading Suburb

$24,000 House containing 11 rooms, 4 bathrooms, large living room and sun porch, also sleeping porch. Garage. Plot 100 ft. frontage.

$22,000 An attractive residence of 11 rooms, 3 bathrooms, steam heat. Garage.

$18,000 Thoroughly well-built house, well located, containing 10 rooms and 2 baths. Good plot.

$8,500 A most comfortable, honestly built small Colonial house, in very good neighborhood.

Complete list of Unfurnished Houses for Rental from $100 per month upward

F. M. CRAWLEY & BROS.

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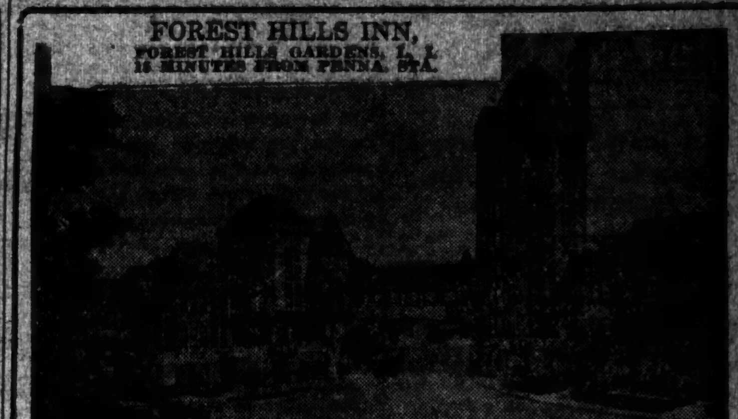
Plaza Building, (opp. Lackawanna Term.), Montclair, N. J.



Modern Fire-proof hotel (American plan) combining city and country life. Direct connection by subway to uptown and downtown Manhattan, 25 minutes by motor to shopping and theatre districts. You can reach your office more comfortably and in less time from Forest Hills than from 96th Street, Manhattan. More than 70 trains (electric service) daily. For further information—Tel. 6290 Forest Hills.

WESTCHESTER—FOR SALE OR TO LET.

LARCHMONT MANOR

SOUND SHORE WATERFRONT for sale or to rent, furnished, for season or by the year. Cement house of 28 rooms, 10 bedrooms, 10 baths, 8 open fireplaces. Luxuriously furnished and perfect in all its appointments.

Eight-car garage and living apartments.

Beautiful grounds of 1½ acres. Many fine shade trees. Private landing wharf, bathing beach, etc.

Edw. C. Griffin & P. H. Collins
Bank Building, Larchmont, N. Y.

On a Wooded Point

with bathing beach, about five acres, modern Colonial house, 5 bedrooms, 3 baths, 4 servants' rooms, garage; one hour by motor.

Rent or Sale.

Chas. Field Griffen & Co., 11 East 42d St., N. Y.

A Decided Bargain at QUAKER RIDGE

Between Scarsdale and Mamaroneck

Stucco house, 14 rooms, 3 baths, numerous open fireplaces, all improvements. 14 acres, stone terrace, wistaria covered pergola, stately shade trees, English flower gardens, vegetable garden, orchard. Stable, chicken house, gardener's cottage.

For further particulars apply S-188

Fish & Marvin, 527 5th Ave., New York.

DO YOU KNOW ANY ONE WHO WISHES TO BUY OR RENT

a substantial Home? I am a salesman of Westchester County real estate. I will pay ⅓ of my commission if I am able to sell or rent any one you tell me of. The source of my information will be held confidential. I will call or you can write me. Brokers and other real estate men cannot be of help to me. BROKER, 124 Times.

New and Artistic Homes

Bronxville, N. Y., and Mt. Vernon, N. Y. Frame, stucco, brick, 3 baths, sleeping porch, sun parlor, vapor heat, electric light, hardwood floors, copper leaders and gutters; large plots; beautiful section; see owner. HOUSES DE LUXE.

Prices $16,000, $19,000, $20,000, & $24,000.

LIBERAL TERMS.

Other Real Bargains in Smaller Homes.

FRANK C. STEVENS, Proctor Bldg. Tel. 1466. Mt. Vernon, N. Y.

White Plains, Gedney Farms.

For sale, Colonial house, convenient to hotel, nine large rooms, three baths; exceptional plumbing and hot water heating system; beautiful living room, large fireplace, and dining room; two-car garage; location, grounds, and shrubbery unsurpassed; plot about 80x150; may be had much below present cost; inspection by appointment. B 357 Times.

Beautiful Brick Colonial House Overlooking Hudson River.

30 Minutes from Grand Central Station. Contains 10 rooms and 3 baths. Fine modern garage. One of the finest new homes along the Hudson. Owner will make great sacrifice for immediate sale.

George Howe, 527 Fifth Ave. N.Y. *Specialist in Suburban and Country Properties.*

QUAKER RIDGE SECTION

Gentleman's estate, located in the hills, less than 20 miles from New York; seven master sleeping rooms, five baths, sleeping porches, seven open fireplaces; ample servants' quarters, garage, stable, gardener's cottage; 10 acres attractive ground.

MRS. EDMUND W. BODINE, 192 Main Street, New Rochelle, N. Y.

Cheaper Than City Apartments.

2 and 3 Rooms WITH BATH. **$50 to $60 AT PELHAM MANOR**

Private Porch—Garage Conveniences. Near water, public golf, excellent restaurant, extensive grounds, fine old trees.

A. W. COLE, Owner, 114 5th Av., N. Y. Tel. N. Y., Chelsea 720; Pelham 1991.

A FIVE MILE VIEW

from every room. Modern country home, 10 fine rooms, tiled bath, servants' bath; steam heat, fireplaces; wide veranda and porte-cochere; complete with awnings and storm sash; ¾-acre plot and garage; sacrifice $8,500; possession at once if desired.

WILLIAM E. MORRELL, Inc., Depot Square, White Plains, N. Y.

SHORE FRONTAGE ON THE SOUND.

Modern dwelling, 15 rooms, all improvements; large garage; 3 acres, beautifully landscaped; numerous shade trees; sand beach; 40 minutes out; owner anxious to sell or rent, furnished.

FOX REALTY CO., 51 EAST 42D ST.

SPECIALISTS IN

WESTCHESTER AND NEARBY CONNECTICUT

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WILL RENT THIS HOUSE

for $1,500 a year. Immediate possession. 10 large rooms, 3 baths, large studio or suitable billiard room, open fireplaces, wonderful porches; 275 ft. frontage; beautiful grounds and view; garage; all improvements; 10 minutes from station, 30 minutes from Grand Central. Apply Lawrence H. Tasker, Tribune Building.

Tapestry Brick Home—$7,800.

Seven rooms, tile bath, sun parlor, fireplace, improvements; high plot; 3 minutes station, 35 Grand Central. Ready May 1st. Bargain. MOORE, 50 Vanderbilt Av., Room 1715. Phone Murray Hill 6808.

ATTRACTIVE SOUND VIEW

Hollow tile stucco, 9 rooms, 2 baths, billiard room; garage; perfect condition; restricted desirable location; convenient transit; 35 minutes Grand Central; $19,500; easy terms. Personal, Suite 480, 51 East 42d.

RYE,

and Along the Sound.

Complete list of best places FOR SALE OR RENT.

Stewart C. Schenck, 51 East 42d St. Tel. Rye 456 Rye. 2903 Murray Hill.

WESTCHESTER—FOR SALE OR TO LET.

For Sale

HANDSOME HOME AT PELHAM MANOR

Situated on the esplanade, in best residential section. Land comprises about 2 acres, attractively landscaped. Modern Colonial house, 7 master bedrooms, 4 baths, 3 servants' rooms, bath; 3 car garage with chauffeur's quarters.

For further particulars apply S-3520.

Pelham, N. Y. Fish & Marvin 527 5th Ave., New York.

ON THE HUDSON, JUST OFF

Broadway, 50 minutes by motor and in a good locality; hollow tile and stucco House, with large living room, sun parlor, library, dining room, pantry and kitchen; four master bedrooms, two master baths and servants' quarters; hot water heat, gas, electricity and other modern conveniences; fine view of river; price $20,000; for sale on suitable terms. For further particulars, apply to

Griffen, Prince & Ripley, 18 East 41st St., N. Y. City.

FOR RENT SEASON 1919

Palatial fireproof residence. Ten master bedrooms, 16 servants' rooms, 50 acres of gardens directly on the Sound; probably the finest anywhere near New York. Private bathing beach, yacht anchorage. One hour to city by motor. Owner keeps up the grounds.

Chas. Field Griffen & Co. 11 East 42d Street.

For Sale At An Exceptionally Low Price at

ORIENTA POINT MAMARONECK

2 acres with vegetable and flower gardens, tennis court, large shade trees. Colonial house, 14 rooms, 5 baths, 2 sleeping porches and spacious verandas. Separate garage and stable, hennery, cow stable. Extensive views of Long Island Sound.

PRIVATE BATHING BEACH.

For further particulars apply S-844.

Fish & Marvin 527 5th Ave., New York.

HUDSON RIVER ESTATE—5 ACRES EXCEPTIONAL BARGAIN.

This beautiful property, known as Glengarry Hall, is offered for sale at an exceptional bargain. The house contains 11 rooms and the grounds are laid out in a very artistic fashion. Fine trees, wonderful view of the Hudson River. 1 hour from New York City.

George Howe, 527 Fifth Ave. N.Y. *Specialist in Suburban and Country Properties.*

LARCHMONT

Larchmont Centre ON-THE-SOUND. Sound side of R.R., with sewers, water, gas, &c. Fine trees, restricted section, short walk station, Sound school, &c. The time to purchase a plot & let us build a house according to your ideas, which can be paid like rent; $500 cash will put you in your home.

CHAS. FIELD GRIFFEN & Co. 11 E. 42d St. Tel. 6441—Murray Hill.

NEW ROCHELLE, N. Y.

8 ACRES AND LARGE RESIDENCE overlooking Davenport Neck.

SUIT INSTITUTION OR SCHOOL

Or would cut up for home sites; 850 feet on Pelham Road. See

JOSEPH P. DAY, 31 Nassau St. Tel. Rector 6500

Flemish Cottage

with mottled tile roof, 4 master's chambers and 3 baths, at Greenacres, Scarsdale. A home that is complete in every respect and extraordinarily attractive in appearance. Terms if necessary. I can send you a picture of it. R. E., 104 Times.

FOR SALE—LOW COST.

New eight-room Dutch Colonial house and garage; large living room, open fireplace; spacious porches; high elevation; fine view; highly restricted colony; all city improvements, including sewers and gas; new depot; 30 minutes to Grand Central; little cash required, balance mortgage; particulars, photo. George H. Mills, 154 Nassau St. Phone Beekman 4500.

$18,000—Half Acre Land,

With house of 10 rooms and 2 bathrooms. Ideal suburban home near Bronxville Station; high elevation; every improvement, hot water heat, 2 sun parlors, 2-car garage. Reasonable terms.

BURKE STONE, INC. Tel. 142 Bronxville. Bronxville, N. Y.

BRONXVILLE

NEW STUCCO HOUSES, wonderful living room, attractive fireplace; sun parlor, vapor heat, billiard room, 3 baths. Plot 90x150. Reasonable terms.

BURKE STONE, INC. Tel. Bronxville 142. Bronxville, N. Y.

CHESTER HILL HOME

Perfect condition; thoroughly modern; 9 large rooms; parquet floors; white trim; lot 125 feet deep; garage; price $12,500. Make offer.

COOLEY REALTY COMPANY, Mount Vernon, N. Y. Phone 3400.

AT NEW ROCHELLE.

Beautiful home for sale at $9,500; a ten-room house, two baths, electric light and steam heat, on corner plot, 54x150; restricted residential section; convenient to two stations; terms to suit.

H. E. COLWELL, 264 Main St. Tel. 400—New Rochelle, N. Y.

RYE.

Gentleman's estate, consisting of beautiful residence, perfect condition; 8 acres, highest grounds; spacious garden and garage; for sale. Also list of places for rent.

Stewart C. Schenck, 51 East 42d St. Tel. Rye 456 Rye. 2903 Murray Hill.

WESTCHESTER—FOR SALE OR TO LET.

BEAUTIFUL

NEW COLONIAL HOUSE

Ready for Immediate Occupancy.

AT FIELDSTON

Riverdale-on-Hudson.

In the Park District of the City.

Modern in every detail. Constructed of Tapestry Brick. Contains 14 rooms and 5 baths, and is situated on one of the most desirable sites in this Beautiful Park.

The exquisite taste and excellent workmanship employed in the construction of this House will appeal to the most discriminating buyer.

Delafield Estate, Owner

GEORGE HOWE, Sales Agent, 527 Fifth Avenue, New York.

SCARSDALE

In its best residential section there is a concrete dwelling, having 4 master's bedrooms, one with dressing room and sleeping porch, 3 baths, 2 maids' rooms and bath. Ground floor has sun parlor, breakfast room, billiard room, servants' dining room, butler's room and bath and the usual other rooms. Garage with accommodations. The grounds are well laid out and contain 3½ acres. For sale.

PEASE & ELLIMAN, 340 Madison Avenue. Telephone 6200 Murray Hill.

Exceptional Bargain At

PELHAM MANOR

Practically new 8-room house, 2 baths, sleeping porch, sun parlor, hot water heat, awnings and screens. Garage. Price $11,500.

For further particulars apply S-3166

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LONG ISLAND—FOR SALE OR TO LET.

FOR SALE

Magnificent All-Year Seashore Residence

(facing the ocean)

Situated at Rockaway Park, L. I.

Cost to build over $65,000 five years ago. Would cost at least $80,000 to-day.

Price $45,000.

For particulars write or telephone owner MRS. EDWARD WREN, 82 East 64th St., N. Y. C.

Investigate This Bargain.

Charming home on Huntington Bay, with large shade trees, garden, flowers; 10 rooms, 3 baths, hot water heat, laundry; 2-car garage; house practically new, in perfect order. Bathing, golf, tennis. Offered at great bargain. Might be rented for Summer, completely furnished, with option to purchase. Photos.

Country Estates and Farms for Sale. Furnished Summer Houses for Rent. THEODORE S. Hall, 47 West 34th St., N. Y.

CEDARHURST, L. I.

PROSPECT AVENUE.

All Improvements. Fine Plot for Home. To be Sold at a Bargain.

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Kensington at Great Neck, an ideal home colony, North Shore of Long Island. Ownership includes use of Casino, Tennis Courts, Swimming Pool and Shore Front. See Kensington homes before deciding.

Write for booklet, "A Week-end at Kensington"

Finlay Realty Company, Phone 5921 Greeley. 1 West 34th St.

ONE MILE SHORE FRONT

on Sound and Bay. One hundred acres on a point jutting into L. I. Sound. High bluff. The location is unexcelled. Easy electric transportation to Penn. Station, 18 miles away. Full particulars. Stephen Yates, 248 West 34th St., N. Y.

Great Waterfront Bargain

400-acre farm, 3 miles frontage Peconic Bay; 100-acre orchard, half cleared, balance heavy timber; near golf, yacht, country clubs; $75,000; worth double.

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POTATO FARM

100 acres, fine buildings, North Shore, 40 miles out, near station, very cheap. Summer cottages for rent.

Geo. B. Gerard, Huntington, L. I.

ALONG THE NORTH SHORE

For real bargains, country home, estates, water fronts and farms see

DANIEL GERARD, 1270 Broadway (33d St.), N. Y.

GREAT NECK

10½-acre building site, in finest residential section; wonderful water view; close to shore and bathing beach. WILL DIVIDE.

I. G. WOLF, 1,270 BROADWAY, N. Y.

40 ACRES MERRICK ROAD

Patchogue, large lake frontage, suitable for development or fine country estate; a bargain for cash. Owner, Robert Ward, 189 Montague St., Brooklyn, N. Y.

LONG ISLAND—FOR SALE OR TO LET.

Army Officer Must Sell

ATTRACTIVE 3 ACRE ESTATE FINE NEIGHBORHOOD OVERLOOKING AND WITHIN 300 FEET OF DEEP WATER.

Substantial house, 12 bedrooms, 4 baths, steam heat, handsome shade trees, old fashion garden; garage. Price $30,000, (less than replacement value of building alone); $5,000 cash.

Jeremiah Robbins, Babylon, L. I. Tel. 33 Babylon

FOR SALE IN

Kensington

GREAT NECK, L. I.

High class brick Colonial Residence, 12 rooms, 4 baths; corner plot, 200x125; southern exposure; wonderful shade trees and shrubbery, handsomely landscaped. Two car brick garage; near beach and station. Terms to suit. Photos and full particulars. Mrs. SWANN, 483 Fourth Av., New York

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FOR SALE

INDIVIDUAL HOME

AT MONTCLAIR

Charming all-year-round residence, thoroughly well built, 11 rooms, 3 baths, 8 sleeping rooms, hot water heat; grounds 140x250 ft., with 30 fine fruit and shade trees, extensive lawns, flowers, etc. Choice section; 5 minutes' walk to express station. Price very reasonable, $26,000.

FRANK HUGHES-TAYLOR Co. At Lackawanna Terminal, Montclair, N. J.

To Close an Estate

Knollwood, one of the most attractive country estates on the famous Rumson Road is offered for sale at one-half its true value in order to close the estate of its late owner; property contains about 70 acres of lawns, woodland, gardens, orchards, and pasture; beautiful modern residence on splendid hill site; greenhouse, poultry and pheasant houses, stables, garage, gardener's dwelling, &c.; property has a frontage on both sides of Rumson Road of over 600 feet, with a similar frontage on the Shrewsbury River. For full particulars apply to William H. Hintelmann, Rumson, N. J. Phone 367.

Large industrial corporation desires extensive modern manufacturing plant in the Jerseys. Must be bargain and obtainable on extremely favorable terms. Replies must fully describe property and terms. B 61 Times.

—MONTCLAIR—

$13,500 New England Farmhouse type Residence. Large screened porch, centre hall, large living room, fireplace, dining room, pantry, all gas kitchen, 5 bedrooms, 2 baths, steam, gas, electricity; plot 70x170. Highly restricted section overlooking park & lake. Near high school, athletic club, station & Trolley.

H. S. CONNOLLY & CO., Opp. Lackawanna Sta., Montclair, N. J.

Furnished Cottages for Rent ATLANTIC CITY, N. J.

Bungalow type cottage near the ocean; hot and cold water, steam heat; 6 rooms, 3 bedrooms, bath, gas and electricity; most delightful location in Atlantic City. Rent for year or season. Write P. Secretary, 123 So. Atlantic City, N. J.

Full ocean view home, completely furnished; all modern improvements; 10 bedrooms, 4 baths; garage; $3,000 for season. Write P. Secretary, 123 So. Atlantic City, N. J.

ALLENHURST, DEAL AND ASBURY PARK.

Modern Cottages for Rent and Sale.

APPLY T. FRANK APPLEBY COMPANY, Asbury Park—Offices—Allenhurst. Phone Asbury 2.

MONTCLAIR

$16,500 Beautiful Colonial Residence, most exclusive location; centre hall, large living room, dining room, butlery, tiled kitchen, 5 bedrooms, 3 tiled baths, sleeping porch, palm room, open veranda; exterior of tapestry brick; all interior woodwork finished in ivory.

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BERNARDSVILLE 10-Room House, 2 Baths.

One-acre lawn, artistic garden, shrubbery, trees; 2 sleeping porches; hot water heat, electricity; hardwood floors throughout; 2-car garage; every modern appointment; convenient station; completely furnished, $12,000; terms; photo and full particulars.

C. H. STIGER, Opp. Brick Church Sta., East Orange, N. J.

South Orange, N. J. Most attractive, comfortable house; finest section; 12 rooms, 2 baths; garage; ¾-acre plot; beautiful trees and shrubbery; convenient to everything; $25,000.

Restricted building sites, first-class neighborhood; convenient to trolley and station; $35 a front foot and up.

J. Charles O'Brien Co., South Orange.

Maplewood, N. J. New Colonial Style House, 9 rooms, 2 baths; enclosed heated porch; garage for two cars; lot 70x180; high ground; convenient to station; $14,000.

Owner must sell comfortable modern house, 8 rooms, bath; all modern improvements; $7,800.

J. Charles O'Brien Co., South Orange.

Business Compels Owner Sacrifice

modern 10-room hilltop home $2,000 below cost four years ago; elegant view; 2 baths, steam heat, fireplace; ideal home; 45 minutes out, Northern New Jersey; easy terms. Lillack, 150 Nassau St., N. Y. Phone 1150 Beekman.

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Four tenement brick buildings, with two stores on first floor, all rented, centrally located for business. Particulars from Waverly Realty Co., care A. Fink & Sons, 127 Belmont Av., Newark.

The Oranges Exclusive list HOUSES APARTMENTS

FOR SALE, RENT or EXCHANGE. *Prices and terms to suit.*

C. H. STIGER, opp. Brick Church Station, EAST ORANGE, N. J.

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Several beautiful homes in best section of town on satisfactory terms to buyer. E. R. Droescher, 382 Lincoln Av., Cranford, N. J., or 79 Warren St., N. Y.

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All The Oranges

Healthiest Suburb in America.

Maplewood Section Bargain; old-fashioned house, 100 years old, remodelled 8 years ago; modern up-to-date improvements; steam, electricity, hardwood floors, sun porch; lot 170x170. Sale price $9500.

So. Orange Section Elegant gentleman's home, 12 rooms, 3 baths, sun porch, large living room, open fireplaces, hardwood floors; lot 83x186, with additional plot having private entrance, 2-car garage, man's room. $25,000.

West Orange Section Cozy and complete, 8-room modern home, sun porch, living room and open fireplaces. Plot 62x150. Price $10,000. Easy terms.

East Orange Section Colonial style, 9 rooms, enclosed porch; lot 50x400; elegant condition. $10,000.

Houses and Apartments Sale or Rent. Every facility extended to investigate.

Frank H. Taylor. Note First Name. Over 32 years opp. Brick Church Sta., East Orange, N. J.

YOUR OPPORTUNITY

A small payment down secures title; what you now waste as rent pays the rest; price ONLY $6,500; plot 100x172 ft.; 7 big rooms and bath, wide verandas, glazed porch; near lakes, markets, country clubs, churches, schools; 800 ft. elevation, with wonderful water view; flowers and shrubs in profusion; 7 min. walk to R. R. station, 45 min. by train on D., L. & W.; splendid commutation; in exclusive, restricted, residential section, overlooking beautiful lake. CURTIS SMITH, 442 Sterling Place, Brooklyn, N. Y. Tel. 9887 Prospect.

CONNECTICUT—FOR SALE OR TO LET.

LOCATION IDEAL.

Spring lakes, babbling brooks, massive maples, weeping willows, high hills, verdant valleys, lovely landscapes, long lanes, rock ridges, mossy meadow, great groves, green grass and stone fences characterize this property located in Connecticut within one hour of Grand Central Depot. It will be sold as a whole or divided in one, two or three acre plots as may be desired. Sixteen acres in all. No building restrictions, but we expect to sell only to such people as desire artistic homes in keeping with the beautiful surroundings supplied by nature. In replying please give references. Owner, 26 West Avenue, Norwalk, Conn.

FOR SALE, ESTATE, 76 MILES FROM N. Y.

9 miles east of Danbury. Birthplace and early home of well-known artist. About 85 acres, farm, pasture, woodland; brooks through place; 14-room homestead and beautifully laid out grounds; 3 baths, furnace, &c.; garage for 4 cars; complete machine shop; gardener's cottage; large barn with adjoining quarters for cows and pigs; unfailing spring water; price $25,000. Address Owner, R 219 Times.

WITHOUT EXCEPTION,

The Finest View in Fairfield County of L. I. Sound from Bridgeport to Port Chester; untold miles of hills, valleys in every direction from this 60-acre FARM. Finest of land; 8-room concrete hollow tile bungalow; springs, brook; 2 miles from station; for $22,000. No more like it. Ask for farm list.

Lawrence Agency, South Norwalk, Conn.

FOR FACE OF MORTGAGE

A beautiful little bungalow on the shore, 5 rooms; city water, electric lights; broad porch; 15 minutes' walk to this station; lawn, hedges; for $1,500, worth $2,500; boating, bathing, fishing, tennis; rents for $300.

ASK FOR FARM LIST.

Lawrence Agency, South Norwalk, Conn.

NEW ENGLAND—FOR SALE OR LET.

CAPE COD Ballston Beach Bungalows by the Ocean Surf. Choice location. Moderate rents. S. W. BALL, 37 Nassau St., N. Y.

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PHILADELPHIA GOOD CITY TO INVEST IN REALTY.

Five Choice Corners

averaging from 30x150 to 200x200 feet,

CENTRAL NEAR CITY,

Near Broad St. and Reading Terminal and Subway and Elevated Trains. Send for Particulars.

Thomas P. Twibill

REALTY SELLER, 910 Land Title Bldg., Phila.

VIRGINIA—FOR SALE OR TO LET.

Virginia Ore Property.

Estate anxious to sell Virginia iron ore property. Large acreage and abundance of ore. Furnace has been operated. Reports in our possession will furnish complete information. Railroad and full equipment included. Very low figure for quick sale.

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FOR RENT

Beautiful and Expensive

Stone Residence

with garage, for rent, for the Summer of 1919. Furnished and in first-class condition. Location, town in Central New York. High altitude, very healthful, clean atmosphere and wonderful roads for touring. Easily accessible to New York City. Address X 372 Times Annex.

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Spend the Winter at LAKELAND

FLORIDA

Solve the high cost of living, escape worry over coal shortage, enjoy the delightful climate.

Where you may secure a life income by investing in a 10-acre grapefruit or orange grove, scientifically cared for by low cost, co-operative methods.

A planted 10-ACRE GROVE COSTS $4,950, payable 20 per cent. down, balance in quarterly installments.

Many grove owners are now earning from $500 TO $1,000 NET A YEAR PER ACRE; names and addresses furnished on request.

Our illustrated booklet answers all questions. Write for a copy and read it. Then, if you are in position to finance a grove, visit the property and spend a week at the Country Club as our guest. W. T. HALLAM & CO., 225 5th Av., N. Y.

—FLORIDA—

Come to SEBRING for health, comfort and profit.

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Farms, Estates, and Country Homes. All sizes. Best locations. Advise wants. Will send description and other details.

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Nos. 74 to 80 Washington St., near Rector; first loft; two elevators, steam heat; sprinkler system; suitable for storage or manufacturing; one or two additional floors may be had.

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799 Lexington Ave. Next to Corner of 62d St.

In the heart of the coming business district and near all subways. Lease for term of years. Will alter to suit.

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LIGHT LOFT

NEAR SEVENTH AV. 7,700 Square Feet

Top (fifth) loft; high ceiling skylights; unobstructed north light; steam heat, power; sprinkler system. Immediate possession. Owner.

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FIREPROOF

Store and Loft Building,

20TH ST., NEAR 5TH AV.

9½ stories. Rents $13,560. Mortgage $70,000, 5%, 10 years; make offer.

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A very desirable store for lease at a reasonable rental. This is a real business location.

Goodwin & Goodwin, 148 West 57th St.

Store and Basement at 36-38 EAST 20TH ST.

45x95; fireproof; inside fire alarm system; elevators. Possession Feb. 1st. Low rental.

APPLY ON PREMISES.

TO LET FOR BUSINESS.

Most Desirable

5th Ave. Loft

2ND FLOOR.

Every modern improvement. For TAILORS MILLINERS FOOTWEAR

Reasonable Rent.

520 Fifth Ave. (bet. 43d & 44th) E. B. MEYROWITZ, Inc. Vanderb't 3680

An Opportunity to Rent Store

basement and 2 lofts, about 10,000 sq. ft., between 30th and 34th Sts., Fifth Ave. and Broadway. Possession 90 days, long lease. For particulars apply

PEASE & ELLIMAN, 340 Madison Avenue, Telephone 6200 Murray Hill.

15000 Square Feet

(Will Divide)

OFFICE OR SHOWROOM IN MADISON SQUARE SECTION.

EXCEPTIONAL LIGHT MODERN BUILDING

Fred'k Southack & Alwyn Ball, Jr. 11 Broadway. Bowl. Green 8580.

239 Fourth Ave.

Adjoining Southeast Cor. 20th St.

CHOICE LOFT

light on all sides, 46x100.

No manufacturing.

Modern Fireproof Building.

BRUNSWICK REALTY CO. 35 West 39th St. Or Your Own Broker.

56 West 45th St.

STORE & BASEMENT

IN 12 STORY FIREPROOF BLDG. Approximately 5,500 Sq. Ft., from Feb. 1st. $8,500

ALSO A FEW DESIRABLE OFFICES ON UPPER FLOORS.

N. A. BERWIN & CO. on Premises. Tel. Vanderbilt 2452.

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1845-1847 BROADWAY, NEAR 60TH ST.

Elevators, steam heat, hot water, etc.; moderate rent

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200 West 57th, Cor. 7th Av.

TWO HIGH CLASS **STORES FOR RENT**

Together or Separate.

Exceptional location in Rodin Studio Building. Suitable for high class auto accessories or any high class business.

Resident Manager on Prem. Tel. Circle 3500.

STORE TO LET

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Near 157th

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RESTAURANT

STORE AND BASEMENT TO LET.

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CORNER 21ST ST.

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Top Loft to Let

With Skylight

APPLY

CARSTEIN & LIMREKIN

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ranging from 10,000 to 60,000 square feet. Rentals from 10 to 30 cents per foot. Various locations. Some very choice. We solicit inquiries or investigation. BARNETT, 11 EAST 125TH ST.

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High-class Chestnut Street shop. Right in the heart of the best business centre. Size 22 feet by 108 feet, through to rear street. Satisfactory rent and lease to right party. Get in touch with us.

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ICE PLANT

For Sale—A fully equipped modern ice plant, capacity 60 tons per day, extra storage house, located in a city of 125,000 people. A great bargain.

FRANK HUGHES, INC., Passaic, N. J.

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394 Greenwich St., corner of Beach; four-story building, with elevator; immediate possession; terms to suit.

Chas. F. Noyes Co., 92 William St. Tel. 2000 John.

ELIZABETH, N. J.

Fully equipped beef house. Railroad siding; next to Armour & Co., Morris & Co. and Swift & Co. Further particulars, Waverly Realty Co., care A. Fink & Sons, 127 Belmont Ave., Newark.

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Cloaks and Suits Waists.

60,000 square feet for immediate possession; best labor market; 40 minutes to 33rd Street; plant equipped with sewing machines ready for immediate possession.

Have some smaller lofts to rent. Act quickly.

FEIST & FEIST, Factory Specialists, 728 Broad Street, Newark, N. J.

WANTED FOR BUSINESS PURPOSES.

LOFT WANTED

Light, well heated and ventilated, and in good location; 8,000 to 10,000 sq. ft.; price about $2,500. We make high class silk and muslin underwear. X 381 Times Annex.

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New Building **66-68 WEST 45TH** Handsome Apartments

5 ROOMS AND BATH, $2000

3 ROOMS, BATH Large Veranda $1800

ALSO TWO FINE STORES

High Ceilings—Mezzanine Floors.

Apply Premises or Felix Isman, Inc. 501 5th Ave., 45 32d St.

OR YOUR BROKER. FULL COMMISSION.

220 W. 98th St., cor. B'wy

8 Rooms —3 Baths, —Corner Apartments, —All Light; $2400

Apply Office, 2506 B'way, Tel. River. 6000.

TWO ROOMS

BATH, KITCHENETTE.

Corner apartments. Latest improvements. Ready for immediate occupancy. 102 WEST 129TH ST. Premises, or 2,036 5th Av.

MANHATTAN—East Side.

755 Park Ave.

Corner 72d Street.

A Particularly Attractive Corner Apartment,

available for immediate occupancy

9 Rooms—3 Baths

Apply to superintendent on premises or Park Ave. Operating Co., Inc. 512 Fifth Avenue.

Unusual Apartment

47th St., Bet. 5th & Madison Av.

5 ROOMS, 4 BATHS.

Entire floors, superbly decorated, elevator service; immediate possession; can be seen by appointment only.

Also 3 Bachelor Apartments of 3 Rooms and Bath each.

David Wallace, 18 East 41st St.

LIGHT APARTMENT, 7 Rooms, TO SUBLET—RENT $1,200,

AT 155 EAST 72ND ST.

All rooms have direct sunlight.

RULAND & WHITING-BENJAMIN CORPORATION, 30 East 38th St. Plaza 4851.

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In Beautiful Kew Gardens

TO SUBLET

A Delightful New Apartment, never occupied, consisting of seven large rooms, pantry and three baths. The best located apartment in the beautiful new

Kew Gardens Apartments

Eighteen minutes from the Pennsylvania Station. Telephone Riverside 1146.

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THE UNUSUAL APARTMENT

47th St., Bet. 5th & Madison Av.

5 ROOMS, 4 BATHS.

Tile floors, superbly decorated, elevator service; immediate possession; can be seen by appointment only.

Also 3 Bachelor Apartments of 3 Rooms and Bath each.

DAVID WALLACE, 18 East 41st St.

DOINGS AND SAYINGS IN THE REALTY WORLD

LATEST DEALINGS IN THE REALTY FIELD

Out-of-Town Investor Pays All Cash for West Harlem Apartment House.

PROPERTY HELD AT $325,000

Left Sale in Old Retail Shopping Zone—An Active Bronx and Suburban Market.

The fact that investors, both large and small, are slowly but surely coming back into the realty market and that trades which have predominated for many months past are being superseded by all-cash transactions were very evident in the sales of the last week.

Apartment houses which are now yielding a higher gross income on the investment than ever before in the history of the city are in good demand, and private dwellings that have long been without tenants are being remodeled and turned into good paying propositions. This is, of course, due to the fact that there has been no constructive work since 1917, but demand is so far ahead of supply that even when construction work does begin it will take several years to fill the gap that has been created.

An excellent example of the investment demand was shown yesterday in the sale of the seven-story apartment house occupying a plot 111 by 150 on the southwest corner of 111th Street and Seventh Avenue. This property, held at $325,000, was sold by Eliza Guggenheimer, widow of the late Randolph Guggenheimer, to an out-of-town investing client of Israel Cohen & Levy. The buyer paid all cash above the mortgage.

Sale in Old Retail Shopping Zone.

In the old retail shopping zone the Levitan Corporation purchased from a client of the Bankers Trust Company, 11 West Twentieth Street, a nine-story fireproof loft building on plot 28 feet 6 inches by 92 feet. The building is leased for about $14,000, and was purchased on a cash basis. Charles E. Moore was the broker.

Two Harlem Deals.

Charles E. Moore has resold for Morris Borsodi to the Levitan Corporation, 531 West 125th Street, a five-story double flat and stores, on a lot 25 by 100. The building is fully rented for about $3,500.

Shaw & Co. sold 338 East 124th Street, a three-story and basement brownstone dwelling, on a lot 20 by 100. The purchaser will occupy.

The Bronx Market.

J. Clarence Davies has sold for Joseph Lapini the two-story dwelling at 2,052 Ryer Avenue, 367 feet north of Burnside Avenue, on lot 16.8 by 98 feet.

The four-story flat at 1,389 Stebbins Avenue, on plot 40 by 100, has been sold by Isidor Kahn for Dr. Julius Bondy to an investor.

The two-family houses at 883 and 887 Faile Street, each on plot 25 by 100, have been sold by Williamson & Bryan for T. M. Macy.

Catharine L. Wynne sold the two houses, 516-518 Westchester Avenue, on a plot 54 by 137.5, which have been held by her for a number of years, to B. Meier & Sons, who will make extensive improvements on the property.

Brooklyn.

Harry M. Lewis sold for the Julius Strauss Realty Corporation the four-story brick apartment, on a lot 26 by 100, 233 Chauncey Street, to a client for investment.

The plot, 60 by 150 feet, with railroad siding, on the north side of Thirty-eighth Street, 320 feet east of Thirteenth Avenue, has been sold by the Realty Trust to the Standard Building Supply Company, which will erect sheds, &c., for the storing of building materials preparatory to the future development of that section.

The Alco Building Company, associated with the Realty Trust, has sold the two dwellings at 2,027 and 2,029 Sixty-sixth Street, in the Mapleton Park section, to John and Hugo Clement.

Meister Builders, Inc., have purchased from the Harry McKee Company the two-story business building at 1,854 Bath Avenue, between Bay Nineteenth and Bay Twentieth Streets, Bath Beach.

Bulkley & Horton Company sold the four-story business property at 37 Grant Square (Bedford Avenue and Bergen Street) for the Chester Drug Company to a client for investment.

Baffa & Dixon sold 146 Wilson Street, three story and basement brick dwelling, on a plot 20 by 100, for the F. Parr estate; also 95 Hewes Street, a three-story single brick flat, on a lot 22 by 100, for Philippine Beyerle to an investor.

B. J. Sforza sold for the Calgah Realty Company to a client for investment the three-story brick apartment house with stores, on lot 20 by 83, on the northeast corner of Tenth Avenue and Fifty-eighth Street.

Long Island.

In the Edgemere section H. Frankfort sold for John S. McBride to M. Silverman his residence on the west side of North Beach, Thirty-sixth Street, north of Mermaid Avenue.

New Jersey.

S. S. Walstrum-Gordon & Forman have sold for William J. Fullerton to Muster & Bauman, druggists, the three-story business and apartment building on West Ridgewood Avenue, Ridgewood. The purchasers have occupied the building as tenants for several years.

The Pruden farm at Florham Park, containing fifteen acres, a dwelling, and outbuildings, has been sold to George Forlow of Madison, through the agency of Joseph V. Keating.

Louis Schlesinger, Inc., has sold for Mrs. S. De Pue the brick residence at 89 Grant Street, corner Spring Street, Newark, to Charles Julian.

The Oak Hills Realty Company, a New Jersey corporation, purchased from the William H. Barkhorn Company the twenty-family apartment house situated at the northeast corner of Prospect Street and Park Avenue, known as 500 Park Avenue, East Orange, on a plot with a frontage of 120 feet on the avenue, and a depth of 205 feet. The consideration paid is understood to be $120,000. J. L. Feibleman & Co. negotiated the sale.

MORTGAGE OUTLOOK.

Savings Banks Lending More Readily, but Building Loans Scarce.

With the close of the war and gradually improved conditions in the realty market the mortgage situation is expected to reach a more favorable turn in the near future. Since August, 1914, the supply of money has been negligible. At times, up to April, 1917, there were considerable funds, although nothing approaching a normal amount. Since the entrance of the United States into the war there has been no market whatsoever except under unusual conditions.

"Savings banks are now becoming more active in the loan market," said Edwin C. Benedict of the Charles F. Noyes Company, yesterday, in discussing the situation. "The loss of deposits due to the Liberty bond flotations has been less than expected. The banks had fortified themselves to withstand greater withdrawals. Another important factor is the deposit of what is sometimes referred to as 'stocking money.' Thousands of people tucked away their savings, thinking cash in hand better than cash in bank. Now that the war has closed they are depositing their money in large amounts. The savings bank situation looks very encouraging. I think that legitimate requirements for conservative mortgage loans will be fully met from now on.

"One of the most encouraging signs of an early resumption is a loan of $700,000 at 5 per cent. made by a large savings bank on the property at 50 Wall Street, recently purchased by the National City Company. Several other fair loans have been made by savings banks at from 5 to 6 per cent., with 5½ per cent. generally asked for first-class loans.

"Life insurance companies, on the other hand, are not likely to be in the market for some time. They were heavy investors in Liberty bonds. In the fourth drive most of the companies made sufficiently large subscriptions to anticipate their investment funds for some time to come. It is not likely, therefore, with another drive promised for next Spring, that the insurance companies will be at all active in the market during 1919, although late in the year the situation may change.

"Building loan money will probably be very scarce. There is now a real demand for additional space of all kinds, office, loft, and residential, and space never was more fully occupied or in greater demand. Downtown merchants, shippers, and business people have been compelled to purchase quarters for their own occupancy. This very favorable renting and selling condition will probably continue, as the erection of new buildings will for a long period be prohibited by two factors—first, inability to finance; second, exceedingly high cost of material and labor."

MANAGERS ELECT OFFICERS.

Charles B. Best Unanimously Elected to Presidency.

At the annual meeting of the New York Building Managers Association, held last week at the Park Avenue Hotel, Charles B. Best, manager of the realty of the Van Buren and Spingler estates, was unanimously elected President. Mr. Best succeeds W. T. Ropes of Horace S. Ely & Co., who served as President for two years, succeeding the charter President, B. E. Martin. The latter, who resigned owing to illness, was made the first life member of the association.

Other officers elected were Clarence T. Coley of the Equitable Building Corporation, Vice President; J. Clydesdale Cushman of Cushman & Wakefield, Secretary, and Lee T. Smith of Pease & Elliman was re-elected Treasurer for the third term.

The Executive Committee chosen to serve three years comprises Everett A. Brett, S. F. Carstein, Guyon L. C. Earle, Charles A. Flynn, Bleecker Leggett, Robert R. Rainey, and W. T. Ropes.

A. C. Doty of Cleveland, Ohio, former President of the National Association of Building Owners and Managers, extended the invitation of President William Marshall Ellis to the local association to attend the forthcoming annual convention of the national association, which will be held in Philadelphia, June 10, 11, and 12.

Reports from twenty-two committees were read, indicating the activities and benefits deriving therefrom to members and the interests they represent. P. Everett Files of the Loton H. Slawson Company was elected to membership, which now numbers 108.

Site for War Arch.

As a site for the memorial arch proposed for those who have made the supreme sacrifice, the Art Committee of the Fifth Avenue Association, in a report to Rodman Wanamaker, Chairman of the Permanent Memorial Arch Committee, has suggested Fifth Avenue at Madison Square, where the Altar of Liberty stands. There is sufficient room here, the committee believes, and that its plans will facilitate and allow traffic to go around as well as through the arch.

The inscription proposed for the arch is:

"Erected to commemorate the home-coming of the victorious Army and Navy of these United States of America, and in memory of those who have made the supreme sacrifice for the Triumph of the Free Peoples of the World and for the Promise of an Enduring Peace."

Westchester County.

At Bronxville the firm of Burke Stone has sold for Henry Lemmermann his property on Ellison Avenue to W. D. Kraft, Jr, and for George Ranzow his property on Milburn Street to Frederick Steinmann, Inc.

Mrs. Marie Louise Cary sold her home in Rochelle Heights to Arthur Tressler Scott of Rye, N. Y. The property was held at $18,000. James D. McCann was the broker.

Leases Thirty-Room Apartment.

Alfred Nathan, President of the Nathan Manufacturing Company, has subleased for a long term of years his apartment at 820 Fifth Avenue, corner of Sixty-third Street, to John N. Willys, President of the Willys-Overland Company. The apartment, which is considered one of the finest in the city in size, decoration and appointments, contains twenty-two rooms and eight baths. Douglas L. Elliman & Co. negotiated the lease.

RENTS RAISED IN FINANCIAL CENTRE
DEMAND FOR SPACE EXCEEDS SUPPLY

Tenants Requiring Additional Space Forced to Buy or Lease Existing Buildings—Great Expansion in Banking Activities Revealed in Big Realty Purchases on and Adjacent to Wall Street.

In the memory of the oldest real estate broker who has had anything to do with leasing and managing downtown property there has never before been a time when rents were so high and space so scarce and so urgently in demand. That the condition of high rents has by no means reached its maximum was indicated last week as the result of a survey of the financial and office building section in the lower part of the city by the discovery that rentals now being made to begin May 1 show in practically every instance a material advance over former prices. The average increase is from 10 to 25 per cent., but cases were cited where the advance has been as high as 50 per cent., this, however, being due to the fact that tenants required to pay such an increase enjoyed long-term leases at the lower rates prevailing prior to the war.

"The enormous expansion of business in the financial, insurance, and shipping sections of the city," said Albert E. Ponter of the Douglas Robinson, Charles S. Brown Company last week, "has created an exceptionally large demand for additional space, and tenants are willing to pay any reasonable price provided they can get what they want. The difficulty is that it is not obtainable. Large space is absolutely out of the question. There may be a few single rooms for small offices in some of the desirable buildings, but at the present time I do not know of any vacancies of that character.

"Never in my eighteen years of renting downtown office space have I known of such a condition. The average price now paid in the larger buildings, within the Broadway and Wall Street centre, is from $2.50 to $3 a square foot, which compares with $1.75 to $2.25 for similar space before the war, over four years ago. A certain amount of space was taken by the Government and other war activities. Some of that is being released slowly, but it is virtually negligible as affording any real relief. It is picked up at once, and every large broker doubtless has many applications that cannot be satisfied from tenants who are anxious to increase their space in the buildings they occupy.

"With the demand greater than the supply, rents are bound to go up, and they will remain at the present levels for some time to come because there is no possibility of any new buildings being completed to take care of the increased demand for nearly two years. If the new Cunard Building, on the Broadway and Morris Street site, were ready for occupancy now, every square foot could be filled at once, no matter what its height might be. I believe the Cunard Building will be started this season. It will be a big operation, for the plot contains over 44,000 square feet, nearly equal to that of the Equitable Building site, but under the most favorable methods of construction is cannot be available before May 1, 1921.

"Just as soon as material and labor go down and loan money becomes available, there will will surely be a building revival in the downtown section, but it may be four or five years before the supply catches up to the demand. The new building movement will undoubtedly result in much-needed improvements in the long-unimproved areas immediately east and west of Broadway. The eastern section, especially along William Street in the insurance zone, has already shown much improvement of that sort and additional construction is contemplated as early as possible, but the district west of Broadway needs many modern buildings for concerns which do not absolutely require Broadway offices."

The inability to get necessary space for business expansion in the existing buildings in the lower commercial centre of the city has led to two expedients, one being the tendency of many concerns to buy their own property for immediate or future improvement and the other the necessity of moving to another part of the city. The former movement has been the more noticeable, and it is giving a decided impetus to the real estate selling market, as many deals in which tenants and prospective tenants have been the buyers have been closed both in the Wall Street area and in the old commercial districts along Front and Water Streets immediately north and south of Old Slip. The migratory movement from downtown to uptown localities has not yet been very noticeable, but several large firms whose increasing business demands more room are looking for the proper space in desirable sections uptown, and it is stated that this tendency is liable to increase during the coming year. Vacancies occurring from such changes will be taken without the slightest difficulty, so that the removal of firms long associated with the downtown centre will leave no gaps that cannot be filled at once.

The increase in rents, according to Mr. Ponter, is at best, barely keeping pace with the increase in the cost of operation and maintenance of buildings. The high point in maintenance is believed to have been reached, and landlords are in the pleasant position of being able to realize very reasonable returns to compensate, in some degree, for the proportionately higher cost of maintenance which they have experienced during the war period.

One of the noteworthy examples of the necessity of acquiring new buildings by tenants wishing additional space is seen in the recent completion of the seven-story structure at 156 to 160 Front Street, being the northerly block front between Maiden Lane and Fletcher Street, fronting nearly eighty feet on Front Street. The property was purchased late in 1917 by the Smith Valley Realty Company and the building erected for the New Jersey Zinc Company, which has taken it on a long lease.

The zinc company now occupies nearly all of the fourth floor and part of the second floor in the National City Bank on Wall Street. The expansion of its business was a direct result of the war, and the only way in which extra space could be had was to obtain its own building. It is interesting, as being the largest structure erected during the war period in that locality, and another characteristic feature is the use of zinc material to a large extent, zinc being freely used on the exterior and for interior fittings. Architecturally, the edifice is a pleasing addition to that strictly commercial section, the red brick facade, with white trim, giving a neat and pleasing effect. The zinc company is preparing to move into its new quarters on Jan. 25.

Recent leases of importance which filled the little remaining space included those of the Philippine Bank, which took a large part of the ground floor and basement in the Gaston, Williams & Wigmore Building, at 35 to 39 Broadway; the New York Discount Corporation of New York, a new banking organization, which took the vaults and former space at 52 Wall Street used by the British Bank of North America; the National Surety Company, which took the four-story building at 80 Maiden Lane, where its general offices will be established on May 1, and the leasing on a long term by the Mercantile Bank of the Americas of the nine-story building at 40 to 44 Pine Street, adjoining its present offices at 38 Pine, to be entirely occupied by the bank. Of a more distinctly mercantile character was the leasing by the Orbis Products Trading Company, a new drug and chemical firm, of the six-story building at 215 Pearl Street, between Maiden Lane and John Street.

Further indications of the remarkable expansion of the banking activities in the financial centre, leading to the purchase of valuable properties for needed space to care for the increasing business, are seen in such recent purchases as those of the old Mechanics and Metals National Bank Building at 50 Wall Street by the National City Company, a subsidiary of the National City Bank, the property being assessed at $1,000,000; the former Liverpool and London and Globe Insurance ten-story building at 45 to 49 William Street, with an extension on Pine Street, by the Bank of America, occupying the immediate Wall and William Streets corner, another $1,000,000 investment, giving the bank a greatly enlarged plot of 70 feet on Wall, 150 feet on William, and 38 feet on Pine Street for future improvement; the Mortimer Building purchase by the New York Stock Exchange, and the deals by the Federal Reserve Bank, Brown Brothers & Co., and the National Park Bank, to which should be added the purchase of the Montauk office building in William Street by Elias A. Cohen last week.

Both the Federal Reserve Bank and Brown Brothers & Co. made valuable additions adjoining their present holdings, the latter acquiring 81 and 83 Beaver Street, adjoining its new structure on the corner of Hanover and Beaver Streets, while the Federal Reserve Bank, by acquiring the twelve-story Fahys Building at 29 and 31 Liberty Street, running through to Maiden Lane, controls a plot of over 280 feet on Liberty Street, about 170 feet on Nassau Street, and 319 feet on Maiden Lane. This large site represents an investment of over $3,000,000, which will ultimately be improved with a fine bank building.

The Montauk office building, an eight-story structure, occupies the easterly portion of the large block of which the greater portion is now in the Federal Reserve Bank ownership. It covers the William Street block front between Maiden Lane and Liberty Street, having been built by the late J. Metcalfe Thomas, from whose estate it was purchased. As its construction provided for four additional stories, if required, it is more than likely that the new owner will add to its rental capacity, especially as the demand in the heart of the insurance zone is so much greater than the supply.

The National Park Bank's deal for prospective enlargement of its building is peculiarly interesting, apart from being another object lesson of the rapid expansion of the banking business in this city, in that when the contemplated improvement is made it will remove two cherished landmarks of lower Manhattan—the ancient Brosnan's café at 151 Fulton Street, and the adjoining building at 149 Fulton Street, running through to Ann Street, used as Mouquin's restaurant for many years. With these parcels the bank controls a choice plot of 137.10 feet on Fulton Street, 114.14 feet on Ann Street, and 59.4 feet on Broadway.

Not in many years have so many parcels of choicely located property been purchased by banking and financial interests as has been the case within the last few months.

AUCTION MARKET.

Some Notable Sales of the Year—Optimism for the Future.

In discussing some phases of the real estate market during the year which has just closed, with special reference to the auction offerings, Joseph P. Day called attention to the success of the Manhattan Beach sale of 400 lots in August, all of which were disposed of in one afternoon for a total of nearly $400,000.

"In the same month another successful auction sale was held, which included many hundreds of vacant parcels and a number of houses at Brightwaters, L. I.," said Mr. Day. "It was regarded as very successful, in view of the distance from New York City and the general lack of buying power for suburban property. The total amounted to slightly over $200,000.

"The last large auction sale of the year was held on Dec. 17, the property offered belonging to the estate of Louisa Dash, and consisting of eighty-five lots and one residence, on West 238th and West 242d Streets and Waldo Avenue. While the prices were rather low, it was reported that all the property had been disposed of for a total of $54,750.

"I believe we are at the door of one of the most prosperous real estate and business periods in our history. The fact that market conditions have changed is evidenced in the number of real estate sales since the signing of the armistice. Some of the old-time operators and builders have returned to the market. Recently Franklin Pettit was the purchaser involving the exchange of a tract of vacant lots in the Thomson Hill section of Long Island City on the Queens Boulevard and two large apartment houses. Their value was reported to be over $1,250,000.

"There is a substantial demand for residential and commercial space which causes a steady buying power from tenants and residents and business concerns desirous of securing permanent quarters. Before the market improvement actually comes to pass, ample mortgage funds must come into the real estate market. This will probably not occur until the immediate financing of the war is finished."

Preparing for Queens Building.

With the beginning of the new year indications of active building operations are being shown in Queens Borough. Several plans have been filed with the Building Bureau.

The Julius Strauss Realty Company is preparing to erect twenty-four two-story frame dwellings on Meredith Avenue north of Lachan Street, Arverne, at a cost of $50,000. Frank Peel will erect a two-story brick factory on plot 25 by 100 at the southwest corner of Ely and Payntar Avenues, Long Island City, and Anthony Brzezenski has filed plans for five two-and-a-half-story frame dwellings on Shelton Street east of Campion Avenue, Jamaica, at a cost of $15,000.

East Bronx Sale.

Joseph P. Day sold for the Holding Company 232 East 165th Street, a five-story flat, on a plot 45 by 81, fully leased, and was sold to A. Savadia, represented by Joseph Wolkenberg, for investment.

Clarke Estate Sells $35,000 Dwelling.

The estate of Anna M. Clarke sold to Mable S. Cameron 51 West Fifty-eighth Street, a four-story dwelling on a lot 16.8 by 100, held at $35,000. George J. Humphries negotiated the sale.

FIFTH AVENUE SURPRISE.

Sixth Tall Apartment Project Reflects Changes in Choice Centre.

Undoubtedly the most interesting as well as the most surprising feature of the realty market last week was the announcement that Fifth Avenue was to have another tall apartment house right in the heart of the choicest residential section north of Fifty-ninth Street. To those who had hoped that this thoroughfare would not again be invaded by apartment house construction for some time to come, the fact that the site selected for immediate improvement was in the Astor mansion block and that the high building will overtop the home of the late Colonel John Jacob Astor, now owned by Vincent Astor, came with the suddenness of a shock. It was only a few years ago that the conservative minded residents and owners on the avenue were somewhat dismayed when a bold owner put up a twelve-story house adjoining the marble residence of Henry Phipps at the north corner of Eighty-seventh Street. Apartment construction on upper Fifth Avenue would appear to be as ruthless as that of commercial buildings in former home centres prior to the enactment of the zoning law.

Ten years ago the announcement of a big apartment next to the Astor mansion, which occupies more than half a block front at the north Sixty-fifth Street corner, woud have created consternation among the tenants in the immediate locality if not throughout the city. When a tall apartment house was first broached several years ago for the north corner of Seventy-first Street, sentiment was so strong in the vicinity that owners acquired additional land to block the plan and it did not go up. That was but a temporary success, however, in so far as keeping the modern type of multi-family homes from the avenue and the first big project to go through was the twelve-story house on the north corner of Eighty-first Street. Despite its high rentals it was a success and it naturally led to the acquirement of other property on the avenue which the old residents no longer wanted and for which there was apparently no market for use as private dwellings.

There are now five twelve-story modern apartments on the avenue, being, in addition to those at Eighty-first Street and adjoining the Phipps home, on Seventy-fourth, Seventy-second, and Sixty-third Street corners, the latter being the former Progress Club site, within three blocks of the latest projection.

It speaks well for the management of this newest Fifth Avenue apartment that, notwithstanding the high cost of materials and the difficulty of financing large operations, it has been possible to complete all of these onerous details so that construction will start in a short time and the new house will be ready for tenants during the Summer of 1919. The Grant B. Schley estate, as the owner of the property, is the leader in the operation, the plot to be improved including the fine Schley residence fronting 50 feet on the avenue at the south corner of Sixty-sixth Street, while the frontage on the street is 100 feet, taking in three additional private houses. William Henry Barnum & Co. will erect the building, and the firm has provided the building loan. J. E. R. Carpenter and Cross & Cross will be associate architects. The building will cost about $1,000,000. It will be attractively designed, the present intention being to provide a single suite of about twenty rooms for each floor.

Building Materials for Norway

What is thought to be the first shipment of American house-building materials ever sent direct to Norway has recently gone forward, and a trade that was started with the help of the Bureau of Foreign and Domestic Commerce now promises to develop into one of important dimensions.

The bureau is just in receipt of the following self-explanatory letter from the New York representative of the company chiefly concerned in the transaction:

"A couple of weeks ago I went to Louisiana and purchased about 120,000 feet of yellow pine in the different dimensions suitable for wooden buildings, which was shipped from New Orleans within a few days direct to Norway. We have since placed an order about half that size, and we now expect that other orders will follow right along.

"We also shipped from New York some 17,000 pounds of American tile and ceramic flooring and some deadening quilt for walls and floors, and have placed orders for high-class and, in part, carved interiors in quartered oak, mahogany, and antiquated, for a certain brand of special-type panels, for ornamental compo ceilings, for plumbing fixtures, water filters, metal roofing, and a number of other building materials for the houses to be erected by a company in Christiania as samples of American building materials and appliances. The company is being organized to carry a stock of such materials at Christiania, Bergen, and Trondhjem."

Operator Resells at Profit.

Resale in a cash transaction for a substantial profit of the six-story elevator apartment houses at 728 to 736 West 181st Street was consummated yesterday by the Nason Realty Company (Max N. Natanson, President), to Joseph Shenk, who has more than 100 houses in his charge, either as owner or lessee.

The properties have accommodations for 120 families, all suites being occupied at rentals approximating $62,000. They were held for $400,000 and occupy a plot 200 by 150 by irregular. The Nason Company bought the houses about three weeks ago from the Ambrose Realty Company.

STUDY SUBWAY SYSTEM.

Thirty-fourth Street Board Discovers Much Dissatisfaction.

The Board of Directors of the Thirty-fourth Street Board of Trade has authorized its Transportation Committee to employ a traffice expert to study the various suggestions made to the committee as a result of the questionnaire upon the transportation situation sent to business men and property owners throughout the district.

"While the Thirty-fourth Street Board of Trade was organized to look after all of the varied interests of the section," said Vivian Green, the President, yesterday, "it became apparent that the foremost question was the subway situation. The criticism of the present subway system has been vigorous and general, even though it may not be deserved.

"Many replies have been received and they are unanimous in condemning the existing system. It would appear that New York has grown accustomed to the old route across Forty-second Street and wants that service restored. A proportion of our replies also requests a service from upper Lexington Avenue, across Forty-second Street and down Seventh Avenue. Whether this is feasible or not from an operating standpoint, the 'man in the street' believes a joint interchange of trains on each arm of the 'H' system is what he wants.

"The problems presented are highly technical and involved and we realize that it is a question for experts. The man we expect to engage is a recognized leader in his field. When his report is made public we believe it will be found of great value to all New York, as he will represent in no sense any special interests."

KEW GARDENS BUILDING.

Plans Made for Early Construction of Artistic Suburban Homes.

Announcement was made last week by the Kew Gardens Corporation that it is ready to build homes for those who wish to move from the city and live in suburban communities. The labor situation, cost of material, purchasing power of money and the strength of the demand for suburban living were factors which the directors considered before making their decision. The Kew Gardens Corporation is not only to be land seller but home builder as well.

The Kew Gardens Construction Company has been incorporated at Albany. As an auxiliary of the Kew Gardens Corporation, the land owning company, it will do the building at Kew Gardens and Richmond Hill.

Renwick, Aspinwall & Tucker will be the architects of the projected homes and they will range in cost from $10,000 to $50,000.

$250,000 Purchase in West Bronx.

Morris Polsky sold to Frederick Brown, operator, 1,764 to 1,776 Weeks Avenue, four five-story apartments, on a plot 200 by 95. The property shows a gross rental of $16,000 and was held at $250,000. Leitner, Brener & Starr negotiated the sale.

Manhattan's Crooked Streets.

The irregularity of the streets in lower Manhattan is due to the fact that the nucleus of the present New York City grew for thirty years before streets were laid out. Settlers in those days, as is still done in country districts, built their homes wherever they liked.

A BUILDING ACHIEVEMENT.

Two Mammoth Hotels Successfully Built Under War Conditions.

While New York is the centre of financial and commercial exchange for half the globe, it is in a great measure the focal point to which all routes of travel converge, and whence they radiate to all important points of destination in both hemispheres.

This tremendous tide of travel which flows uninterruptedly year in and year out, during all seasons of the year, has created a demand for hotel accommodations not equaled in any city in the world.

The millions of visitors who came and enjoy the hospitality of the city are deeply impressed with the progressive modernism, magnificence, and luxuriousness of its hotels.

Some one hotel has always been in vogue, and society will always have its favorite rendezvous. In the early seventies, the hotel belt comprised the territory between Fourteenth Street on the south and the vicinity of Madison Square on the north, where were located such landmarks as the Brunswick, Fifth Avenue, Albemarle, and the Hoffman House. All had memories of the city's most active social and business activities.

With the northerly trend of business and residential districts, the newer hotels were erected on sites further uptown, in the district bounded by Thirty-fourth street on the south and Fifty-ninth Street on the north, and from Broadway to Lexington Avenue.

Historically, there can be much said about the early days of hotel keeping in New York. In former days all they attempted was relative comfort. Plain, substantial food for man and beast was the task they set themselves. Hotels were for travelers, and the tourist and sightseeing guest was made as comfortable as possible.

Times, nevertheless, change. Just when the new hotel idea attracted immense capital investment cannot be recalled, but the recent merger of large hotel interests into single ownerships would indicate that the better class of hotels are more than ordinary income producers.

The era of magnificence and display that New York is now witnessing is nowhere more pronounced than in the two mighty hotels just completed by the George A. Fuller Company, builders, Paul Starrett, President. These two additions to the long list of New York hotels are the New Commodore Hotel and the Pennsylvania Hotel. The former adjoins the Grand Central Terminal on the east, and occupies the northwest corner of Lexington Avenue and Forty-second Street, and the latter occupies the block front in Seventh Avenue from Thirty-second to Thirty-third Street, directly opposite the Pennsylvania Station.

Built simultaneously under war conditions, when material and labor were at a premium, the successful completion of these mammoth buildings and their opening within a few days of each other will stand out as an epoch-making achievement in the annals of building construction.

The aim of the builders was to produce two of the largest hotels in the world, and in so doing translate into concrete expression the ideals and enthusiasm of the two leading hotel managers of the country—John McE. Bowman and E. M. Statler. Each hotel possesses individuality and characteristics quite distinct and apart from the other. The Commodore was designed by Warren & Wetmore, architects, and the Pennsylvania by McKim, Mead & White, architects.

The New Commodore, which will open its doors to the public on Tuesday, undoubtedly adds strength and decorum to the group of high-class hotels in the vicinity of the Grand Central Terminal, comprising the Belmont, Murray Hill, Manhattan, and the Biltmore, all under the management of John McE. Bowman. Rising twenty-eight stories above the street grade, with five levels below the street, a part of the structure is erected over the new subway extension which curves into Lexington Avenue from Park Avenue.

The Hotel Pennsylvania, situated opposite to the Pennsylvania Station, in the easterly side of Seventh Avenue, between Thirty-second and Thirty-third Streets, opened yesterday, has the distinction of being the largest hotel in the world, having 2,200 rooms. It has twenty-two floors from the street level to the roof, inclusive, and three levels in the penthouse.

Some idea may be had of the magnitude of the undertaking to build two hotels at the same time during adverse conditions when it is considered that the following list of materials had to be assembled by the Fuller Construction Company: 12,600,000 bricks, 475,000 cubic feet of back-up tile, 293,000 barrels of cement, 23,800 tons of steel, 3,000,000 T. C. blocks, 17,916 door openings, 6,191 window openings, 24,300 tons of plaster, 5,366 stair treads, 35,600 linear feet corridors all floors, 23 freight and service elevators, 20 passenger elevators, 13,495 plumbing fixtures, 1,200,000 feet of conduit, 3,250,000 feet of wire, 745,000 feet of steam piping, 900,000 feet of plumbing piping, 50,000 feet of refrigerating piping.

Bills Affecting Realty.

Landlords Prohibited from Discriminating Against Tenants with Children. (Assem. Int. No. 47, Pr. 47.) Mr. Goldberg.

An act to amend the Penal Law by adding new Section 495, effective Sept. 1, 1919, making it a misdemeanor in any city of the first class to refuse to rent an apartment house to any person or family solely on the ground that such person or family has a child or children under 14 years of age; also prohibits future leases containing any provision that lease is to terminate on the birth of a child; any such provision is declared to be against public policy and absolutely void.

Rear Extensions Permitted on Apartment Houses. (Assem. Int. No. 31, Pr. 32.) Mr. Leininger.

An act to amend subdivision 2, Section 57, tenement house law, by providing that when a tenement house has an outer court not exceeding 36 feet in length and not less than 8 feet in width, there may be an extension on the rear of such court of not more than 20 feet, provided that the width of the outer court between the inner walls of such extension, measured from wall to wall, shall be not less than 11 feet in any part of such extension, and provided also that there shall be an open yard from the rear of such building as extended to the rear of the lot line of a distance of at least 15 feet.

START CAMPAIGN FOR IMPROVEMENTS

The Forty-Second Street Association Announces Its 1919 Program.

CONGESTION OF SUBWAY

To Intensify Times Square and Forty-Second Street as the Hub of Greater New York.

The Forty-second Street Association at its last meeting launched a campaign to secure various improvements in and about Times Square and intensify the importance of the section as the "heart of Greater New York."

Walter J. Salmon, President of the association, presided at the meeting, and after a general discussion of the conditions prevailing at present he said: "Now is the time for all owners of property and the business men on and in the vicinity of Forty-second Street to get together and demand relief from some of the intolerable conditions we are confronted with.

"While the officials of the city and the transit companies wrangle over personalities, the public, as usual, is made to suffer. For years we have remained silent while the residents of Brooklyn, Staten Island, Harlem and the Bronx have dictated what in their judgment was best for Forty-second Street.

"Most of us who are directly interested financially and otherwise in the street have had nothing to say. In the meantime the subway conditions have become intolerable; congestion has increased until it seems that the proverbial sardine box is a roomy palace compared to the stations and cars of our own little transit tube.

"In getting together as we have now done and decided to take the initiative, I suggest that the Association concentrate upon obtaining such improvements for our district as the following:

"Adequate subway service to and from the two present subway systems; to improve street traffic conditions, notably at Fifth Avenue, Pershing and Times Squares; enlist proper recognition and support on the part of our public officials; encourage hotel and amusement enterprises development; increase sales at retail stores by adding to the prestige of the street as a shopping centre; improve building conditions so that new building enterprises may be encouraged; obtain tenants; and to provide a system of transfers to and from the Forty-second Street crosstown cars that will be equitable to the transit companies and to the public.

"In fact, we should devote our energies and abilities to a concerted movement to intensify this thoroughfare as the hub of the Greater City. Those projects are all the reasonable and possible kind.

"Every man really worth while today owes a reasonable amount of his time and thought to the community in which he lives or conducts his business, and every man in this territory having business, property, or professional interests therein, should therefore become a member of the Forty-second Street Association and share in the work of securing needed improvements, new industries, and a bigger and busier community.

"Projects of more or less magnitude depend for their accomplishment upon the organized and energized efforts of our citizens. The individual alone can accomplish little. Only through financial and numerical strength can effective and constructive progress be made.

"A body of one thousand civic workers united into an association has almost no limit to what it can do for the betterment of the business and civic interests of this community, and, considering the delays and blunders recently made by officials and others in the laying out of the subway and other so-called improvements in our midst, it is time for us to unite and step in and have a voice in the matters that directly affect us."

Edward W. Forrest, formerly Secretary of the Federated Civic Associations of New York, was appointed Secretary of the Forty-second Street Association. John McE. Bowman of the Commodore Hotel was appointed Chairman of the Advisory Board.

Realty's Victory Dinner.

The twenty-second annual banquet of the Real Estate Board of New York will be held on Feb. 15 at the New Hotel Commodore, Lexington Avenue and Forty-second Street.

In calling attention to the forthcoming banquet, Elisha Sniffin, Chairman of the Dinner Committee, says it will be the Real Estate Board's celebration of the greatest victory in the world's history. He believes that the capacity of the ballroom of the Commodore, 1,500, will be subscribed for at an early date and urges members to make their reservations at the earliest possible moment. Tables will accommodate ten persons. Mr. Sniffin says the speakers this year will be men of national prominence.

The Real Estate Board did not hold a banquet last year, because of the war, but as a substitute arranged a benefit performance for the army and navy relief societies at the Hippodrome, which was one of the most successful of the season. Upward of $16,000 was turned over to these societies as a result of the benefit.

New York's Waterfront.

New York has 578 miles of waterfront, of which 450 miles are available for pier construction. The harbor is far superior to that of London or of Liverpool. The Thames is a brook beside the Hudson, and requires constant dredging. Liverpool has a tide of 30 feet range, with enormous watergate construction required to overcome it, while New York Harbor is practically tide free.

In so far as docking space is concerned, New York can expand her harbor to a capacity equaling the combined dockage space of any five of the main ports of Europe.

On the Manhattan shore of North River, between Thirty-sixth and Thirty-ninth Streets, the city has begun the construction of a series of gigantic piers for modern leviathans. These piers are 1,000 feet long, with slips 200 feet wide, having a depth of 44 feet at mean low water.